PT Bank Mandiri (Persero) Tbk Q3 2006 Results Presentation

Passion to Serve, Passion to Perform



Share Information



Description	Shareholders as of 30 Sep. 2006			
Description	Investors	Shares	%	
DOMESTIC				
1. Government	1	14,000,000,000	68.9%	
2. Retail	7,031	322,171,500	1.6%	
3. Employees	8,510	67,725,716	0.3%	
4. Pension Funds	84	73,029,000	0.4%	
5. Assurance/Bank	24	70,820,500	0.3%	
6. Institutional	167	265,430,378	1.3%	
7. Mutual Funds	70	171,278,000	0.8%	
Total	15,887	14,970,455,094	73.7%	
INTERNATIONAL				
1. Retail	41	3,245,500	0.0%	
2. Institutional	392	5,344,629,122	26.3%	
Total	433	5,347,874,622	26.3%	
TOTAL	16,320	20,318,329,716	100.0%	

△ from:	IPO	Jan 1 2006
BMRI	+344.44%	+41.77%
JCI	+192.48%	+32.00%

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Key Quarterly Balance Sheet Items & Financial Ratios

IDR billion / %	Q3 2005	Q2 2006	Q3 2006	YoY Change (%)
Gross Loans	106,867	107,828	108,796	1.8
Government Bonds	92,267	92,338	90,958	(1.4)
Total Assets	250,341	255,278	253,713	1.3
Customer Deposits	186,450	197,027	194,473	4.3
Total Equity	23,564	23,856	24,381	3.5
RoA - before tax (p.a.)	1.0%	0.9%	0.9%	
RoE - after tax (p.a.)	6.8%	6.9%	6.6%	
Cost to Income ⁽¹⁾	47.6%	47.3%	46.8%	
NIM (Y-T-D)	4.2%	4.3%	4.4%	
LDR	57.3%	54.7%	55.9%	
Gross NPL / Total Loans	23.3%	24.9%	24.6%	
Provisions / NPLs	47.3%	49.1%	49.5%	
Tier 1 CAR ⁽²⁾	18.1%	19.4%	19.7%	
Total CAR ⁽²⁾	23.6%	25.1%	25.4%	
Total CAR incl. Market Risk	23.0%	24.6%	24.8%	
EPS (Rp)	61	40	58	(4.9)
Book Value/Share (Rp)	1,163	1,175	1,201	3.3

^{(1) (}G&A and employee expenses) / (Net Interest Income + Other Operating Income), excluding bond gains

⁽²⁾ Bank only - Not including Market Risk

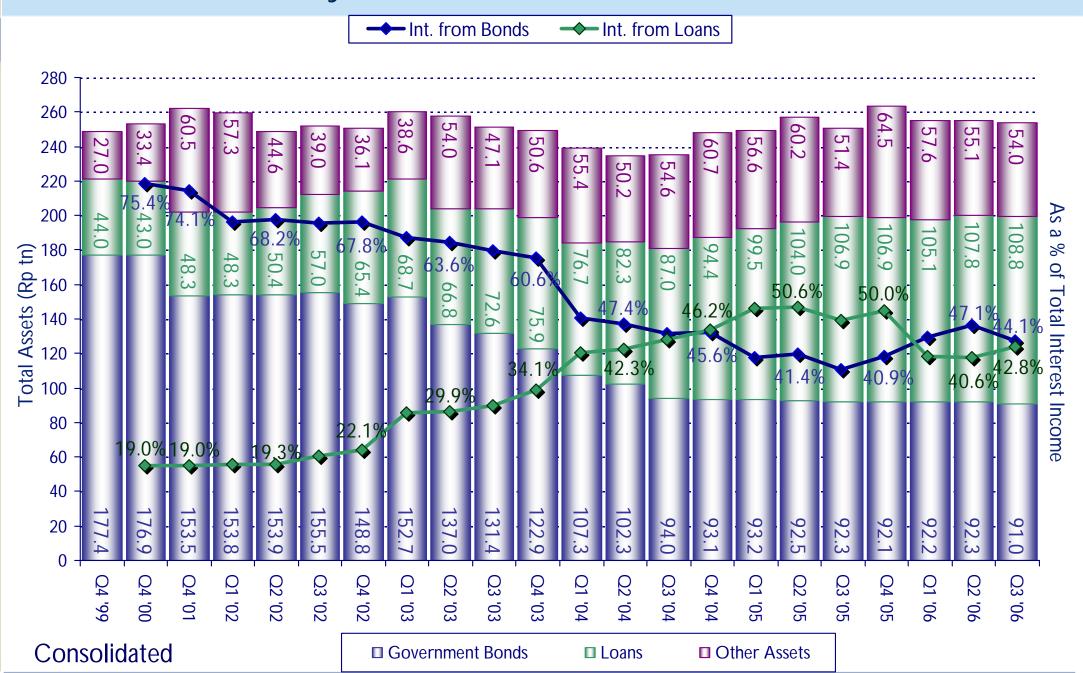
Summary P&L Information – 9 Mo. 2005 vs. 9 Mo. 2006

	9 Months 2005		9 Months 2006		YoY Change
	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets	(%)
Interest Income	14,989	8.0	19,827	10.3	32.3
Interest Expense	(8,092)	(4.3)	(12,350)	(6.4)	52.6
Net Interest Income	6,897	3.7	7,477	3.9	8.4
Other Operating Income	1,891	1.0	1,883	1.0	0.4
Gain from Increase in Value & Sale of Bonds	99	0.1	166	0.1	67.7
Provisions, Net	(2,253)	(1.2)	(2,938)	(1.5)	30.4
Personnel Expenses	(1,946)	(1.0)	(2,148)	(1.1)	10.4
G & A Expenses	(2,238)	(1.2)	(2,235)	(1.2)	(0.1)
Other Operating Expenses**	(462)	(0.2)	(432)	(0.2)	(6.5)
Profit from Operations	1,988	1.1	1,773	0.9	(10.8)
Non Operating Income	(19)	0.0	26	0.0	(236.8)
Net Income Before Tax	1,969	1.0	1,799	0.9	(8.6)
Net Income After Tax	1,227	0.7	1,187	0.6	(3.3)

^{* %} of Average Assets on an annualized basis

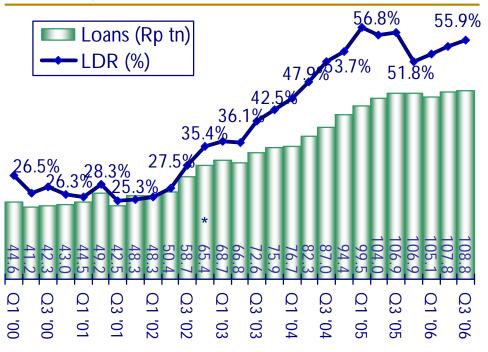
^{**} primarily premiums paid under the blanket guarantee scheme

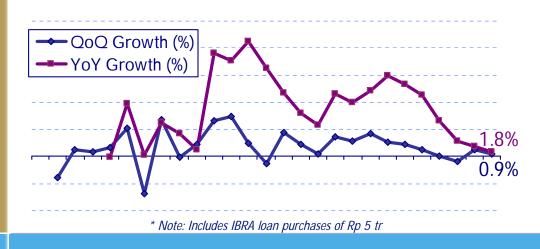
Total assets rose by 1.3% Y-o-Y but fell 0.6% Q-o-Q



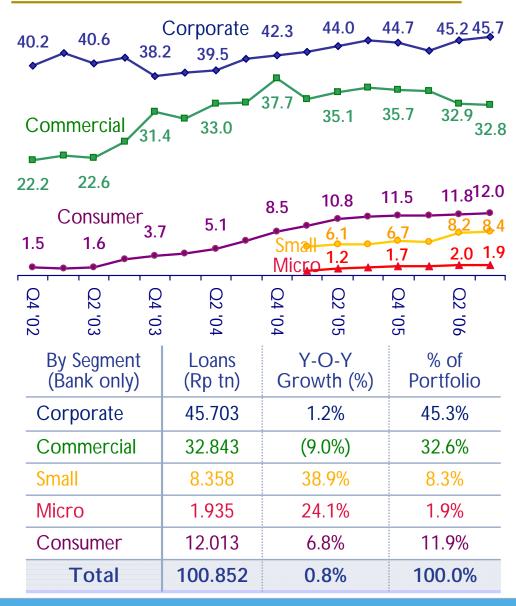
Loan volume grew Q-o-Q in Corporate, Small & Consumer

Quarterly Loan Data - Consolidated



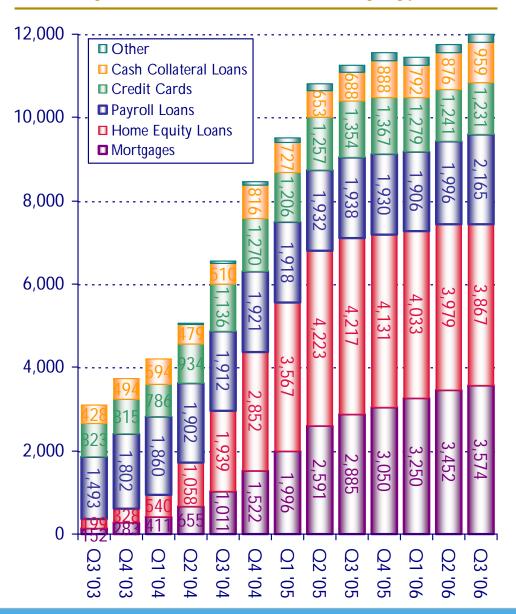


Quarterly Loan Segment Details – Bank Only



Consumer lending rose 6.8% Y-o-Y on Mortgage growth

Quarterly Consumer Loan Balances by Type



Consumer Loan Growth by Type

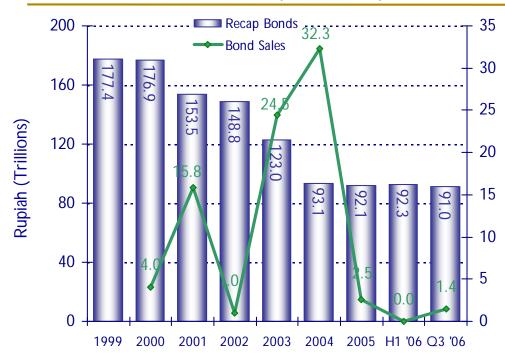
Loan Typo	Growth (%)		
Loan Type	Y-o-Y	Q-0-Q	
Other	29.72%	3.33%	
Cash Collateral Loans	39.28%	9.45%	
Credit Cards	(9.08%)	(0.81%)	
Payroll Loans	11.67%	8.42%	
Home Equity Loans	(8.32%)	(2.83%)	
Mortgages	23.89%	3.55%	
T		0.400	
Total Consumer	6.77%	2.19%	

^{*}Auto & Motorcycle Loans channeled or executed through finance companies = Rp 3.51 tn in our Commercial Loan Portfolio

Recap Bond Portfolio dropped to Rp91.0 tn on sale of VR Bonds

At Fair Value, Sep. 2006 (Rp tn)	Trading (Mark to Market*)	AFS (Mark to Market#)	HTM (Nominal Value)	Total	% of Total
Fixed Rate	0.6	2.1	1.4	4.1	4.5%
Variable Rate	0.2	26.9	59.7	86.8	95.5%
Hedge Bonds	-	-	-	-	-
Total	0.8	29.0	61.1	91.0	
% of Total	0.9%	31.9%	67.2%		-

Bond Portfolio Movement (Fair Value) 1999 - Q3 '06



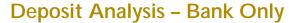
Portfolio Sales as of September 2006 (Rp bn)

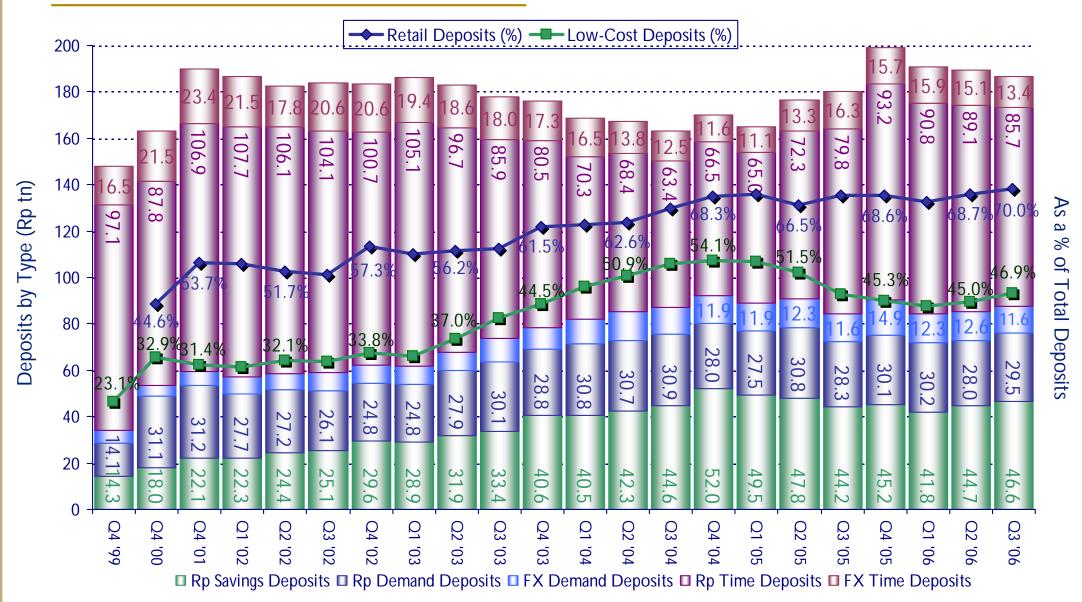
IDR bn	2003	2004	2005	H1 '06	Q3 '06
Bonds Sold	24,505	32,334	2,544	20	1,432
Realized Profit	1,868	1,365	257	5	40
Unrealized Profit	(52)	66	(66)	65	(69)

^{*} Mark to Market impacts Profit

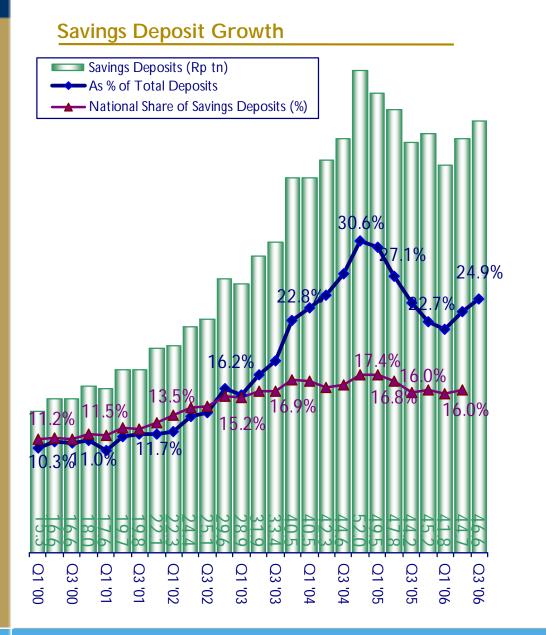
[#] Mark to Market impacts Equity

Savings up 4.1% in Q3 while Rp & FX Time deposits fall Rp5.1tn



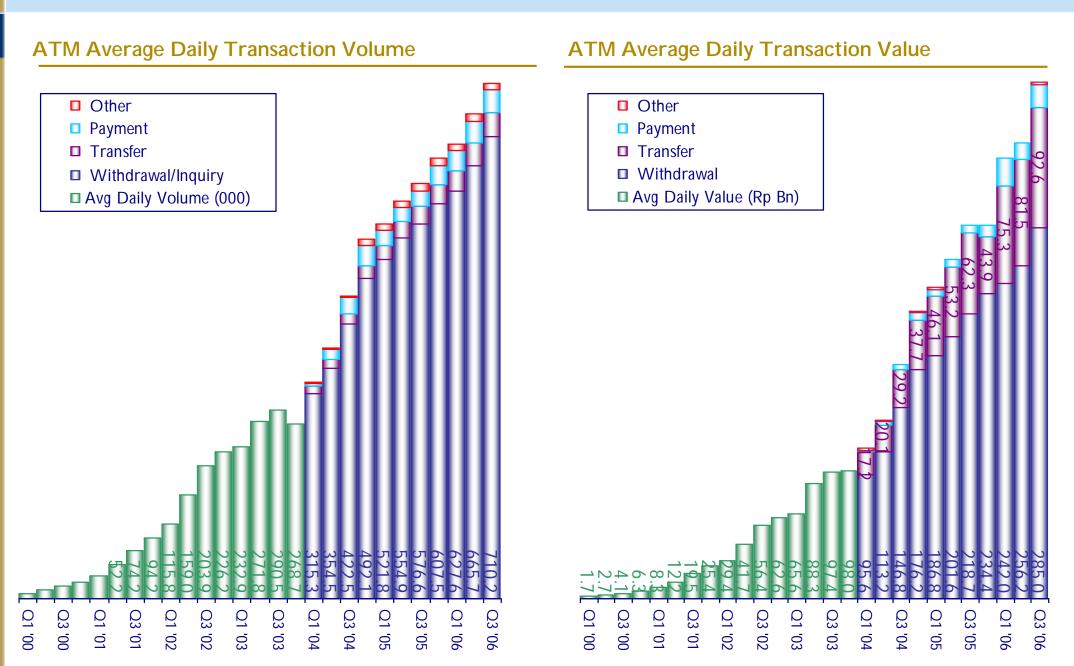


Savings deposit volume surged by Rp1.9 tn in Q3



Average Quarterly Deposit Costs (%) 17.1% Rp DD Rp Savings 13.9% Rp TD ─1 Mo. SBIs 11.9% 11.9% SBI 13.1% TD 10.9% 10.6% 9.5% 4.8% 4.6% SD DD 3.7% 3.4% 3.5% 4.4% FX DD 4.0% FX TD FX TD 2.6% 2.8% FX DD 1.7% 1.1% 2.7% 2.4% 2.1% 0.8% 03Q1 '06

Rapid expansion in ATM transfer and payment transactions

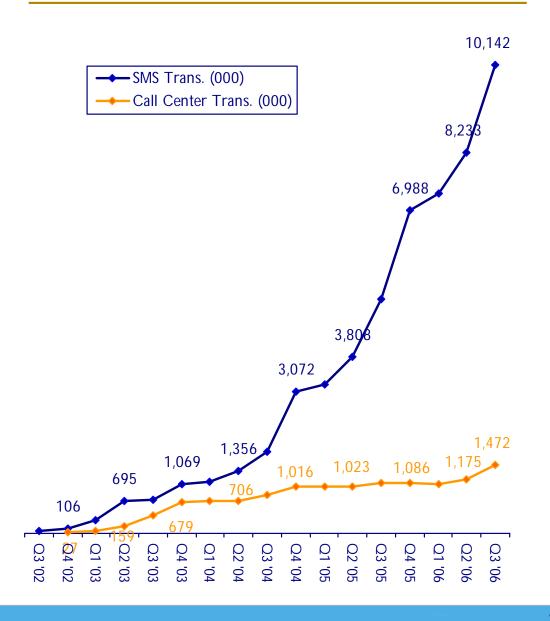


Growth in other channels shows the strength of our franchise

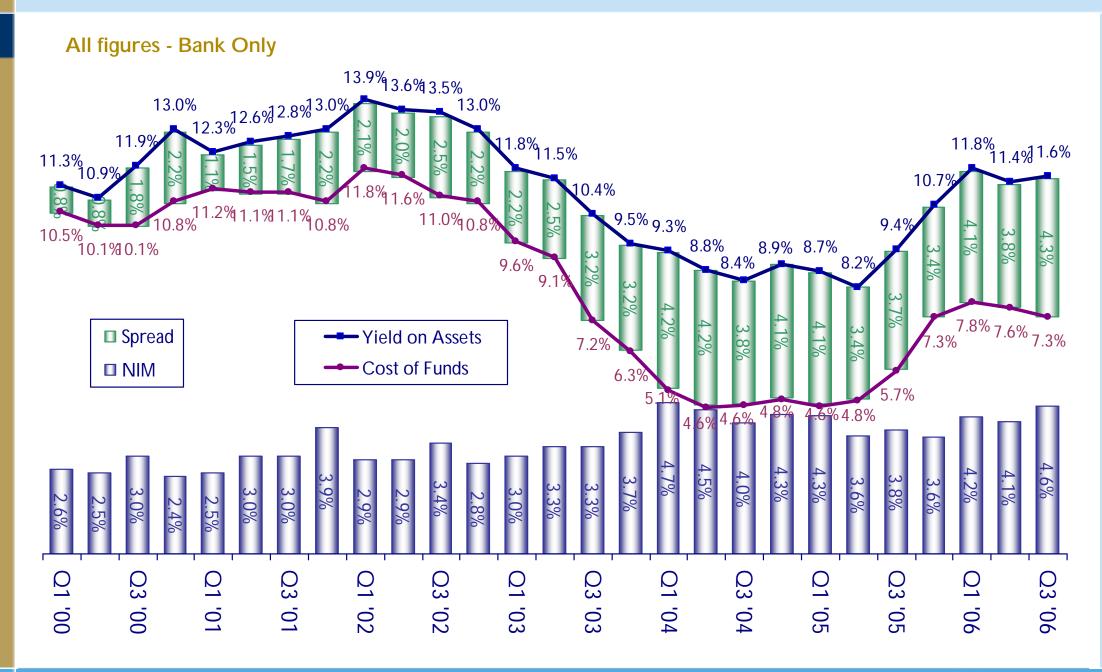
Users for Other e-Banking Services

5,368 5,024 — Debit Cards Issued* (000) 4,702 → SMS Subs. (000) Internet Bank. Subs. (000) 4,429 4,118 3,772 3,427 2,665 1,702 1,800 1,303, 1,132 952 1,014 497566680/ 18 50 72 112394185234 321 Q3 '03 Q4 '04 Q1 '05 02 Debit Cards reintroduced in Jan. '04

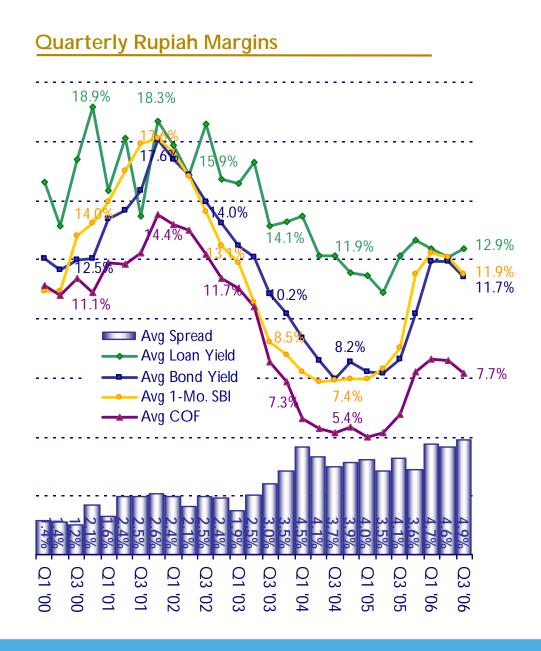
Average Daily Transactions for SMS & Call Centers

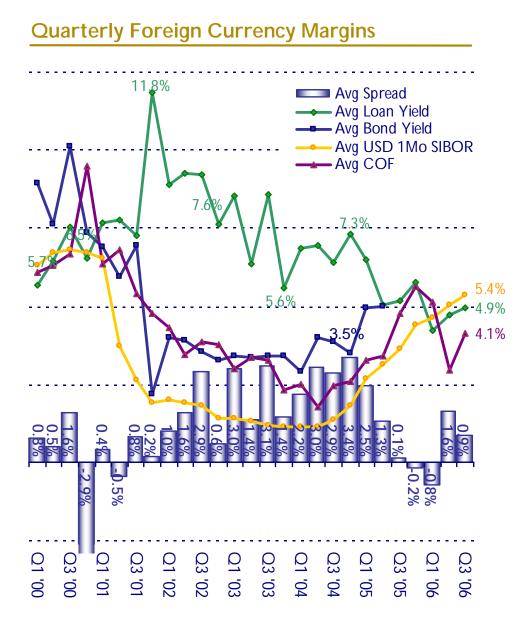


Margins rise to 4.6% on improving Cost of Funds



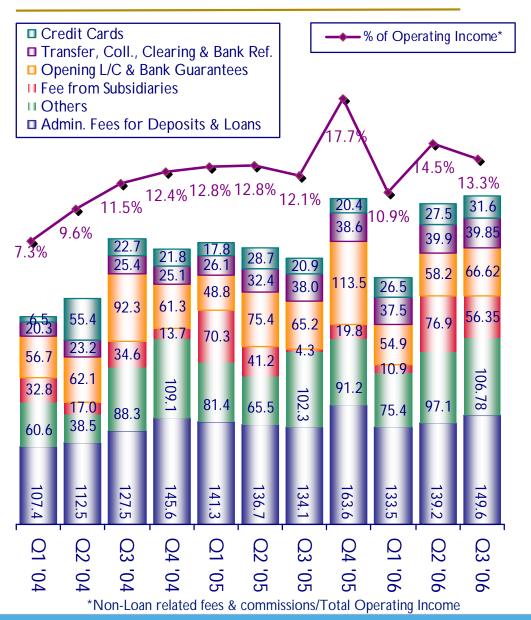
Quarterly Margin Analysis by Currency





Non-loan Related Fees & Commissions jump on Subsidiaries

Non-loan related fees & commissions



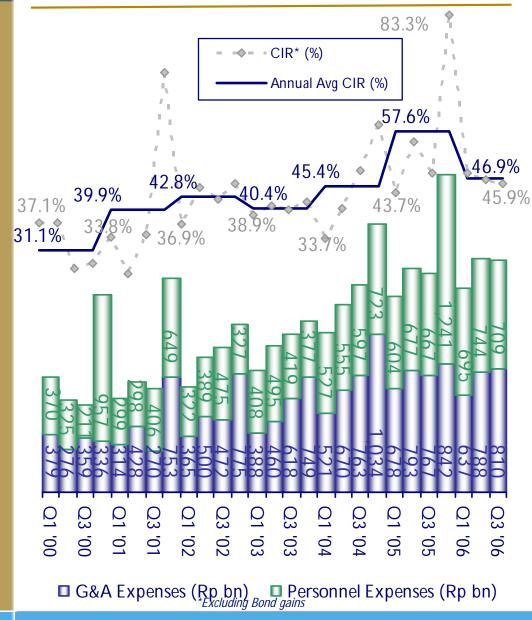
Details of Q3 2005 & 2006

Non-Loan Related Fees & Commissions (Rp billion)	Q3 2005	Q3 2006	Y-o-Y △ (%)
Admin. Fees	134.1	149.6	11.5%
Others*	102.3	106.8	4.3%
Subsidiaries	4.3	56.3	1203.4%
L/C & Guarantees	65.2	66.6	2.2%
Transfers, Collections	38.0	39.9	4.9%
Credit Cards	20.9	31.6	51.2%
Total	364.8	450.8	23.6%

^{*}Others include Custodian & Trustee fees, Syndication, Mutual Funds, Payment Points, etc.

Cost to Income Ratio falls further to 45.9% on restrained G&A

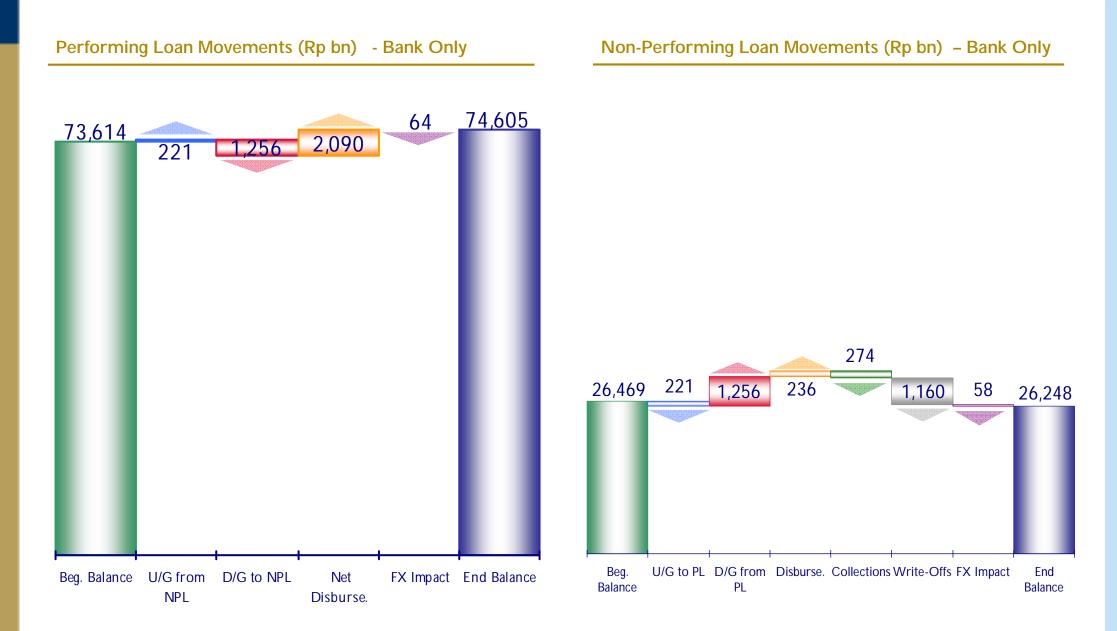
Quarterly Consolidated Operating Expenses & CIR



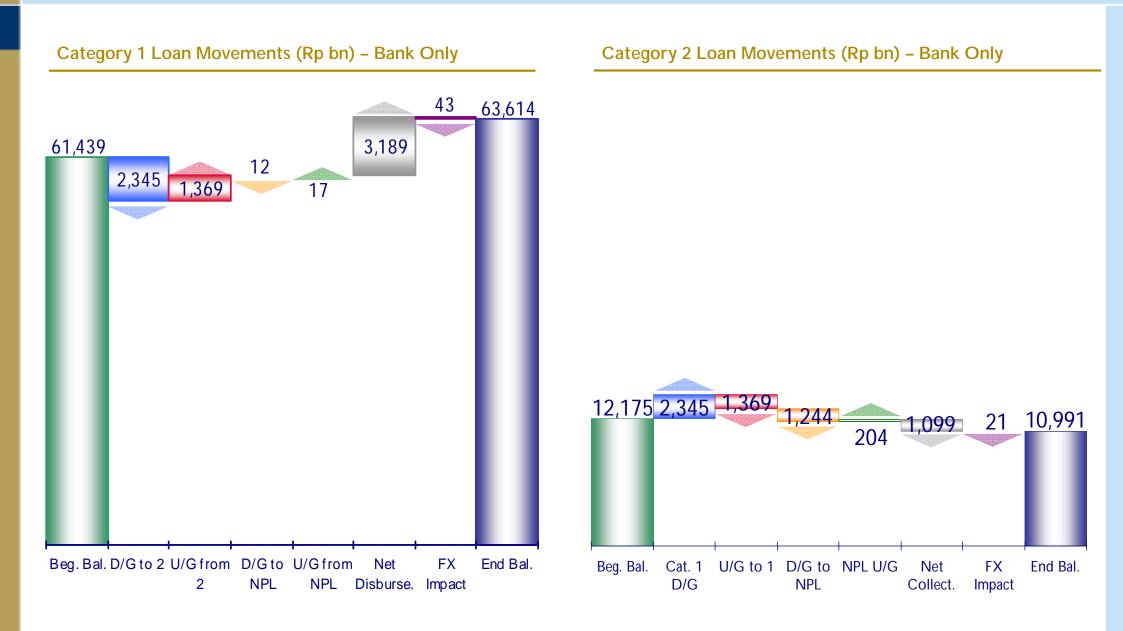
Breakdown of Q3 2005 & 2006 Operating Expenses

	Q3 '05	Q3 '06	Change (Y-o-Y)
Personnel Expenses			
Base Salary	262,460	261,181	(0.5%)
Other Allowances	290,750	292,434	0.6%
Post Employment Benefits	14,416	50,733	251.9%
Training	32,218	32,371	0.5%
Subsidiaries	65,930	72,392	9.8%
Total Personnel Expenses	665,774	709,111	6.5%
G & A Expenses			
IT & Telecommunication	205,445	206,530	0.5%
Occupancy Related	240,515	222,315	(7.6%)
Promotion & Sponsorship	44,487	116,987	163.0%
Transportation & Traveling	68,934	67,061	(2.7%)
Professional Services	72,726	64,546	(11.2%)
Employee Related	51,599	48,490	(6.0%)
Subsidiaries	82,942	84,070	1.4%
Total G & A Expenses	766,648	809,999	5.7%

Q3 2006 Loan Movement, PL & NPL

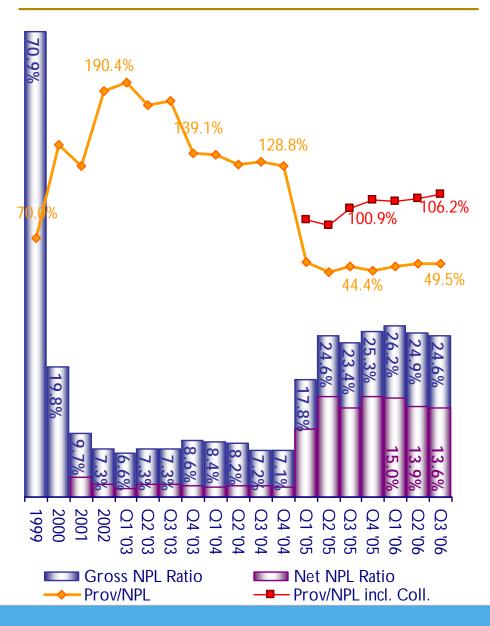


Q3 2006 Movement in Category 1 and 2 Loans

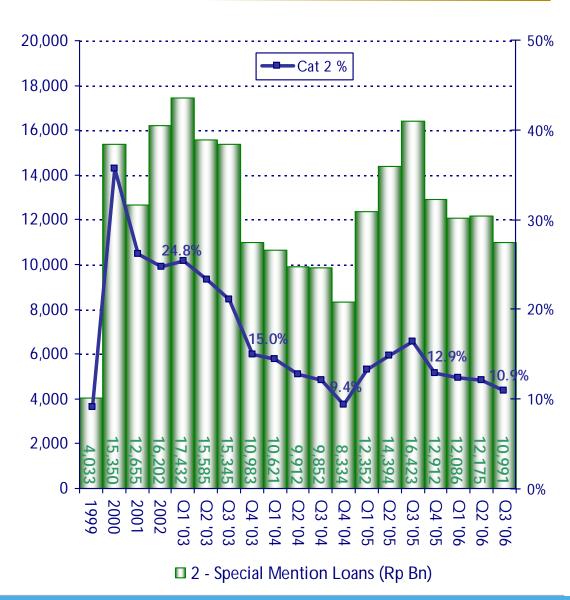


Provisioning coverage reflects BI requirements

NPL Movement - Consolidated



Category 2 Loans - Bank Only



NPL, Provisioning & Collateral Details – Bank Only

Non-Performing Loans by Segment

	NPLs (Rp tn)	Q3△ (Rp tn)	NPLs (%)
Corporate	16.44	0.34	35.98%
Commercial	8.14	(0.47)	24.80%
Small	0.82	(0.12)	9.85%
Micro	0.20	(0.02)	10.41%
Consumer	0.63	0.05	5.26%
Total	26.25	(0.22)	26.03%

- Bank Mandiri's current provisioning policy adheres to BI requirements
- As of 30 September '06, loan loss provisions excess to BI requirements = Rp85.7 bn

Provisioning Policy		orming ans	Non-Performing Loans			
Collectibility	1	2	3	4	5	
BI Req.	1%	5%	15%	50%	100%	
BMRI Policy	1%	5%	15%	50%	100%	
BMRI pre-2005	2%	15%	50%	100%	100%	

Collateral Valuation Details

Collectibility	1	2	3	4	5
Total Cash Prov. (Rp bn)	641	551	533	384	10,881
% Cash Provisions	1.0%	5.0%	13.9%	19.9%	53.1%
Collateral Prov. (Rp bn)		2,264	2,105	1,163	9,641
# of Accounts		15	25	9	108

Collateral has been valued for 157 accounts and collateral provisions of Rp 15,173 bn have been credited against loan balances of Rp 20,939 bn

Collateral value is credited against cash provisioning requirements on a conservative basis. For assets valued above Rp 5bn:

- Collateral is valued only if Bank Mandiri has exercisable rights to claim collateral assets
- 70% of appraised value can be credited within the initial 12 months of valuation, declining to:
 - > 50% of appraised value within 12 to 18 months
 - > 30% of appraised value within 18 to 24 months
 - ➤ No value beyond 24 months from appraisal

Quarterly Analysis of Upgrades and Downgrades*

Total Corporate, Commercial & Small Business Loans

Loan Background	Q3 '06 Balance (Rp bn)
Restructured	17,219.6
IBRA	3,929.8
Pre-Merger	970.2
Post-Merger	60,495.8
Overseas	1,352.5
•	

Ne ⁻	t Upgrades	/Downgrac	des#
Q4 2005	Q1 2006	Q2 2006	Q3 2006
2.9%	0.8%	0.4%	0.6%
4.8%	0.3%	3.2%	0.3%
1.2%	0.2%	0.2%	1.0%
5.1%	2.3%	1.1%	1.4%
3.6%	0.2%	36.3%	1.2%

	Q3 2006	Details
	DG to NPL	UG to PL
	-	0.6%
	0.2%	0.4%
	1.1%	0.1%
	1.5%	0.1%
	1.2%	-
1		
	1.2%	0.2%

Tota				
Tota				

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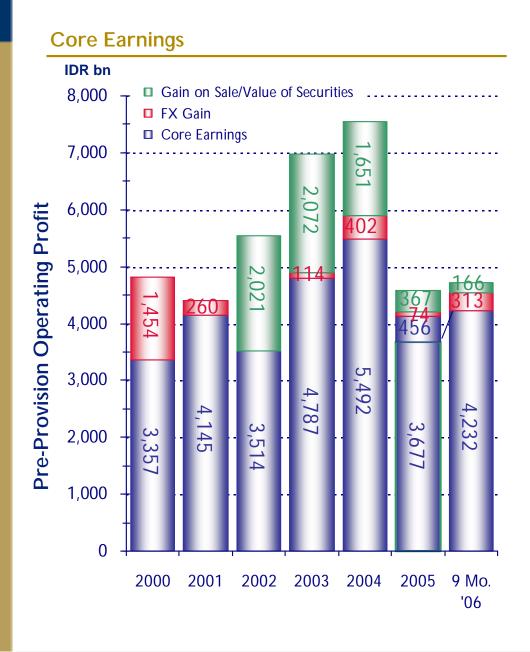
4 50/	4 00/	0.40/	4 00/
45%	1 8%	0.1%	1 11%

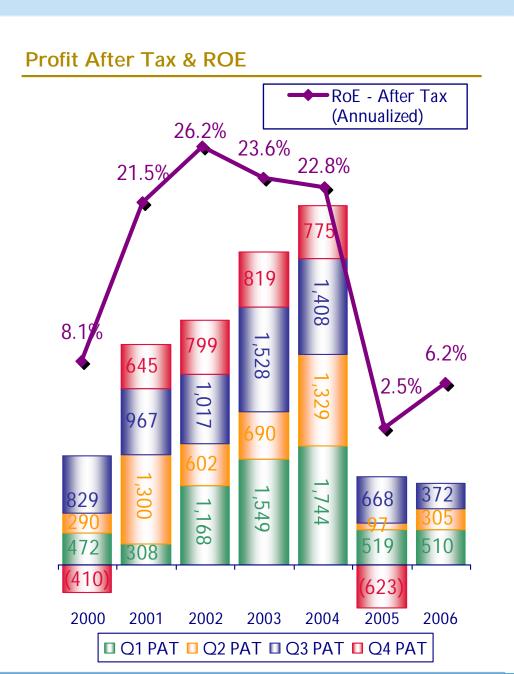
Note: For a breakdown of Corporate and Commercial loans, please refer to the detail slide in the appendix.

^{# %} downgrades and upgrades are quarterly figures

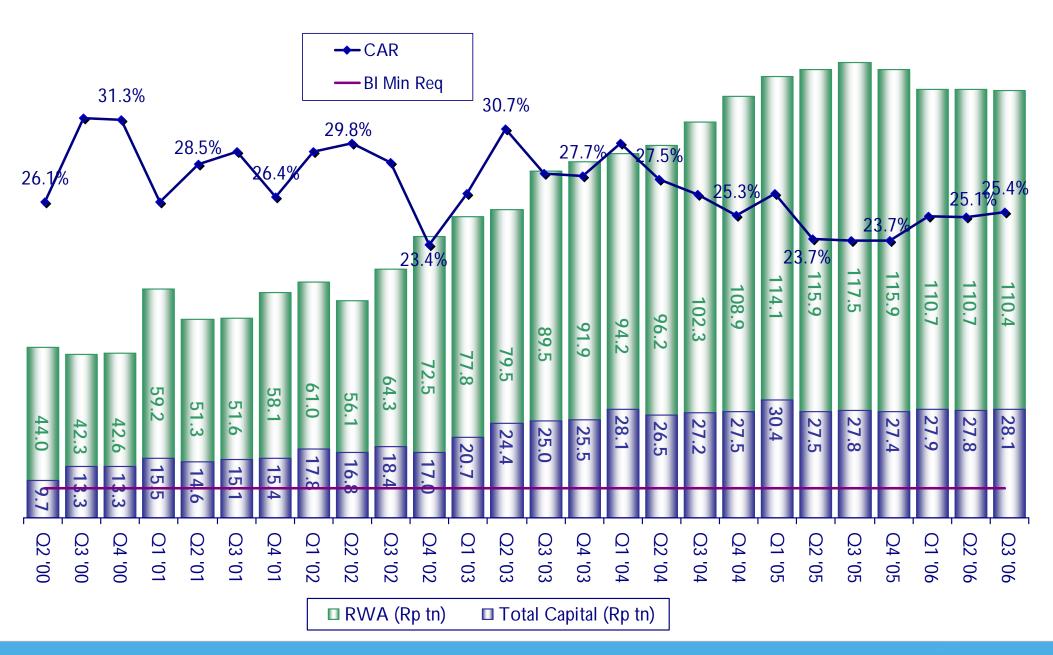
^{*} Excluding Micro & Consumer Banking

9 Months 2006 core earnings up 15.1% from 9-Months 2005





CAR rose to 25.45% on a 1% increase in capital



Additional Factors

Written-off Loans

Aggregate of IDR 25.51 tn (US\$ 2.77 bn) in written-off loans as of end-September 2006, with significant recoveries on-going:

> 2001: IDR 2.0 tn

> 2002: IDR 1.1 tn

> 2003: IDR 1.2 tn

> 2004: IDR 1.08 tn

> 2005: IDR 0.818 tn (US\$ 83.2 mn)

> Q1 '06: IDR 0.204 tn (US\$ 22.5 mn)

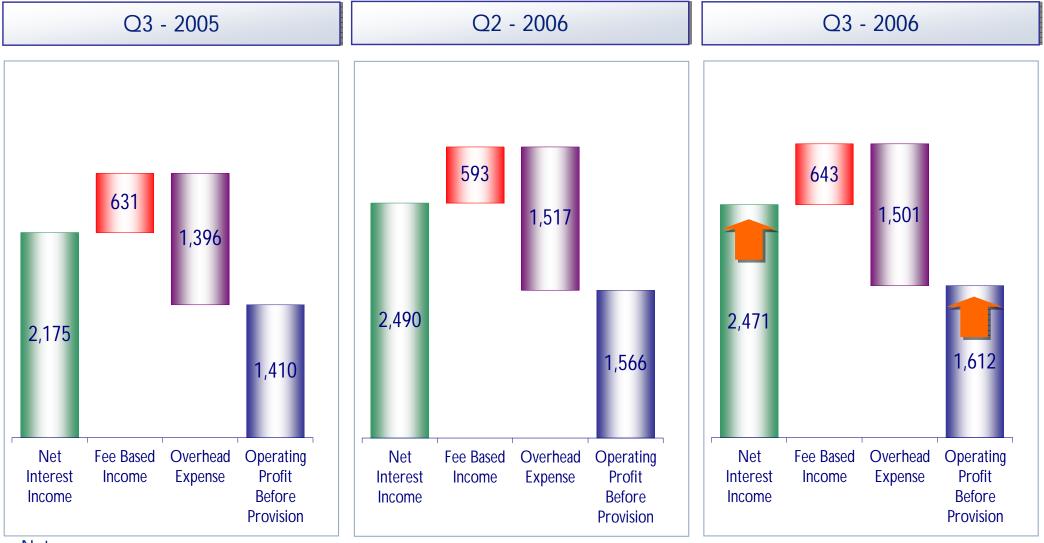
> Q2 '06: IDR 0.200 tn (US\$ 21.6 mn)

> Q3 '06: IDR 0.359 tn (US\$ 38.9 mn)

Loan
Collateral
Undervalued

Collateral values included for provisioning purposes on only 157 accounts.
 This will rise as current valuations are completed

Operating Profit again shows significant Y-o-Y increase



Notes:

- Bank Only
- 2. Fee based income excludes Gain or Losses from changes in value and sale of securities
- 3. Overhead cost exclude provision
- 4. Q2 2006 figures have reclassified gains on sale of securities to Interest Income, including Rp 250 bn in gains from Q1

Business Unit Performance, 30 September 2006

Business Unit Performance (Rp bn)	Corp.	Comm.	Cons.	Micro & Retail	Special Asset Mgmt	Treasury*
Earning Assets (Avg. Bal.)	24,982	22,085	11,660	8,092	25,866	104,973
Deposits & Borrowings (Avg. Bal.)	56,903	23,426	0	109,889	0	6,806
Interest Margin on Assets	540	705	494	124	(508)	298
Interest Margin on Liabilities	1,160	796	0	2,517	0	(17)
Total Interest Margin	1,700	1,501	494	2,641	(508)	282
Other Operating Income	134	75	138	840	55	581
Other Operating Expenses**	(225)	(302)	(289)	(2,474)	(63)	(72)
Pre-Provision Operating Profit	1,610	1,273	344	1,007	(517)	791
Operating Profit (Incl. Provision)	1,506	926	185	798	(2,092)	839
% of Pre-Prov. Operating Profit***	34.8%	27.5%	7.4%	21.7%	(11.2%)	17.1%
% of Operating Profit (Incl. Prov.)	86.7%	53.3%	10.7%	46.0%	(120.4%)	48.3%

Excludes Overseas

^{*} Includes Government Bonds

^{**} Includes Allocated Cost

^{***} Balance of pre-provision operating profit attributable to funds transfer pricing on capital not allocated to BU

Key business initiatives drive operating profit growth

Dominant Multi-specialist Bank Model

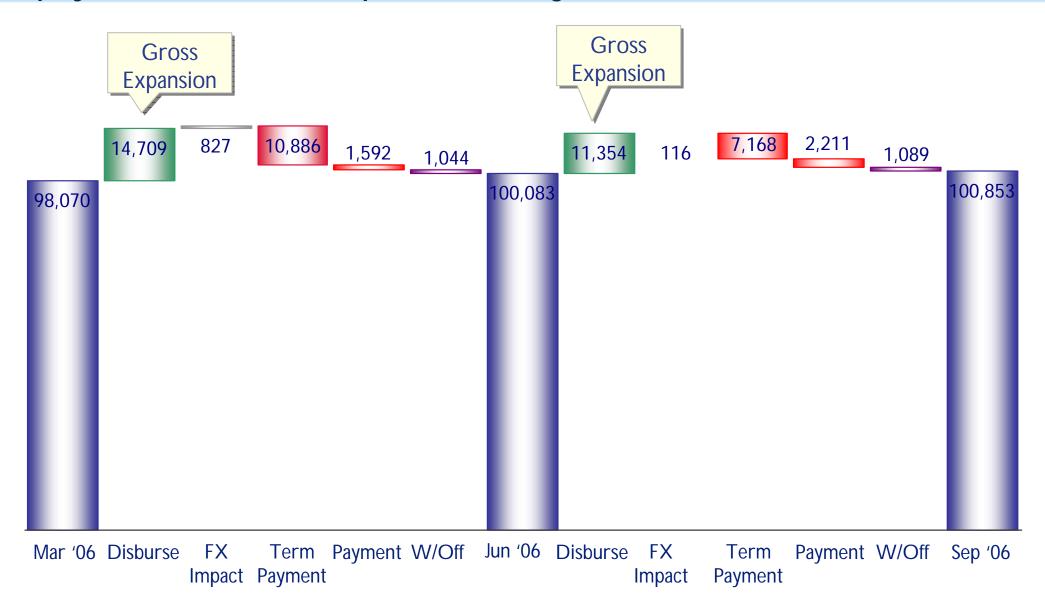
Dominant Bank in Indonesia, with 20-30% market share of revenue across all segments, with distinctive strategies for each business that capture synergies across different market segments

To be the customers' bank of choice, offering the most extensive range of products and most convenient access

Selected Key Business Initiatives through Q3 2006

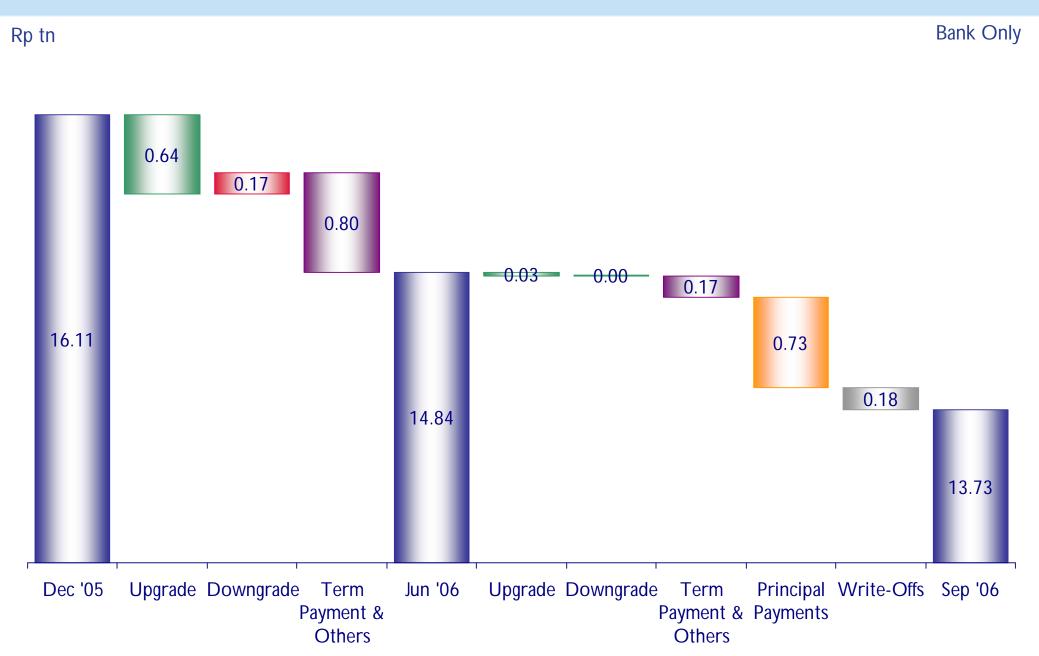
Corporate Commercial **Consumer Finance** Micro & Retail **Treasury & FION** Form co-operation with Form alliance with SOEs in Develop Financial Develop "Quick Wins" Mandiri Fiesta 3000 stage Ministry of Finance in construction sector to products such as KPR Top (April – September 2006) **Institution Business:** Up, KPR Duo and KPR developing State Revenue optimize value chain Launching Bilateral USD Launching Bisnis Mandiri **Information System** financing business **Flexibel Direct Settlement** Saving (18 September Market the Mitrakarya Establish co-operation • Form alliance with large 2006) Offer Capital Market with PT Telkomsel & corporations to finance Consumer Loan products services: Product Bank Mandiri was in co-operation with oil & Perum Pegadaian contractors and sub-Securities Lending & appointed as selling agent telecommunication contractors **Borrowing** for ORI with total sales of Strengthen strategic companies alliance with Mandiri Rp912 bn Develop further cash Develop Overseas Sekuritas to optimize management (elected as Best Launching MasterCard **Business: Hubbing** Overall Domestic CMS and business relationships with System to Jakarta – **SOEs** Best Overall Cross Border Standardize information CMS 2006) technology for overseas offices

Gross loan expansion shows active underwriting, but repayments reduce reported net growth



Bank Only

Continuing reductions in NPLs attributed to top 30 debtors



Raja Garuda Mas

- The Obligor has 3 companies grouped in the "Riau Complex" whose loans have been classified as Loss since June 2005.
- Total exposure is USD589.9 million, of which a portion has been written off
- Negotiations on the "Riau Complex" are in the final stage, currently seeking to increase the amount of principal installments. Most of the commercial terms have been agreed to in principle by all parties.

Argo Pantes

- The obligor is comprised of 11 companies, of which 6 companies are in the textile manufacturing sector and 4 companies are in other industries.
- Total exposure to this obligor is Rp2.28 tn of which only a portion can be considered sustainable.
- The restructuring agreement has already been signed and the debtor is to begin paying installments in October.
- The unsustainable portion of the loans will be settled through disposal of non-core assets.

Domba Mas

- This exposure originally extended to 12 subsidiaries in plantations, oleo-chemicals, optics manufacturing and trading & hotels. In May and Oct 2005, loan obligations of 2 subsidiaries were settled for Rp23 billion and USD90 million.
- Domba Mas' plan to settle all remaining loans for 9 subsidiaries through the refinancing of Rp1.59 tn is expected to be realized in Q4 2006.

Kiani Kertas

- Total loans of Rp1.85 tn currently classified as Loss because the debtor has not fulfilled obligations including payment of interest and other required documentation.
- Debtor has committed to fulfill all interest payment obligations within 30 working days of 19 September 2006. If not, the debtor has agreed to submit to the Bank Power of Attorney to sell ownership of the company to other investors.

Djajanti

- Total principal of the obligor of Rp706 bn, currently classified as Loss.
- Obligor consists of 7 subsidiaries, of which 2 subsidiaries' loans of USD2 million have been repaid in September 2006.
- Loans to PT Djajanti Plaza and PT Biak Mina Jaya are being resolved through collateral auction / disposals which are expected to reduce outstanding balances.
- We continue to request the debtor to settle loans of the 3 remaining subsidiaries.

Suba Indah

- Obligor consists of PT Suba Indah and PT Primayuda Mandirijaya.
- The use of loan proceeds was not as contracted. Bank Mandiri requires PT Suba Indah to make a payment of Rp500 billion.
- Bank Mandiri cannot agree to this proposal submitted by the Obligor.

Lativi

- Lativi is currently in legal proceedings in the Attorney General's Office.
- Potential investor is still committed to continue its investment plan in LMK and still has funds deposited in Bank Mandiri.

Bosowa

- This debtor consists of 12 companies with total exposure of Rp1.66 tn.
- Talks to resolve loans to 4 companies are currently underway.
- Restructuring for another 3 companies will take place in H1 2007.

Batavindo

- Obligor consists of 3 subsidiaries that are no longer operating.
- The only viable loan resolution is to bring in new investors. The shareholder, however, is still unable to provide a concrete resolution plan.
- This debtor also is also in legal process in the AGO as a result of the BPK Audit.

Great River

- Shareholder has failed to meet commitments to inject additional working capital.
- The controlling shareholder has not come to the Bank to discuss any concrete restructuring plan.
- The Obligor is currently involved in legal proceedings.

Garuda Indonesia

- Additional capital of Rp1 trillion has been approved by parliament, however the restructuring scheme is still under evaluation by the obligor and has not been submitted to the creditor.
- Bank Mandiri cannot accept the Rp1 trillion MCB to equity swap alternative.

Semen Kupang (Persero)

Semen Kupang will receive an injection of Rp50 billion in the form of Penyertaan Modal Negara (PMN). The settlement of non-performing assets will be carried out through a conversion of unsustainable loans and Bank Mandiri's participation to become Government participation. This resolution has been discussed with the various stakeholders

Regulations on NPL Resolution at State-owned Banks Revised

PP No. 33/2006

Government regulation PP No. 33/ 2006 amends government regulation PP No. 14/ 2005 concerning the Mechanism for Managing State Receivables:

- Confirms that SOE's receivables, including Bank Mandiri's, are not State receivables, consistent with the latest definition on State receivables contained in Act No. 1/2004 on State Treasurer.
- Gives authority to SOEs to resolve their receivables in accordance with existing corporate laws and regulations.
- In light of this clarification, State-owned banks may opt to provide principal reductions as one measure in order to resolve NPLs and generate optimal results/ return.

PMK No. 87/ 2006 MoF Decree (PMK) No. 87/ 2006 amends MoF Decree (PMK) No. 31/ 2005 on Mechanism for Proposing, Reviewing and Approving State- / Regional-Owned Corporation Receivables:

- Confirms that managing the resolution of State-owned enterprises' receivables is in accordance with Act No. 1/ 1995 on Corporation and Act No. 19/ 2003 on SOE's including their subsidiaries regulation.
- This authority should be applied accountably, in a transparent manner and consistent with regulation as mentioned in acts on corporation, SOE's and capital market and other bylaws.

Government Regulation (PP) No. 33/ 2006 and MoF Decree (PMK) No. 87/ 2006 will establish legal certainty and provide additional options for the resolution of NPLs in State-owned Banks

Next Steps – Socialization & Establishing Oversight Committee

Socialization of PP 33/2006 and PMK 87/2006

- Inform all stakeholders that PP 33/2006 and PMK 87/2006 revise PP 14/ 2005 and PMK 31/2005 concerning management of state's and regional receivables.
- To ensure common and similar understanding among lawmakers and banking regulators on these revisions, particularly as applied to resolving NPLs of State-owned banks.
- To gather feedback on revisions, particularly on the implications of applying them to resolving NPLs of State-owned banks.
- To gather feedback and opinions on the Governance Model of giving authority to Stateowned banks to resolve their receivables in accordance to corporate laws and regulation.
- To gather suggestions from other parties in avoiding moral hazard due to the implementation of PP 33/2006.

Establishment of Oversight Committee

- MoF and Minister of SOE through their joint decree will establish an Oversight Committee to oversee State-owned banks to improve their performance of corporate governance.
- Members of Oversight Committee will consist of independent parties from Office of Economic Coordinating Minister, Ministry of Finance and Ministry of SOEs with support from Working Team of senior experts in law and competent bankers with experience in banking restructuring programs
- Oversight Committee will:
 - > Review and opine on Bank Mandiri policies related to resolving NPLs
 - >Periodically as well as randomly review management decisions in resolving NPLs for certain amount of loans to ensure compliance to law and regulation

Next Steps – Internal Preparation

NPL Selection & Stratification

- Along with Financial Advisor (FA), Bank Mandiri has selected debtors eligible for Loan Disposal Program
- Selection is based on criteria to meet good governance principles and prudential aspects
- Bank Mandiri will stratify those loans within the Loan Disposal Program
- Disposal target for Tranche I is Rp3 tn to be settled by end of March 2007

NPL Legal Due Dilligence

- To identify legal aspects of NPL transfers to third parties, Bank Mandiri along with Legal Advisors (LA) have conducted pilot Full Legal Due Dilligence on several Debtors.
- In general this Legal Due Dilligence confirmed that Bank Mandiri has a legally strong position in transferring its NPL to third parties.
- This confirmation permits Bank Mandiri to immediately begin to resolve NPL problems

Transaction Structuring

 To optimize returns in transferring NPLs, Bank Mandiri with its FA will review the best available transaction structures with respect to legal and commercial aspects, including accounting and taxation

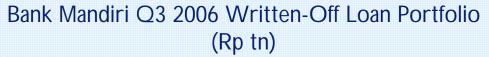
Corporate Approval

- Bank Mandiri with its Legal Advisor will review all needed Corporate Approval, including approval from shareholders at an AGM/EGM.
- In executing the transactions, Bank
 Mandiri will consult with regulators and other relevant government bodies.

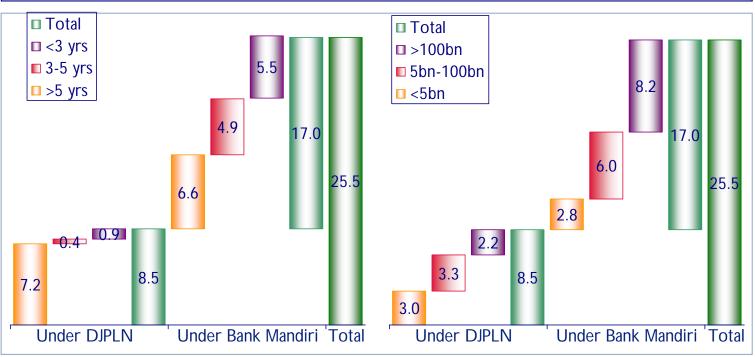
Internal Policy

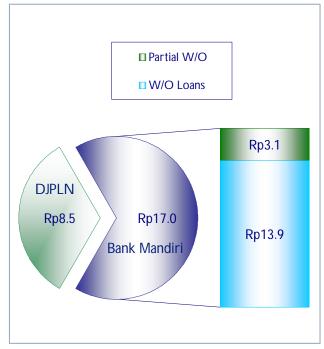
- To ensure the proper execution of the program, Bank Mandiri has completed its internal policies related to Loan Disposal Programs.
- Bank Mandiri always seeks to applies good governance principles, risk management and prudential principles in arranging policies on NPL resolution.

Majority of Written-Off Loans are more than 5 years old









As of September 2006, the total nominal value of Written-off loans was at Rp25.5 tn:

- Rp8.5 tn has been handed over to DJPLN for resolution
- Rp17.0 tn is currently under Bank Mandiri management

- Rp7.2 tn, or 84.7%, of loans transferred to DJPLN were written off more than 5 years ago
- Rp6.6 tn, or 38.8%, of loans under Bank Mandiri were written off more than 5 years age
- Rp8.2 tn, or 48.2%, of written-off loans under Bank Mandiri exceed Rp100 billion
- Bank Mandiri written-off loans include Rp3.1 tn in partial write-offs, and Rp13.7 tn fully written-off

Four transformation themes for achieving Mandiri's aspirations

Strategic Aspiration: Dominant Multi-Specialist Bank/Regional Champion

Build winning organization and performance culture

- Re-structure the organization around SBUs
- Revamp performance management system
- Reinforce high ethical standards
- Implement new corporate culture in the bank
- Establish a Leadership and talent development program

Hone & deliver tailored propositions for priority segments

- Implement new coverage models for wholesale banking
- Design and implement an optimal retail channel network configuration
- Embed stronger service and sales culture in branches
- Develop and launch a lower affluent retail offering
- Acquire ethnic banks and multifinance companies

Revamp internal alliance program

- Crystallize the value proposition of the alliance program (e.g., supply chain financing, employee financing)
- Identify targets and related infrastructures
- Launch and monitor

Strengthen risk management and operations

- Improve current NPL level (incl. focus on the top 30 and setup Bad Bank and implement quick liquidation)
- Design and implement a strong CRM based loan monitoring system
- Optimize end-to-end operations, e.g. significantly reduce TAT for consumer loans









CMO Directorate to manage overall transformation program...

Based on the 4 transformation themes...



...there will be a range of initiatives that must be well-coordinated and closely monitored...

Bank-wide strategic Initiatives:

- Setup a "bad bank" (SPV) for asset disposal
- Restructure into a winning, performance-based organization based on Strategic Business Unit (SBU) concept
- Launch high impact alliance program across different SBUs

BU-specific Initiatives:

- Revamp the CST concept in Corporate Banking
- Design and develop sales approach and address the productivity issue in commercial banking
- Develop the sales and channel management in consumer finance

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...which necessitates the setup of a Change Management Office at a Directorate level

- Ensure better coordination among different Directorates to resolve and de-bottleneck issues
- Instill more accountability and create focus to ensure success of key strategic projects (such as SPV creation)
- Develop strong platform for nonorganic growth in the future

Summary Quarterly Balance Sheet: Q3 '05 - Q3 '06

	Q3 '05	Q4 '05	Q1 '06	Q2 '06	Q3	'06	Q-0-Q
	Rp (tn)	US\$ (bn)#	Rp % Change				
Total Assets	250.3	263.4	254.9	255.3	253.7	27.5	1.3
Cash	2.6	2.5	3.3	3.0	3.3	0.4	28.3
Current Accounts w/BI	18.8	20.3	22.2	20.2	19.5	2.1	3.7
Certificates of BI	0.0	6.5	7.3	10.3	8.4	0.9	NA
Other Placements w/BI	2.4	8.3	0.0	0.0	0.4	0.0	(82.4)
Current Accounts & Placements w/Other Banks	12.5	16.1	16.3	12.6	13.9	1.5	10.9
Securities - Net	4.2	4.0	3.5	3.8	3.8	0.4	1.9
Government Bonds	92.3	92.1	92.2	92.3	90.9	9.9	(1.5)
Trading	2.3	2.1	2.2	2.3	0.8	0.1	(64.6)
AFS	28.8	28.8	28.9	28.9	29.0	3.1	0.7
HTM	61.1	61.1	61.1	61.1	61.1	6.6	0.0
Loans	106.9	106.9	105.1	107.8	108.8	11.8	1.8
Performing Loans	82.0	79.8	77.6	81.0	82.0	8.9	0.0
Non-Performing Loans	24.9	27.0	27.5	26.8	26.8	2.9	7.6
Allowances	-11.8	-12.0	(12.9)	(13.2)	-13.3	-1.4	12.6
Loans – Net	95.1	97.9	92.2	94.7	95.5	10.4	0.5
Total Deposits - Non-Bank	186.5	206.3	198.1	197.0	194.4	21.1	4.3
Demand Deposits	41.1	46.4	44.1	42.3	42.9	4.7	4.4
Savings Deposits	45.9	47.2	43.8	47.0	48.8	5.3	6.3
Certificate & Time Deposits	99.4	112.7	110.1	107.7	102.7	11.1	3.3
Shareholders' Equity	23.6	23.2	23.9	23.9	24.4	2.6	3.5

USD1 = Rp9,225.0 **39**

Summary P&L Information – Q3 2006

	Q3 2005		Q2 2006		Q3 2006		Q-o-Q Change
	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets*	Rp (Billions)	% of Av.Assets	(%)
Interest Income	5,532	8.7	6,759	10.6	6,561	10.3	(2.9)
Interest Expense	(3,091)	(4.9)	(4,119)	(6.5)	(3,934)	(6.2)	(4.5)
Net Interest Income	2,441	3.8	2,640	4.1	2,627	4.1	(0.5)
Other Operating Income	746	1.2	647	1.0	682	1.1	5.4
Gain from Increase in Value & Sale of Bonds	(281)	(0.4)	(258)	(0.4)	70	0.1	(127.1)
Provisions, Net	(370)	(0.6)	(953)	(1.5)	(1,112)	(1.7)	16.7
Personnel Expenses	(665)	(1.0)	(744)	(1.2)	(709)	(1.1)	(4.7)
G & A Expenses	(767)	(1.2)	(789)	(1.2)	(810)	(1.3)	2.7
Other Operating Expenses**	(116)	(0.2)	(148)	(0.2)	(151)	(0.2)	2.0
Profit from Operations	988	1.6	395	0.6	597	0.9	51.1
Non Operating Income	16	0.0	(4)	(0.0)	24	0.0	N/A
Net Income Before Tax	1,004	1.6	391	0.6	621	1.0	58.8
Net Income After Tax	611	1.0	305	0.5	372	0.6	22.0

^{* %} of Average Assets on an annualized basis

^{**} primarily premiums paid under the blanket guarantee scheme

Recap Bond Portfolio Details, 30 September 2006 – Bank Only

Series	Maturity Date	Interest		Nominal		Mark To		Fair Value	
Jeries	j	Rate (%)	Trading	AFS	HTM	Market	Trading	AFS	HTM
	Fixed Rate								
FR0002	15-Jun-09	14.00%	68			108.40	74		
FR0005	15-Jul-07	12.25%	500			101.39	507		
FR0010	15-Mar-10	13.15%			1,350,000	100.00			1,350,000
FR0014	15-Nov-10	15.58%		2,947		116.27		3,426	
FR0019	15-Jun-13	14.25%	20,000	1,101,133		116.27	23,253	1,280,254	
FR0020	15-Dec-13	14.28%	518,538	538,491		117.24	607,913	631,306	
	Sub Total		539,106	1,642,571	1,350,000		631,747	1,914,986	1,350,000
	Variable Rate	40 (50)	5.000			400.07	5 000		
VR0010	25-Oct-06	12.65%	5,000			100.06	5,003		
VR0011	25-Feb-07	12.16%	19,000	450.000		100.11	19,021	450.457	
VR0012	25-Sep-07	12.16%	10,000	150,000		100.10	10,010	150,156	
VR0013	25-Jan-08	12.65%	24,000	1,108,384		100.11	24,027	1,109,636	
VR0014	25-Aug-08	12.16%	20,000			100.09	20,017	221212	
VR0017	25-Jun-11	12.16%	120,000	328,270	4.44.000	99.60	119,521	326,960	
VR0019	25-Dec-14	12.16%		5,050,000	1,114,300	99.29		5,013,893	1,114,300
VR0020	25-Apr-15	12.65%		4,100,000	391,029	99.39		4,075,154	391,029
VR0021	25-Nov-15	12.16%		2,400,000	690	99.20		2,380,752	690
VR0022	25-Mar-16	12.16%		692,844	6,796,813	99.13		686,809	6,796,813
VR0023	25-Oct-16	12.65%		659,738	4,086,068	99.21		654,500	4,086,068
VR0024	25-Feb-17	12.16%		-	8,210,550	100.00			8,210,550
VR0025	25-Sep-17	12.16%		-	5,210,550	100.00			5,210,550
VR0026	25-Jan-18	12.65%		-	3,475,267	100.00			3,475,267
VR0027	25-Jul-18	12.65%		-	3,475,267	100.00			3,475,267
VR0028	25-Aug-18	12.16%		1,696,428	3,475,267	98.97		1,678,972	3,475,267
VR0029	25-Aug-19	12.16%		5,344,421	3,475,267	98.89		5,285,044	3,475,267
VR0030	25-Dec-19	12.16%			8,016,765	100.00			8,016,765
VR0031	25-Jul-20	12.65%	100.000	5,597,343	12,016,765	98.92	107.700	5,537,116	12,016,765
Chart I T	Sub Total		198,000	27,127,428	59,744,598		197,599	26,898,992	59,744,598
Grand To	otai		737,106	28,769,999	61,094,598		829,346	28,813,978	61,094,598
(State)	d in Rp Millions)		0.81% Total Nom	31.75%	67.43%		0.91% Total Fa	31.76%	67.33%
(วเลเษเ	a in ixp iviiliions)		i otai iyom	iriai value	90,601,703		i Otal Fa	ii value	90,737,923

Bank Mandiri Credit Ratings

	S&P	Moody's	Fitch	Pefindo
Sovereign Ratings				
Outlook	Positive	Positive	Stable	
Long Term Bank Deposits		В3		
Long Term Foreign Currency Debt	B+	B2	BB-	
Short Term Foreign Currency Debt	В	NP	NR	
Long Term Local Currency Debt	BB	B2	NR	
Short Term Local Currency Debt	В			
Bank Mandiri Ratings				
Long Term Foreign Currency Outlook	Stable	Positive	Stable	
Long Term Bank Deposits		В3		
Long Term Foreign Currency Debt	BB-	WR	BB-	
Short Term Foreign Currency Debt	В		В	
Subordinated Debt			B+	
Bank Financial Strength		E+		
Long Term Local Currency Outlook	Stable			
Long Term Local Currency Debt	BB-		BB-	idA+
Short Term Local Currency Debt	В			
National Rating	В		idnAA	

Reconciliation to IFRS

	FY '02	FY '03	FY '04	FY '05
	Rp (Billions)	Rp (Billions)	Rp (Billions)	Rp (Billions)
Net profit under Indonesian GAAP	2,746	4,586	5,256	603
IFRS Adjustments				
Allow. for possible losses on earning assets	955	(662)	(309)	(2,681)
Allow. for possible losses on commitments & contingencies	351	104	70	(223)
Change in fair value of derivatives	-	52	-	-
Employee benefits	10	(21)	25	-
Accretion on deferred inc. arising from Ioan purchase from IBRA	-	55	10	9
De-recognition of revaluation of premises & equipment	-	199	75	25
De-recognition of allowances	(995)	-	-	-
Securities & Gov. Bond (trading portfolio)	293	-	-	-
Deferred income taxes	(184)	82	38	861
Net Adjustment	430	(191)	(90)	(2,008)
Net profit in accordance with IFRS	3,176	4,395	5,166	(1,405)

Corporate Actions

Dividend Payment

- Dividend Payment of Rp14.853 per share
- Schedule:

a. Cum Date : June 14, 2006

b. Ex Date : June 15, 2006

c. Payment Date : June 30, 2006

Total Dividend payments for 2005 = Rp301,684,655,575.70

Our aspiration is to be a Dominant Multi-Specialist Bank



Dominant Multi-specialist Bank Model





Dominant Bank in Indonesia, with 20-30% market share of revenue across all segments, with distinctive strategies for each business that capture synergies across different market segments

To be the customers' bank of choice, offering the most extensive range of products and most convenient access











Corporate

"To be the dominant wholesale bank, offering integrated transaction, credit and capital market products to large local corporations"

Commercial

"To be the primary commercial bank, leveraging our dominant corporate position to provide services to SMEs up— and downstream in the value chain"

Consumer

- "To be the primary chosen bank for the affluent segment and the 'transaction bank' for the mass affluent"
- To be the most convenient loan provider and a preferred partner among local consumer finance players

Micro

"Maintain our current presence and keep options open for possibility of further expansion"

Individual segment strategies

Corporate Banking

- Maintaining our position as market leader and focusing our effort to shift into a more profitable product mix (e.g. fee-based products)
- Leveraging our strength in wholesale and investment banking through Mandiri Sekuritas
- Ensuring profitability of our loan book by fundamentally reworking risk management processes
- Exiting non profitable businesses by reducing our exposure to relationships and sectors which do not
 offer sufficient returns for the risk

Commercial Banking

- Accessing and integrating the financial flows across the value chain to better understand the risks and price accordingly
- Providing innovative fee-based products around cash management and working capital arrangements to dominate fee businesses
- Focusing on mid-caps and larger small companies with transaction intensive businesses
- Capturing wealth management opportunities of operator-owner entities

Consumer Banking

- Expand our engagement in the consumer segment
- Boost our efforts to build Mandiri Prioritas by building our sales capabilities, while refocusing our list of initiatives on acquisition and retention of the mass affluent segment
- Aspire to have the largest share in terms of primary banking relationships based on the largest branch and ATM network in the country and expansion of EDCs
- Play a major role in certain consumer finance segments eg. mortgage and cards
- Increase and optimize integration with Bank Syariah Mandiri and AXA Mandiri to provide complete solutions

Micro Banking

- Focus of this year is to maintain our presence in this segment
- Leveraging our in-branch capacity to serve the customers
- Keep an option for possibility of further expansion later in 2006

Vision of Bank Mandiri Implementation Roadmap

		•		
		~12 months Horizon 1: Fix the leaks and lay foundations	~12-24 months Horizon 2: Consolidate and build momentum	~12-24 months Horizon 3: Accelerate and grow
8		"Back on Track"	"Outperform the Market"	"Shaping the End Game"
	Build winning organization & performance culture	 New BU structure and Performance Management System in place to drive performance culture Higher professional standards embedded 	 Among most desired employers in Indonesia due to best people development program 	
	Deliver tailored proposition for priority segments	 Piloted and implementing CST model for large corporates New commercial business model in place for medium and small commercial 	 Dominant corporate bank built on CST model Among top commercial players with strong penetration in target segments Completed acquisition of specialized bank and multifinance company Market-leading position for affluent and lower affluent banking Most convenient and service-oriented retail bank 	 Completed acquisition and integration of major domestic bank
	Revamp alliance program		 Top 3 alliance program up and running, creating synergies across segments 	 Alliance program up and running, creating synergies across segments
	Strengthen risk management & operations	 "Bad Bank" up and running to resolve NPL issues Key operational improvements well- underway 	 NPLs down to 5% gross 	 NPLs fully resolved and Bad Bank dissolved
	Overall Bank	C/I ratio of ~76% with ~15% market share	C/I ratio of ~59% with ~16-17% market share	 C/I ratio of ~54-55% with ~20-30% market share P/B ratio 2.2 Exploring regional expansion options

Source: Team Analysis

Regulations on Asset Classification: PBI No. 7/2/PBI/2005)

Classification by Aging of Interest Payments#

Classification by Payment History	Previously	Current	No change to BI Prov. Req.
Category 1 - Current	Current	Current	1%
Category 2 – Special Mention	1 – 90 days	1 – 90 days	5%
Category 3 – Sub-Standard	91 – 180 days	91 – 120 days	15%
Category 4 - Doubtful	181 – 270 days	121 – 180 days	50%
Category 5 - Loss	271+ days	181+ days	100%

Detailed
Classification
Guidance#

Business Outlook

- Business growth potential
- Market condition & debtor position in the market
- Management quality
- Group support
- Environmental factors

Financial Condition

- > Profitability
- > Capital structure
- Cash flow
- > Sensitivity to market risk

Payment Ability

- > On time payment
- > Availability of debtor's financial information
- > Completeness of credit documentation
- > Compliance toward credit agreement
- > Nature of payment source
- > Appropriateness of funds usage

BI Collectibility takes precedence#

In instances where there is disagreement in the determination of earning asset collectibility between the bank, its external auditors and BI, the bank *must* adopt BI's determination

One Debtor, One Project Concept*

- > The Bank must classify all of its earning assets to a single debtor at the level of the lowest quality asset
- > For debtors with exposures to more than one bank, all banks must adopt the lowest classification applied by any one bank to the debtor.
- > All earning assets related to a particular project must be classified at the same level

Completeness of Financial Report*

- > Banks must require debtors to submit current financial statements
- > Failure to submit financial statements must result in an automatic downgrade of collectibility by one level, or to a maximum classification of sub-standard

Implemented in Q1 2005 * Implemented in Q2 2005

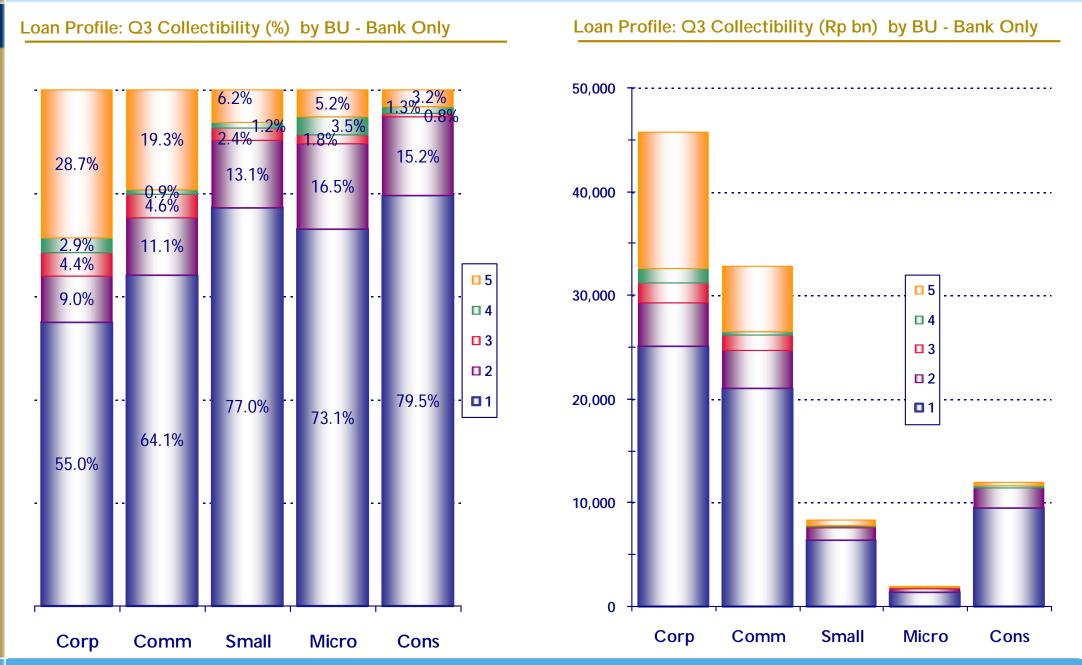
Accounting for Interest, Provisions and Collateral

	Classification	Regular Loans	Restructured Loans	IBRA Loans	
	Cat. 1 - Current	Accrual Basis	Accrual Basis	Cash Basis	
Recognition of	Cat. 2 – Special Mention	Accrual Basis	Cash Basis	Cash Basis	
Interest Income	Cat. 3 – Sub-Standard	Cash Basis	Cash Basis	Cash Basis	
	Cat. 4 - Doubtful	Cash Basis	Cash Basis	Cash Basis	
	Cat. 5 - Loss	Cash Basis	Cash Basis	Cash Basis	
	Classification	Regular Loans	Restructured Loans	IBRA Loans (w/o new agreement)	
Booking of	Cat. 1 - Current	Interest	Interest	Principal	
Payments from	Cat. 2 – Special Mention	Interest	Interest	Principal	
Borrowers	Cat. 3 – Sub-Standard	Interest	Interest	Principal	
	Cat. 4 - Doubtful	Principal	Principal	Principal	
	Cat. 5 - Loss	Principal	Principal	Principal	
	Classification	Regular Loans	Restructured Loans	IBRA Loans	
	Cat. 1 - Current	1%	As per BI regulations, except:	As per BI regulations, except:	
D 11 1	Cat. 2 – Special Mention	5%	Not reversed by upgradingReversed by principal repayment	 Difference between principal and purchased value book as 	
Provisioning	Cat. 3 – Sub-Standard	15%	Beginning provisions determined at	– Provisions, or	
	Cat. 4 - Doubtful	50%	31 Dec. 2004 Based on net book value after	Deferred income if a new	
	Cat. 5 - Loss	100%	restructuring loss	agreement has been made	
	Classification	Collateral	All	Loans	
Valuation of	Cat. 1 - Current	Not valued	Collateral valuation for provisioning is c	letermined by the aging of the most recer	
Valuation of	Cat. 2 – Special Mention	-Can be credited against			
	Cat. 2 Special Mention		-70% of appraised value within the initial 12 months-50% of appraised value within 12 to 18 months		
Collateral &	Cat. 3 – Sub-Standard	cash provisions for Cat.	-50% of appraised value within 12 to 18		
			at the second se	months	

Quarterly Analysis of NPL and PL changes

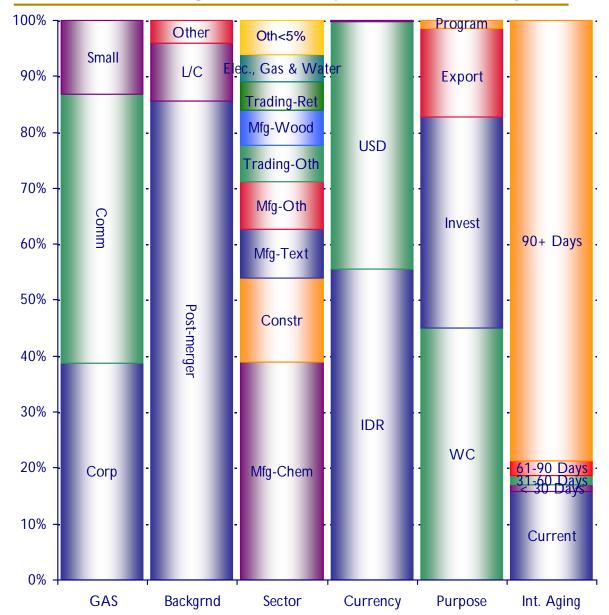
	Q3 2005#	Q4 2005#	Q1 2006#	Q2 2006#	Q3 2006 [#]			
Loan Background	Net	Net	Net	Net	Value (Rp bn)	DG to NPL	UG to PL	Net
Corporate Loa	Corporate Loans							
Restructured	5.7%	1.1%	0.8%	0.4%	11,694	-	-	-
IBRA	0.9%	5.2%	-	3.8%	3,372	-	0.5%	0.5%
Pre-Merger	-	6.1%	-	-	326	-	-	-
Post-Merger	6.9%	3.3%	2.1%	0.2%	26,402	1.1%	-	1.0%
Overseas	0.8%	3.6%	0.0%	36.6%	1,239	0.2%	-	0.2%
Total	5.5%	2.9%	1.4%	2.2%	45,703	0.9%	0.1%	0.8%
Commercial &	Small Busine	ess Loans						
Restructured	1.9%	6.6%	0.7%	2.4%	5,526	0.1%	1.9%	1.8%
IBRA	1.7%	2.7%	1.8%	-	557	1.3%	-	1.3%
Pre-Merger	0.2%	0.1%	0.3%	0.3%	644	1.6%	0.2%	1.5%
Post-Merger	2.5%	6.5%	2.4%	2.2%	34,094	1.7%	0.1%	1.6%
Overseas	9.2%	3.3%	4.3%	-	113	12.7%	0.4%	12.3
Total	1.7%	6.3%	2.1%	2.2%	41,201	1.5%	0.4%	1.2%
Total Loans		'						•
Restructured	4.5%	2.9%	0.8%	0.4%	17,220	-	0.6%	0.6%
IBRA	0.5%	4.8%	0.3%	3.2%	3,930	0.2%	0.4%	0.3%
Pre-Merger	0.1%	1.2%	0.2%	0.2%	970	1.1%	0.1%	1.0%
Post-Merger	1.4%	5.1%	2.3%	1.1%	60,496	1.5%	0.1%	1.4%
Overseas	0.4%	3.6%	0.2%	36.3%	1,353	1.2%	-	1.2%
Total	2.0%	4.5%	1.8%	0.1%	86,904	1.2%	0.2%	1.0%

Q3 2006 Loan Detail: Collectibility by Business Unit



Q3 2006 Loan Detail*: Downgrades to NPL

Loan Profile: Q3 Downgrades to NPL (Rp 1,031 bn) - Bank Only



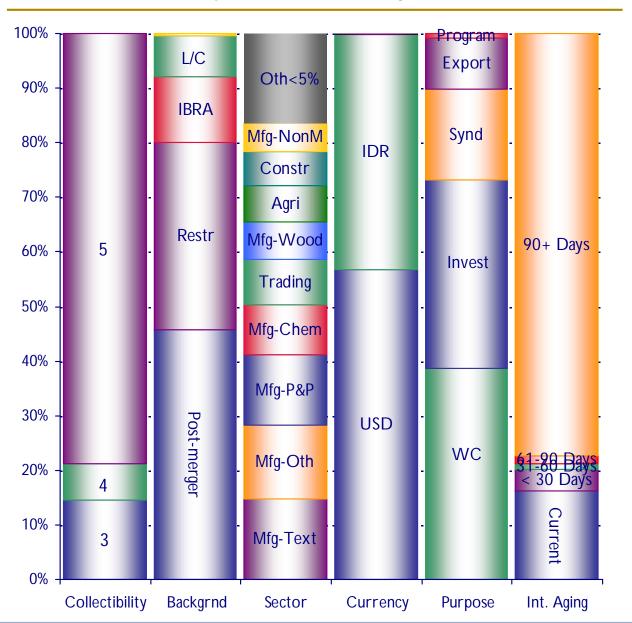
Corporate, Commercial & Small Business loans downgraded to NPL in Q3 totaled Rp 1,031 billion (1.0% of total loans). Of these loans:

- 15.9% were still current on interest payments while only 1.2% were less than 30 days overdue
- 48.2% were Commercial borrowers
- 0.8% were loans previously restructured
- Largest downgrades by sector:
 - Chemical Manufacturing
 - Construction
 - Textile Manufacturing
 - Trading
- 55.5% were Rupiah loans
- 45.0% were Working Capital loans
- 78.7% were more than 90 days overdue in interest payments

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: Non-Performing Loans

Loan Profile: Q3 NPLs (Rp 25,414 bn) Bank Only



Corporate, Commercial & Small Business NPLs totaled Rp25,414 billion in Q3, or 25.2% of total loans. Of these NPLs in Q3:

- 16.2% remain current on interest payments and 6.6% are less than 90 days overdue
- 64.7% are to Corporate customers
- 38.6% are Working Capital loans and 34.6% are Investment loans
- Primary sectors are:
 - > Manufacturing
 - Textiles
 - Pulp & Paper
 - Chemicals
 - Trading
- 56.7% are US Dollar loans
- 34.2% were previously restructured
- 12.1% were loans purchased from IBRA
- 14.5% are Cat. 3 & 6.7% are Cat. 4

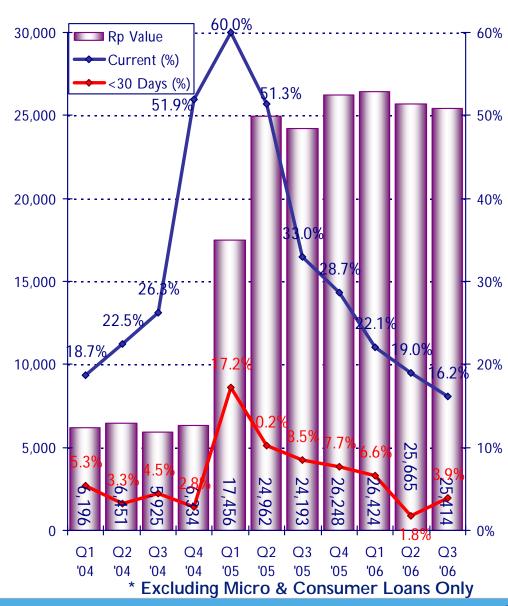
^{*} Excluding Micro & Consumer Loans Only

NPL Loan Detail*: Quarterly by Interest Days Past Due

Quarterly Downgrades to NPL & Interest DPD - Bank Only

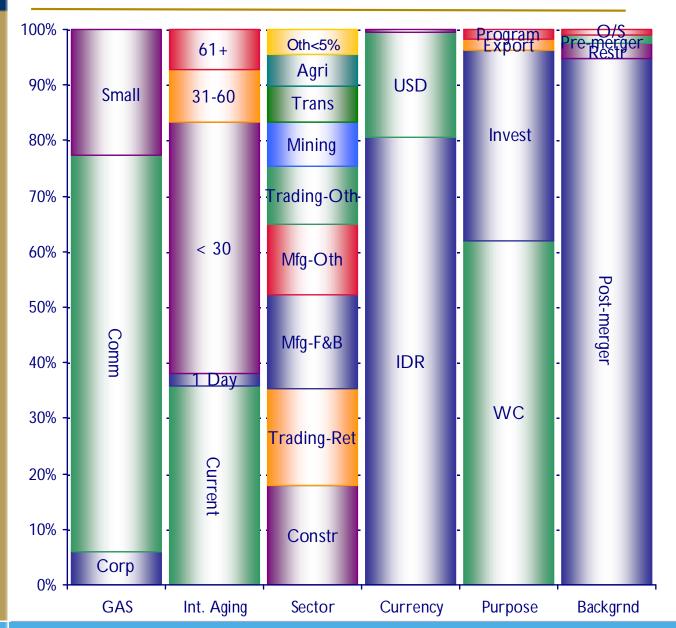
Rp tn 12.000 Rp Value 65.5% Current (%) 10.000 ◆--<30 Days (%) + 62.5% 53.0% 8,000 + 50.0% 43.8% 38.3% 6,000 ----- 37.5% 1 25.0% 4.000 15.9% 2,000 12.5% Q3 '05

Quarterly NPL Stock & Interest DPD - Bank Only



Q3 2006 Loan Detail*: New Downgrades to Category 2





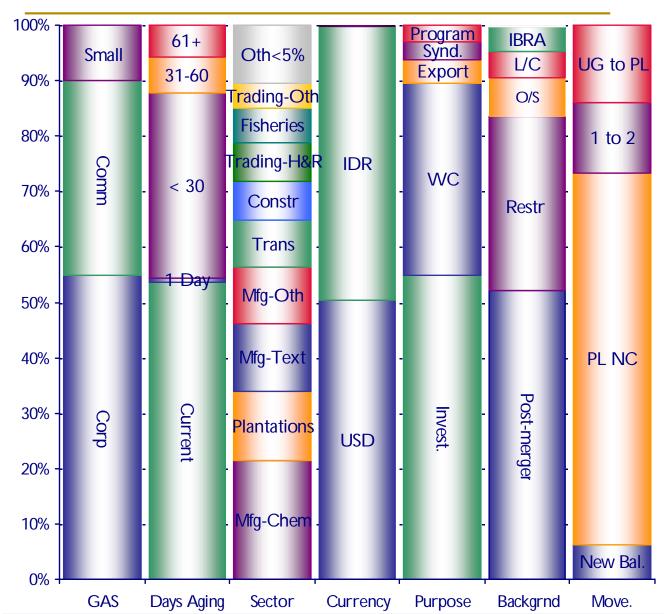
Rp 1,645 billion (1.6% of total loans) in Corporate, Commercial & Small Business loans were downgraded to Category 2 in Q3. Of the downgraded Special Mention Loans in Q3:

- 71.4% are for Commercial & 22.4% are for Small Business customers
- 35.8% are current & 2.2% are 1 day overdue
- Primary sectors downgraded are:
 - Construction
 - Trading
 - > F&B Manufacturing
 - Other Manufacturing
- 80.6% are Rupiah loans
- 61.9% are Working Capital loans
- 2.9% are Restructured loans

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: Category 2 Loans

Loan Profile: Q3 Category 2 Loans (Rp 8,844 bn) Bank Only



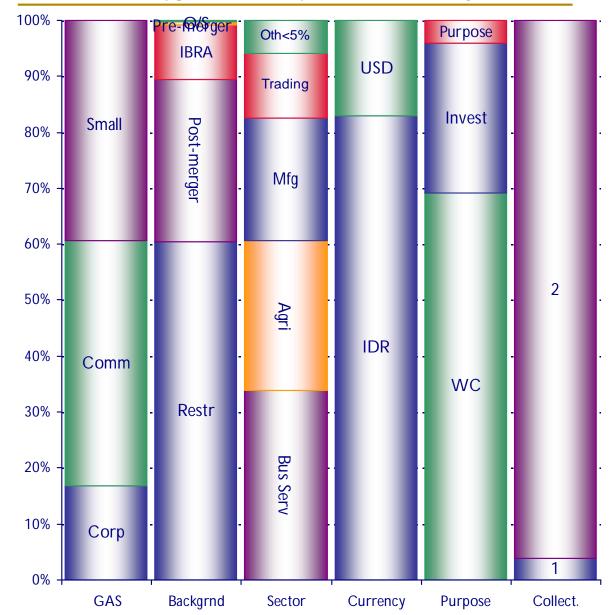
Rp 8,844 billion (8.8% of total loans) in Corporate, Commercial & Small Business loans were in Category 2 in Q3. Of these Special Mention loans in Q3:

- 46.5% are to Corporate customers
- 58.3% are current or 1 day overdue
- Primary sectors in Category 2 are:
 - Chemical Manufacturing
 - Plantations
 - Textile Manufacturing
 - > Transportation
- 57.1% are Rupiah loans
- 57.6% are Investment loans
- 31.7% are Restructured loans
- 3.8% were purchased from IBRA
- 74.8% saw no change in collectibility

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: Upgrades to PL

Loan Profile: Q3 Upgrades to PL (Rp 178 bn) - Bank Only



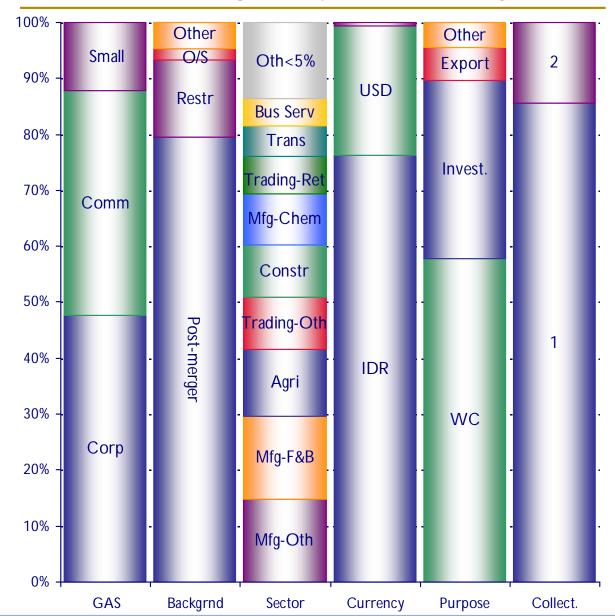
Corporate, Commercial & Small Business loans upgraded to PL in Q3 totaled Rp 178 billion (0.2% of total loans). Of these loans:

- 43.8% were to Commercial borrowers
- 29.8% were loans with no previous restructuring history
- 60.4% were loans previously restructured
- Largest upgrades by sector:
 - Business Services
 - Agriculture
- 83.0% were Rupiah loans
- 69.1% were Working Capital loans
- 96.2% of upgrades to PL were NPLs moving to Category 2

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: Performing Loans

Loan Profile: Q3 Performing Loans (Rp 61,490 bn) Bank Only



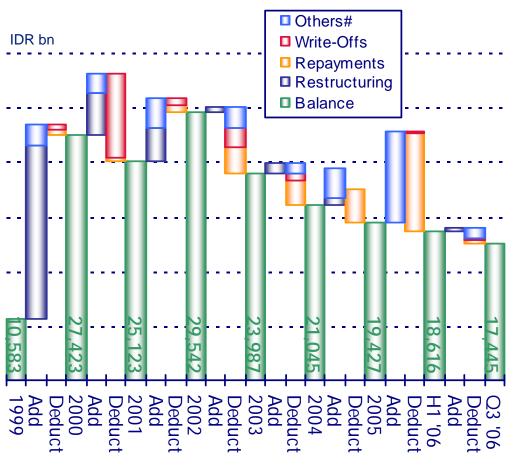
Rp 61,490 billion (61.0% of total loans) in Corporate, Commercial & Small Business loans were performing in Q3. Of these performing loans in Q3:

- 47.6% are to Corporate customers & 40.2% are to Commercial customers
- 84.8% have no restructuring history
- 13.9% are Restructured loans
- 1.4% were purchased from IBRA
- Primary sectors are:
 - F&B Manufacturing
 - Agriculture
 - Trading Other
 - **Construction**
- 76.2% are Rupiah loans
- 57.7% are Working Capital loans
- 87.8% saw no change in collectibility
- 0.3% were upgraded from NPL

^{*} Excluding Micro & Consumer Loans Only

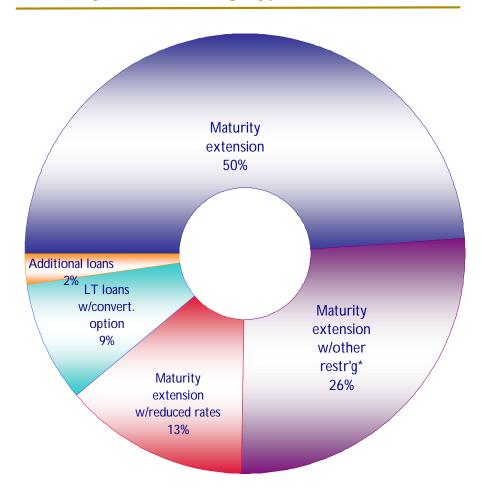
Rp321 bn in loans restructured in Q3 '06

Restructured Loan Movement 1999 - Q3 '06



(Rp billions)	FY '04	FY '05	H1 '06	Q3 '06
Loans Restructured	391	718	20	321
NPL Collections	813	1,118	792	274

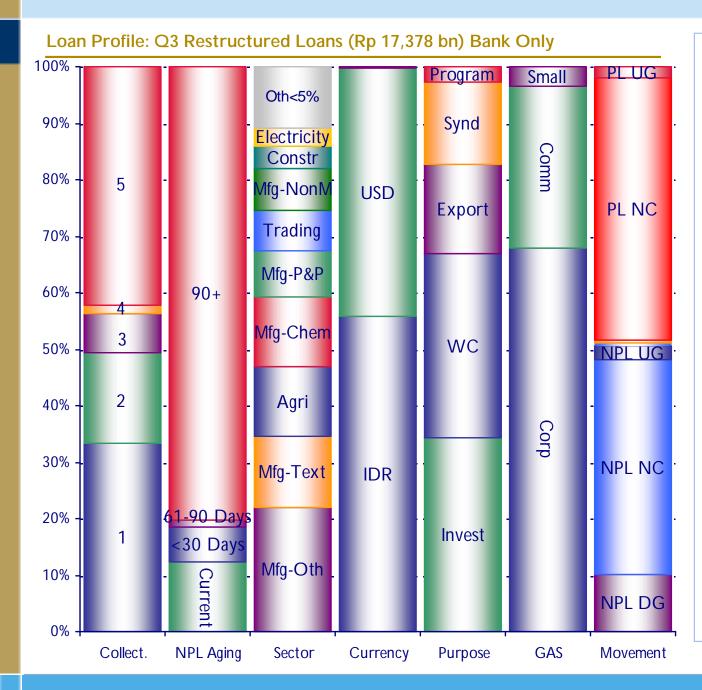
Loans by Restructuring Type in Q3 2006



*Other Restructuring includes reduction of interest rates, rescheduling of unpaid interest & extension of repayment period for unpaid interest

#Others includes partial payments, FX impacts, and fluctuation in Working Capital facilities

Q3 2006 Loan Detail*: Restructured Loans

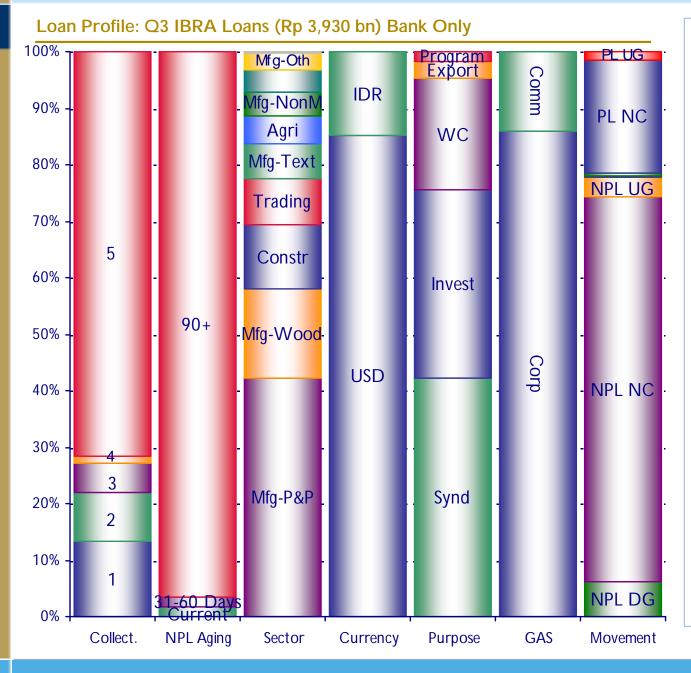


Of the remaining Rp 17,378 billion in restructured Corporate, Commercial & Small Business loans in Q3, or 17.2% of total loans:

- 49.4% are performing
- 57.3% of loans in Category 2 are current in interest payments
- Of the 50.6% which are in NPL, 6.3% are current in interest payments
- Primary sectors are:
 - > Agriculture
 - Manufacturing
 - Chemicals
 - Textiles
 - Pulp & Paper
- 55.8% are Rupiah loans
- 34.3% are Investment loans
- 67.8% are to Corporate customers
- 10.4% deteriorated in collectibility
- 5.2% showed improved collectibility

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: IBRA Loans



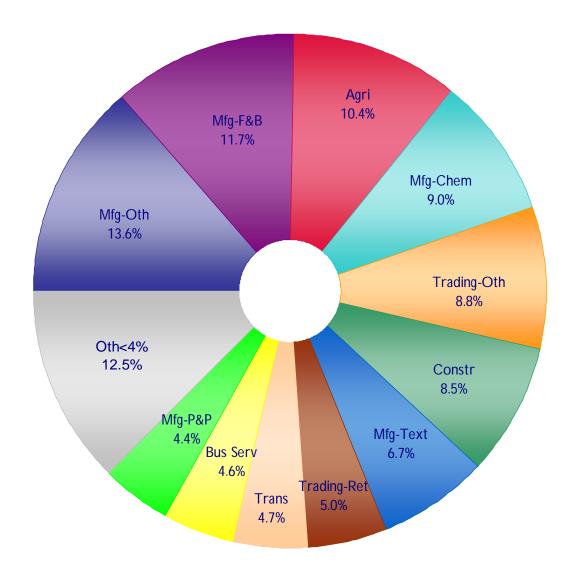
Rp 3,930 billion in loans purchased from IBRA remain on the books as of Q3, accounting for 3.9% of total loans:

- 22.0% are performing
- 90.9% of loans in Category 2 are current in interest payments
- Of the 78.1% which are in NPL, 1.7% are current in interest payments
- Primary sectors are:
 - Manufacturing
 - Pulp & Paper
 - Wood
 - Textiles
 - Construction
- 85.2% are US Dollar loans
- 42.3% are Syndicated loans, with another 33.4% Investment loans
- 85.8% are to Corporate customers
- 6.4% deteriorated in collectibility during the quarter

^{*} Excluding Micro & Consumer Loans Only

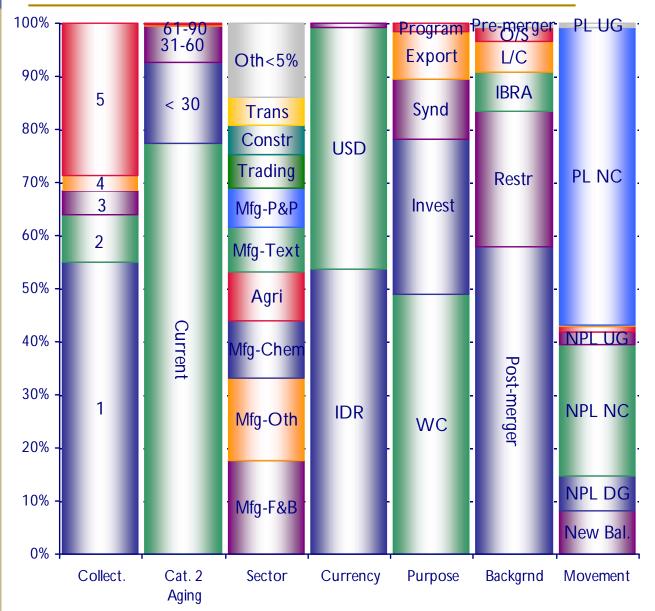
Loan Portfolio Sector Analysis, Q3 2006





Q3 2006 Loan Detail: Corporate Loans

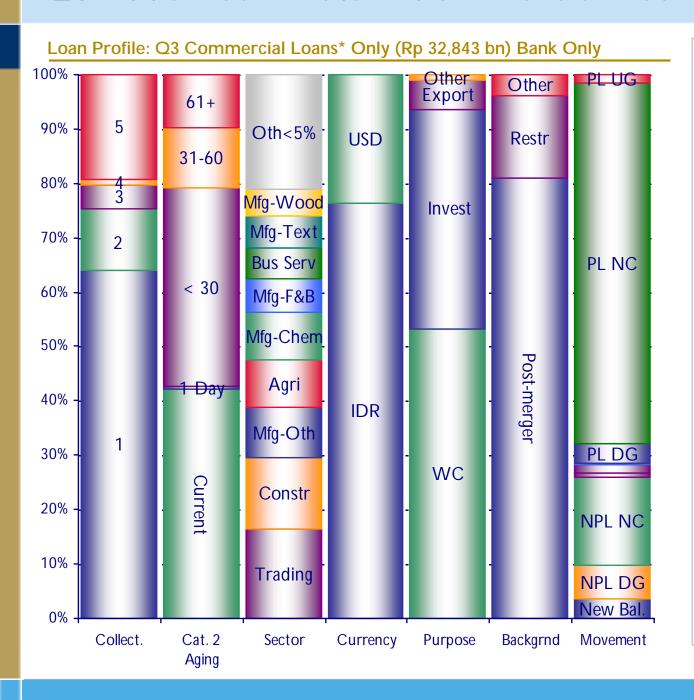




Rp 45,703 billion in loans were in the Corporate portfolio in Q3, or 45.3% of total loans. Of the Corporate Loans in Q3:

- 64.0% are performing loans, with 9.0% in Category 2
- 77.3% of Category 2 loans are current in interest payments
- 15.9% of NPLs are current in interest payments, with another 2.1% less than 30 days overdue
- Primary sectors in Corporate are:
 - Food & Beverage Mfg
 - Chemical Mfg
 - Textile Mfg
 - Agriculture
- 53.6% are Rupiah loans
- 49.0% are Working Capital loans
- 25.6% are Restructured loans
- 7.4% were purchased from IBRA

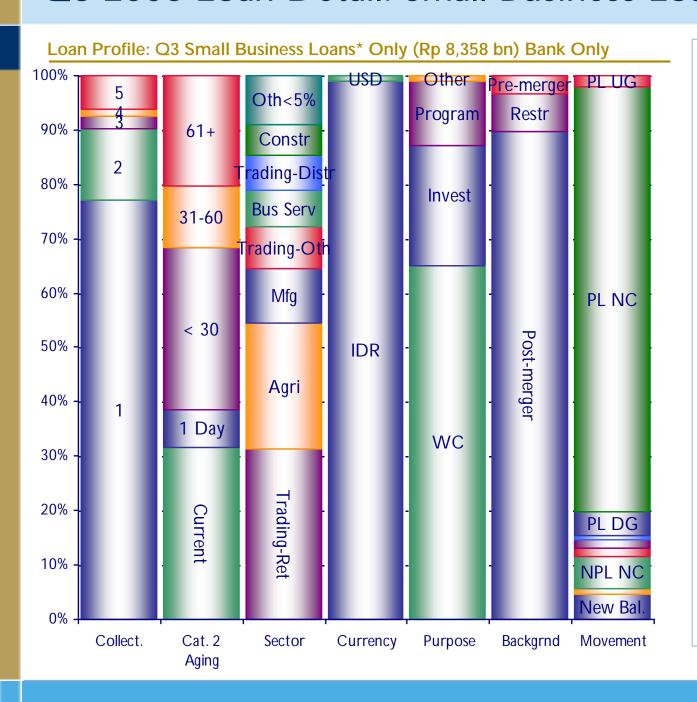
Q3 2006 Loan Detail: Commercial Loans



Rp 32,843 billion in loans were in the Commercial portfolio in Q3, or 32.6% of total loans. Of the Commercial Loans in Q3:

- 75.2% are performing, with 11.1% in Category 2
- 42.8% in Category 2 are current or 1 day overdue in interest payments
- 15.7% of NPLs are current in interest payments
- Primary sectors in Commercial are:
 - Trading
 - Agriculture
 - **Construction**
 - Chemical Manufacturing
- 76.3% are Rupiah loans
- 53.3% are Working Capital loans
- 15.1% are Restructured loans
- 1.7% were purchased from IBRA

Q3 2006 Loan Detail: Small Business Loans*



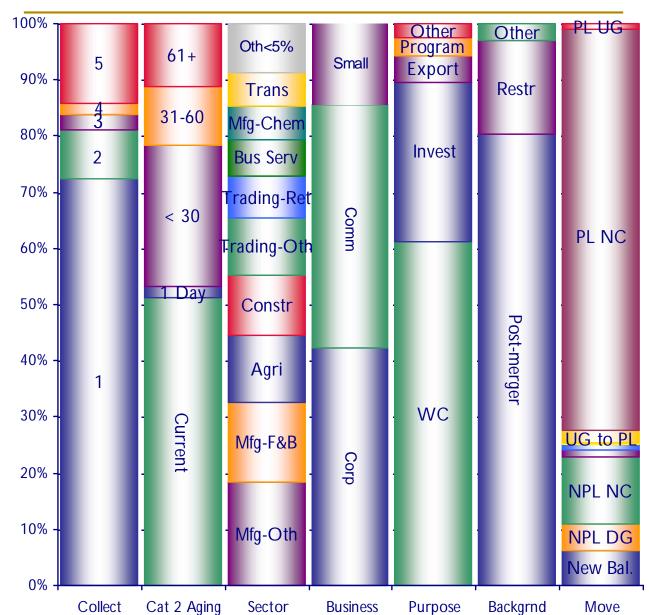
Rp 8,358 billion in loans were in the Small Business portfolio in Q3, or 8.3% of total loans. Of the Small Business Loans* in Q3:

- 90.2% are performing, with 13.1% in Category 2
- 38.6% in Category 2 are current or 1 day overdue in interest payments
- 26.0% of NPLs are current in interest payments
- Primary sectors in Commercial are:
 - Retail Trading
 - Agriculture
 - Manufacturing
 - Business Services
- 99.1% are Rupiah loans
- 64.9% are Working Capital loans
- 6.9% are Restructured loans

^{*} Excluding Micro Loans

Q3 2006 Loan Detail*: Rupiah Loans





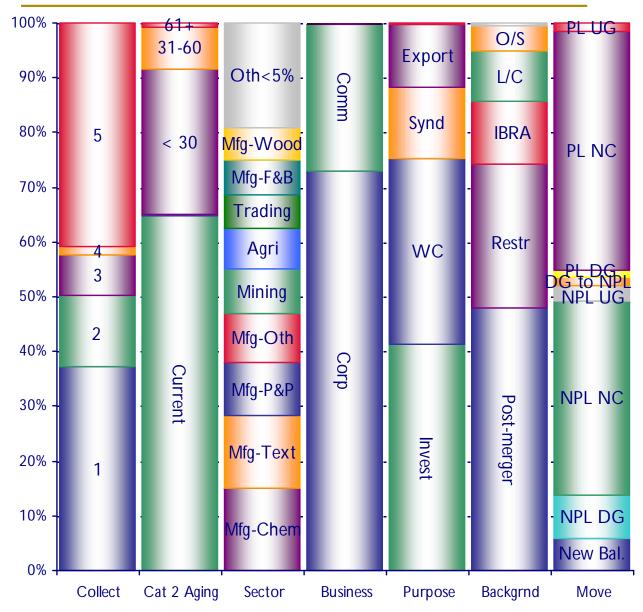
Rp 57,830 billion in loans were Rupiah denominated in Q3, or 57.3% of total loans. Of the Rupiah Loans in Q3:

- 81.0% are performing loans with 8.7% in Category 2
- 51.4% of Category 2 loans are current in interest payments
- 10.7% of NPLs are current in interest payments
- Primary sectors in Corporate are:
 - Food & Beverage Mfg
 - > Agriculture
 - Construction
 - Trading
- 43.3% are Commercial loans
- 61.2% are Working Capital loans
- 16.6% are Restructured loans
- 1.0% were purchased from IBRA

^{*} Excluding Micro & Consumer Loans Only

Q3 2006 Loan Detail*: Foreign Currency Loans





Rp 29,074 billion in loans were foreign currency denominated in Q3, or 28.8% of total loans. Of the FX Loans in Q3:

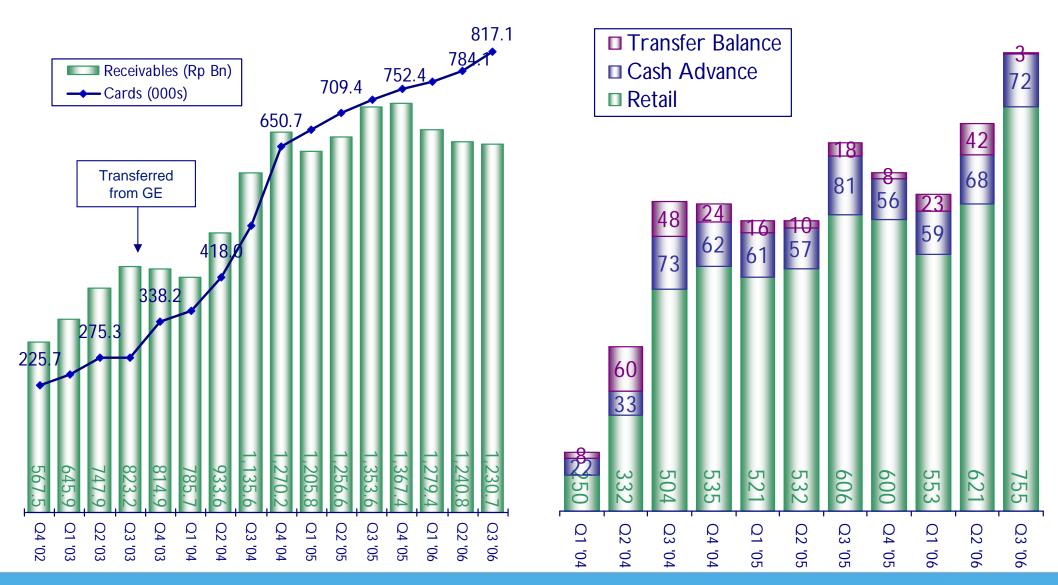
- 50.3% are performing loans with 13.1% in Category 2
- 64.8% of Category 2 loans are current in interest payments
- 20.3% of NPLs are current in interest payments
- Primary sectors in Corporate are:
 - Manufacturing of
 - **□**Chemicals
 - □Textiles & Leather
 - □Pulp & Paper
 - > Agriculture
 - Mining
- 73.0% are Corporate loans
- 41.3% are Investment loans
- 26.2% are Restructured loans
- 11.5% were purchased from IBRA

^{*} Excluding Micro & Consumer Loans Only

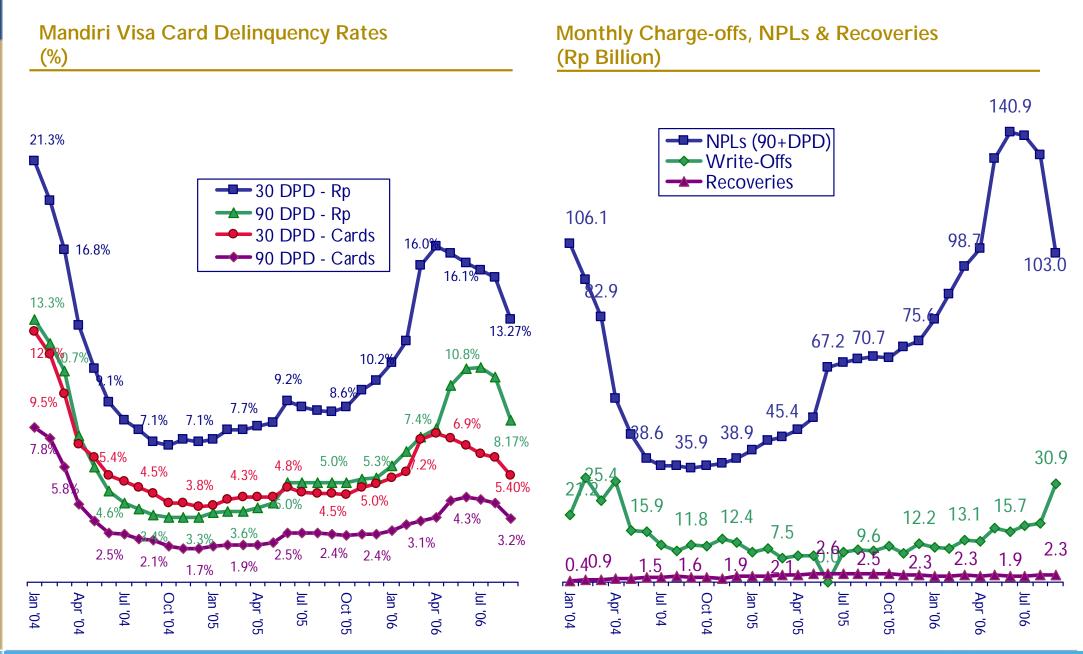
Cards issued reached 817k, with Q3 transactions of Rp829 bn

Mandiri Visa Card Holders and EOQ Receivables

Visa Card Quarterly Sales by Type of Transaction (Rp Billion)



Credit Card portfolio showed marked improvement in Q3



Summary of Principal Subsidiaries

Bank Syariah Mandiri

- Equity Investment of Rp674.19 billion
- Total Assets Rp8,895billion, with total financing extended amount to Rp7,224billion and total funds Rp7,570billion
- Operating Income amount to Rp677.5 billion and Profit After Tax of Rp41.6billion
- Market share against Syariah Banking: 37.30% in assets, 37.5% in financing extended and 43.76% in deposits
- CAR=11.97%
- ROA=0.74%
- ROE=8.70%
- 176 outlets, consisting of 117 branches and 59 cash outlets, along with 52 branded ATMs

Mandiri Sekuritas

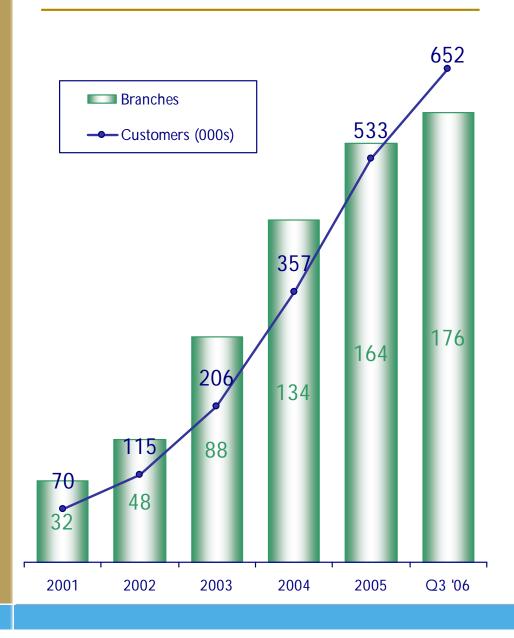
- Equity Investment of Rp668.34billion
- Total Assets Rp 2,716 billion, total liabilities Rp1,999 billion and Equity Rp717 billion
- Operating Income amount to Rp51.7 billion, and PAT Rp16.9billion
- Underwrote Rp635 billion of bonds
- Equity transactions in BEJ of Rp24,518 billion
- Bond transactions (SUN & Corporate) through BES and HIMDASUN of Rp9,308 billion
- Largest local bond house: 47% of all secondary trading of Government bonds and 27% of all secondary trading of corporate bonds in the country
- Assets Under Management amounting to Rp2,308 billion

AXA Mandiri

- Equity Investment of Rp 81.39 billion
- Total Assets Rp1,389.9 billion and Annual First Year Premium (AFYP) Rp270.84 billion
- Total Gross Written Premium (GWP) amounted to Rp 520.15 billion, consists of unit-linked premium of Rp 490.76billion (94%) and traditional product premium of Rp 29.39billion (6%). Group business accounted for Rp 31.95 billion while Rp 488.2 billion from individual premiums
- Embedded value of Rp312.29billion (before expense overrun) and appraisal value of Rp1,140.97bilion
- Operating since December 2003, had a presence in 671 Bank Mandiri branches with a team consisting of 776 Financial Advisors (FAs)
- As of Q2 2006, AXA Mandiri's market share in acquiring new business out of all life insurance companies in Indonesia was 3.6%

Bank Syariah Mandiri

Branch Network & Customer Growth



Summary Balance Sheet (Rp Billions)

Rp Bn	2003	2004	2005	9 Mo. '06
Total Assets	3,422	6,870	8,273	8,895
Cash & placement w/ BI	1,023	796	1,689	935
Current Accounts & Placements w/Other Banks	36	235	168	206
Securities - Net	76	427	383	490
Total Financing	2,162	5,267	5,791	7,224
Allowances	(42)	(86)	(127)	(221)
Total Financing - Net	2,119	5,181	5,664	7,003
Third Party Funds	2,629	5,882	7,037	7,570
Demand Deposits	298	981	1,261	1,747
Savings Deposits	753	1,567	1,958	2,278
Time Deposits	1,578	3,334	3,818	3,545
Shareholders Equity	450	549	633	673

Bank Syariah Mandiri

Summary P&L (Rp billions)

	2002	2003	2004	2005	Q3 '06
Total Operating Income	162.7	279.4	584.2	865.5	677.5
3rd Party Share on Returns	71.5	148.4	269.2	386.4	337.5
Bank's Share in Operating Income	91.3	131.1	315.0	479.1	339.9
Other Operating income	35.5	51.9	102.0	93.6	101.7
Operating Expenses	84.4	159.9	276.4	435.6	287.5
Income from Operations	42.3	23.0	140.6	137.2	67.3
Net Income before tax	43.4	24.5	150.4	136.7	60.6
Net Income after tax	30.1	15.8	103.4	83.8	41.6

Selected Financial Ratios

LDR	74.6%	66.1%	83.3%	75.6%	95.4%
CAR	39.3%	20.9%	10.6%	11.9%	11.9%
ROA	3.6%	1.0%	2.9%	1.8%	0.7%
ROE	7.4%	3.6%	22.3%	14.6%	8.7%

Mandiri Sekuritas

Summary Balance Sheet

Rp Bn	2003	2004	2005	Q3 '06
Total Assets	1,079.7	1,435.7	1,258.7	2,715.9
Cash & Equivalent	82.9	117.4	51.8	132.7
Time deposit	50.0	50.0	-	-
Marketable Securities	794.0	538.8	746.5	742.4
Receivables	123.0	478.6	84.3	1,342.9
Property & Equipment-net	8.0	11.8	9.6	11.0
Total Liabilities	380.8	699.3	565.9	1,999.3
Payable to Clearing & Guarantee body	79.3	39.1	30.1	55.6
Payable to customers	61.7	420.3	52.7	1,419.4
Repo	67.0	2.0	137.1	258.0
Bank Loans	150.0	190.0	305.0	225.0
Shareholders Equity	698.9	736.4	692.8	716.6

Summary P&L

Rp Bn	2003	2004	2005	Q3 '06
Operating Revenue	102.4	244.0	197.3	138.2
Brokerage Commissions	3.9	15.6	20.9	11.9
Investment Mgmt Fees	5.1	53.0	42.6	8.4
Advisory fees	6.1	10.4	6.0	3.4
Underwriting & Selling Fees	24.9	20.6	9.0	1.4
Gain on Trading of Marketable Securities	25.5	61.9	(13.1)	25.1
Interest & Dividends	33.5	82.7	131.8	87.9
Operating Expenses	54.1	134.6	114.5	86.4
G & A expenses	11.6	23.4	20.6	12.5
Salaries and allowances	29.8	53.7	48.4	46.0
Commissions	5.7	36.2	21.2	9.7
Profit from operations	48.4	109.4	82.8	51.8
Other income (charges) - net	24.0	(8.1)	(34.8)	(23.2)
Income before tax	72.4	101.3	48.0	28.5
Net Income after tax	52.7	63.0	18.4	16.9

CURRICULUM VITAE: New EVP Coordinators



Personal Data:

Name : Pahala N. Mansury

Job Title : EVP Coordinator, Finance & Strategy; CFO

Educational Background:

Master of Business Administration, NYU – Stern School of Business;

Bachelor of Arts, Accounting, University of Indonesia, Jakarta

Work Experience:

Group Head, Corporate Development/Change Management Office, Bank Mandiri, 2003-2006;

The Boston Consulting Group, Project Leader, Jakarta, 2000-2003;

Booz Allen Hamilton, Senior Consultant, Jakarta, 1999-2000;

Andersen Consulting, Change Management Consultant, Jakarta, 1994-1997



Personal Data:

Name : Haryanto Budiman

Job Title : EVP Coordinator, Change Management Office

Educational Background:

Doctor of Philosophy, MIT, Cambridge, Massachusetts;

Master of Science, Virginia Polytechnic Institute and State University, Virginia;

Bachelor of Science, Texas A&M, Texas

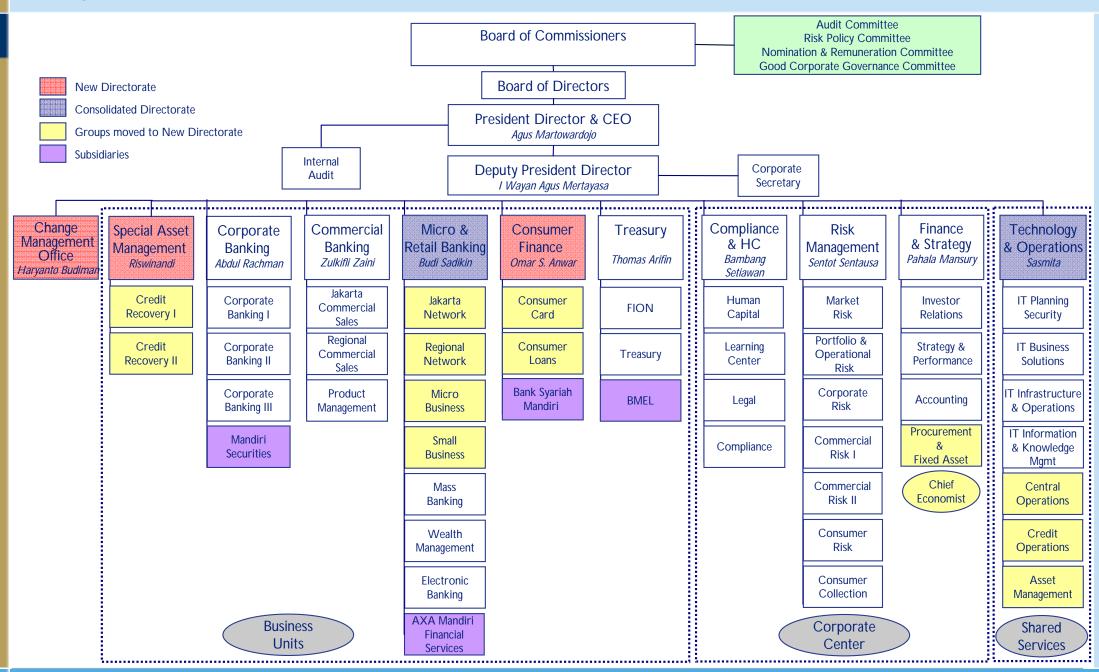
Work Experience:

McKinsey & Company, Associate Partner & Director, Jakarta, 2003-2006;

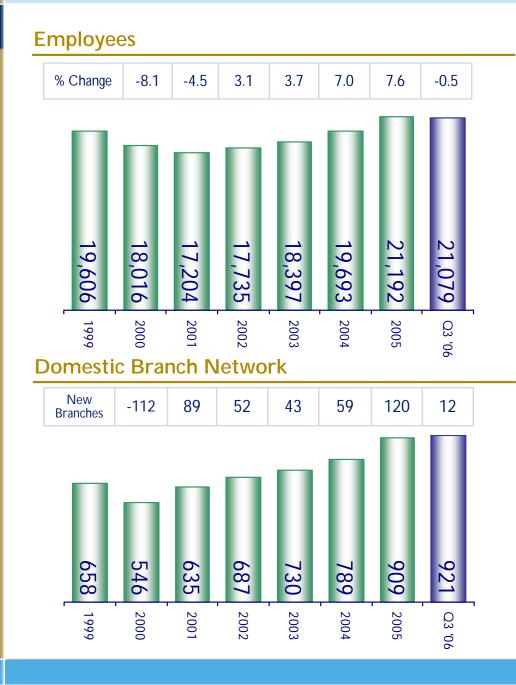
McKinsey & Company, Engagement Manager, Jakarta, 2000-2003;

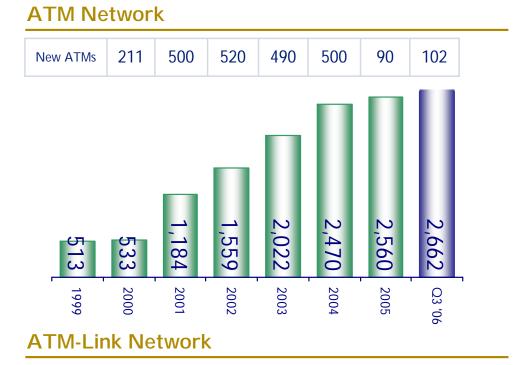
McKinsey & Company, Associate/Business Analyst, Jakarta, 1996-1999.

Organization Structure



Staffing and Distribution Network Growth

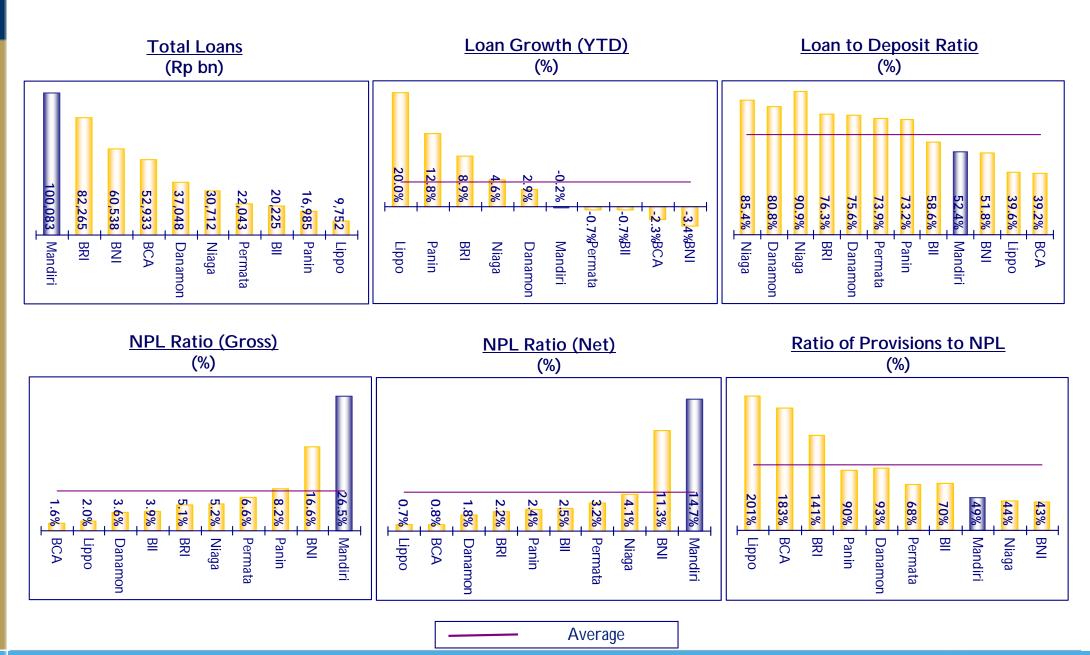






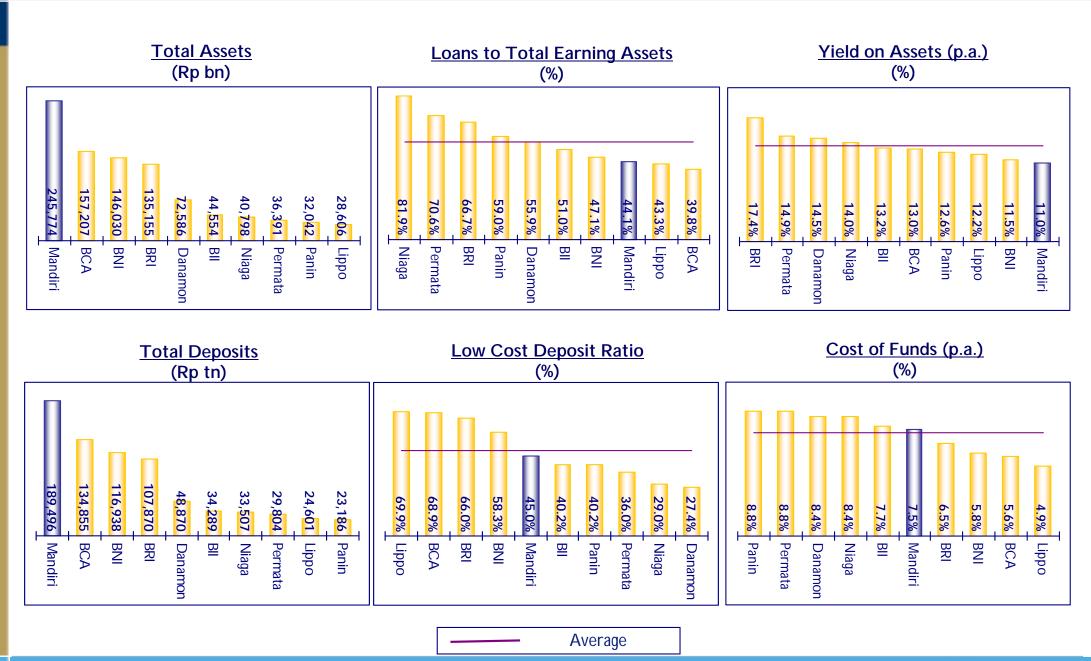
Loan growth, quality and provisioning relative to peers

Bank Only, As of June 2006



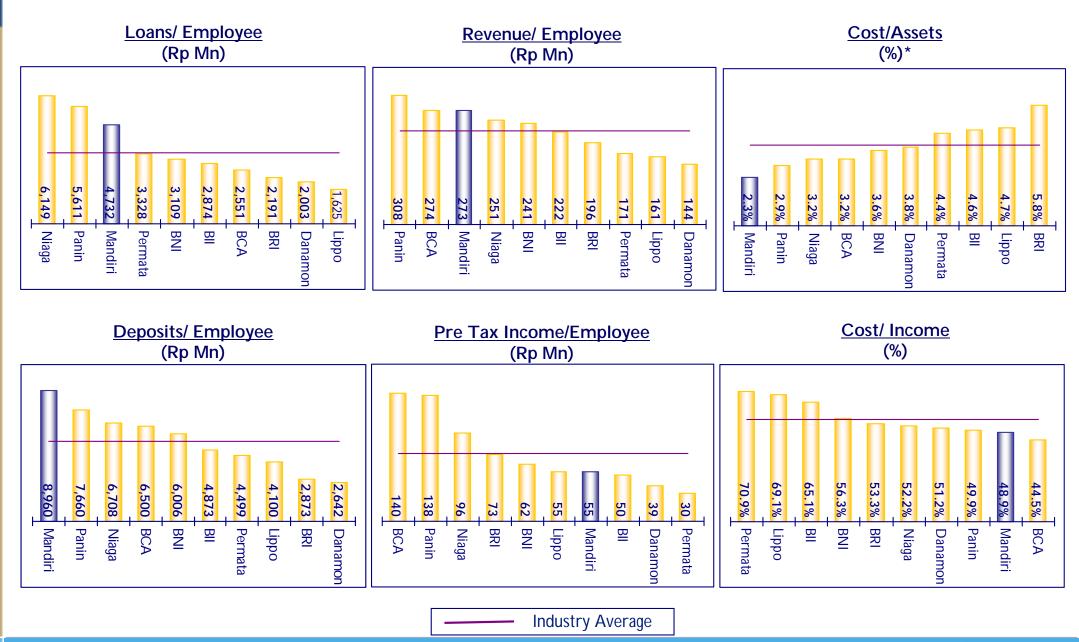
Asset and liability mix relative to peers

Bank Only, As of June 2006



Efficiency measures relative to peers

Bank Only, As of June 2006



*Annualized

Measures of scale and returns relative to peers

Bank Only, As of June 2006



BALANCE SHEETS As of September 30, 2006 and 2005 (In Millions of Rupiah)

	22.	21.		20.	17.	10	18.	17.	16.	15.	14.	ē	. 3		1)	11.								10.		0				<u></u>			7.	6.								9	л			4.			ω		!	2 1		NO	
TOTAL ASSETS		Repossessed assets Provision for inoscible losses on repossessed assets -/-	Accumulated depreciation for leased assets - / -		Provision for possible losses on abandoned properties -/-	Accumulated depreciation -/-		Deferred tax assets	Prepaid tax	Prepaid expenses	Accrued Income	Allowance for possible losses on investments in shares of stock - /-		Other Teceivables - ITage transactions Allowance for possible losses on other receivables - trade transactions -/-	Allowance for possible losses on acceptances receivables - / - Other receivables - Trade transactions	Acceptances receivables	Allowance for possible losses on loans - / -	- Third parties	- Related parties	b. Foreign currencies	- Inira parties Allowance for possible losses on loans -/-	- Related parties	a. Rupiah	Loans	Allowance for possible losses on derivative receivables -/-	Allowance for possible losses on securities purchased with agreement to resell -/-	b. Foreign currencies	Allowance for possible losses on securities purchased with agreement to resell -/-	a. Rupiah	Securities purchased with agreement to resell (reverse repo)	b. Available for salec. Held to maturity		Government Recapitalization Bonds	Securities sold with agreement to repurchase	Allowance for possible losses on securities - / -	ii. Available for sale	i. Trading	b. Foreign currencies	III. Theid to litaturity Allowance for possible losses on securities - / -	ii. Available for sale	i. Trading	a. Rupiah	Allowance for possible losses on placements with other banks -/-	b. Foreign currencies	Allowance for possible losses on placements with other banks - / -	A Runiah	b. Foreign currencies	a. Rupiah	c. Others Current accounts with other banks	b. Certificates of Bank Indonesia	a. Current accounts with Bank Indonesia	C a s h Placements with Bank Indonesia	ASSETS	DESCRIPTION	
242,612,663	1,220,139	158,922			442,733	(2,969,600)	7,503,986	1,789,613	67,770	417,220	1,794,741	(73,489)	2 202 329	(927,090)	2 484 847	3,191,907	(6,499,709)	28,570,634	524,435	(0,170,007)	(6 490 357)	364,702			(3,943)	363 163		(101)	10,134	0 10 7 10 70	61.094.598	829,346		1 1	(67,541)	1 169 099	•	\(\frac{1}{2} \)	(1.077.056)	732,173	241,303		(113,072)	10,073,891	(29,727)	2 958 465	682,525	1,381	424,926	7,977,099	19,112,249	3,211,240		September 30,2006	BANK
241,876,157	3,578,827	169,373 (169,373)		1	(269,881)	(2,4/9,002)	7,549,217	1,955,489	214,006	377,100	1,364,301	(78,613)	2 108 907	(1 162 433)	(3/0,817)	5,204,569	(5,492,988)	33,699,085	610,441	(0,007,200)	65, 186, 992	769,324			(2,489)	- 248 129		ı		01,001,000	61.094.598	2,339,872		1	(83,032)	151,790	10,239	V	(1.120.749)	946,204	200,845		(108,801)	9,977,813	(16,116)	1 604 814	710,331	6,751	2,408,929		18,455,848	2,517,175		September 30,2005	NK
253,713,417	2,905,223	188,095			+42,733	(3,234,660)	7,948,647	1,804,940	100,537	482,710	1,821,074	(73,489)	160 375	(000,704)	(161,842) 2 484 847	3,193,383	(6,547,652)	30,016,819	627,334	(0,711,277)	//,/85,245 (6 711 277)	366,682			(3,943)	- 366 730		(101)	393,287		29,033,977 61,094,598	829,346		1	(67,541)	528,550 1 288,071			(1,082,049)	1,389,809	577,992		(113,072)	10,204,055	(31,135)	3 087 532	671,977	40,577	424,926	8,377,098	19,532,142	3,326,384		September 30,2006	CONSOL
250,341,203	4,436,292	199,155		1	(269,881)	(2,710,293)	7,945,940	1,965,516	233,469	440,840	1,392,910	(78,613)	130,880	(1 162 433)	(3/0,81/)	5,209,361	(5,542,564)	34,784,103	729,250	(0,227,000)	/0,582,255 (6,229,383)	771,703			(2,489)	248 506			154,317	01,000,000	28,832,844 61.094.598	2,339,873			(87,773)	556,886 1 730 001	31,310		(1.125.152)	1,412,373	564,406		(170,671)	10,170,108	(18,661)	1 643 414	801,050	9,909	2,408,929	90,000	18,840,613	2,593,491		September 30,2005	CONSOLIDATED

BALANCE SHEETS As of September 30, 2006 and 2005 (In Millions of Rupiah)

						21	20		19		<u>~</u>	17	16	15 4	1 13	12							⇉		5	1 9	œ	7	^		ഗ					4	ω 1	2		_		N O
IOTAL LIABILITIES & SHAREHOLDERS EQUITY	i. Retained earnings *)	Recapitalization Bonds net of deferred tax h. Difference arising from equity transactions of subsidiaries	 e. Differences arising from translation of foreign currency financial statements f. Premises and equipment revaluation increment g. Unrealized losses on available for sale securities and Government 	c. Share options d. Funds for paid-up capital	a. share capitar b. Additional paid-in capital/agio	Shareholders' Equity	Minority Interests	- Third parties	Loan Capital - Related parties	- Third parties	Subordinated Loans - Related parties	Other liabilities	Deferred tax liabilities	Taxes payable	Obligation under capital lease	Estimated losses on commitments and contingencies	- Third parties	ii. Foreign currencies - Related parties	- Third parties	- Related parties	i. Rupiah	a. Funding facilities from Bank Indonesia h Others	Fund borrowings	b. Foreign currencies	a Runiah	Acceptances payable	Derivative payable	Securities sold with repo agreements to repurchase	b. Foreign currencies Denocite from other banks	a. Rupiah	Certificates of deposit	 Related parties Third parties 	b. Foreign currencies	- Third parties	a. Rupian - Related parties	Time deposits	Savings deposits	u. roi eigi i cui reticles Liabilities immediately payable	a. Rupiah b. Foreign currencies	Demand deposits	LIABELITIES AND SHAREHOLDEDS FOLLEY	DESCRIPTION
242,612,663	4,878,246	9,205 (24,036)	105,023 3,046,936	170,647	6,025,803	10 150 165			•	4,191,704		6,340,937		259,939		528,414	1,535,747		1,536,512	350,000				2,767,058	810.527	3,191,907	42,902	2,402,979	6 062 669 -	•		154,557 13.227.835		85,099,902	630.082		46,571,503	831,777	29,484,565 11,631,702	1	30,2006	
241,876,157	4,654,468	(384,214) (35,043)	145,369 3,046,936	10,107	5,999,350	10 116 800		1,389,150		5,760,831		5,077,627	ı	000,499	785	513,709	3,845,757		1,646,305	351,552				3,173,867	829 624	5,204,569	221,955	2,588,217	E 820 /20 -	ı		2,337,061 14 114 121		79,172,333	531.953		44,198,536	1,011,535	28,279,253		30,2005	er September
253,/13,41/	4,878,246	9,205 (24,036)	105,023 3,056,724	170,647	6,025,803	10 150 165	4,455			4,223,704		8,234,328	,	291,803		533,625	1,531,351		1,761,512	350,000				2,766,231	1 010 527	3,193,383	43,233	2,648,097	6 603 887	ı		140,768 13,713,061		88,362,351	447.624		48,849,025	974,602	30,937,711))) 1	30,2006	September Septen
250,341,203	4,654,468	(384,214) (35,043)	145,369 3,056,724	10,107	5,999,350	10 116 800	4,169	1,389,150		5,792,831		6,006,215	,	33,513	785	550,384	3,957,449	'	1,916,305	351,552				3,147,602	1 029 624	5,209,361	222,046	2,676,829	- 6 202 018	,		2,318,291 14,665,948		82,085,854	334.661		45,957,889	1,072,500	28,972,005 12.115.749	1	30,2005	September

^{*)} Accumulated Losses of Rp162,874,901 million has been eliminated against additional paid-in capital/agio due to quasi-reorganization as of April 30,2003

STATEMENTS OF PROFIT AND LOSS
For the periods from January 1 to September 30, 2006 and 2005
(In Millions of Rupiah)

60.60	57.93	÷		- Dilluted
60.84	58.44			- Basic
4,654,468	4,878,246	4,654,468	4,878,246	
(105,112)	(12,066)	(105,112)	(12,066)	b. Others
(2,627,816)	(301,685)	(2,627,816)	(301,685)	
6,161,275	4,005,436	6,161,275	4,005,436	15. Retained earnings beginning of the year
(626)	(302)	1,220,121	1,180,301	
448,963	318,819	1 226 121	318,819	- Deletted - Deletted
292,939	292,748	220,377	259,939	- Current
				12. Estimated income tax expense -/-
1,968,649	1,798,520	1,904,272	1,765,319	11. PROFIT BEFORE INCOME TAX
			•	10. Extraordinary income / expenses
(18,595)	26,007	(19,170)	17,542	$\stackrel{\smile}{\sim}$
57,067	22,837	48,664	21,028	9. Non-operating expenses
20 /72	10 0 11	20 404	30 E70	_=
1,987,244	1,772,513	1,923,442	1,747,777	PROFIT FROM OPERATIONS
4,/50,/24	4,815,576	4,336,361	4,329,667	IOIAL OIHER OPERATING EXPENSES -/-
462,459	432,441	427,452	402,994	
203,021	219,458	187,720	195,490	7.5. Promotion expenses
1			1	7.4. Foreign exchange losses *)
103,812	ı	103,812	ı	Recapitalization Bonds **)
,	,	,	,	b. Losses from decline in value of securities and Government
1,946,330	2,148,042	1,/56,165	1,932,909	7.2. Salaries and employee peneitts 7.2. Salaries and employee peneitts
2,035,102	2,015,635	1,861,212	1,798,274	7.1. General and administrative expenses
				7. Other operating expenses
(536,938)	(12,448)	(536,938)	(12,448)	6. Reversal for possible losses on others
2,853,511	2,967,100	2,739,139 (95,040)	2,881,526 (3,382)	 Provision for possible tosses on earning assets Addition (reversal) of estimated losses on commitments and contingencies
0000	2017 100	2 720 120	2 001 524	A Droubling for possible losses or parries assets
2,094,395	2,048,821	1,949,774	1,912,976	TOTAL OTHER OPERATING INCOME
511,025	341,571	472,184	374,892	3.4. Others
ı	86,059		87,464	Recapitalization Bonds **)
203,116	80,356	223,823	53,891	3.3. a. Gain from sale of securities and Government Recapitalization Bonds ") h. Gain from increase in value of securities and Government
249,905	312,692	239,221	312,648	3.2. Foreign exchange gain *)
1,130,349	1,228,143	1,014,546	1,084,081	3.1. Other fees and commissions
				3. Other operating income
6,896,975	7,477,156	6,417,190	7,030,164	
8 091 976	12 349 696	7 733 883	11 938 946	TOTAL INTEREST EXPENSE ./.
1,134,804	1,310,569	1,102,533	1,255,336	b. Foreign currencies
6,937,067	11,039,127	6,631,211	10,683,610	a. Rupiah
				2.1. Interest expense
14,700,731	17,020,032	14,101,070	10,707,110	2 Interest expenses
80,342	07,817	14 151 073	01,108	D. FOREIGN CUTTENCIES
372,924	376,183	372,924	376,183	a. Rupiah
				1.2. Fees and commissions on loan facilities
1,783,564	1,708,229	1,714,268	1,593,594	b. Foreign currencies
10 750 101	203 113 71	12 004 704	16 020 225	1.1. Interest income
				1. Interest Income
30,2005	30,2006	30,2005	30,2006	
September	September	September	September	NO DESCRIPTION
IDATED	CONSOLIDATED	NK	BANK	
				(III IVIIIIOIIS OI Rupidii

Presented as a net of gains (losses) from foreign exchange transactions.

Presented as a net of gains (losses) from increase (decrease) in value of Securities and Government Bonds.

STATEMENTS OF COMMITMENTS AND CONTINGENCIES As of September 30, 2006 and 2005 (In Millions of Rupiah)

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Total Contingent Payables CONTINGENCIES - NET	b. Others Outstanding revocable letters of credit Others	Contingent Payables Guarantees issued a. Bank guarantees - Rupiah - Foreign currencies	Total Contingent Receivables	Others	a. Rupiah b. Foreign currencies	b. Foreign currencies Unrecognized interest income	CONTINGENCIES Contingent Receivables Guarantees received a. Rupiah	COMMITMENTS - NET	Total Commitment Payables	Outstanding irrevocable letters of credit Others	a. Rupiah b. Foreign currencies	Commitment Payables Unused loan facilities granted	Total Commitment Receivables	Others	a. Rupiah b. Foreign currencies	Unused fund borrowings facilities	COMMITMENTS		DESCRIPTION
11,628,766 (3,108,699)	40,196	3,561,654 8,026,916	8,520,067	32,741	3,682,640 2.548.107	2,067,852	188,727	(24,508,919)	24,508,919	4,195,492	18,064,711 2,248,716							30,2006	September September
13,154,519 (7,312,130)	112,683	3,477,112 9,564,724	5,842,389	32,949	2,286,503 1,253,720	2,084,439	184,778	(25,977,449)	25,977,449	5,492,206	17,523,644 2,961,599			1				30,2005	BANK September
11,757,287 (3,234,504)	- - 38,133	3,625,089 8,094,065	8,522,783	32,741	3,682,861 2,548,112	2,070,342	188,727	(24,888,281)	24,888,281	4,471,007	18,166,907 2,250,367							30,2006	CONSOLIDATED September Septem
13,368,531 (7,523,364)	112,683	3,590,766 9,665,082	5,845,167	32,949	2,286,503 1,253,720	2,087,217	184,778	(26,347,002)	26,347,002	5,810,189	17,575,214 2,961,599							30,2005	.IDATED September

MANAGEMENT OF THE BANK AS OF	SEPTEMBER 30, 2006	SHAREHOLDER
Board of Commissioners		
- Chairman	: Edwin Gerungan *)	Republic of Indonesia: 68.90%
- Deputy Chairman	: Muchayat	(Ultimate Shareholders)
- Commissioner	: Soedarjono	
- Commissioner	: Richard Claproth	JP Morgan Chase Bank US Resident
- Independent Commissioner	: Pradjoto	(Norbax Inc) : 6.33%
- Independent Commissioner	: Gunarni Soeworo	
- Independent Commissioner	: Yap Tjay Soen	Public : 24.77%
Board of Directors		
- President Director	: Agus Martowardojo	
- Deputy President Director	: Wayan Agus Mertayasa	
- Director	: Omar Sjawaldy Anwar	
- Director	: Zulkifli Zaini	
- Director	: Abdul Rachman	
- Director	: Sasmita	
- Director	: Sentot A. Sentausa	
- Director	: Bambang Setiawan **)	
- Director	: Riswinandi	
- Director	: Thomas Arifin	
- Director	: Budi Gunadi Sadikin	

Jakarta, October 20, 2006

S. E & O
Board of Directors
PT Bank Mandiri (Persero) Tbk.

Agus Martowardojo President Director Wayan Agus Mertayasa Deputy President Director

- *) acting as independent commissioner
- **) acting as compliance director
- 1) The above financial information as of and for the nine months ended September 30, 2006 (unreviewed) and 2005 (reviewed)is derived from the consolidated financial statements. As the financial information is derived from the consolidated financial statements, it does not provide a complete presentation of all disclosures that are included in the consolidated financial statements.
- 2) The consolidated financial statements as of and for the nine months period ended September 30,2006 was not reviewed and the consolidated financial statements as of and for the nine months period ended September 30, 2005 have been reviewed by public accounting firm Purwantono, Sarwoko & Sandjaja (Prasetio, Sarwoko & Sandjaja), a member of Ernst & Young Global (Partner In-charge is Drs. Soemarso SR ME) with unqualified opinion in their report dated November 18, 2005.
- The above financial information is presented in accordance with the following stipulations:
 - a) Bank Indonesia's Regulation No. 3/22/PBI/2001 dated December 13, 2001 as amanded by Bank Indonesia's Regulation No. 7/50/PBI/2005 dated November 29, 2005 regarding Transparency of Bank's Financial Condition.
 - b) Bank Indonesia's Circular Letter No. 7/10/DPNP dated March 31, 2005 regarding the amendment of Bank Indonesia's Circular Letter No. 3/30/DPNP dated December 14, 2001 concerning Presentation of Quarterly and Monthly Published Financial Statements of Commercial Banks and Certain Report Submitted to Bank Indonesia.
 - c) Bank Indonesia's Regulation No. 4/7/PBI/2002 dated September 27, 2002 regarding Prudential Principles for Purchase of Credit by Commercial Banks from the Indonesian Banks Restructuring Agency (IBRA).
 - d) Bank Indonesia's Letter No. 5/559/DPNP/IDPnP dated December 24, 2003 regarding Bank's Published Financial Statements.
 - e) Rule X.K.2, Decision of Chairman of the Capital Market Supervisory Agency (Bapepam), Attachment No. Kep-36/PM/2003 dated September 30, 2003 regarding "Obligation to Submit Periodic Financial Statements"
- 4) Bank assessed asset quality rating based on Bank Indonesia's Regulation No. 7/2/PBI/2005 dated January 20, 2005, as amanded by Bank Indonesia's Regulation No. 8/2/PBI/2006 dated January 30, 2006 regarding change in PBI 7, which among others required the Bank to apply the asset quality designated by Bank Indonesia, in the event of difference in assessment of asset quality between Bank and Bank Indonesia and other consideration such as classification determined by other commercial banks on the earning assets given by more than one bank and availability of audited financial statements.
- 5) For comparative purposes, certain accounts in the financial information as of and for the nine months ended September 30, 2005 have been reclassified to conform with the presentation of accounts in the financial information as of and for the nine months September 30, 2006.
- Exchange rate of 1 US Dollar as of September 30, 2006 and 2005 was Rp 9,225 and Rp 10,290 respectively.
- Basic and diluted earnings per share are calculated by dividing the net profit with the weighted average number of shares issued and fully paid during the period, after considering the effects of stock options.

EARNING ASSETS AND OTHER INFORMATION

As of September 30, 2006 and 2005 (In Millions of Rupiah)

							ВА	NK					
	DESCRIPTION			Septemb	er 30, 2006					Septem	ber 30, 2005		
No	DESCRIPTION		SPECIAL						SPECIAL	SUB			
		CURRENT	MENTION	SUB STANDARD	DOUBTFUL	LOSS	TOTAL	CURRENT	MENTION	STANDARD	DOUBTFUL	LOSS	TOTAL
	Related Parties			2.77 II VEF II I						2.7D/IIID			
Α	EARNING ASSETS												
1	Placement with other banks	129,150	_	_	_	_	129,150	269,989	_	_	_	_	269,989
2	Securities *)	91,153,138	-	-	-	10,000	91,163,138	92,627,877	-	-	-	10,000	92,637,877
3	Loan to related parties	679,885	-	6,000	-	203,252	889,137	982,942	32	6,000	-	390,791	1,379,765
	a. Small scale business credit (KUK)	-	-	-	-	-	-	-	-	-	-	-	-
	b. Property Loans	4,275	-	-	-	-	4,275	11,035	-	-	-	-	11,035
	i. Restructured	3,500	-	-	-	-	3,500	10,500	-	-	-	-	10,500
	ii. Unrestructured	775	-	-	-	-	775	535	-	-	-	-	535
	c. Other restructured loans	237,712	-		-		237,712	138,703	-		-	148,793	287,496
	d. Others	437,898	-	6,000	-	203,252	647,150	833,204	32	6,000	-	241,998	1,081,234
4	Investment in shares of stock to related parties	2,124,747	-	-	-	-	2,124,747	2,026,168	-	-	-	5,159	2,031,327
	a. In bank financial institutions	1,224,831	-	-	-	-	1,224,831	1,194,001	-	-	-	-	1,194,001
	b. In non bank financial institutions	749,719	-	-	-	-	749,719	643,780	-	-	-	5,159	648,939
	c. Due to loan restructuring d. Others	- 150,197	-	-	-	-	- 150,197	- 188,387	-	-	-	-	- 188,387
5	Other receivables to related parties	150,197	-	_	_	-	150,197	188,387 34,115	_	- 1,135	-	- 50	35,300
6	Commitments and contingencies to related parties	5,532	_				5,532	34,115 27,730		1,135		- 50	27,730 27,730
ľ	Communicates and contingencies to related parties	5,532	-	1	-	-	5,532	21,130	_		-	-	21,130
В	NON EARNING ASSETS												
1	Abandoned properties	_	_	_	_	_	_	_	_	_	_	_	
2	Repossessed Assets	_	_	_	_	_	_	_	_	_	_	_	_
3	Interbranch and suspense account	_	_	_	_	_	_	_	_	_	_	_	_
- 11	Third Parties												
Α	EARNING ASSETS												
1	Placement with other banks	14,012,038	-	-	-	-	14,012,038	14,438,649	-	-	-	-	14,438,649
2	Securities (issued by Bank Indonesia and third parties)	9,813,694	-	13,643	-	1,070,684	10,898,021	1,978,507	-	180,873	-	1,093,831	3,253,211
3	Loan to third parties	62,933,758	10,991,294	3,817,606	1,931,770	20,289,085	99,963,513	58,373,663	16,454,105	7,292,493	5,280,407	11,485,409	98,886,077
	a. Small scale business credit (KUK)	3,404,107	716,597	160,305	84,614	362,755	4,728,378	3,630,331	541,007	28,973	30,955	400,052	4,631,318
	b. Property Loans	7,183,724	2,042,335	358,195	688,534	1,297,889	11,570,677	1,711,661	1,093,031	790,206	300	159,035	3,754,233
	i. Restructured	156,317	205,570	61,411		173,280	596,578	234,295	446,991	88,846			770,132
	ii. Unrestructured	7,027,407	1,836,765	296,784	688,534	1,124,609	10,974,099	1,477,366	646,040	701,360	300	159,035	2,984,101
	c. Other restructured loans	5,046,925	2,428,562	1,069,812	278,395	7,147,964	15,971,658	5,356,722	4,740,863	2,835,633	2,889,730	4,024,652	19,847,600
Ι,	d. Others	47,299,002	5,803,800	2,229,294	880,227	11,480,477	67,692,800	47,674,949	10,079,204	3,637,681	2,359,422	6,901,670	70,652,926
4	Investment in shares of stock of third parties a. In bank financial institutions	4,956	-	-	-	72,626	77,582	4,955	-	-	-	72,625	77,580
	b. In non bank financial institutions	-	-	-	-	1	- 1	-	-	-	-	-	-
	c. Due to loan restructuring	-	-	-	-	72,625	72,625	-	-	-	-	72,625	- 72,625
	d. Others	4.956			-	72,025	4.956	4.955		-		72,025	4.955
5	Other receivables from third parties	4,233,301	798,949	134.031	31.032	852,738	6,050,051	5,333,032	2,147,702	1.047.035	179.151	1,127,825	9,834,745
6	Commitments and contingencies to third parties	14,976,946	480,749	137,127	13,231	170,477	15,778,530	16,712,267	1,315,640	332,718	100,877	44,810	18,506,312
Ĭ	3	,,		121,127	12,20	,			.,,	112,110	,	,5.0	, ,
В	NON EARNING ASSETS												
1	Abandoned properties	-	-	-	-	-	442,933	-	-	-	-	-	269,881
2	Repossessed Assets	-	-	-	-	-	158,922	-	-	-	-	-	169,373
3	Interbranch and suspense account	-	-	-	-	-	987,179	-	-	-	-	-	2,339,852
	TOTAL	200,067,145	12,270,992	4,108,407	1,976,033	22,668,862	242,680,473	192,809,894	19,917,479	8,860,254	5,560,435	14,230,500	244,157,668
1	a. Required allowance for possible losses on earning assets	1,033,326	614,583	575,678	406,295	12,971,922	15,601,804	977,374	961,520	1,718,183	1,664,050	9,234,949	14,556,076
1	b. Required allowance for possible losses on non earning assets	-	-	-	-	-	-	-	-	-	-	-	-
1	Total required allowance for possible losses on assets **)	1,033,326	614,583	575,678	406,295	12,971,922	15,601,804	977,374	961,520	1,718,183	1,664,050	9,234,949	14,556,076
2	a. Established allowance for possible losses on earning assets	1,318,189	614,583	575,679	406,295	13,057,595	15,972,341	977,660	961,520	1,718,183	1,664,050	9,693,620	15,015,033
1	b. Established allowance for possible losses on non earning assets	-	-	-	-	-	258,798	-	-	-	-	-	2,030,018
1	Total established allowance for possible losses on assets	1,318,189	614,583	575,679	406,295	13,057,595	16,231,139	977,660	961,520	1,718,183	1,664,050	9,693,620	17,045,051
3	Value of bank's assets pledge as collateral:												
	a. To Bank Indonesia						-						-
	b. To others						-						-
4	Percentage of small scale business credit to total loans						4.69%						4.63%
5	Percentage of small scale business credit debtors to total debtors						38.12%						35.49%
6	Percentage UMKM to total loans						11.62%						10.55%
7	Percentage of UMKM debtors to total debtors	J					41.59%						39.34%

^{*)} Include Government Recapitalization Bonds

^{**)} The Calculation of allowance for possible losses on earning assets should be provided on the principal after deducting by collaterals. No allowance for posible losses is required for certificates of Bank Indonesia, placements with Bank Indonesia and government recapitalization bond.

FOREIGN EXCHANGE AND DERIVATIVES TRANSACTION

As of September 30, 2006 (In Millions of Rupiah)

				BANK		
NO	TRANSACTION	Contract M	arket Value	Derivative R		Contract Value
		Hedging	Others	Paya Receivable	Payable	Netting Agreement
		ricaging	Others	Receivable	i dyddic	
A.	Exchange Rate Related					
1	Spot	-	431	-	-	-
2	Forward	-	748,034	3,455	5,088	-
3	Option a. Purchased b. Written	- -	- -	216 9	5 17	- -
4	Future	-	-	-	-	-
5	Swap	-	6,476,682	358,773	22,277	-
6	Other	-	-	-	-	-
В	Interest Rate Related					
1	Forward	-	1,918	710	1,208	-
2	Option a. Purchased b. Written	- -	- -	- -	-	- -
3	Future	-	-	-	-	-
4	Swap	-	14,307	-	14,307	-
5	Other	-	-	-	-	-
С	Other	-	-	-	-	-
	TOTAL			363,163	42,902	

CALCULATION OF CAR
As of September 30, 2006 and 2005
(In Millions of Rupiah)

XII.REQUIRED MINIMUM CAPITAL ADEQUACY RATIO	((C-D):(VII+VIII))	MARKET RISK (VI:(VII+VIII)	X. ESTABLISHED CAPITAL ADEQUACY RATIO FOR CREDIT AND			VI.TOTAL CAPITAL FOR CREDIT AND MARKET RISK (III-IV) 28		(4)	 TOTAL CORE CAPITAL, SUPPLEMENTAL CAPITAL, AND ADDITIONAL	VITAL AND SUPPLEMENTAL CAPITAL (A+B)	D. AUDITIONAL SUPPLEMENTAL CAPITAL ALLOCATED TO ANTICIPATE	C. ADDITIONAL SUPPLEMENTAL CAPITAL FULFILLING REQUIREMENT	Increase in Value of Equity Participation in Available for Sale Portfolio (45%)	4. Edail Capital 5. Subordinated Loans (max 50% of core capital)	(max 1.25% of risk weighted assets)	3. General Reserves of Allowance for Possible Losses on Earning Assets	2. Differences Arising from Assets and Liabilities Valuation due to Quasi Recognition	Reserve for Premises and Equipment Revaluation	pital) 8	Reorganization	3. Goodwill (-/-)	m. Differences Arising from Restructuring of Transaction among Entities	K. Fullus tot Fatu-op Capital Decline in Value of equity participation in Available for Sale Portfolio (-/-)	1) Positive Adjustment	in Foreign Currencies		Previous years losses (-/-)	Previous years profit after tax	Capital		Disagio (-/-)	a. Agio	2. Disclosed Reserves	CORE CAPITAL 2	I. COMPONENTS		NO DESCRIPTION Septem	
8%	0.00%	24.84%	25.45%	2,712,591	110,392,786	28,093,124	29,002,124	30,222,828		30,222,828		,		4,191,704	1,278,189			3,046,936	8,516,829	1				105,023		752,690	- 1	1.917.302	2 575 369	170,647		6,025,803	10,159,165	21,705,999			September 30	
8	0.0	23.04%	23.05%	3,1	117,497,301	27,783,283	(2,031,123)	29,814,406		29,814,406		1		4,495,804	977,660			3,046,936	8,603,749	1	1			145,369		837,542	- 1	1.541.204	2 540 285 -	10,107	,	5,999,350	10,116,800	21,210,657		2005	September 30	

LOAN PURCHASED FROM IBRA January 1, 2006 to September 30, 2006

(In millions of Rupiah)

(Based on Bank Indonesia's Regulation No. 4/7/PBI/2002 dated September 27, 2002 Chapter VI section 24)

a. Summary of loan purchased from IBRA

94,425	from January 1, 2006 - September 30, 2006	
	Interest income and other income related to loans purchased from IBRA	57
1,019,469	Allowance for possible loan losses as of September 30, 2006	4
141,258	between outstanding loans and purchase price	
	Total provision for loan losses and deferred income arising from the difference	ω
5,579,541	Amount of loans purchased from January 1, 2002 - September 30, 2006	2
4,071,070	Loan principal / outstanding balance as of September 30, 2006	1
Amount	DESCRIPTION	NO

b. Summary of movement of loans purchased from IBRA

4,071,070	Ending Balance	6
	Loan written-off during the period	σı
(455,463)	Repayment during the period	4
	Additional loan purchased during the period	ω
(244,872)	Foreign currency translation	2
4,771,405	Beginning Balance	_
Amount	DESCRIPTION	NO

c. Summary of movement of allowance for possible loan losses derived from the difference between loan principal and purchase price

NO	DESCRIPTION	Amount
1	Beginning Balance	
2	Foreign currency translation	
ω	Additional allowance for possible losses on loan purchased from IBRA during the period	
4	Allowance for possible losses for loan written-off	
ഗ	Reversal of allowance for possible losses due to excess of repayment over purchase price	
6	Ending Balance	

d. Summary of movement of deferred income derived from the difference between loan principal and purchase price

	K	
141,258	Ending Balance	6
(12,274)	Reversal of deferred income due to excess of repayment over purchase price	5
ı	Deferred income for loans written-off	4
	Additional deferred income of loan purchased from IBRA during the period	ω
(6,326)	Foreign currency translation	2
159,858	Beginning Balance	1
Amount	DESCRIPTION	NO

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As of September 30, 2006 and 2005 **FINANCIAL RATIOS**

a. a. 2 Rese 3 Net	V. Compliance 1. a. Pe a. a	1. ROA 2. ROE 3. NIM 4. Oper IV. Liquidity	55 4.4 3.2 2.1 E.G. 5.5 4.4 3.3 2.2 2.3 E.G. 5.5 4.4 3.3 2.3 2.3 2.3 2.3 2.3 2.3 2.3 2.3 2.3	Capital 1. 2. 3.	N 0
Lending Limit a.1. Related parties a.2. Third parties Reserve Requirement (Rupiah) Net Open Position **)	nce a. Percentage Violation of Legal Lending Limit a.1. Related parties a.2. Third parties b. Percentage of Lending in Excess of the Legal	ROA ROE NIM Operating Expenses to Operating Income *)	Non-performing earning assets Allowance for possible losses on earning assets Compliance for allowance for possible losses on earning assets Compliance for allowance for possible losses on non earning assets Gross NPL Net NPL	CAR by considering credit risk CAR by considering credit risk and market risk Premises and Equipment to Capital	KEYS RATIOS
- 11.05% 3.74%	53.54%	0.96% 7.28% 4.31% 91.63%	11.93% 6.63% 102.37% - 26.03% 14.33%	25.45% 24.84% 26.71%	September 30, 2006
- 11.11% 7.13%	Sb. 30%		11.87% 6.22% 103.15% - 24.39% 14.25%	23.65% 23.04% 27.17%	September 30, 2005

^{*} Operating expenses include interest expense, provision for possible losses on assets, and provision for possible losses on others divided by operational income including interest income.

^{**)} Net Open Position calculation includes balance since and the Bank Indonesia Regulation (***) Net Open Position as of September 30, 2006 is in accordance with Bank Indonesia Regulation (***) Net Open Position as of September 30, 2006 is in accordance with Bank Indonesia Regulation (***) June 30, 2005 is in accordance with Bank Indonesia Regulation No. 6/20/PBI/2004 dated July 15, 2004. Regulation No. 5/13/PBI/2003 concerning Net Open Position For Commercial Banks", while as of No. 7/37/PBI/2005 dated September 30, 2005 regarding "The Amendment of Bank Indonesia

Notes



Notes



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