



## Dividend Policy

### PT Bank Mandiri (Persero) Tbk.

#### General Policy

Bank Mandiri distributes dividend one a year through the process of determining and approval of the Shareholders in the Shareholders Annual General Meeting of Shareholders (AGM). In reference to the Company Share Prospectus, Bank Mandiri has a policy to pay dividends to shareholders by maintaining a dividend payout ratio of approximately 50.0% of the annual net profit (except the Annual General Meeting states otherwise), depending on a various with regard to the year performance.

A number of factor to consider including financial health level of Bank Mandiri, capital adequacy, Bank Mandiri fund needs for further business expansion, without reducing the right of Bank Mandiri AGM to decide according to Company's Budget.

Bank Mandiri will only pay dividends from net income following Indonesian law and will pay a dividend (if any) in cash and in Rupiah currency and always comply with the regulations of the stock exchange to make payments in a timely manner. Bank Mandiri has no negative covenants with respect to third party restrictions dividend distribution that will harm the rights of public shareholders.

#### Dividend Disbursement in 2017

To approve and set the allocation of Net Pro-ts of the Company for the-nancial year ended on December 31, 2017 at Rp20,639,683,141,139.50 as follows :

1. Some 30% of the Company's Net Pro-ts for the-nancial year of 2017 or Rp6,191,904,942,341.85 and special additional dividends of 15% or Rp 3,095,952,471,170.92 shall be distributed as cash dividends to the shareholders of the Company whereas dividends to the State shall be transferred in accordance with the applicable regulations thus the total distributed dividends stood at 45% of the net income of the Company.
2. Some 55% of the Company's Net Pro-ts for the period of 1 January to 31 December 2017 or Rp11,351,825,727,626.73 shall be allocated as Retained Earnings.

#### Dividend Disbursement in 2016

Based on the Annual General Meeting of the Bank held on 21 March 2016 decision to approve and establish the use of the Company's Net Income for the Fiscal Year ended on 31 December 2015 at Rp20,334,967,510,904.70 with the following allocation :

1. 30% of the Company Net Income of 1 January to 31 December 2015 or about Rp6,100,490,253,271.41 distributed as dividend in cash to shareholders and especially for the Republic Indonesia will be deposit according to the applied regulation.
2. 11.2% of the Company's Net Income on 1 January to 31 December 2015 or about Rp2,277,516,361,221.33 divined to be Reserve for Company investment need.
3. 58.8% of the Company Net Income or about Rp11.956.960.896.411,96 divined as Reserve Revenue.





**Dividend Disbursement in 2015**

1. Approved and agreed to use the Company Net Income (consolidated) in a book year 2014 for Rp19,871,873,276,792.6, with the following allocation :
  - a. 25% of the Company net income on 1 January to 31 December 2014 or about Rp4,967,968,319,198.15 distributed as cash dividend to all shareholders.
  - b. Authorized the substituted rights to Board of Directors to organize the dividend payment according to the regulations.
2. 13,20% of the Company Net Income on 1 January to 31 December 2014 or about Rp2,622,936,000,000.36 decided to be Reserve fund to support investment.
3. As for portion of Company net income for book close 2014 after the allocation for dividend and Reserve fund as mentioned above will be retained for Reserve Revenue.

