PT Bank Mandiri (Persero) Tbk 1st Quarter 2008 Results Presentation



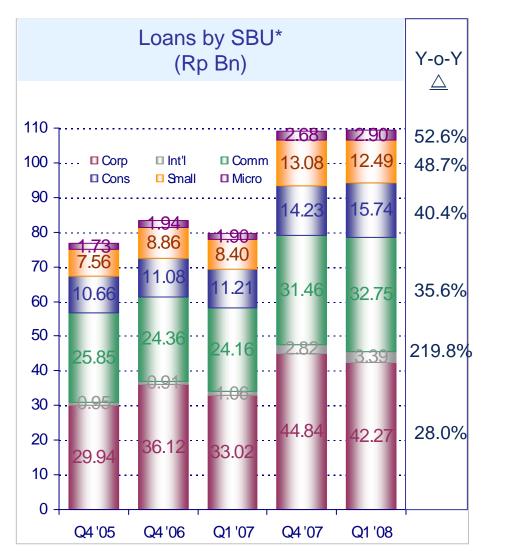
Key Financial Highlights

Bank Mandiri's First Quarter 2008 Performance continued to demonstrate marked improvements in a number of key indicators:

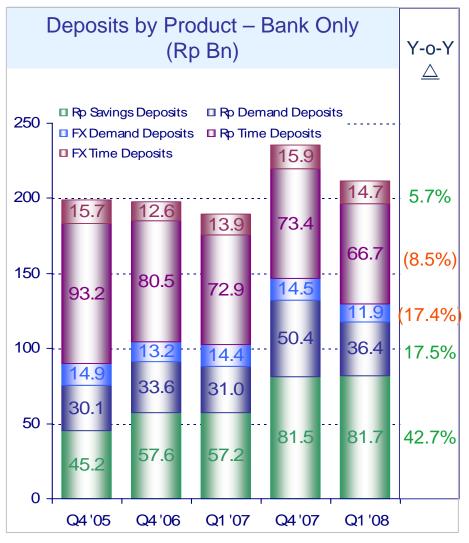
	Q1 2007	Q1 2008	\bigtriangleup %
Loans	Rp114.3 tn	Rp135.5 tn	18.5%
Net NPL Ratio Gross NPL Ratio	4.7% 16.3%	1.3% 5.1%	(72.3%) (68.7%)
Low Cost Funds Ratio [Low Cost Funds (Rp)]	54.5% Rp108.0 tn	60.8% Rp136.2 tn	11.6% 26.1%
NIM	5.6% (1)	5.0%	(14.7)%
Efficiency Ratio	37.3% ⁽²⁾	41.4%	10.9%
Earnings After Tax	Rp1,026 bn	1,390 bn	35.5%

Including non-recurring interest income: (1) 6.4%; (2) 33.4%

Building momentum for growth







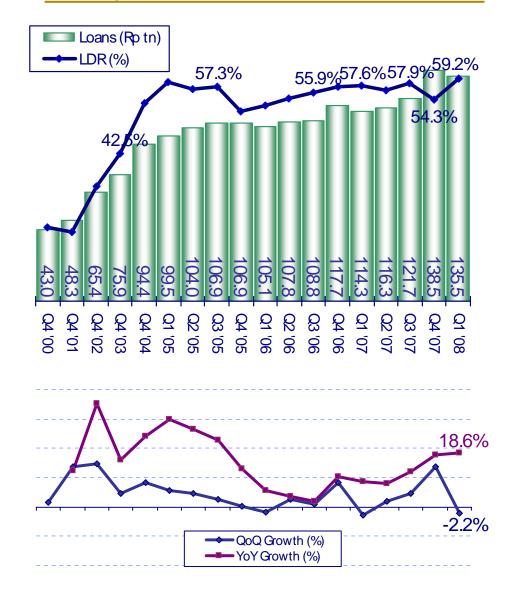
Solid balance sheet insulates against rate increases

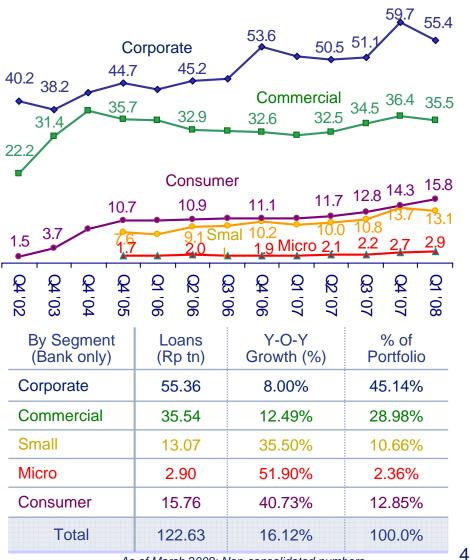
(Bank Only)	•	0/ /			
Assets	Amoun t	% of Assets	Liabilities	Amount	% of Liab.
Cash	4,667	1.65%	Current Account	48,273	17.09%
SBI & BI Placement (net)	37,712	13.35%	Savings	81,650	28.91%
Placements w/other banks (net)	11,539	4.09%	Time Deposits (Rp)	66,698	23.62%
Marketable Securities (net)	3,848	1.36%	Time Deposits (Fx)	14,719	5.21%
Government Bonds	88,371	31.29%	Total Deposits	211,340	74.84%
Loans (Gross)	122,63 3	43.43%	Securities Issued	3,713	1.31%
Provisions	(8,752)	(3.10%)	Deposits from other banks	4,113	1.46%
Other Advances (net)	7,951	2.82%	Borrowings	9,987	3.54%
Investments	2,618	0.93%	Other Interest bearing liabilities	2,874	1.02%
Other Assets	11,805	4.18%	Non Interest bearing liabilities	19,797	7.01%
			Equity	30,568	10.82%
Total	282,39 2	100.00 %	Total	282,392	100.00%

LDR rises to 59.2% with 18.6% Y-o-Y consolidated growth

Quarterly Loan Data - Consolidated

Quarterly Loan Segment Details – Bank Only





As of March 2008; Non-consolidated numbers

Rp20.3 tn in loans disbursed in Q1 '08

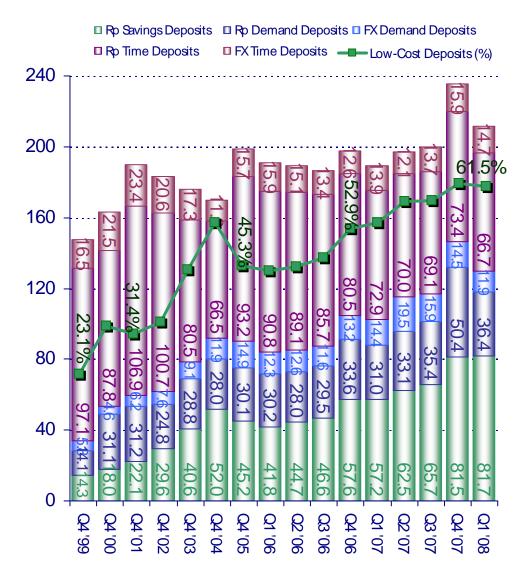
Loan Disbursement by Segment (Rp tn) – Bank Only Loan Movement (Rp tn) – Bank Only 8.19 20.30 11.21 0.69 4.41 122.63 126.83 3.36 0.67 1.34 4.74 20.30 10.19 Q4 '07 Disbursment Installment Payment FX Impact Write-Offs Q1 '08 Corporate Commercial Small Micro Consumer Total

Disbursements

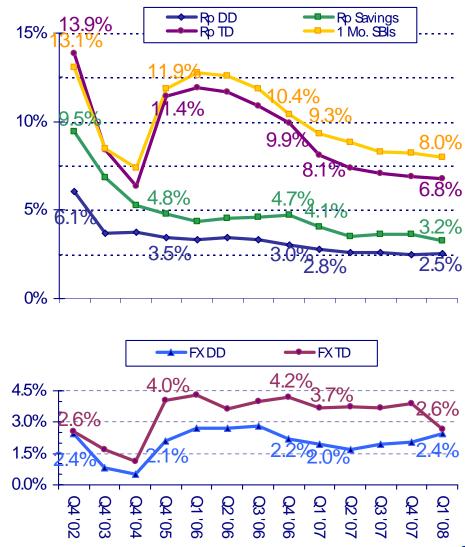
Finance

Q1 Deposits rise by 11.6% Y-o-Y but drop 10.4% Q-o-Q

Deposit Analysis - Bank Only

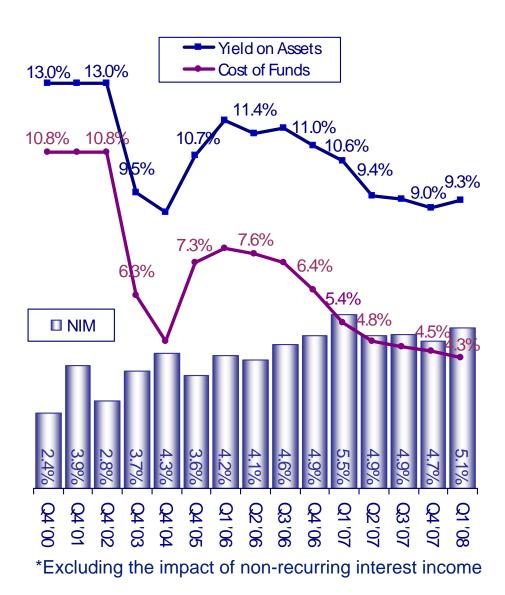


Average Quarterly Deposit Costs (%)

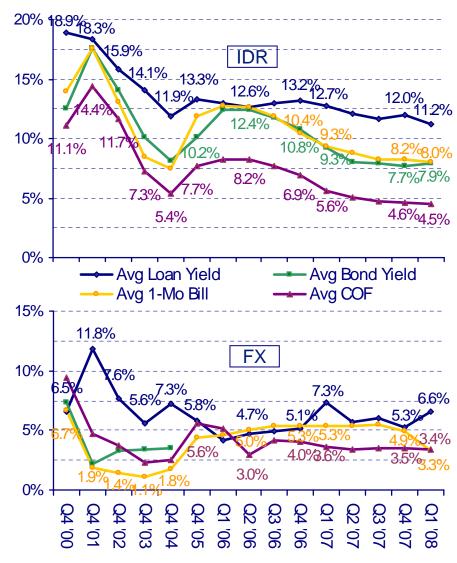


Q1 COF decline to 4.3%, with NIM of 5.1%

Quarterly Net Interest Margins*



Quarterly Yields & Costs by Currency*



7

Q1 Fees and Commissions grew by 57.4%

Breakdown of Q1 2007 & 2008 Non-Loan Related Fees & Commissions (Rp bn)

Non-Loan Related Fees & Commissions	Q1 '07	Q4 '07	Q1 '08	% (Y-o-Y)	∆% (Q-o-Q)
Administration Fees	164.82	197.94	237.43	44.1%	19.9%
Opening L/Cs, Bank Guarantees & Capital Markets	65.30	101.04	81.75	25.2%	(19.1%)
Subsidiaries	64.23	99.31	139.73	117.6%	40.7%
Transfers, Collections, Clearing & Bank Reference	44.43	50.05	51.06	14.9%	2.0%
Credit Cards	45.57	79.46	78.85	73.0%	(0.8%)
Mutual Funds & ORI	3.05	10.69	10.32	238.2%	(3.5%)
Others*	98.51	135.60	165.87	68.4%	22.3%
Total	485.90	674.09	765.02	57.4%	13.5%
Total Operating Income#	4,062.82	3,892.24	4,261.44	4.9%	9.5%
Non-Loan Related Fees to Operating Income**	11.96%	17.32%	17.95%	67.7%	3.7%

* Others includes Syndication, Payment Points, ATMs, Debit Cards, etc.

** Non-Loan related fees & commissions/(Total Operating Income - Non-recurring interest income)

Excluding non-recurring interest income

Limited Impact on Government Recap Bonds

Recap Bond Portfolio by Type and Maturity (Rp bn)

Maturity/	Trading Portfolio		Availat Sa	Held to	
Rp bn	Nomina I	MTM	Nomina I	MTM	Maturity
Fixed Rate	Bonds				
< 1 year	208	197	-	-	-
1 - 5 year	170	157	43	48	1,350
5 - 10 	132	129	425	460	-
> 10 year	137	132	221	193	-
Sub Total	647	614	689	701	1,350
Variable Ra	ate	•			
< 1 year	-	-	10	9	-
1 - 5 year	10	10	417	404	-
5 - 10 vear	-	-	13,006	12 .9	29,388
> 10 year	-	-	12,684	12	30,459
Sub Total	10	10	26,118	26 56	59,848
Total	657	624	26,807	26,766	61,198

Bonds by Rate Type & Portfolio as of Mar 2008 (Rp

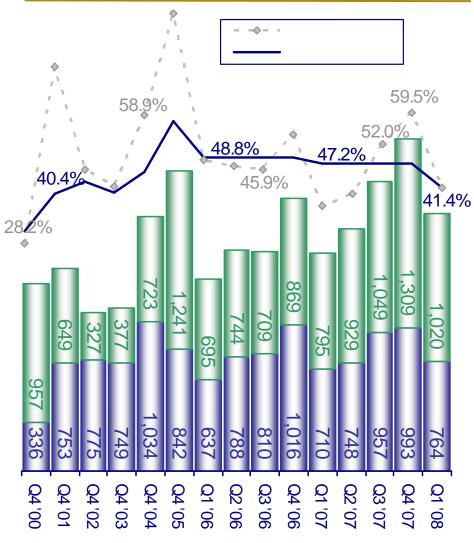


Q1 Recap Bond Gains/(Losses) (Rp bn)

	Q1 '07	Q1 '08
Realized Gains/Losses on Bonds	2.76	(12.73)
Unrealized Gains/Losses on Bonds	5.03	(32.84)
Total	7.79	(45.57)

Q1 Cost to Income Ratio drops to 41.4%, well below FY expectations

Quarterly Consolidated Operating Expenses & CIR*



■ G&A Expenses(Rp bn) ■ Personnel Expenses(Rp bn) *Excluding the impact of non-recurring interest income & bond gains

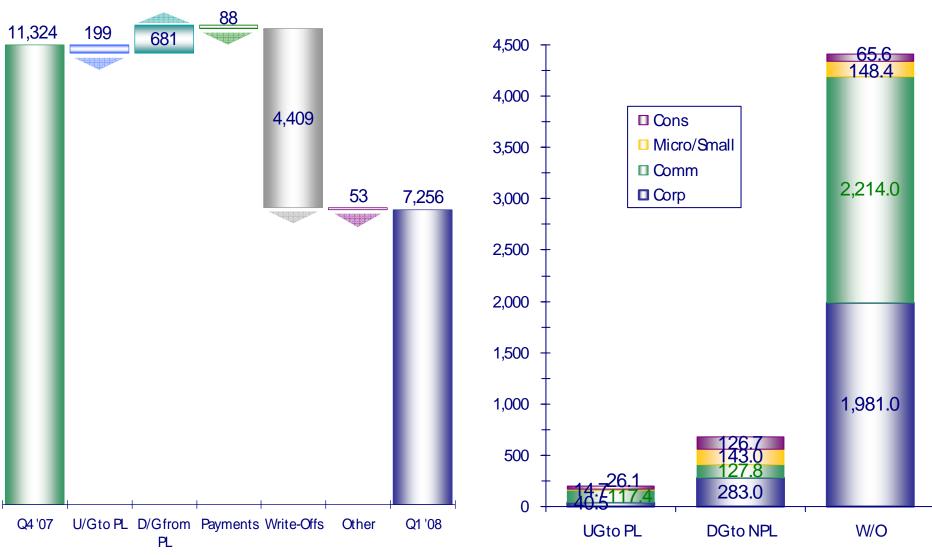
Breakdown of Q1 2007 & 2008 Operating

Expenses			
Expenses	Q1 '07	Q1 '08	Change (Y-o-Y)
Personnel Expenses			
Base Salary	281,175	354,924	26.23%
Other Allowances	349,848	438,608	25.37%
Post Employment Benefits	60,194	93,295	54.99%
Training	30,898	29,299	(5.18%)
Subsidiaries	72,792	104,093	43.00%
Total Personnel Expenses	794,907	1,02 0, <u>2</u> 1	28.34%
G & A Expenses		9	
IT & Telecommunication	196,586	190,850	(2.92%)
Occupancy Related	188,705	193,533	2.56%
Promotion & Sponsorship	74,136	109,515	47.72%
Transport & Traveling	60,821	60,685	(0.22%)
Professional Services	62,483	62,915	0.69%
Employee Related	47,682	60,263	26.39%
Subsidiaries	79,928	86,417	8.12%
Total G & A Expenses	710,341	764,178	7.58%

Q1 NPLs drop to Rp7.3 tn on write-offs of Rp4.4 tn

Non-Performing Loan Movements (Rp bn) – Bank Only

Movement by Customer Segment (Rp Bn)

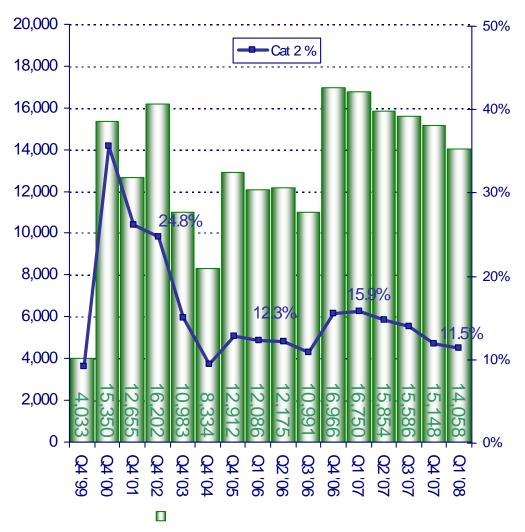


Gross NPLs decline to 5.1% with provisioning coverage of 116.0%

NPL Movement - Consolidated

70.9% 208.5% 190.4% 150.7% 6.7% 151.1% 139.1 116.0% 129.5% 128 86.7 Ŷ Ň Q4 '00 8 Q4 '02 Q4 '03 Q4 '04 Q4 '05 Q1 '06 R Q3 '06 8 Q1 '07 R සි 8 0 õ ğ 8 8 0 0 0 80 Gross NPL Ratio Net NPL Ratio Prov/NPL ind. Coll.

Category 2 Loans – Bank Only



12

Cash Provisioning for Category 5 loans now at 100.0%

Non-Performing Loans by Segment

	NPLs (Rp tn)	Q4∆ (Rp tn)	NPLs (%)
Corporate	4.95	(1.80)	8.93%
Commercial	1.23	(2.24)	3.45%
Small	0.39	(0.04)	2.99%
Micro	0.14	(0.02)	4.94%
Consumer	0.55	0.03	3.50%
Total	7.26	(4.06)	5.14%

- Bank Mandiri's current provisioning policy adheres to BI requirements
- As of 31 March '08, loan loss provisions excess to BI requirements = Rp895 bn

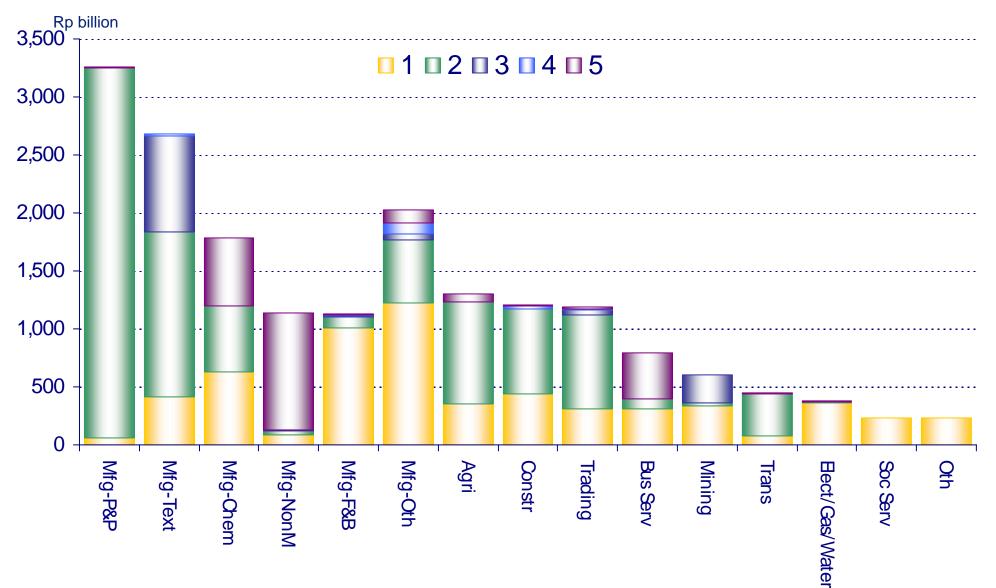
Provisioning Policy	Performing Loans		Non-Performing Loans		
Collectibility	1	2	3	4	5
BI Req.	1%	5%	15%	50%	100%
BMRI Policy	1%	5%	15%	50%	100%
BMRI pre-2005	2%	15%	50%	100%	100%

Collateral Valuation Details

Collectibility	1	2	3	4	5
Total Cash Prov. (Rp bn)	1,111	1,773	148	367	5,353
% Cash Provisions	1.1%	12.6%	10.3%	80.0%	100.0 %
Collateral Prov. (Rp bn)		6,156	726	62	377
# of Accounts		31	3	2	5

- Collateral has been valued for 41 accounts and collateral provisions of Rp7,320 bn (26.2% of appraised value) have been credited against loan balances of Rp9,927 bn
- Collateral value is credited against cash provisioning requirements on a conservative basis. For assets valued above Rp 5bn:
 - Collateral is valued only if Bank Mandiri has exercisable rights to claim collateral assets
 - 70% of appraised value can be credited within the initial 12 months of valuation, declining to:
 - •50% of appraised value within 12 to 18 months
 - •30% of appraised value within 18 to 24 months
 - •No value beyond 24 months from appraisal

Restructured Loans by Sector and Collectibility



14

Annualized net downgrades of 1.12% on new loans in Q1

Total Loans originated since 2005

				Net Up	grades	(%)/ <mark>Dov</mark>	vngrade	es (%) #	-		Q1 2008	3 Details
Loan Backgroun d	Q1 '08 Balance (Rp bn)	Q1 2006	Q2 2006	Q3 2006	Q4 2006	Q1 2007	Q2 2007	Q3 2007	Q4 2007	Q1 2008	DG to NPL %	UG to PL %
Corporate	30,958. 9	0.59	-	-	0.02	-	0.49	0.55	-	-	-	-
Commerci al	18,469. 2	1.63	1.27	1.33	2.04	0.11	0.60	0.18	0.02	0.33	0.33	-
Small/Micr o	9,345.5	2.27	3.14	2.17	1.62	1.87	1.56	1.07	0.59	0.92	1.02	0.10
Consumer	14,836. 3	1.63	0.73	1.18	0.25	0.78	0.34	0.28	0.01	0.42	0.52	0.10
Total	73,609. 9	1.51	1.08	1.00	0.68	0.42	0.29	0.23	0.08	0.28	0.32	0.03

% downgrades and upgrades are quarterly % figures

Progress on selected debtors as of 31 Mar '08 (1)

Loan outstanding of this debtor as of 31 March 2008 were Rp664 billion The debtor has been filed bankruptcy in October 2007.

Suba Indah

- The curator is now on asset valuation process for auction act.
- Member of Suba Indah group, Primayudha Mandirijaya (outstanding of Rp164 billion) are on process of settlement by investor refinancing.
- On March 2008, Primayudha Mandirijaya has paid USD4.5 million on principal and Rp10 billion on interest.

Polyprima Karyareksa

- Loans outstanding as of 31 March 2008 were Rp1,319 billion.
- The debtor has ceased operations at the end of 2007 due to a PX stock deficit.
- The debtor has submitted a restructuring proposal.

Progress on selected debtors as of 31 Mar '08 (2)

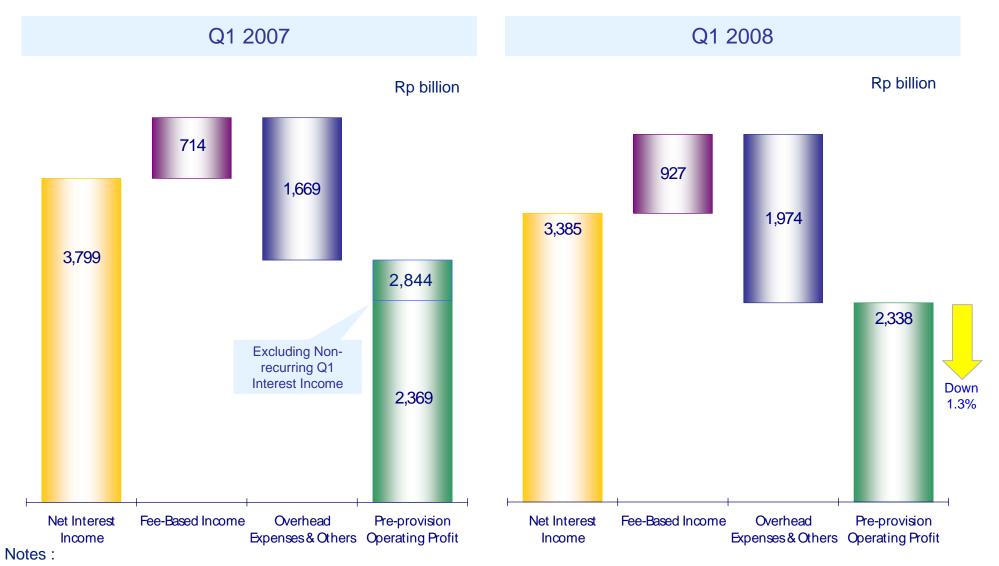
Kalimantan Energi Lestari

- Loan outstanding as of 31 March 2008 were Rp237 billion.
- The debtor have been restructured effective in December 2006.
- The debtor is now on final negotiation to fully repay the loan, and expected to be realized in early Q2.

Garuda Indonesia

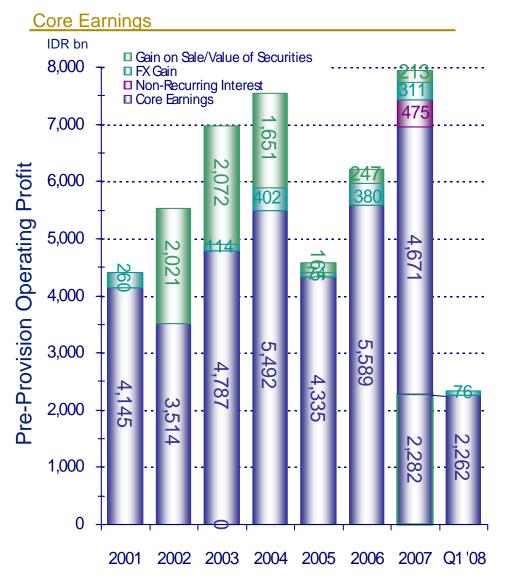
- Loan outstanding as of 31 March 2008 were Rp1,364 billion (Rp1,018.81 billion as mandatory convertible bond, Rp1.08 billion as local loan syndication facility and USD37.3 million from 8% portion of the bank in Export Credit Agency (ECA) syndicated loan).
- The debtor has submitted a restructuring proposal which is now under review by the Bank.

Q1 '08 operating profit down 1.3% from Q1 '07

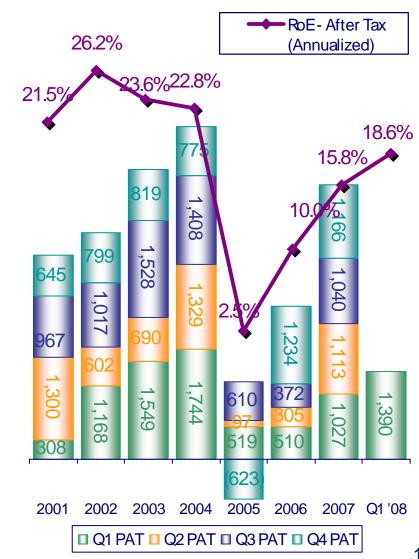


- 1. Fee based income excluding gain on sale & increasing value GB & securities
- 2. Overhead expenses + others excluding provisions

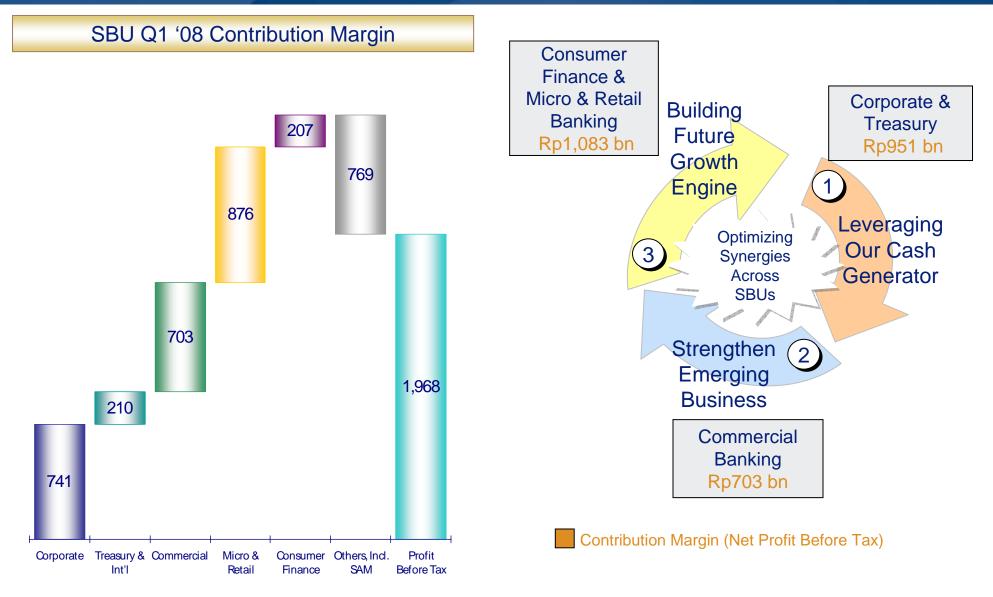
Core earnings down 0.9% to Rp2,262 billion



Profit After Tax & ROE



Recap: Leveraging leadership in cash generating businesses to build emerging and future growth engines

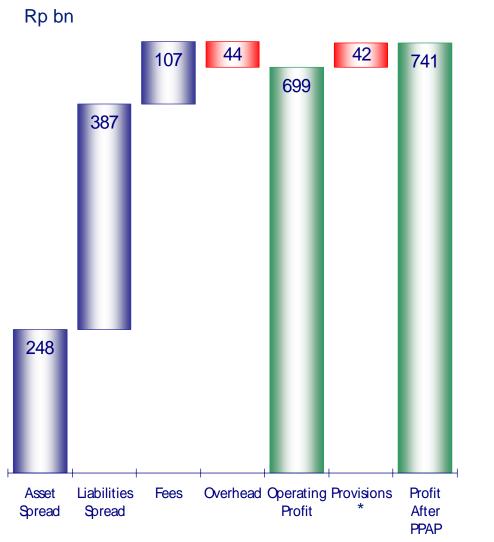


...supported by 4 pillars of subsidiaries with an additional one soon to be developed

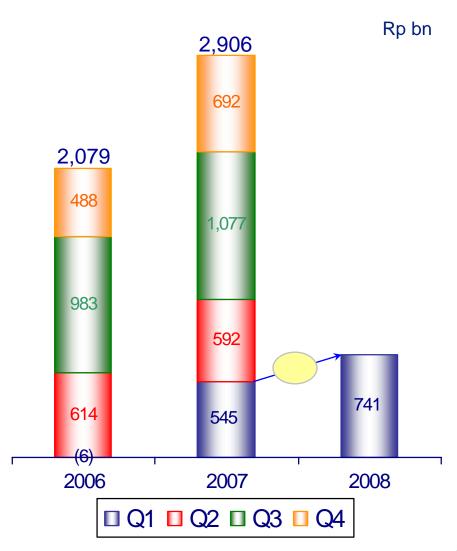
Syariah Banking BANK SYARIAH MANDIRI Lebih Adil den Mencelerankan	Investment Bank MANDIRI SEKURITAS		Niche Banking Bank Sinar Harapan Bali	
Total Assets	Bond Trading Volume	Total Assets	Total Loans	
Rp14.0 tn	Rp10.7 tn	Rp4.3 tn	Rp203 bn	
Total Financing	Bond Underwriting	Annual FYP	Net Interest Margin*	\sim
Rp11.2 tn	Rp2.1 tn	Rp199.2 bn	13.2%	
Total Deposits	Equity Trading Volume	Fee Contribution	ROA	
Rp12.2 tn	Rp15.1 tn	Rp17.7 tn	2.8%	
ROE	ROA	ROE	ROE	
22.6%	5.5%	51.0%	23.8%	
 Remain the leader in syariah financing Capital injection program over 3 years Cross-sell syariah products to Mandiri customers 	 Expansion of business to fully utilize current capital base Cross-sell capital market services to broad range of Mandiri customers Refocus business toward higher fee income 	 Provide end-to-end bank assurance business Continue to build cross- sell opportunities in various segments Bank assurance products complete our suite of consumer offerings 	 Enhance operating model Improve risk management systems and IT Improve productivity * Excluding deposits made by Bank Mandiri 	

Corporate Banking: Strong Growth in Contribution Margin of 36%

Performance to Date, Q1 2008



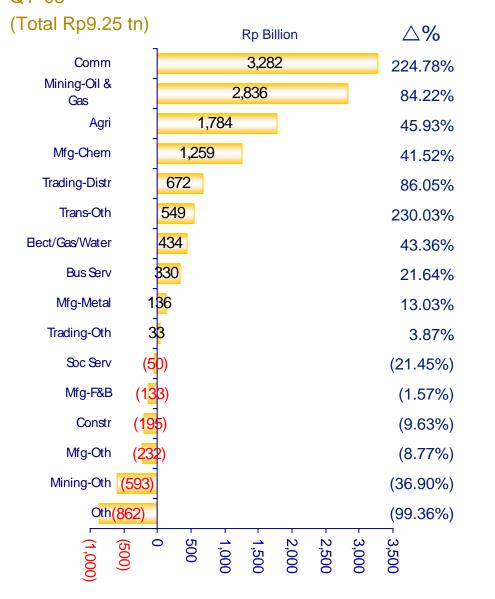
Contribution Margin (after PPAP)



*) Release of Provisions for loan losses

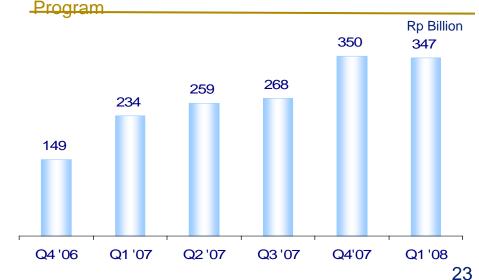
Corporate Banking: Strengthening Growth in Key Areas

Breakdown of Net Expansion by Sector, Q1 '07 – Q1 '08



Consumer Loans from Alliance Program





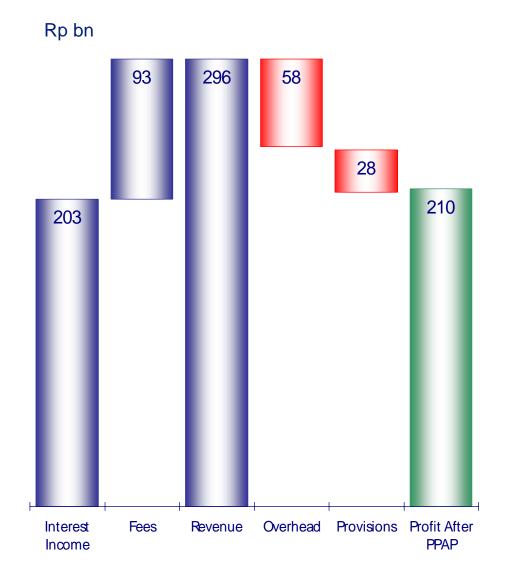
Mandiri Sekuritas continued to improve

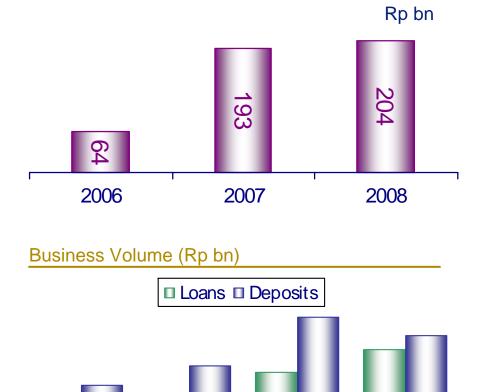
(Rp Bn)	Q1 '07	Q1 '08	Growth Y-o-Y (%)
Revenues	80	107	34%
Investment Banking	25	48	89%
Capital Market	46	45	(3%)
• Treasury	2.1	2.1	2%
Investment Mgt	7	12	82%
Operating Expenses	48	51	7%
Earnings After Tax	18	28	53%
Equity Transactions	6,046	15,146	151%
SUN Transactions	20,107	10,717	(47%)
Bonds Underwritten	220	2,083	847%
ROA	4.3%	5.5%	28%
ROE	9.6%	13.4%	40%

Treasury & International Banking

Performance to Date, Q1 2008

Net Interest Income





2,823

2007

3,007

913

2006

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2005

4,231

3,393

3,769

Q1'2008

Commercial Banking: Strong revenues from both Liabilities & Assets

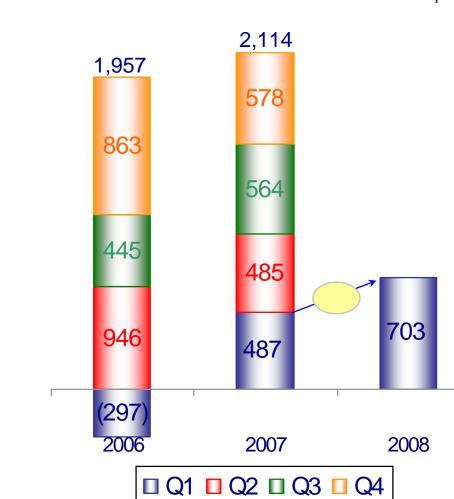
Performance to Date, Q1 2008

Rp bn

703 84 45 619 276 341 Liabilities **Overhead Operating Provisions** Profit Fees Asset Spread Spread Profit After PPAP

*) Release of Provisions for loan losses

Contribution Margin (after PPAP)



Rp bn

Commercial Banking: Strong growth in both Liabilities & Assets

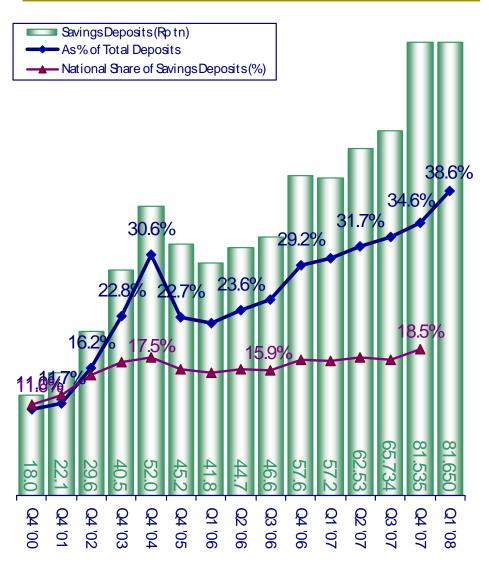
Deposit Distribution, Q1 2008 Loan Distribution, Q1 2008 Rp1,31<mark>0;</mark> **R**p568; Rp1,701; Rp1,634;(8.7%) **3**5.2% 29.9% 32.4% Rp1,313; Rp1,496; % 24.3% Rp2,220; Rp3,463; 38.2% 25.3% Rp12,093; Volume (Rp bn); Volume (Rp bn); Y-0-Y △% Y-o-Y △% 40.9% Rp16,029; 36.8% Rp4,160; Rp6,087; 41.1% 28.3% Jakarta Java (ex-Jkt), Bali & Nusa Tenggara North Sumatera South Sumatera Kalimantan Sulawesi & Eastern Indonesia

Micro & Retail Banking: Rapidly growing our high margin business

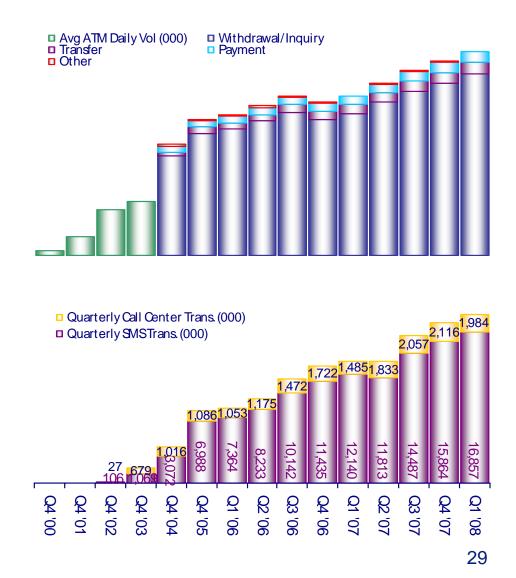
Contribution Margin (after PPAP) Performance to Date, Q1 2008 Rp bn Rp bn 2,203 462 399 769 1,509 491 992 471 20 896 876 740 305 293 876 573 440 211 2006 2007 2008 Liabilities Fees **Overhead Operating Provisions** Profit Asset 🛛 Q1 🔲 Q2 🔲 Q3 🔲 Q4 Spread Spread Profit After PPAP

Building a strong savings deposit franchise

Savings Deposit Growth

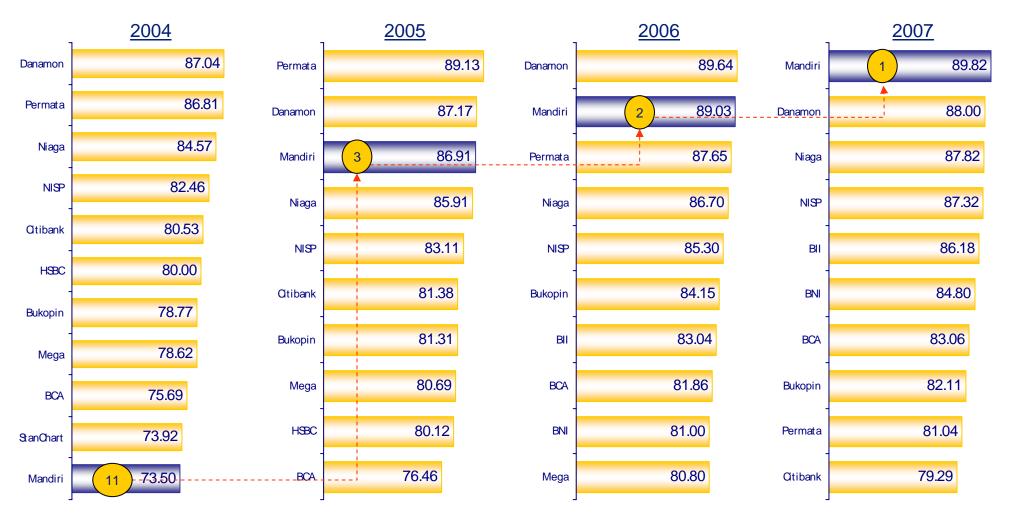


Transaction channel growth

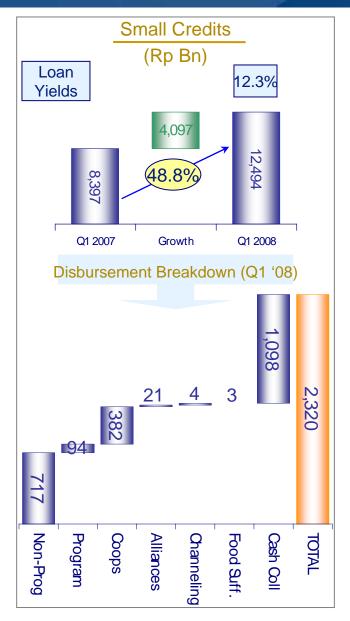


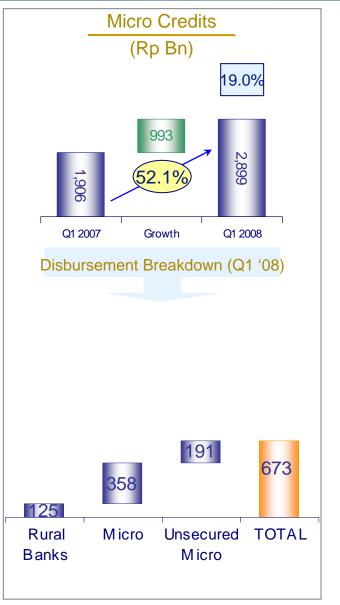
Successful efforts to improve service levels

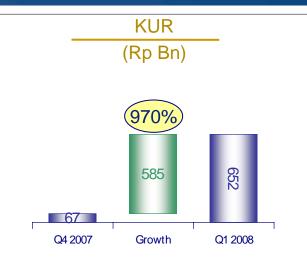
MRI Survey: Best Bank in Service Excellence 2007



Micro & Retail Banking: Focus on growing our high yield businesses



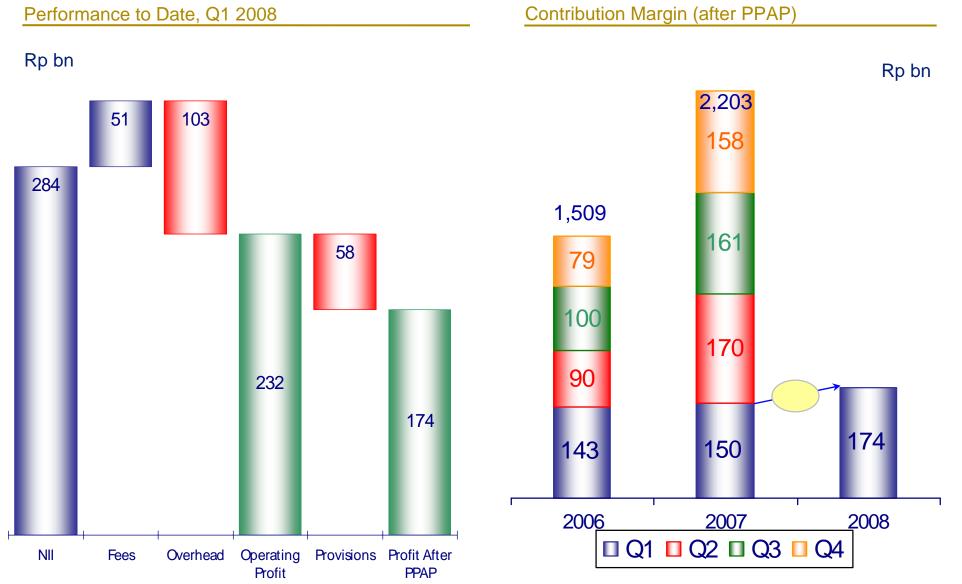




Kredit Usaha Rakyat (KUR):

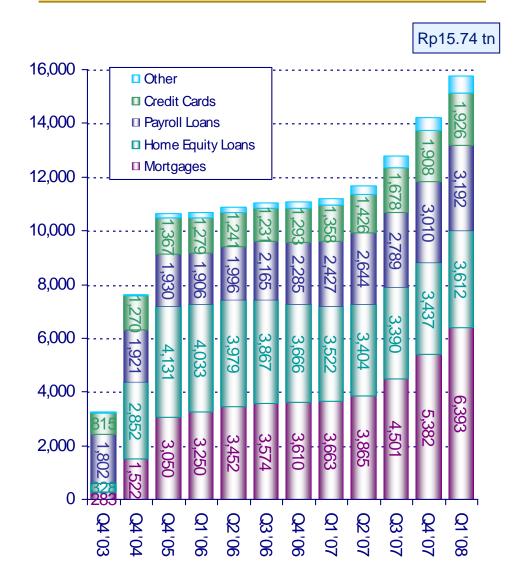
- 1. Loan aiming for productivity with limit up to Rp500 million.
- 2. Maximum interest rate 16% effective p.a.
- 3. 70% is guaranteed by PT Askrindo or Perum Sarana Pengembangan Usaha (SPU)
- * up to Q1 2008, total loans guaranteed by loan insurance institution is Rp219.25 billion

Consumer Finance: Significant growth in spread and fee income



Consumer lending rose 10.6% Q-o-Q and 28.6% Y-o-Y

Quarterly Consumer Loan Balances by Type



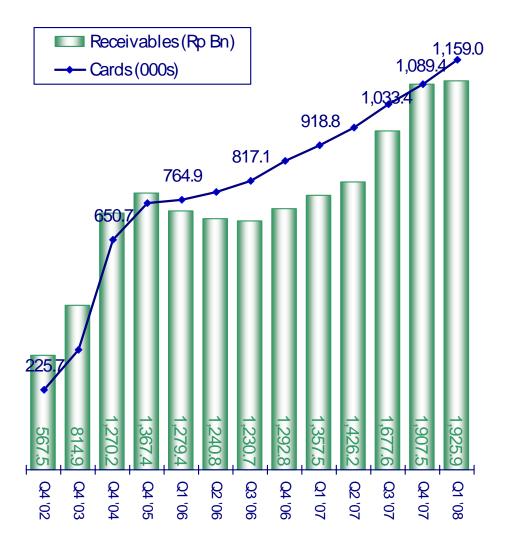
Consumer Loan Growth by Type

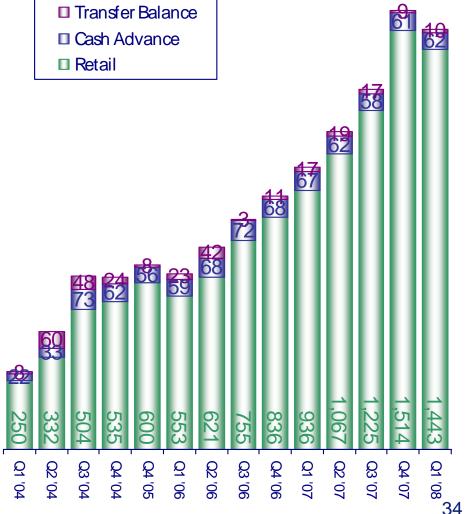
	Growth (%)		
Loan Type	Y-o-Y	Q-o-Q	
Other	168.80%	25.09%	
Credit Cards	41.87%	0.96%	
Payroll Loans	31.52%	6.04%	
Home Equity Loans	2.58%	5.12%	
Mortgages	74.51%	18.77%	
Total Consumer	40.40%	10.61%	

1,159k Visa & Mastercards transacted Rp1.5 tn in Q1

Mandiri Visa & Mastercards and EOQ Receivables

Total Card Quarterly Sales by Type of Transaction (Rp Bn)



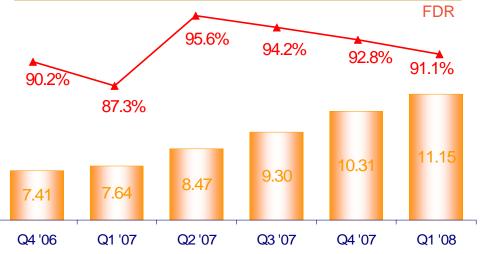


Strong growth from our Syariah Banking subsidiary

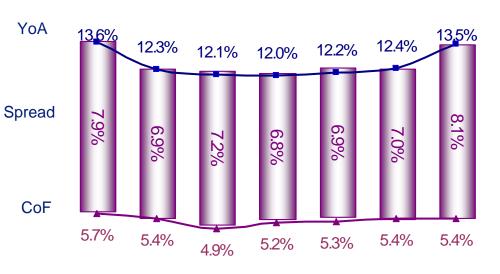
Financial Performance (Rp bn)

	Q1 '06	Q4 '06	Q1 '07	Q4 '07	Q1 '08	
Financing	6,177	7,415	7,645	10,326	11,150	
Deposits	7,039	8,219	8,755	11,106	12,246	
Assets	8,228	9,555	10,385	12,885	14,031	
EAT	17.75	65.48	35.17	115.46	46.24	
Ratios:						
ROA	1.26%	1.10%	2.03%	1.53%	2.05%	
ROE	11.15%	10.23%	20.04%	16.05%	22.64%	
Net NPF	3.72%	4.64%	4.90%	3.39%	2.63%	

Syariah Financing (Rp tn)



Net Interest Margin & Cost of Funds





Financial targets for 2008

Metric	Target		
Gross NPLs	<5%		
Normalizing ROE	>19%		
Gross loan growth*	>22%		
 Corporate[#] 	>20%		
 Commercial 	>20%		
 Consumer 	>30%		
 Micro & Retail 	>30%		
Growth in savings deposits	>Rp90 tn		
Margin improvement	~5.2%		
Retain efficiency ratio	<50%		
NPL Provision Coverage	>120%		

* Prior to the write-off & repayment of NPLs # Includes Treasury & International



Supporting Materials

Key Quarterly Balance Sheet Items & Financial Ratios

IDR billion / %	Q1 '07	FY 2007	Q1 '08	YoY Change (%)
Gross Loans	114,306	138,530	135,511	18.55%
Government Bonds	91,893	89,465	88,588	(3.60%)
Total Assets	261,026	319,086	299,585	14.77%
Customer Deposits	198,298	247,355	223,918	12.92%
Total Equity	27,361	29,244	30,569	11.72%
RoA - before tax (p.a.)	2.24%	2.28%	2.59%	
RoE – after tax (p.a.)	15.28%	15.75%	18.59%	
Cost to Income ⁽¹⁾	33.35%	46.98%	41.37%	
NIM (p.a.)	6.40%	5.23%	5.03%	
LDR	57.64%	54.29%	59.18%	
Gross NPL / Total Loans	16.29%	7.17%	5.14%	
Provisions / NPLs	83.32%	108.97%	116.02%	
Tier 1 CAR ⁽²⁾	21.40%	16.56%	18.76%	
Total CAR ⁽²⁾	27.14%	21.11%	22.42%	
Total CAR incl. Market Risk	26.31%	20.75%	22.14%	
EPS (Rp)	49.8	209.8	66.2	33.05%
Book Value/Share (Rp)	1,326	1,412	1,456	9.80%

(1) (G&A and employee expenses) / (Net Interest Income + Other Operating Income), excluding bond gains
 (2) Bank only – Not including Market Risk

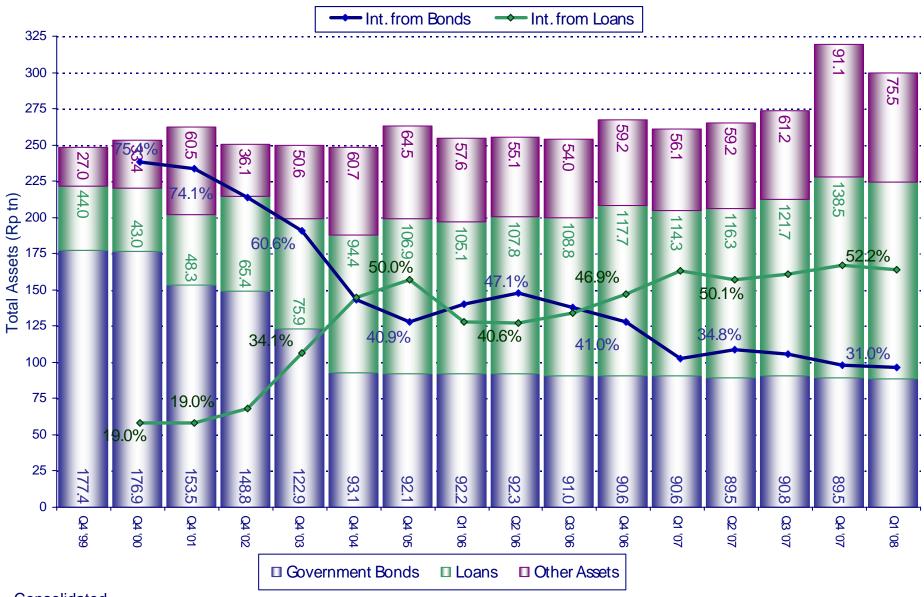
Summary P&L Information – Q1 '07 vs. Q1 '08

	Q1	'07	Q1	'08	YoY Change
	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets	(%)
Interest Income	6,761	10.2%	6,142	7.9%	(9.2%)
Interest Expense	(2,962)	(4.5%)	(2,757)	(3.6%)	(6.9%)
Net Interest Income	3,799	5.8%	3,385	4.4%	(10.9%)
Other Operating Income	714	1.1%	927	1.2%	29.8%
Gain from Increase in Value & Sale of	61	0.1%	-	0.0%	(100.0%)
Bonds Provisions, Net	(1,398)	(2.1%)	(308)	(0.4%)	(78.0%)
Personnel Expenses	(795)	(1.2%)	(1,020)	(1.3%)	28.3%
G & A Expenses	(710)	(1.1%)	(764)	(1.0%)	7.6%
Other Operating Expenses**	(164)	(0.2%)	(241)	(0.3%)	47.0%
Profit from Operations	1,470	2.2%	1,979	2.6%	34.6%
Non Operating Income	9	0.0%	27	0.0%	200.0%
Net Income Before Tax	1,479	2.2%	2,006	2.6%	35.6%
Net Income After Tax	1,026	1.6%	1,390	1.8%	35.5%

* % of Average Assets on an annualized basis

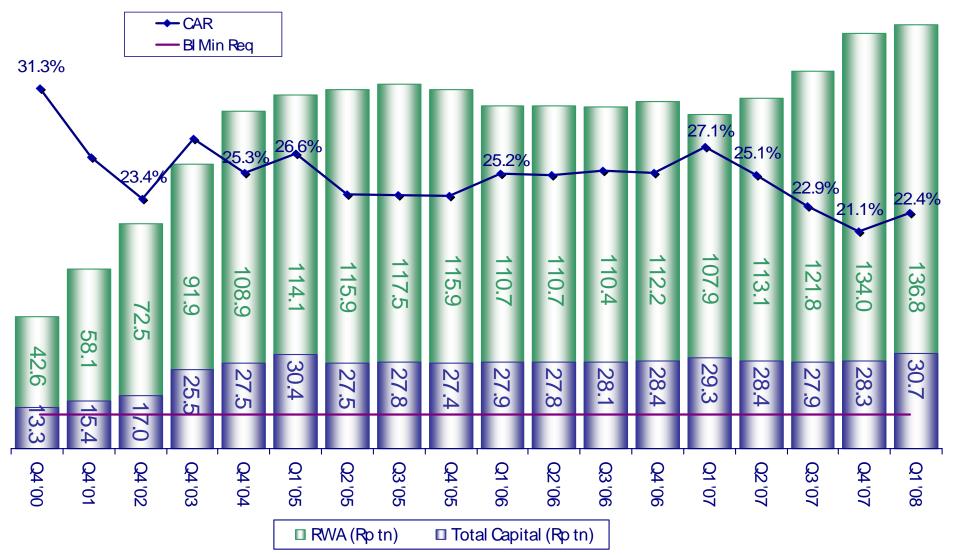
** primarily premiums paid under the blanket guarantee scheme

Total Assets fell to Rp299.6 in Q1 '08



Consolidated

CAR rose to 22.4% on a 8.5% gain in total capital



Additional Factors

	 Aggregate of Rp32.670 tn (US\$ 3.549 bn) in written-off loans as of end-March 2008, with significant recoveries on-going:
	> 2001: Rp2.0 tn
	> 2002: Rp1.1 tn
	> 2003: Rp1.2 tn
Written-off	> 2004: Rp1.08 tn
Loans	> 2005: Rp0.818 tn (US\$ 83.2 mn)
	> 2006: Rp3.408 tn (US\$ 378.5 mn)*
	> 2007: Rp1.531 tn (US\$ 249.3 mn)
	> Q1 '08: Rp0.325 tn (US\$ 35.3 mn)
	* including the write-back of RGM loans totaling Rp2.336 tn

Loan Collateral Undervalued

 Collateral values included for provisioning purposes on only 41 accounts, carried at approximately 26.2% of appraised value.

Summary Quarterly Balance Sheet: Q1 '07 -**'08**

	Q1 '07	Q2 '07	Q3 '07	Q4 '07	Q1	'08	Y-o-Y
	Rp (tn)	US\$ (bn)#	% Change				
Total Assets	261.03	265.02	273.79	319.09	299.59	32.55	14.8%
Cash	3.64	4.10	4.32	5.91	4.87	0.53	33.7%
Current Accounts w/BI	19.85	20.58	20.55	28.16	23.07	2.51	16.2%
Certificates of BI	11.10	3.77	7.68	23.52	14.24	1.55	28.2%
Other Placements w/Bl	0.00	0.50	0.00	11.20	2.04	0.22	N/A
<i>Current Accounts & Placements w/Other Banks</i>	13.18	18.88	14.89	7.02	12.45	1.35	(5.6%)
Securities - Net	4.56	5.45	3.70	3.79	4.10	0.45	(10.0%)
Government Bonds	90.63	89.49	90.79	89.47	88.59	9.62	(2.3%)
Trading	0.89	0.83	1.59	0.97	0.62	0.07	(29.9%)
AFS	28.64	27.56	28.00	27.29	26.77	2.91	(6.6%)
HTM	61.09	61.09	61.20	61.20	61.20	6.65	0.2%
Loans	114.31	116.31	121.74	138.53	135.51	14.72	18.6%
Performing Loans	97.79	98.31	108.92	126.56	127.60	13.86	30.5%
Non-Performing Loans	16.52	17.99	12.82	11.97	7.92	0.86	(52.1%)
Allowances	15.51	(15.60)	(13.39)	(13.04)	(9.18)	(1.00)	(159.2%)
Loans – Net	98.79	100.71	108.34	125.27	126.33	13.72	27.9%
Total Deposits – Non-Bank	198.30	206.24	210.10	247.36	223.92	24.33	12.9%
Demand Deposits	47.92	54.68	53.25	67.01	50.34	5.47	5.0%
Savings Deposits	60.11	65.58	69.06	85.36	85.85	9.33	42.8%
Certificate & Time	90.27	85.98	87.79	94.99	87.73	9.53	(2.8%)
Shareholders' Equity	27.36	26.95	28.06	29.24	30.57	3.32	11.7%
						# USD1 =	43

Summary P&L Information – Q1 2008

	Q1 2	2007	Q4 2007		Q1 2008		Y-o-Y Change
	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets	(%)
Interest Income	6,761	10.4%	5,955	8.0%	6,142	7.9%	(9.2%)
Interest Expense	(2,962)	(4.6%)	(2,853)	(3.9%)	(2,757)	(3.6%)	(6.9%)
Net Interest Income	3,799	5.9%	3,102	4.2%	3,385	4.4%	(10.9%)
Other Operating Income	714	1.1%	777	1.0%	927	1.2%	29.8%
Gain from Increase in Value & Sale of Bonds	61	0.1%	11	0.01%	-	0.0%	(100.0%)
Provisions, Net	(1,398)	(2.2%)	242	0.3%	(308)	(0.4%)	(78.0%)
Personnel Expenses	(795)	(1.2%)	(1,302)	(1.8%)	(1,020)	(1.3%)	28.3%
G & A Expenses	(710)	(1.1%)	(990)	(1.3%)	(764)	(1.0%)	7.6%
Other Operating Expenses**	(164)	(0.3%)	(193)	(0.3%)	(241)	(0.3%)	47.0%
Profit from Operations	1,470	2.3%	1,647	2.2%	1,979	2.6%	34.6%
Non Operating Income	9	0.0%	108	0.1%	27	0.0%	N/A
Net Income Before Tax	1,479	2.3%	1,755	2.4%	2,006	2.6%	35.6%
Net Income After Tax	1,026	1.6%	1,193	1.6%	1,390	1.8%	35.5%

* % of Average Assets on an annualized basis

** primarily premiums paid under the blanket guarantee scheme

Reconciliation to IFRS

	FY '03	FY '04	FY '05	FY '06	FY '07
	Rp (Billions)				
Net profit under Indonesian GAAP	4,586	5,256	603	2,421	4,346
IFRS Adjustments					
Allow. for possible losses on earning assets Allow. for possible losses on commitments &	(662)	(309)	(2,681)	1,598	1,934
contingencies	104	70	(223)	44	(2)
Change in fair value of derivatives	52	-	-	-	-
Employee benefits	(21)	25	-	-	-
Accretion on deferred inc. arising from loan purchase from IBRA	55	10	9	4	(17)
De-recognition of revaluation of premises & equipment	199	75	25	30	26
Rights of Lands amortization	-	-	-	(137)	(7)
De-recognition of allowances	-	-	-	-	-
Deferred income taxes	82	38	861	(503)	(583)
Net Adjustment	(191)	(90)	(2,008)	1,037	1,351
Net profit in accordance with IFRS	4,395	5,166	(1,405)	3,458	5,697

IFRS = International Financial Reporting Standards

Ex-Recap Bond Portfolio, 31 Mar '08 – Bank Only

Series	Maturity	Interest		Nominal		MtM		Fair Value	
Certes	Date	Rate (%)	Trading	AFS	HTM	Ινιτινι	Trading	AFS	HTTM
Fixed Rate									
FR0002	15-Jun-09	14.00%	68	-	-	105.465	72	-	-
FR0010	15-Mar-10	13.15%	-	-	1,350,000	100.000	-	-	1,350,000
FR0014	15-Nov-10	15.58%	-	2,947	-	112.972	-	3,329	-
FR0019	15-Jun-13	14.25%	-	231,028	-	114.348	-	264,176	-
FR0020	15-Dec-13	14.28%	-	291	-	115.274	-	335	-
			-	-	-		-	-	-
Sub Total			68	234,266	1,350,000		72	267,841	1,350,000
Variable Rate									
VR0017	25-Jun-11	7.83%	-	298,270	-	100.238	-	298,980	-
VR0019	25-Dec-14	7.83%	-	5,050,000	1,114,300	99.948	-	5,047,374	1,114,300
VR0020	25-Apr-15	8.10%	-	4,100,000	391,029	99.929	-	4,097,089	391,029
VR0021	25-Nov-15	7.83%	-	2,400,000	690	99.884	-	2,397,216	690
VR0022	25-Mar-16	7.83%	-	692,844	6,796,813	99.898	-	692,137	6,796,813
VR0023	25-Oct-16	8.10%	-	659,738	4,086,068	99.829	-	658,610	4,086,068
VR0024	25-Feb-17	7.83%	-	-	8,210,550	100.000	-	-	8,210,550
VR0025	25-Sep-17	7.83%	-	-	5,210,550	100.000	-	-	5,210,550
VR0026	25-Jan-18	8.10%	-	-	3,475,267	100.000	-	-	3,475,267
VR0027	25-Jul-18	8.10%	-	-	3,475,267	100.000	-	-	3,475,267
VR0028	25-Aug-18	7.83%	-	1,696,428	3,475,267	99.834	-	1,693,612	3,475,267
VR0029	25-Aug-19	7.83%	-	5,344,421	3,475,267	99.784	-	5,332,877	3,475,267
VR0030	25-Dec-19	7.83%	-	-	8,016,765	100.000	-	-	8,016,765
VR0031	25-Jul-20	8.10%	-	5,597,343	12,016,765	99.729	-	5,582,174	12,016,765
Sub Total			-	25,839,044	59,744,598		-	25,800,069	59,744,598
Grand Total			68	26,073,310	61,094,598		72	26,067,910	61,094,598
			0.00%	29.91%	70.09%		0.00%	29.91%	70.09%
(Stated	l in Rp Millio	ns)	Total Nom	ninal Value	87,167,976		Total Fa	air Value	87,162,580
`									46

Bank Mandiri Credit Ratings

	S&P	Moody's	Fitch	Pefindo
<u>Bank Mandiri Ratings</u>				
Long Term Foreign Currency Outlook	Stable	Positive	Positive	
Long Term Bank Deposits		B2		
Long Term Foreign Currency Debt	BB-	WR	BB-	
Short Term Outlook		Stable		
Short Term Foreign Currency Debt	В	NP	В	
Subordinated Debt		Ba3	B+	
Individual Rating			D	
Support Rating			4	
Bank Financial Strength		D-		
Long Term Local Currency Outlook	Stable			
Long Term Local Currency Debt	BB-		BB-	idAA
Short Term Local Currency Debt	В			
National Rating	В		idnAA	

Corporate Actions

Dividend

Payment

Net Profit for the financial year of 2006 of Rp2,421,405,120,753.71 distributed as follows:

- 50%, or Rp1,210,702,560,376.86, for the annual dividend
- 10%, or Rp242,140,512,075.37, for a one-time "special dividend"
- Total Dividend Payment of Rp70.28 per share

Total Dividend payments for FY 2006 = Rp301,684,655,575.70

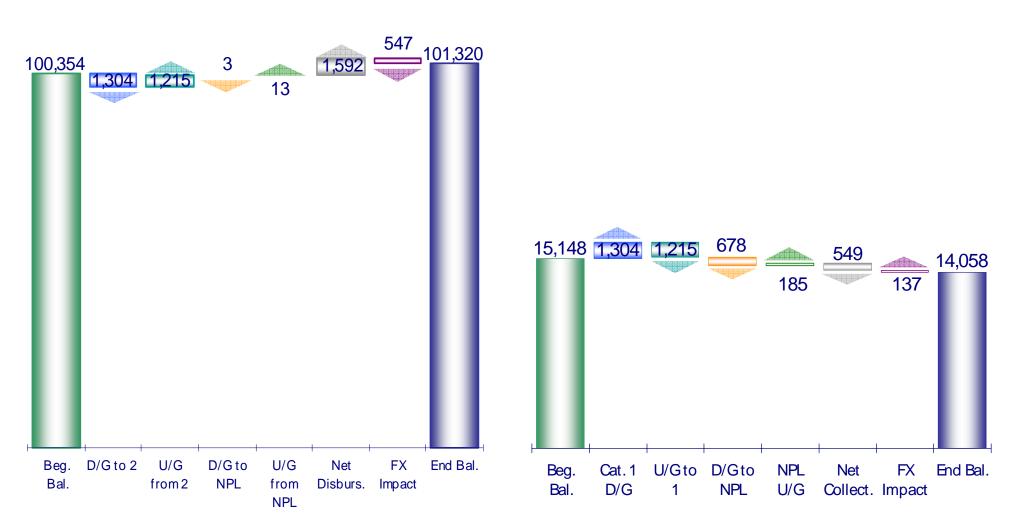
Schedule :

a. Cum Date	: June 19, 2007
b. Ex Date	: June 20, 2007
c. Payment Date	: June 29, 2007

Q1 2008 Movement in Category 1 and 2 Loans

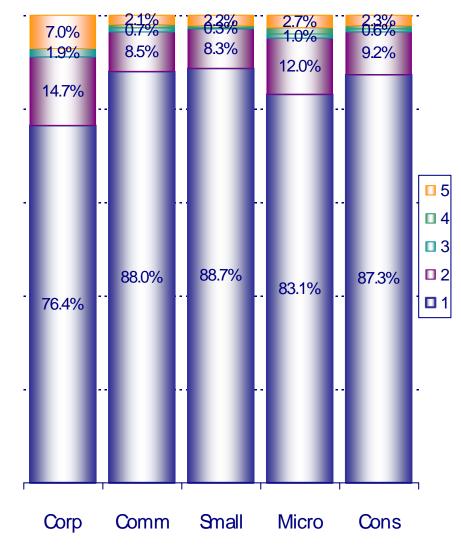
Category 1 Loan Movements (Rp bn) – Bank Only

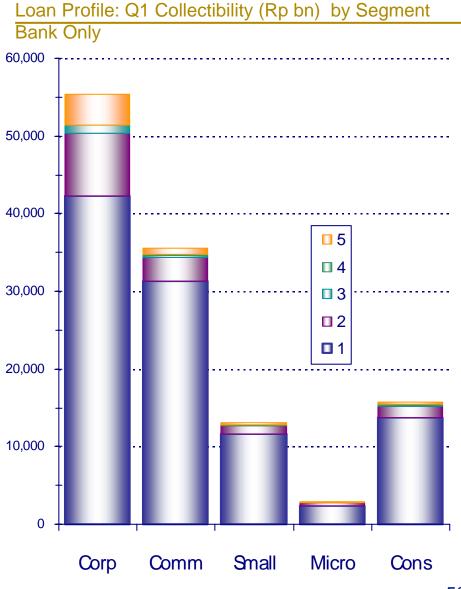
Category 2 Loan Movements (Rp bn) – Bank Only



Q1 2008 Loan Detail: Collectibility by Segment

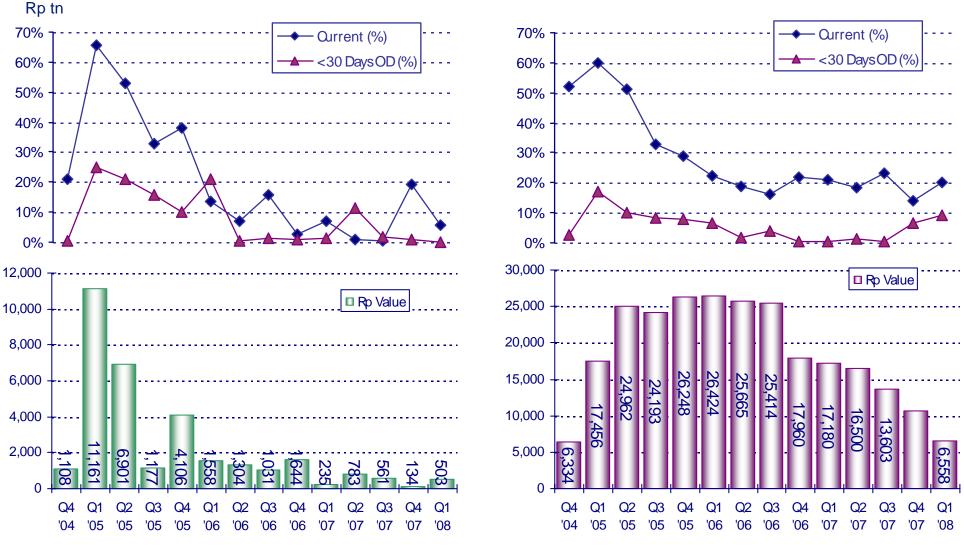
Loan Profile: Q1 Collectibility (%) by Segment Bank Only





NPL Loan Detail*: Quarterly by Days Past Due

Quarterly D/G to NPL & Interest DPD - Bank Only



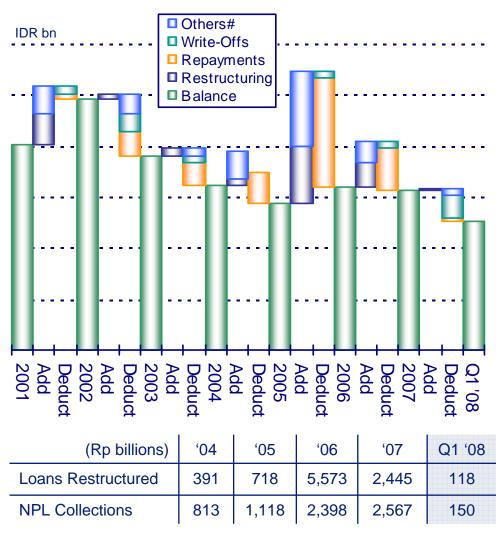
* Excluding Micro & Consumer Loans Only 51

Quarterly NPL Stock & Interest DPD - Bank Only

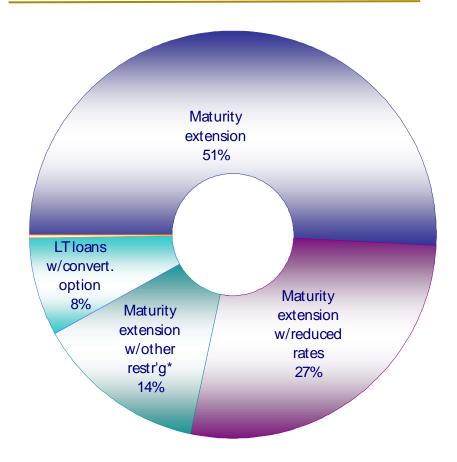
Rp589 bn in loans were restructured or repaid in Q1 '08

Restructured Loan Movement 2000 - Q1

2008



Loans by Restructuring Type in Q1 2008



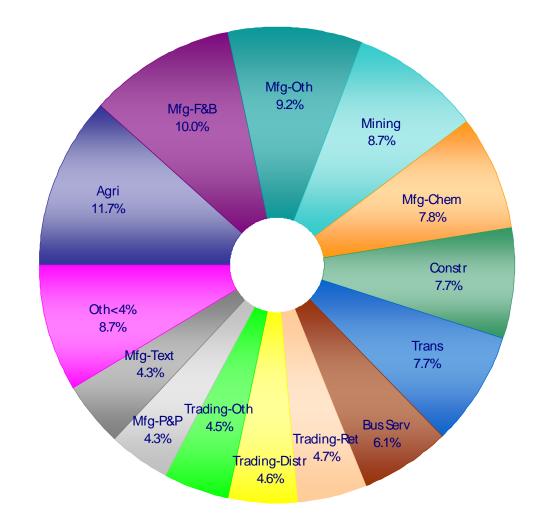
*Other Restructuring includes reduction of interest rates, rescheduling of unpaid interest & extension of repayment period for unpaid interest

#Others includes partial payments, FX impacts, and fluctuation in Working Capital facilities

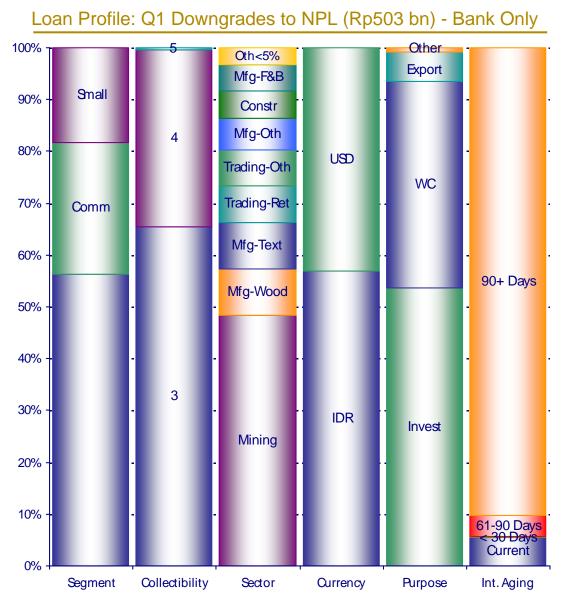
Loan Portfolio Sector Analysis, Q1 2008



(1) Non-consolidated numbers * Each sector < 4%



Q1 2008 Loan Detail*: Downgrades to NPL



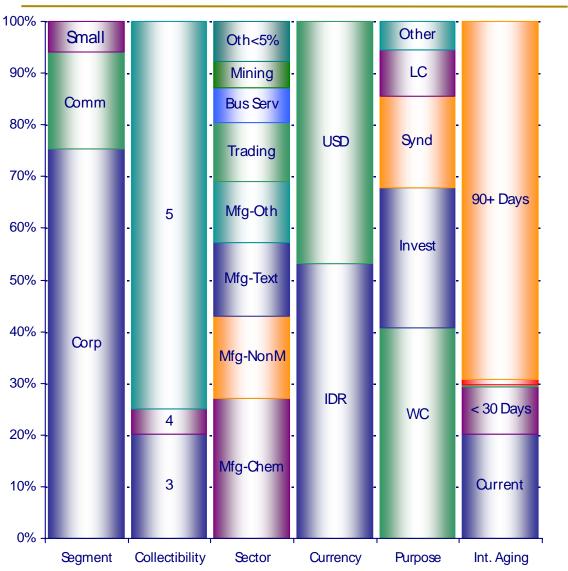
Corporate, Commercial & Small Business loans downgraded to NPL in Q1 totaled Rp503 billion (0.41% of total loans). Of these loans:

- 5.5% were still current on interest payments
- 56.2% were Corporate borrowers and 25.4% came from our Commercial portfolio
- 55.5% were loans previously restructured
- Largest downgrades by sector:
 - Coal Mining
 - Wood & Textile Manufacturing
 - ➢ Retail Trading
- 57.0% were IDR loans
- 53.6% were Investment loans
- 90.3% were more than 90 days overdue in interest payments

^{*} Excluding Micro & Consumer Loans Only

Q1 2008 Loan Detail*: Non-Performing Loans

Loan Profile: Q1 NPLs (Rp6,558 bn) Bank Only

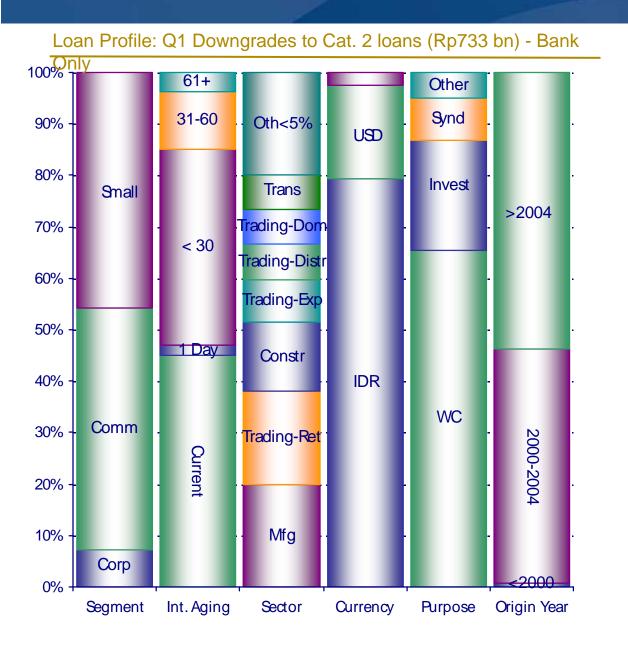


Corporate, Commercial & Small Business NPLs totaled Rp6,558 billion in Q1, or 5.3% of total loans. Of these NPLs in Q1:

- 20.1% remain current on interest payments and 10.6% are less than 90 days overdue
- 75.4% are to Corporate customers
- 40.6% are Working Capital loans and 27.3% are Investment loans
- Primary sectors are:
 - Manufacturing
 - •Chemicals
 - Textiles
 - Non-Metals
 - > Trading
- 53.3% are Rupiah loans
- 54.3% were previously restructured
- 0.3% of these loans were purchased from IBRA
- 20.2% are Cat. 3 & 4.8% are Cat. 4

^{*} Excluding Micro & Consumer Loans Only

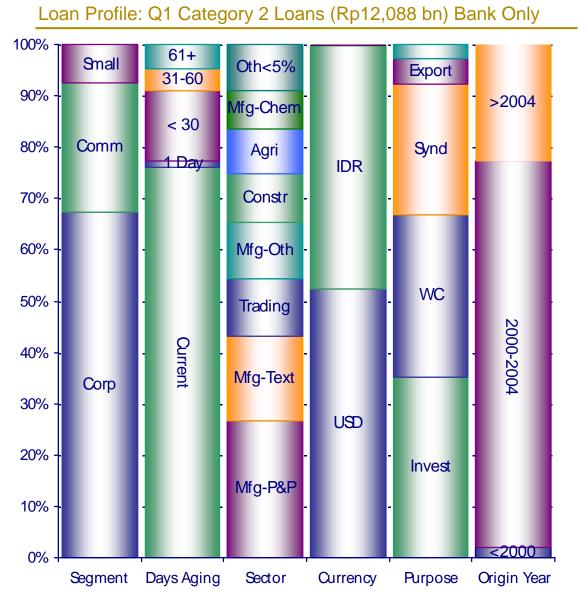
Q1 2008 Loan Detail*: Downgrades to Cat. 2



Rp733 billion (0.6% of total loans) in Corporate, Commercial & Small Business loans were downgraded to Category 2 in Q1. Of the Special Mention Loans downgraded in Q1:

- 47.2% are for Commercial & 45.7% are to Small Business customers
- 45.0% are current & 2.1% are 1 day overdue
- Primary sectors downgraded are:
 - Manufacturing
 - Retail Trading
 - Construction
 - > Exports
- 79.2% are Rupiah loans
- 65.5% are Working Capital loans
- 5.2% are Restructured loans

Q1 2008 Loan Detail*: Category 2 Loans



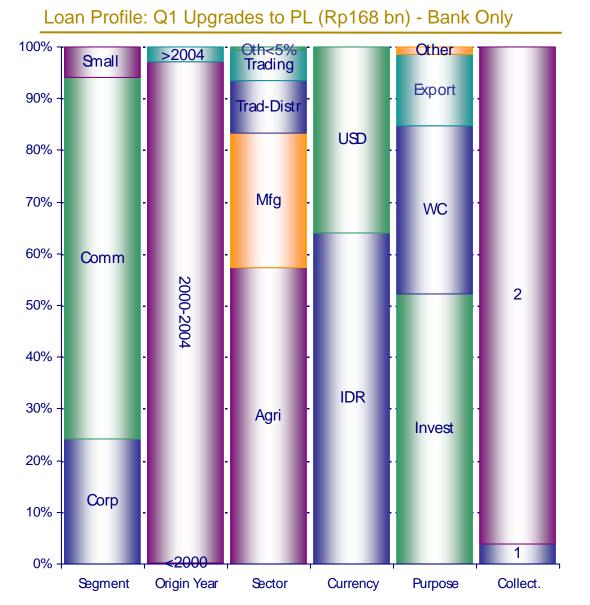
Rp12,088 billion (9.9% of total loans) in Corporate, Commercial & Small Business Ioans were in Category 2 in Q1. Of these Special Mention Ioans in Q1:

67.4% are to Corporate customers

- 77.2% are current or 1 day overdue
- Primary sectors in Category 2 are:
 - Pulp & Paper
 - Textile Manufacturing
 - Trading
 - Construction
 - > Agriculture
- 52.4% are US Dollar loans
- 35.1% are Investment loans
- 72.4% are Restructured loans
- 0.5% were purchased from IBRA
- 90.7% were Category 2 in Q4 '07

^{*} Excluding Micro & Consumer Loans Only

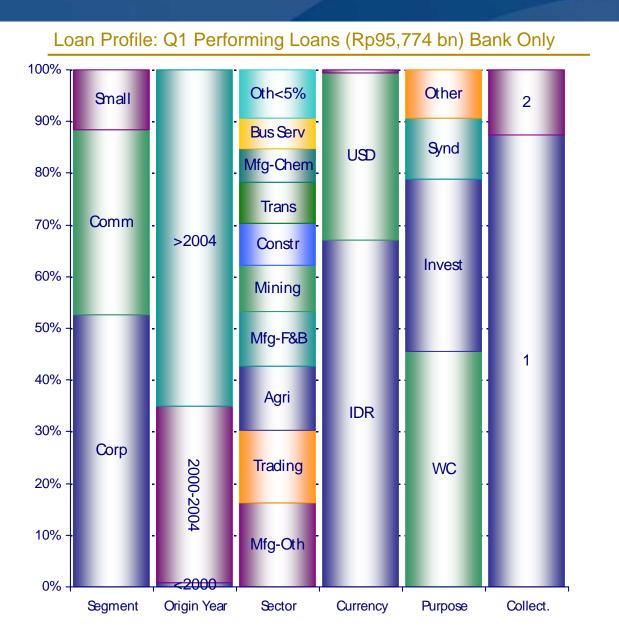
Q1 2008 Loan Detail*: Upgrades to PL



Corporate, Commercial & Small Business loans upgraded to PL in Q1 totaled Rp168 billion (0.1% of total loans). Of these loans:

- 70.0% were to Commercial borrowers
- 97.0% originated between 2000 and 2004
- 47.8% were loans with no previous restructuring history
- Largest upgrades by sector:
 - Plantations
 - Textile Manufacturing
 - Distribution
- 64.0% were Rupiah loans
- 52.3% were Working Capital loans
- 96.1% of upgrades to PL were NPLs moving to Category 2

Q1 2008 Loan Detail*: Performing Loans



Rp95,774 billion (78.1% of total loans) in Corporate, Commercial & Small Business loans were performing in Q1. Of these performing loans in Q1:

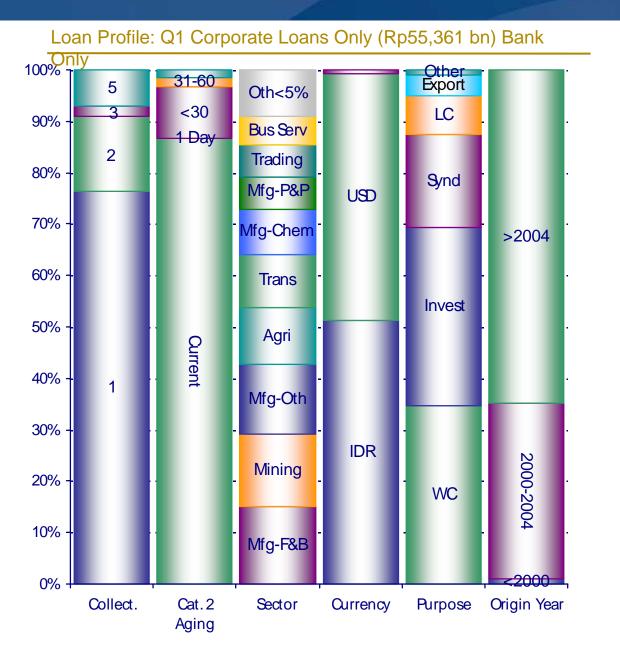
- 52.6% are to Corporate customers & 35.8% are to Commercial customers
- 65.0% originated since 2005
- 84.5% have no restructuring history
- 15.5% are Restructured loans
- 0.4% were purchased from IBRA
- Primary sectors are:
 - Trading
 - > Agriculture
 - Food & Beverage Mfg
 - > Mining
- 67.1% are Rupiah loans
- 45.6% are Working Capital loans
- 87.5% saw no change in collectibility
- 0.2% were upgraded from NPL

Q1 2008 Loan Detail*: Restructured Loans

Loan Profile: Q1 Restructured Loans (Rp18,396 bn) Bank Only 100% Program Small 5 Export Oth<5% 90% Comm 3 Trading 80% Synd USD Constr 70% Agri 90 +60% Mfg-Oth 2 WC Mfg-F&B 50% Mfg-NonM 40% **Vfg-Chem** Corp 30% **IDR** <30 Days Mfg-Text 20% Invest 1 10% Mfg-P&P Current 0% Collect. NPL Aging Sector Purpose Segment Currency

Of the remaining Rp18,396 billion in restructured Corporate, Commercial & Small Business loans in Q1, or 15.0% of total loans: 80.7% are performing 84.6% of loans in Category 2 are current in interest payments Of the 19.3% which are in NPL. 17.8% are current in interest payments Primary sectors are: Manufacturing Chemicals Textiles •Pulp & Paper •Food & Beverage > Agriculture 57.5% are Rupiah loans 36.0% are Investment loans 72.7% are to Corporate customers 1.9% deteriorated in collectibility 1.6% showed improved collectibility

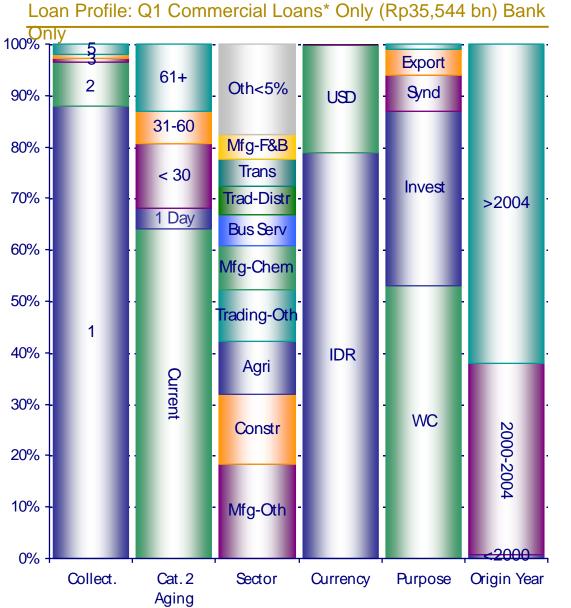
Q1 2008 Loan Detail: Corporate Loans



Rp55,361 billion in loans were in the Corporate portfolio in Q1, or 45.1% of total loans. Of the Corporate Loans in Q1:

- 91.1% are performing loans, with 14.7% in Category 2
- 86.8% of Category 2 loans are current in interest payments
- 22.9% of NPLs are current in interest payments
- Primary sectors in Corporate are:
 - Food & Beverage Mfg
 - Mining
 - Agriculture
 - Transportation
- 51.2% are Rupiah loans
- 34.7% are Working Capital loans
- 264.2% are Restructured loans
- 0.1% were purchased from IBRA

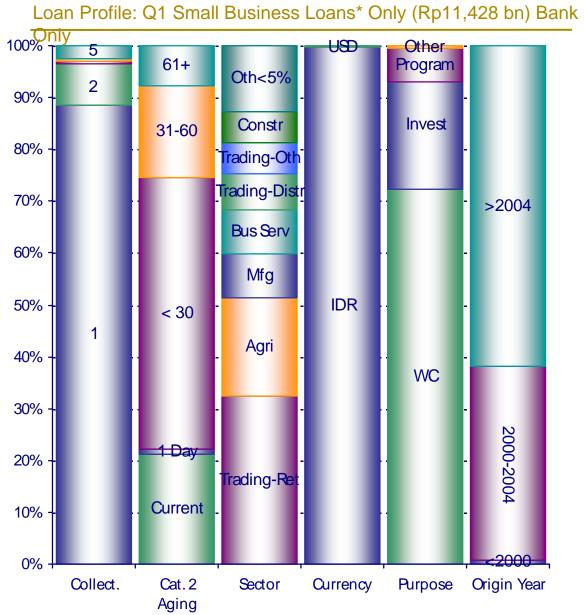
Q1 2008 Loan Detail: Commercial Loans



Rp35,544 billion in loans were in the Commercial portfolio in Q1, or 29.0% of total loans. Of the Commercial Loans in Q1:

- 96.6% are performing, with 8.5% in Category 2
- 68.0% in Category 2 are current or 1 day overdue in interest payments
- 14.2% of NPLs are current in interest payments
- Primary sectors in Commercial are:
 - Trading
 - Agriculture
 - Construction
 - Chemical Manufacturing
- 78.9% are Rupiah loans
- 53.0% are Working Capital loans
- 12.7% are Restructured loans
- 0.7% were purchased from IBRA

Q1 2008 Loan Detail: Small Business Loans*



Rp11,428 billion in loans were in the Small Business portfolio in Q1, or 9.3% of total loans. Of the Small Business Loans* in Q1: 96.6% are performing, with 8.0% in Category 2 22.2% in Category 2 are current or 1 day overdue in interest payments 3.9% of NPLs are current in interest payments Primary sectors in Commercial are: Retail Trading Plantations Manufacturing \geq Distribution 99.8% are Rupiah loans 72.3% are Working Capital loans

4.4% are Restructured loans

* Excluding Micro Loans and Cash Collateral Loans 63

Q1 2008 Loan Detail*: Rupiah Loans

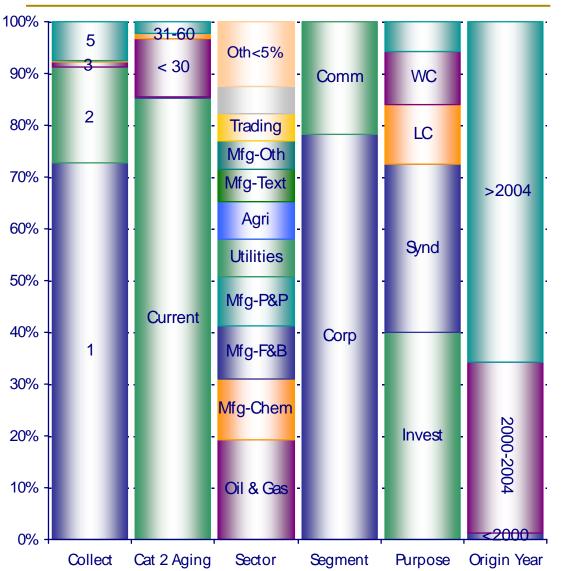
Loan Profile: Q1 Loans (Rp67,785 bn) Bank Only 100% 5 Other 61+ 3 Export Oth<5% Small 2 90% 31-60 Mfg-Chem 80% Invest Trading-Distr < 30 Trading-Ret 70% >2004 1 Day **Bus Serv** Comm 60% Mfg-F&B 50% Trans 1 40% Current Constr WC 30% 2000-2004 Agri Corp 20% 10% Mfg-Oth 2000 0% Collect Cat 2 Sector Segment Purpose **Origin Year** Aging

Rp67,785 billion in loans were Rupiah denominated in Q1, or 55.3% of total loans. Of the Rupiah Loans in Q1:

- 94.9% are performing loans with 8.5% in Category 2
- 66.0% of Category 2 loans are current in interest payments
- 5.5% of NPLs are current in interest payments
- Primary sectors in Corporate are:
 - Plantations
 - Construction
 - Transportation
 - Food & Beverage Mfg
- 41.8% are Corporate loans
- 63.1% are Working Capital loans
- 15.6% are Restructured loans
- 0.1% were purchased from IBRA

Q1 2008 Loan Detail*: Foreign Currency Loans

Loan Profile: Q1 FX Loans (Rp34,547 bn) Bank Only



Rp34,547 billion in loans were foreign currency denominated in Q1, or 28.2% of total loans. Of the FX Loans in Q1:

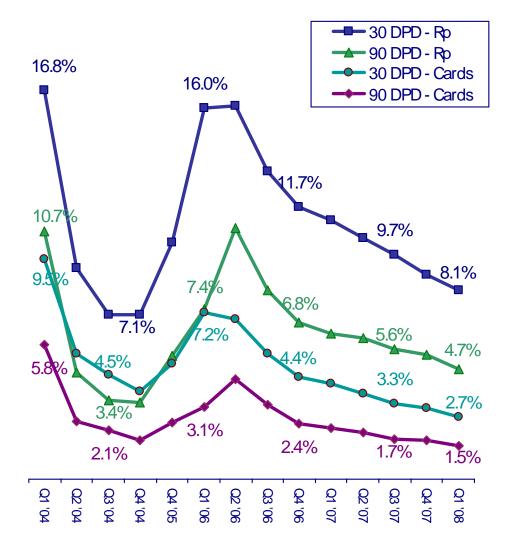
- 91.1% are performing loans with 18.4% in Category 2
- 85.3% of Category 2 loans are current in interest payments
- 36.8% of NPLs are current in interest payments
- Primary sectors in Corporate are:
 - Mining Oil & Gas
 - Manufacturing of
 - Chemicals
 - □F&B
 - □Pulp & Paper
 - **Textiles**
- 78.2% are Corporate loans
- 40.0% are Investment loans
- 22.6% are Restructured loans
- 0.8% were purchased from IBRA

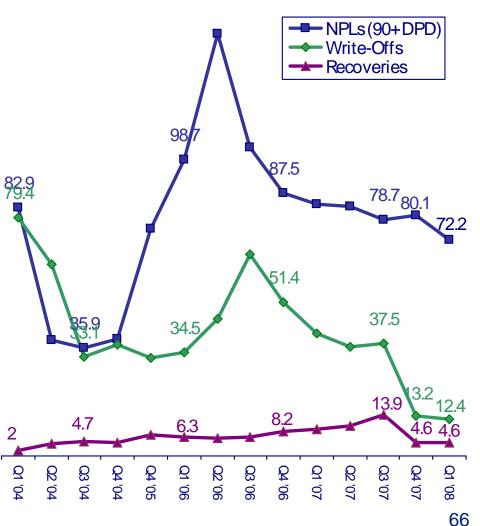
^{*} Excluding Micro & Consumer Loans Only

Credit Card portfolio improved in Q1 '08

Mandiri Credit Card Delinquency Rates (%)

Monthly Charge-offs, NPLs & Recoveries (Rp Bn)





Regs. on Asset Classification: PBI No 7/2/PBI/2005

	Classification by Payment History	Previously	Current	No change to BI Prov. Req.
Classification	Category 1 - Current	Current	Current	1%
by Aging of	Category 2 – Special Mention	1 – 90 days	1 – 90 days	5%
Interest	Category 3 – Sub-Standard	91 – 180 days	91 – 120 days	15%
Payments#	Category 4 - Doubtful	181 – 270 days	121 – 180 days	50%
	Category 5 - Loss	271+ days	181+ days	100%
Detailed Classification Guidance#	 Business Outlook Business growth potential Market condition & debtor position in the market Management quality Group support Environmental factors 	 Financial Condition Profitability Capital structure Cash flow Sensitivity to market risk 	CompleteneComplianceNature of pa	ment If debtor's financial information ss of credit documentation toward credit agreement
BI Collectibility takes precedence#	In instances where there is disaged bank, its external auditors and B			ollectibility between the
One Debtor, One Project Concept*	 The Bank must classify all of For debtors with exposures to applied by any one bank to the All earning assets related to a set of the set o	o more than one bank, all b ne debtor.	anks must adopt the	lowest classification
Completeness of Financial Report*	 Banks must require debtors to Failure to submit financial state level, or to a maximum classifier 	tements must result in an a		of collectibility by one
# Implemented in Q1 2005	* Implemented in Q2 2005			67

Accounting for Interest, Provisions & Collateral

	Classification	Regular Loans	Restructured Loans	IBRA Loans	
	Cat. 1 - Current	Accrual Basis	Accrual Basis	Cash Basis	
Recognition of	Cat. 2 – Special Mention	Accrual Basis	Cash Basis	Cash Basis	
Interest Income	Cat. 3 – Sub-Standard	Cash Basis	Cash Basis	Cash Basis	
	Cat. 4 - Doubtful	Cash Basis	Cash Basis	Cash Basis	
	Cat. 5 - Loss	Cash Basis	Cash Basis	Cash Basis	
	Classification	Regular Loans	Restructured Loans	IBRA Loans (w/o new agreement)	
Booking of	Cat. 1 - Current	Interest	Interest	Principal	
Payments from	Cat. 2 – Special Mention	Interest	Interest	Principal	
Borrowers	Cat. 3 – Sub-Standard	Interest	Interest	Principal	
	Cat. 4 - Doubtful	Principal	Principal	Principal	
	Cat. 5 - Loss	Principal	Principal	Principal	
	Classification	Regular Loans	Restructured Loans	IBRA Loans	
	Cat. 1 - Current	1%	As per BI regulations, except:	As per BI regulations, except: – Difference between principal and	
Drovicioning	Cat. 2 – Special Mention	5%	 Not reversed by upgrading Reversed by principal repayment Beginning provisions determined at 31 Dec. 2004 	purchased value book as – Provisions, or	
Provisioning	Cat. 3 – Sub-Standard	15%	31 Dec. 2004 – Based on net book value after	 Deferred income if a new agreement has been made 	
	Cat. 4 - Doubtful	50%	restructuring loss	agreement has been made	
	Cat. 5 - Loss	100%			
	Classification	Collateral	All Lo	pans	
Valuation of	Cat. 1 - Current	Not valued	Collateral valuation for provisioning is o	determined by the aging of the most	
Collateral &	Cat. 2 – Special Mention	-Can be credited	recent independent appraisal (fo – 70% of appraised value within the		
	Cat. 3 – Sub-Standard	against cash	- 50% of appraised value within 12	to 18 months	
Provisioning	Cat. 4 - Doubtful	provisions for Cat. 2-5	 30% of appraised value within 18 	to 24 months	
	Cal. 4 - Doubliui		 No value after 24 months from ap 	nraisal	

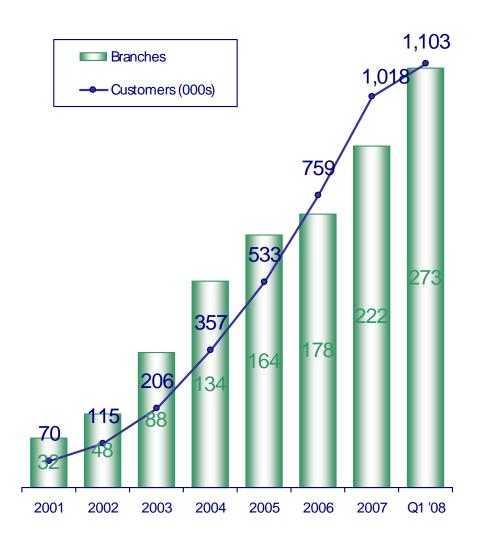
Summary of Principal Subsidiaries

Bank Syariah Mandiri	Mandiri Sekuritas	AXA Mandiri
Equity Investment of Rp857.61 billion	Equity Investment of Rp799.12 billion	Equity Investment of Rp131.16billion
 Total Assets of Rp14,031billion, with total financing extended amount to Rp10,974billion and total funds of Rp12,325billion Operating Income amounting to Rp12,014 billion 	 Total Assets Rp2,899 billion, total liabilities Rp2,064 billion and Equity Rp835 billion Operating Income amount to Rp55.42 billion, and PAT Rp27.61 billion 	 Total Assets Rp4,334.43billion, Annual First Year Premium (AFYP) of Rp199.19 billion and total profit Rp34.26billion Total Gross Written Premium (GWP) Rp761.26 billion, consists of unit-linked premium of Rp760.34 billion (99.88%)
 Rp381.2billion and Profit After Tax of Rp46.2 billion Market share against of Syariah Banking: 36.66% in assets, 37.85% in financing extended and 41.03% in 	 Bond underwriting amounting to Rp2.08 trillion Equity transactions in BEI of Rp15.14trillion 	and traditional product premium of Rp0.92 billion (0.12%). Group business accounted for Rp0.56 billion (0.07%) while Rp760.7 billion (99.93%) came from individual premiums.
deposits • CAR=12.03%	 Bond transactions (SUN) through BEI of Rp10.72 trillion (rank#1 with 17% market share) 	• Embedded value of Rp646.77 billion (before expense overrun) and appraisal value of Rp2,971.32billion
ROA=2.05%ROE=22.64%	 Through Mandiri Manajemen Investasi, offered a range of 29 products, consisted of 28 mutual funds and 1 	• Operating since December 2003, had a presence in 940 Bank Mandiri branches with a team consisting of 983 Financial Advisors (FAs)
 273 outlets, consisting of 225 branches & cash offices, 48 KLS, 101 cash outlets & payment points; along with 63 branded ATMs 	discretionary fund. Total Asset Under Management amounting to Rp4.26 trillion	 In Q4 2007, AXA Mandiri's market share in acquiring new business out of all life insurance companies in Indonesia was 6.0%

Bank Syariah Mandiri

Branch Network & Customer Growth

Summary Balance Sheet (Rp Billions)



Rp Bn	2004	2005	2006	2007	Q1 '08
Total Assets	6,870	8,273	9,612	12,88 8	608 14,03 1
Cash & placement w/ Bl	796	1,689	1,377	1,583	1,836
Current Accounts & Placements w/Other Banks	235	168	326	299	444
Securities - Net	427	383	497	778	793
Total Financing	5,267	5,791	7,401	10,30 5	10,97 4
Allowances	(86)	(127)	(262)	(331)	(419)
Total Financing - Net	5,181	5,664	7,138	9,974	10,55 5
Third Party Funds	5,882	7,037	8,219	11,10 6	12,32 5
Demand Deposits	981	1,261	2,059	1,858	1,883
Savings Deposits	1,567	1,958	2,662	3,860	4,272
Time Deposits	3,334	3,818	3,498	5,388	6,170
Shareholders Equity	549	633	694	810	858

Bank Syariah Mandiri

Summary P&L (Rp billions)

	2003	2004	2005	2006	2007	Q1 '08
Total Operating Income	279.4	584.2	865.5	935.2	1,197.9	381.2
3rd Party Share on Returns	148.4	269.2	386.4	455.5	511.9	168.8
Bank's Share in Operating Income	131.1	315.0	479.1	479.7	686.0	212.4
Other Operating income	51.9	102.0	93.6	142.4	109.2	84.3
Operating Expenses	159.9	276.4	435.6	383.0	475.9	132.1
Income from Operations	23.0	140.6	137.2	102.1	268.1	68.6
Net Income before tax	24.5	150.4	136.7	95.5	169.7	69.2
Net Income after tax	15.8	103.4	83.8	62.6	114.6	46.2

Selected Financial Ratios

LDR	66.1%	83.3%	75.6%	90.21%	92.79%	91.05%
CAR	20.9%	10.6%	11.9%	12.56%	12.44%	12.03%
ROA	1.0%	2.9%	1.8%	1.10%	1.54%	2.05%
ROE	3.6%	22.3%	14.6%	10.23%	15.94%	22.64%

Mandiri Sekuritas

Summary Balance Sheet

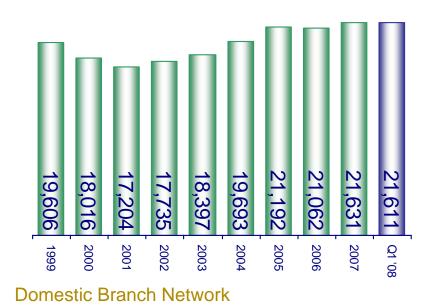
Rp Bn	2004	2005	2006	2007	Q1 '08
Total Assets	1,435. 7	1,258. 7	2, 36	2,757. 2	2,899. 6
Cash & Equivalent	117.4	51.8	7. 80.14	57.4	108.6
Time deposit	50.0	-	-	-	-
Marketable Securities	538.8	746.5	480.1	396.9	713.6
Receivables	478.6	84.3	1, 26 7.	1,036. 0	1,213. 7
Property & Equipment-net	11.8	9.6	10.90 1	12.9	12.9
Total Liabilities Payable to	699.3	565.9	61 9.	1,936. 3	2,064. 4
Clearing & Guarantee body	39.1	30.1	546.2	240.6	371.6
Payable to customers	420.3	52.7	664.7	557.8	583.2
Repo	2.0	137.1	269.4	407.5	208.1
Bank Loans	190.0	305.0	75.0	620.0	815.0
Shareholders Equity	736.4	692.8	747.6	820.8	835.1

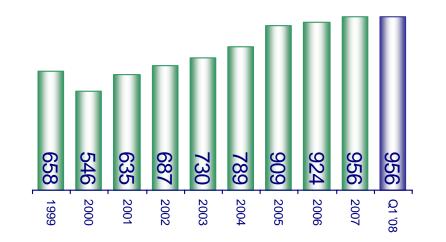
Summary P&L

Rp Bn	2004	2005	2006	2007	Q1 '08
Operating Revenue	244.0	197. 3	6	423. 7	106.8
Brokerage Commissions	15.6	20.9	20.2	80.8	25.7
Investment Mgmt Fees	53.0	42.6	16.0	28.9	12.7
Advisory fees	10.4	6.0	3.4	21.0	3.2
Underwriting & Selling Fees	20.6	9.0	5.8	19.0	15.6
Gain on Trading of Marketable Securities	61.9	(13.1)	51.8 124.	69.8	(10.7)
Interest & Dividends	82.7	131. 8	124. 122. ²	202. 8	60.0
Operating Expenses	134.6	<u>8</u> 114. 5	4	-198. 1	51.4
G & A expenses	23.4	20.6	18.3	29.3	7.8
Salaries and allowances	53.7	48.4	62.2	104. 1	25.2
Commissions	36.2	21.2	15.8	28.6	11.9
Profit from operations	109.4	82.8	99.2	224. 6	55.4
Other income (charges) - net	(8.1)	(34.8)	(29.4)	(63.8)	(15.4)
Income before tax	101.3	48.0	69.8	160. 8	40.0
Net Income after tax	63.0	18.4	42.6	108. 4	27.6

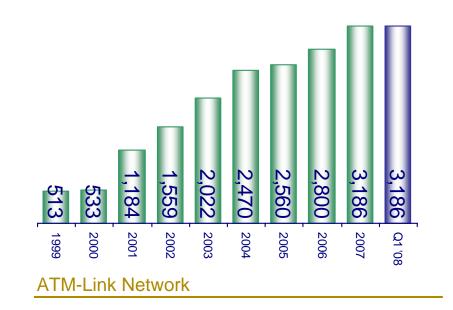
Staffing and Distribution Network Growth

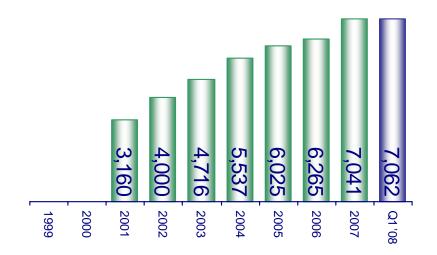
Employees



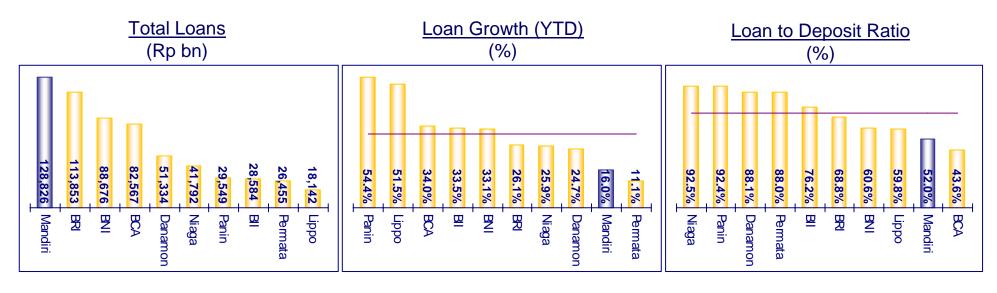


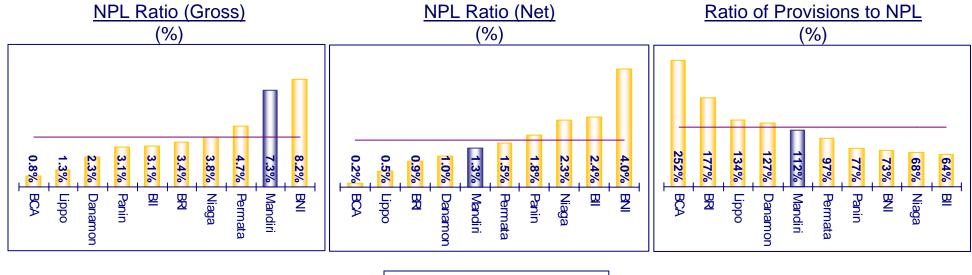
ATM Network





Loan growth, quality & provisioning relative to peers Bank Only. As of December 2007

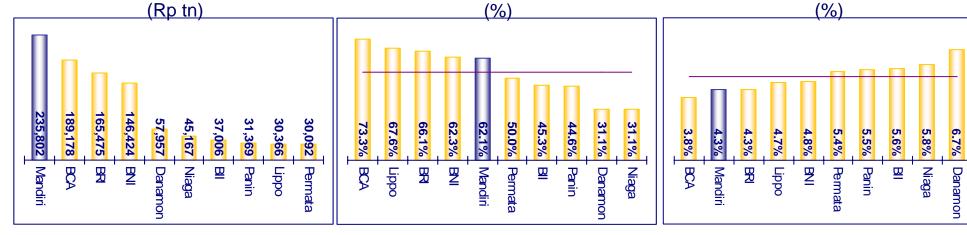




Average

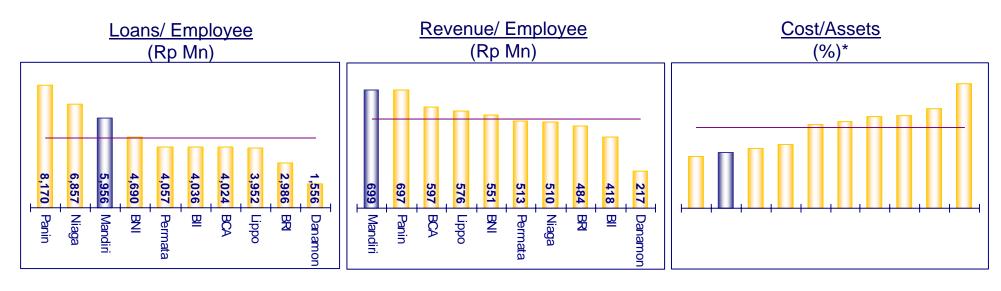
Asset and liability mix relative to peers Bank Only, As of December 2007

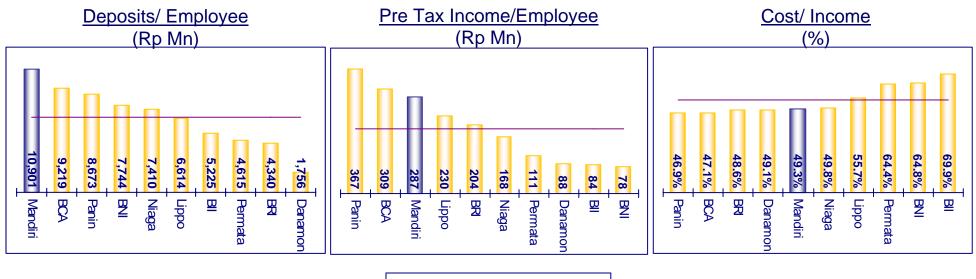




Average

Efficiency measures relative to peers Bank Only, As of December 2007





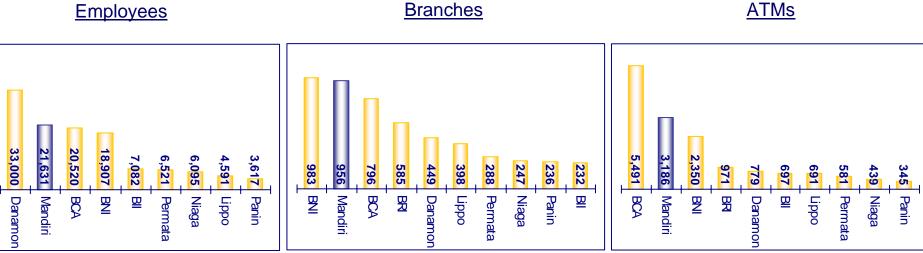
— Industry Average

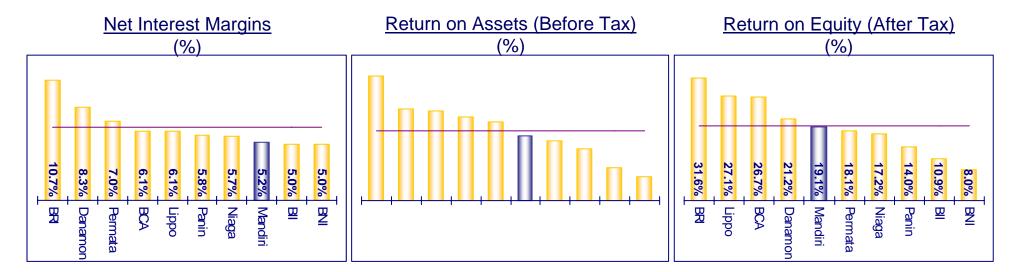
Measures of scale and returns relative to peers Bank Only, As of December 2007



38,126

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Industry Average