

99

Investor Relations is one of the supporting organs between the Company and investors, as well as potential investors, shareholders, institutional brokers, investment managers and analysts, which aim to increase the Company's creditability and to link a communication between the Company's management and investors.

Investor Relations is responsible to manage an open communication and information delivery to assist investors in making investment decisions. The Investor Relations Division proactively communicates

with investors and analysts about the Company. The delivery of communication and information shall be in the form of meetings with investors and analysts, public expose, presentations, road shows, press releases, newsletters or other reports, as well as participating in the domestic and international investor forum or conference.



INVESTOR RELATIONS

The duties and responsibilities of Investor Relations include:

- Creating, developing and maintaining cooperative relationships with constituents of the Indonesian Capital Market, including Fund Managers, buyside & sell-side Analysts, Stock Brokers, Investments Bankers, and Rating Agencies.
- Provide accurate qualitative and quantitative information to form a long-term valuation of Bank Mandiri shares, including:
- Quarterly Earnings Call, Investor Conference, Teleconference, Web-Casts, IR Website, Broker Sponsorship, Road Show & Non- Deal Road Show both Local and International.
- 3. Representing the Company's management in meetings with analysts and investors either one-on-one or public presentation sessions to communicate opinions, attitudes and reactions to company issues and provide
- strategic feedback for the Company's management.
- 4. Observe the sales patterns and share ownership of the Company, including managing and developing an investor database and contact reports.
- 5. Maintain openness, accuracy and timeliness of the disclosure of relevant information to capital market players.

The contact of Bank Mandiri Investor Relations is as follows:



Investor Relations Group

Menara Mandiri II Lt. 26, Jl. Jend. Sudirman Kav.54-55 Jakarta 12190 Indonesia Tel: 021 3002 3000 ext. 7125207 Email: ir@bankmandiri.co.id

Website: https://www.bankmandiri.co.id/web/ir

Profile of Group Head Investor Relations

Educational Background

Bachelor in Economics from Atma Jaya University.

Professional Background

- Group Head of Investor Relations at Bank Mandiri (2021-present)
- Senior Vice President at CGS CIMB Securities (2019-2021)
- Vice President at Credit Suisse Securities (2014-2019)
- Equity Research Analyst at Bahana Sekuritas (2013-2014)
- Research Asisstant at United Nation Development Program (2012-2013)



Laurensius Teiseran Group Head Investor Relations

Age: 35 Years old

Citizenship: Indonesian















CORPORATE GOVERNANCE

INVESTOR RELATIONS

Investor Relations Activities in 2022

To clearly communicate the Company's strategy and business activities to stakeholders, the Investor Relations actively disseminates relevant and information to timely the investment community so that investors can comprehend the

Company's strategy development, performance and key business activities. Transparent and balanced information dissemination is one of the Company's information disclosure principles.

Relations Investor actively communicates with investors and shareholders, organizes shows and investor meetings

locally and internationally. Investor Relations routinely disseminates information through press releases, presentations, public exposes, and meetings with analysts and investors on a regular basis.

following were Investor Relations activities during 2022:

Investor Relations Activities

No.	Types of Activities	Total	Description	Location
1	Investor Conference	7 times	Conferences related to the Company's performance updates	Bali, Singapura, United Kingdom, United States of America
2	Virtual Investor Conference	14 times	Virtual conference related to the Company's performance updates	Jakarta
3	Non-Dealer Roadshow	4 times	Meeting at the Shareholders' office location for the Company's performance updates	Singapura, United States of America
4	Virtual Non-Deal Roadshow	0 times	Virtual meeting with Shareholders for the Company's performance updates	Jakarta
5	Adhoc Investor Meeting	±200 times	The Company's performance updates	Jakarta
6	Quarterly Earnings Call/Analyst Meeting	4 times	Presentation of quarterly financial performance reports	Jakarta
7	Review Meeting with Credit Rating Agencies	4 times	The Company's meeting with Credit Rating Agencies (CRA) to update Bank Mandiri's rating every year	Jakarta

Training Investor Relations 2022

No.	Types of Training and Competency Development / Training Materials	Time and Location	Organizers
1	Mandiri Advanced Senior Leaders Program Module 1	Bali, 21 May 2022	Mandiri University
2	Mandiri Advanced Senior Leaders Program Module 2	Magelang, 5 August 2022	Mandiri University
3	Socialization of Key Measurement Metric for the Preparation of 360 Surveys and Improvement of Performance Management	Jakarta, 26 August 2022	Mandiri University
4	Co-Creating Future Mandirian: 2022 Cultivating New Ways of Development	Jakarta, 5 October 2022	Mandiri University
5	Kick Off Mandiri Proudly Made in Indonesia Movement	Jakarta, 25 October 2022	Mandiri University