

INVESTOR RELATIONS



Investor Relations serves as a vital communication bridge between Bank Mandiri and its investors, potential investors, shareholders, institutional brokers, investment managers, and analysts. The primary goal of Investor Relations is to enhance the Bank's credibility and facilitate transparent communication between the Bank's management and the investment community, thereby supporting informed decision-making.



Bank Mandiri assigns the Investor Relations Unit to ensure that stakeholders and the investment community have access to comprehensive and accurate information regarding the Company's performance and strategic direction. This is achieved through proactive engagement, including investor and analyst meetings, public exposés, presentations, roadshows, press releases, newsletters, and other relevant reports. Investor Relations also represents the Company in domestic and international investor forums and conferences, strengthening relationships with the global investment community.

To further align with the principles of Good Corporate Governance, the Investor Relations Unit emphasizes transparency and accountability in its communication practices. This includes

providing timely updates on the Bank's financial and operational performance, strategic initiatives, and market outlook to enhance investor trust and confidence.

Through its active role, Investor Relations is responsible to manage an open communication and information delivery to ensure that the investment community has the tools and knowledge needed to evaluate the Bank's potential and make well-informed investment decisions.



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Group Head Investor Relations Profile

**LAURENSIUS
TEISERAN**Group Head Investor
Relations

Age : 37 Years old
Citizenship : Indonesia
Domicile : Jakarta

Educational Background

Bachelor in Economics from Atma Jaya University.

Professional Background

- Group Head of Investor Relations at Bank Mandiri (2021-present)
- Senior Vice President at CGS CIMB Securities (2019-2021)
- Vice President at Credit Suisse Securities (2014-2019)
- Equity Research Analyst at Bahana Sekuritas (2013-2014)
- Research Assistant at United Nation Development Program (2012-2013)

Investor Relations Contact

The contacts for Bank Mandiri Investor Relations are as follows:

Investor Relations Group

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Indonesia
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Website: <https://www.bankmandiri.co.id/web/ir>

Investor Relations Duties and Responsibilities

The following are duties and responsibilities of Investor Relations:

1. Creating, developing and maintaining cooperative relationships with constituents of the Indonesian Capital Market, including Fund Managers, buy-side & sell-side Analysts, Stock Brokers, Investments Bankers, and Rating Agencies.
2. Provide accurate qualitative and quantitative information to form a long-term valuation of Bank Mandiri shares through various means including: Quarterly Earnings Call, Investor Conference, Teleconference, Web-Casts, IR Website, Broker Sponsorship, Road Show & Non-Deal Road Show both Local and International.
3. Representing the Company's management in meetings with analysts and investors either one-on-one or public presentation sessions to communicate opinions, attitudes and reactions to company issues and provide strategic feedback for the Company's management.
4. Observe the sales patterns and share ownership of the Company, including managing and developing an investor database and contact reports.
5. Maintain openness, accuracy and timeliness of the disclosure of relevant information to capital market players.

Investor Relations Activities in 2024

Throughout 2024, Investor Relations maintained consistent engagement with investors and shareholders through various channels and initiatives. These included local and international roadshows, investor meetings, and regular communication with analysts and investment managers. By organizing these activities, Investor Relations fostered a deeper understanding of the Bank's strategic development and operational highlights.

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To ensure consistent updates, Investor Relations routinely provided information through press releases, corporate presentations, public exposés, and regular analyst and investor meetings. These activities were designed to promote trust and confidence among stakeholders while aligning with the Bank's commitment to Good Corporate Governance.

Below is the detailed list of Investor Relations activities conducted in 2024:

No.	Activities	Total	Description	Location	Participant
1	Investor Conference	16 Times	Conferences related to the Company's performance updates	Jakarta, Singapura, Thailand, Kuala Lumpur, Taipei, Hong Kong, Japan, United Kingdom, United States of America	Existing dan Potential Investor
2	Virtual Investor Conference	7 Times	Virtual conference related to the Company's performance updates	Jakarta	Existing dan Potential Investor
3	Non-Deal Roadshow	8 Times	Meeting at the Shareholders' office location for the Company's performance updates	Singapura, Kuala Lumpur, Hong Kong, Thailand, United States of America, United Kingdom, Europe	Existing dan Potential Investor
4	Virtual Non-Deal Roadshow	0 Times	Virtual meeting with Shareholders for the Company's performance updates	Jakarta	Existing dan Potential Investor
5	Adhoc Investor Meeting	±200 Times	The Company's performance updates	Jakarta	Existing dan Potential Investor
6	Quarterly Earnings Call/Analyst Meeting	4 Times	Presentation of quarterly financial performance reports	Jakarta	Existing Investor dan Analyst
7	Review Meeting with Credit Rating Agencies	4 Times	The Company's meeting with Credit Rating Agencies (CRA) to update Bank Mandiri's rating every year	Jakarta	Rating Agencies

Investor Relations Training in 2024

To enhance its capacity to effectively communicate with the investment community and adapt to the dynamic capital market environment, the Investor Relations team at Bank Mandiri actively participated in a series of training programs and workshops throughout 2024.

Specific training sessions attended by the Investor Relations team in 2024 included:

No.	Types of Training and Competency Development / Training Materials	Time and Location	Organizers
1	The CFO: Becoming a Strategic Partner Program	18 October 2024, University of Pennsylvania	The Wharton School
2	Competence in Banking Risk Management	07 August 2021, Jakarta	Institute LSPP