

# INVESTOR RELATIONS



Investor Relations serves as a vital communication bridge between Bank Mandiri and its investors, potential investors, shareholders, institutional brokers, investment managers, and analysts. The primary goal of Investor Relations is to enhance the Bank's credibility and facilitate transparent communication between the Bank's management and the investment community, thereby supporting informed decision-making.



Bank Mandiri assigns the Investor Relations Unit to ensure that stakeholders and the investment community have access to comprehensive and accurate information regarding the Company's performance and strategic direction. This is achieved through proactive engagement, including investor and analyst meetings, public exposés, presentations, roadshows, press releases, newsletters, and other relevant reports. Investor Relations also represents the Company in domestic and international investor forums and conferences, strengthening relationships with the global investment community.

To further align with the principles of Good Corporate Governance, the Investor Relations Unit emphasizes transparency and accountability in its communication practices. This includes

providing timely updates on the Bank's financial and operational performance, strategic initiatives, and market outlook to enhance investor trust and confidence.

Through its active role, Investor Relations is responsible to manage an open communication and information delivery to ensure that the investment community has the tools and knowledge needed to evaluate the Bank's potential and make well-informed investment decisions.



## INVESTOR RELATIONS

## Group Head Investor Relations Profile

**LAURENSIUS  
TEISERAN**Group Head Investor  
Relations

**Age :** 37 Years old  
**Citizenship :** Indonesia  
**Domicile :** Jakarta

**Educational Background**

Bachelor in Economics from Atma Jaya University.

**Professional Background**

- Group Head of Investor Relations at Bank Mandiri (2021-present)
- Senior Vice President at CGS CIMB Securities (2019-2021)
- Vice President at Credit Suisse Securities (2014-2019)
- Equity Research Analyst at Bahana Sekuritas (2013-2014)
- Research Asisstant at United Nation Development Program (2012-2013)

## Investor Relations Contact

The contacts for Bank Mandiri Investor Relations are as follows:

**Investor Relations Group**

Menara Mandiri II Lt. 26,  
Jl. Jend. Sudirman Kav.54-55 Jakarta 12190  
Indonesia  
Tel: 021 3002 3000 ext. 7125207  
Email: [ir@bankmandiri.co.id](mailto:ir@bankmandiri.co.id)  
Website: <https://www.bankmandiri.co.id/web/ir>

## Investor Relations Duties and Responsibilities

The following are duties and responsibilities of Investor Relations:

1. Creating, developing and maintaining cooperative relationships with constituents of the Indonesian Capital Market, including Fund Managers, buy-side & sell-side Analysts, Stock Brokers, Investments Bankers, and Rating Agencies.
2. Provide accurate qualitative and quantitative information to form a long-term valuation of Bank Mandiri shares through various means including: Quarterly Earnings Call, Investor Conference, Teleconference, Web-Casts, IR Website, Broker Sponsorship, Road Show & Non-Deal Road Show both Local and International.
3. Representing the Company's management in meetings with analysts and investors either one-on-one or public presentation sessions to communicate opinions, attitudes and reactions to company issues and provide strategic feedback for the Company's management.
4. Observe the sales patterns and share ownership of the Company, including managing and developing an investor database and contact reports.
5. Maintain openness, accuracy and timeliness of the disclosure of relevant information to capital market players.

## Investor Relations Activities in 2024

Throughout 2024, Investor Relations maintained consistent engagement with investors and shareholders through various channels and initiatives. These included local and international roadshows, investor meetings, and regular communication with analysts and investment managers. By organizing these activities, Investor Relations fostered a deeper understanding of the Bank's strategic development and operational highlights.