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Corporate Presentation 2Q25



Financial Statement 2Q25



Annual Report 2024



Sustainability Report 2024



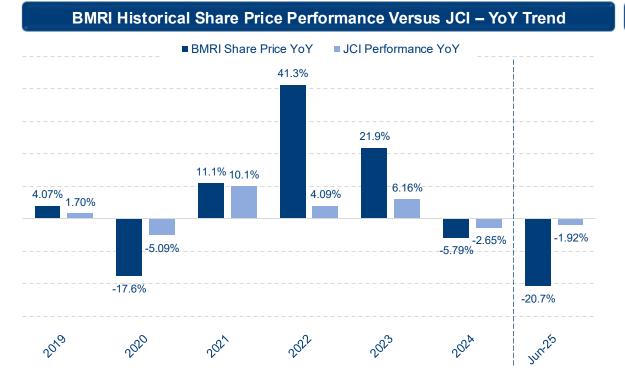


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## BMRI share price performance & shareholder composition



No	Shareholder	June 2024		June 2025		
NO	Silarenoldei	Number of Shares	%	Number of Shares	%	
1	Government of RI a)	48,533,333,334	52.0%	48,533,333,334	52.0%	
2	INA	7,466,666,666	8.0%	7,466,666,666	8.0%	
3	Local Institutions	4,319,915,691	4.6%	4,907,063,120	5.3%	
4	Local Retail	1,777,783,113	1.9%	3,182,543,686	3.4%	
5	Foreign	31,235,634,528	33.5%	29,243,726,526	31.3%	
	Total	93,333,333,332	100.0%	93,333,333,332	100.0%	

### **BMRI Share Performance Versus JCI - YTD June 2025 Trend**



BMRI	2024A	Jun-25	2025E b)	2026E b)	5y Avg. <sup>c)</sup>	10y Avg. c)
Net Profit (Rp Bn)	56,224	24,455	55,049	58,615		
Net Profit YoY Growth (%)	2%	-8%	-1%	6%		
ROA – After Tax (%)	2.42	1.98	2.19	2.15	2.04	2.02
ROE – After Tax d) (%)	21.2	18.1	18.7	18.7	17.6	15.2
P/E <sup>e)</sup> (x)	9.54	8.09	7.57	7.14	12.1	13.5
P/B <sup>e)</sup> (x)	1.87	1.79	1.38	1.28	1.84	1.87
Dividend Yield e) (%)	6.21	9.55	9.24	9.01		





b) Bloomberg consensus as of 18 September 2025

d) ROE = PATMI / average shareholders' equity excluding minority interest, Cons. ROE = PATMI / average total equity





c) 5y avg. From 2020 - 2024. 10y avg. from 2015 - 2024

## **Board of Commissioners**



## KUSWIYOTO PRESIDENT COMMISSIONER

#### **Experience**

- 2019 President Director of PT Pegadaian
- 2017 Director Consumer Banking of PT Bank Rakyat Indonesia (Persero), Tbk.



### ZAINUDIN AMALI DEPUTY PRESIDENT COMMISSIONER

#### Experience

- 2024 to date Vice President Commissioner of PT Bank Mandiri (Persero), Tbk.
- 2019-2023 Minister of Youth & Sports
- 2014-2019 Chairman of Commission II of The House of Representatives of the Republic of Indonesia



#### MUHAMMAD YUSUF ATEH COMMISSIONER

#### Experience

- 2021 to date Commissioner of PT Bank Mandiri (Persero), Tbk.
- 2020 Head of Indonesia's
   National Government Internal
   Auditor
- 2013-2020 Deputy of Ministry of State Apparatus Utilization and Bureaucratic Reform



## YULIOT COMMISSIONER\*

### Experience

- 2025 Deputy Minister of Energy & Mineral Resources
- 2024 Vice Minister of Investment / Vice President of BKPM
- 2023 Deputy for Investment Implementation Control of BKPM



### MIA AMIATI INDEPENDENT COMMISSIONER

#### Experience

- 2022 Head of the East Java High Prosecutor's Office
- 2021 Director of Strategic Development Security of Indonesia's Attorney General's Office for Intelligence



### LUKY ALFIRMAN COMMISSIONER\*

#### Experience

- 2022 General Directorate of Fiscal Balance of Indonesia's Ministry of Finance
- 2019 to date Commissioner of Lembaga Penjamin Simpanan
- 2017 General Directorate of Budget Financing & Risk Management of Indonesia's Ministry of Finance



#### ZULKIFLI ZAINI INDEPENDENT COMMISSIONER\*

#### Experience

- 2021-2025 President Commissioner and Independent Commissioner of PT Perkebunan Nasional III (Persero)
- 2019-2021 President Director of PT Perusahaan Listrik Negara (Persero) 2017-2019 Commissioner of PT Bank Permata, Tbk.





## Board of Directors (1/2)



## RIDUAN PRESIDENT DIRECTOR\*

### Experience

- 2025 Vice President Director PT Bank Mandiri (Persero), Tbk.
- 2024-2025 Corporate Banking Director PT Bank Mandiri (Persero), Tbk.
- 2019-2024 Commercial Banking Director of PT Bank Mandiri (Persero), Tbk.
- 2017-2019 SEVP Middle Corporate of PT Bank Mandiri (Persero), Tbk.



## HENRY PANJAITAN VICE PRESIDENT DIRECTOR\*

#### Experience

- Director of PT Jaminan Kredit Indonesia's Guarantee Business
- Director Retail Banking of PT Bank Negara Indonesia (Persero), Tbk.



## TIMOTHY UTAMA OPERATION DIRECTOR

#### Experience

- 2021-2025 Director Information Technology of PT Bank Mandiri (Persero), Tbk.
- 2016-2021 Managing Director of Citibank
- 2012-2015 Chief Operations & Technology Officer of Singapore Exchange



## EKA FITRIA COMPLIANCE & HUMAN CAPITAL DIRECTOR

#### **Experience**

- 2023-2025 Director Treasury & International of PT Bank Mandiri (Persero), Tbk.
- 2021-2022 Group Head International Banking & Financial Institution of PT Bank Mandiri (Persero), Tbk.



### DANIS SUBYANTORO RISK MANAGEMENT DIRECTOR

#### Experience

- 2024 to date Director of Risk Management of PT Bank Mandiri (Persero), Tbk.
- 2021-2024 SEVP Internal Audit of PT Bank Mandiri (Persero), Tbk.
- 2020-2021 SEVP Wholesale Risk of PT Bank Mandiri (Persero), Tbk.



### TOTOK PRIYAMBODO COMMERCIAL BANKING DIRECTOR

#### Experience

- 2024 to date Director Commercial Banking of PT Bank Mandiri (Persero), Tbk.
- 2020-2023 SEVP Commercial Banking of PT Bank Mandiri (Persero), Tbk.
- 2018-2020 Group Head Commercial Banking of PT Bank Mandiri (Persero), Tbk.





## Board of Directors (2/2)



### MOCHAMAD RIZALDI CORPORATE BANKING DIRECTOR

#### Experience

- 2024 SEVP Corporate Banking of PT Bank Mandiri (Persero), Tbk.
- 2024 Commissioner of PT Mandiri Sekuritas
- 2021 SEVP Special Asset Management of PT Bank Mandiri (Persero), Tbk.



### SAPTARI CONSUMER BANKING DIRECTOR

#### Experience

- 2024 SEVP Micro & Consumer Finance of PT Bank Mandiri (Persero), Tbk.
- 2024 Commissioner of PT Mandiri Tunas Finance
- 2022 Group Head Commercial Banking 1of PT Bank Mandiri (Persero), Tbk.



## ARI RIZALDI TREASURY & INTERNATIONAL BANKING DIRECTOR

#### Experience

- 2024 Director Treasury & International Banking PT Bank Syariah Indonesia, Tbk.
- 2020 Group Head Treasury of PT Bank Mandiri (Persero), Tbk.



### NOVITA WIDYA ANGGRAINI FINANCIAL & STRATEGY DIRECTOR

#### Experience

- 2020 Director Finance of PT Bank Negara Indonesia (Persero), Tbk.
- 2020 Group Head Strategy & Performance Management of PT Bank Mandiri (Persero), Tbk.
- 2017 Group Head Accounting of PT Bank Mandiri (Persero), Tbk.



### JAN WINSTON TAMBUNAN NETWORK & RETAIL BANKING DIRECTOR

#### Experience

- 2023 Regional CEO Area IV / Jakarta 2 of PT Bank Mandiri (Persero), Tbk.
- 2021 Regional CEO Area IX / Kalimantan of PT Bank Mandiri (Persero), Tbk.



#### SUNARTO INFORMATION TECHNOLOGY DIRECTOR\*

#### Experience

- SEVP Digital Banking of PT Bank Mandiri (Persero), Tbk.
- Group Head Digital Banking Product of PT Bank Mandiri (Persero), Tbk.





## Bank Mandiri group investment thesis



Direct Beneficiary of Structural Growth in Indonesia



Securing Dominance Through
Digital Innovations and
Business Adaptations



Broad Opportunities Across

Corporate Wholesale and Retail

Segments



Strong Foundation to Sustain
Low Costs Across Funding,
Operations and Credit



Achieving Market Leadership
With High Returns at Modest
Valuations

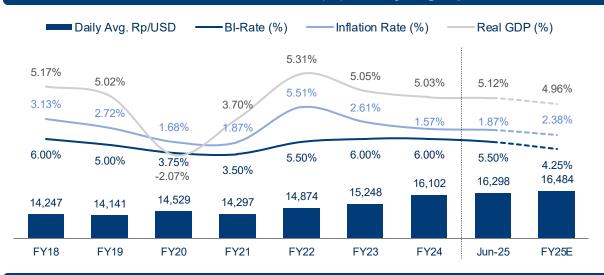




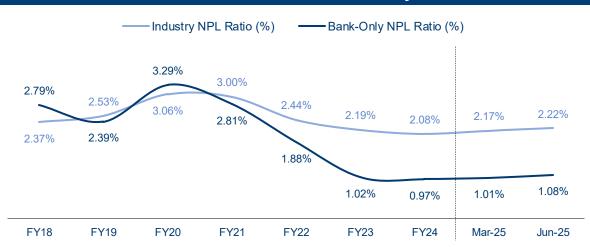


## Macroeconomic highlights & forecasts

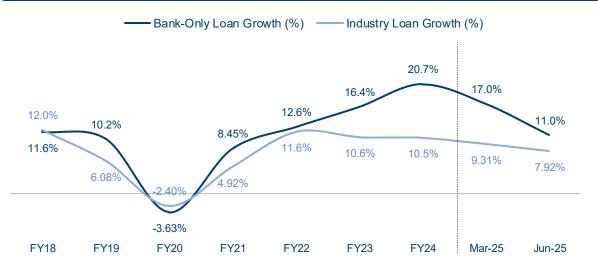
### Real GDP, Inflation, BI-Rate (%) & Daily Avg. Rp/USD



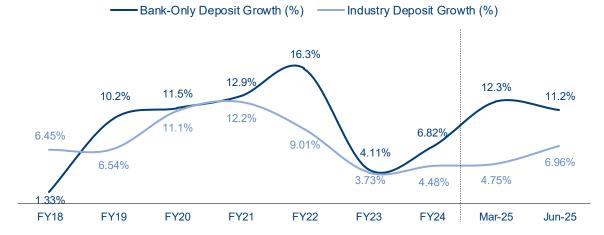
### NPL Ratio: Mandiri vs. Industry



### Loan Growth YoY: Mandiri vs. Industry



### Deposit Growth YoY: Mandiri vs. Industry





## 2Q 2025: Strengths and challenges to be addressed

### **Key Strengths & Challenges to be Addressed**

## **Resilient Asset Quality**

### **Strong Non-Interest Income**

1H25 non-interest income grew by 7.82% YoY, driven by treasury income which grew 36%, and digital recurring fee income at 12% YoY.

Asset quality remains resilient despite macroeconomic challenges, supported by an improvement in LAR to 6.92% and a stable NPL at 1.24%, driven by our strategic focus on resilient value chain segments within our ecosystem.

### **Strengths**

#### Stable Yield of Loan

Yield of loan improved to 7.86% in 2Q25 from 7.64% in 1Q25 bringing 1H25 yield to 7.75%, driven by loan repricing discipline.

### **Operational Costs**

Consolidated Operational Expenses grew 25% YoY in 1H25 driven by both personnel and other expenses as well as G&A expense, driving CIR toward 44.5% in 1H25.

Loan Growth Remained Modest but On Track

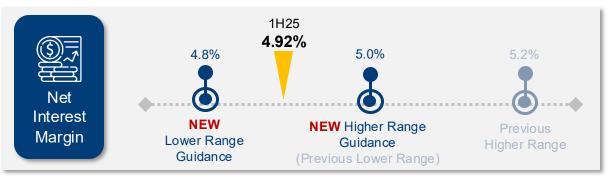
QoQ loan growth remained modest at 2% (11% YoY), though we expect momentum to accelerate in the second half. Overall loan growth is on track to achieve our 8-10% loan growth guidance by Dec-25.

#### Challenges **Pressure in Cost of Fund Remains High**

Persistently tight liquidity conditions are exerting upward pressure on funding costs, creating a challenging cost of funds environment in 1H25.

### 1H25 Results vs. FY25 Guidance

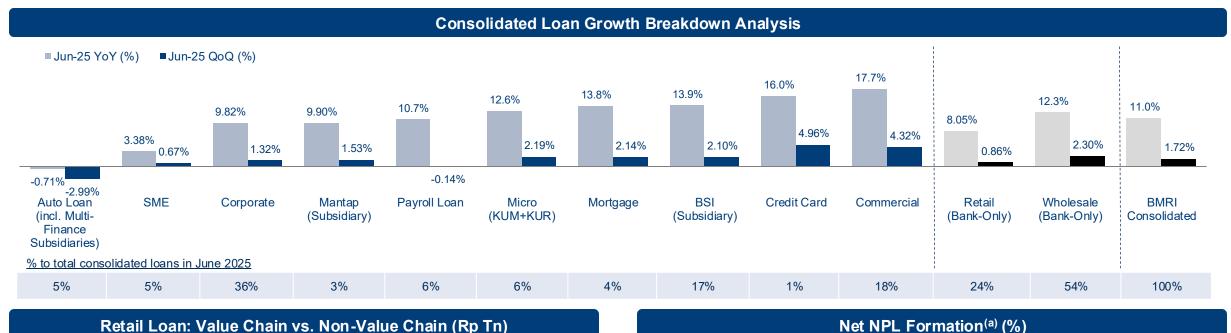


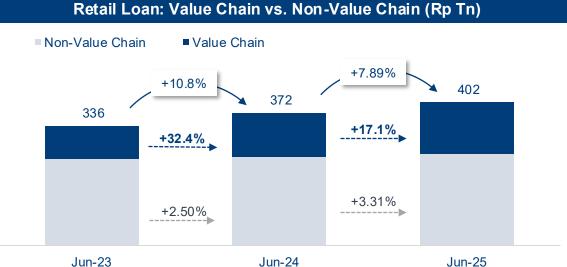


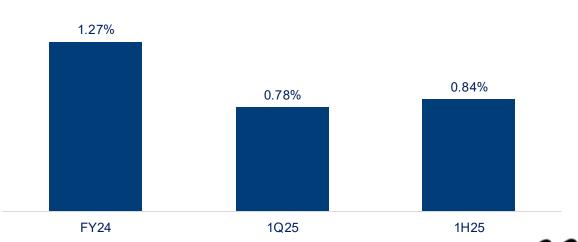




## Achieving solid loan growth while maintaining sound asset quality

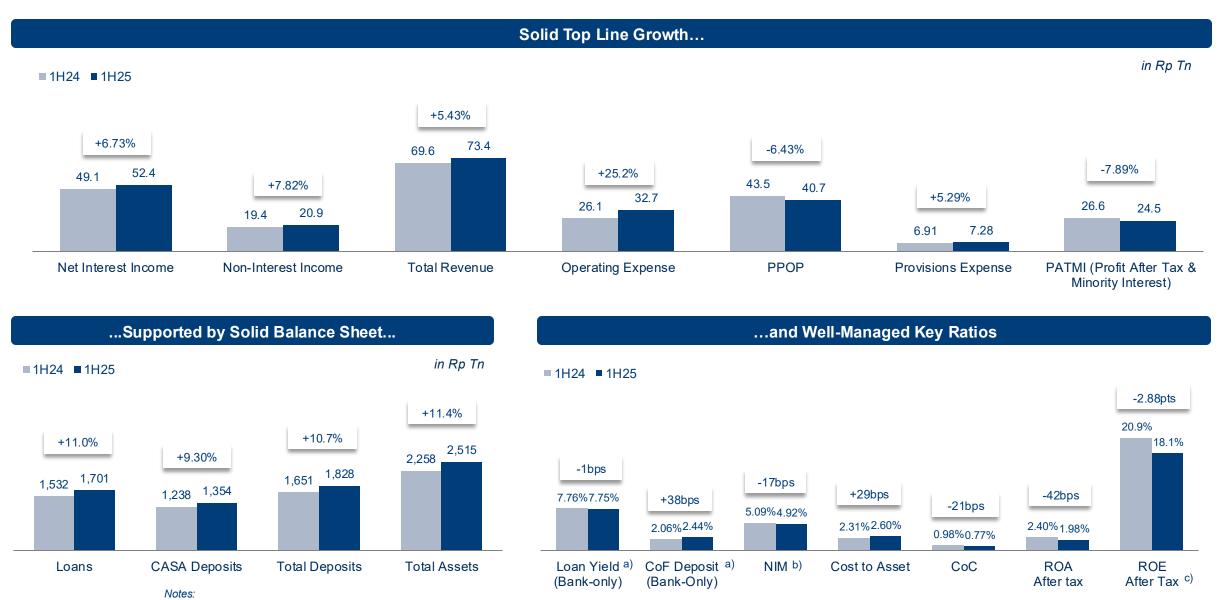








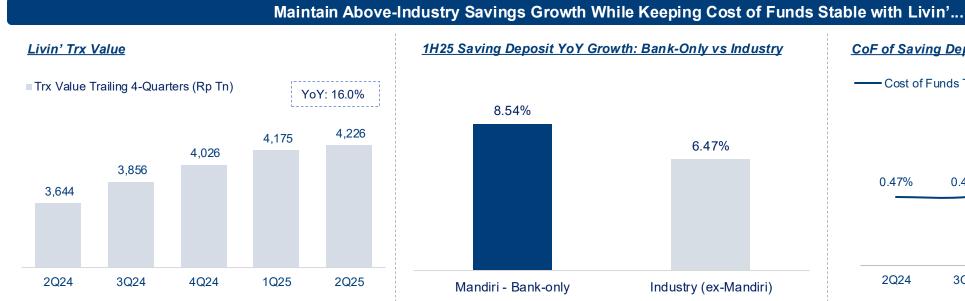
## Maintaining high ROE amid challenging operational environment

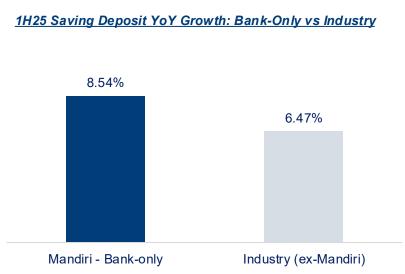


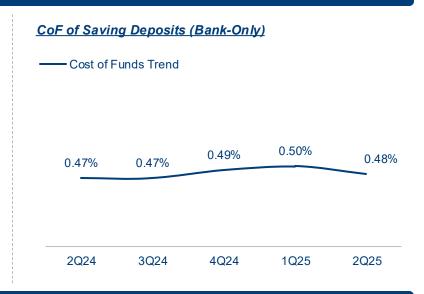


- a) Loan Yield & CoF Deposit is calculated by using average daily balance approach
- consolidated NIM is calculated by using average monthly balance approach
- c) ROE = PATMI / YTD average monthly equity excluding minority interest

## Expanding CASA franchise through seamless and superior transactional experiences





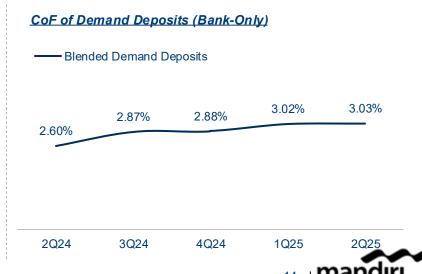


### ...While Kopra Strengthen Value Chain Strategy by Driving Demand Deposits with Managed Cost of Funds

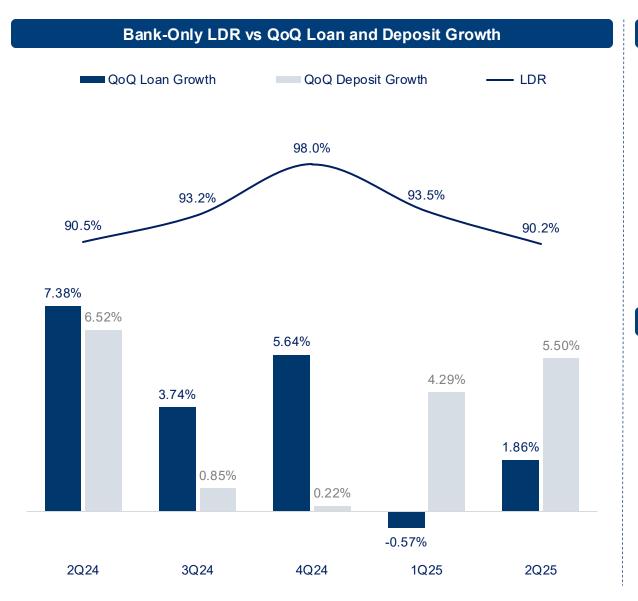


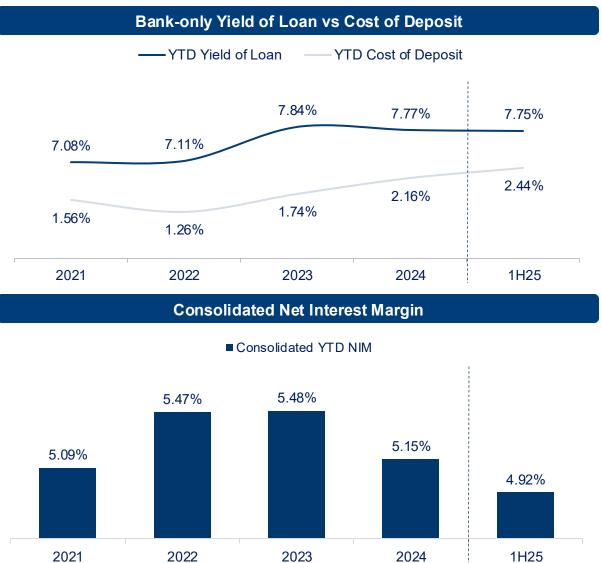
Source: Financial Services Authority (OJK)





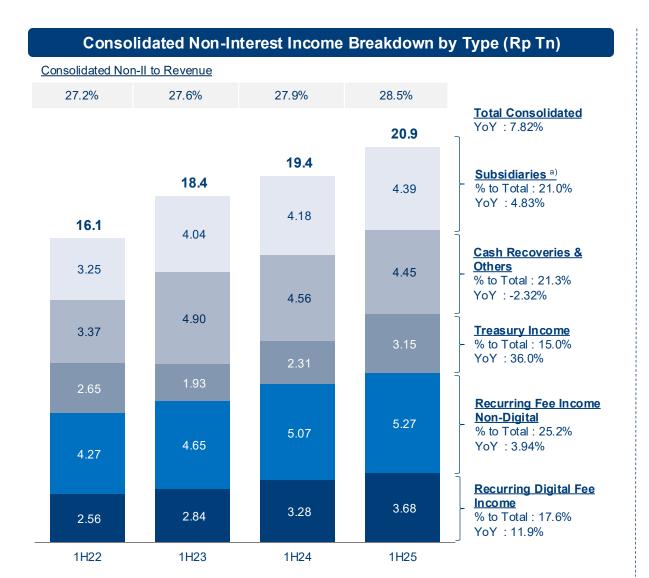
## Balancing growth and profitability: loans, deposits, LDR and NIM

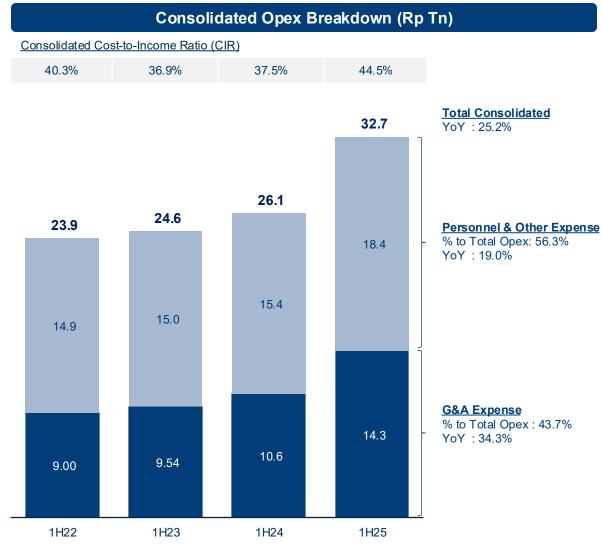






## Strong non-interest income and operational cost trends

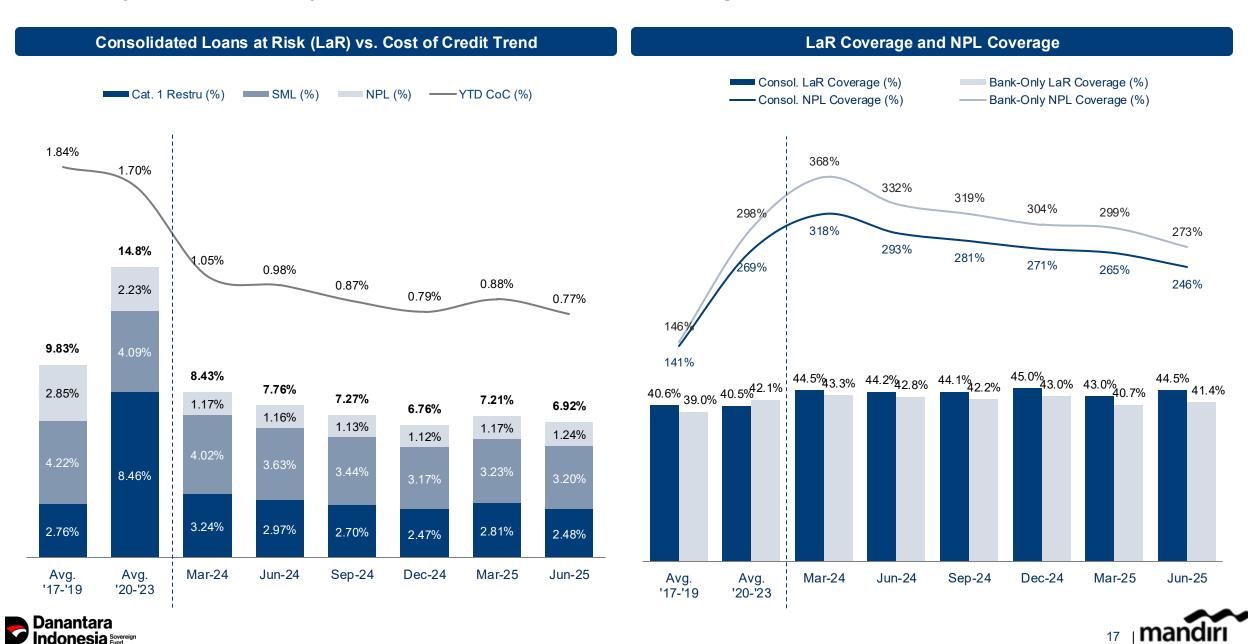




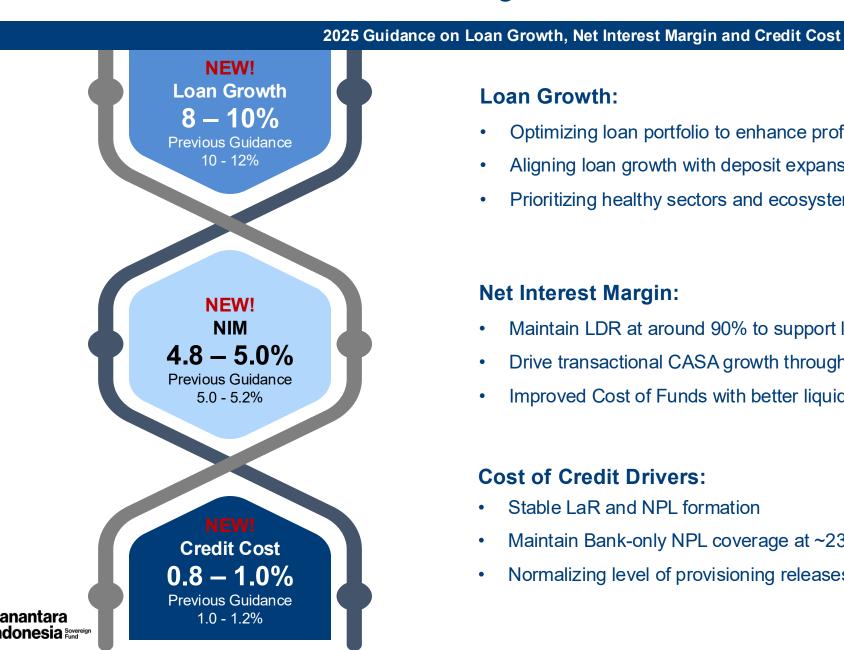




## Healthy asset quality trend with adequate coverage levels



## Bank Mandiri consolidated FY-2025 guidance



### **Loan Growth:**

- Optimizing loan portfolio to enhance profitability
- Aligning loan growth with deposit expansion
- Prioritizing healthy sectors and ecosystem-driven value chain growth

### **Net Interest Margin:**

- Maintain LDR at around 90% to support liquidity
- Drive transactional CASA growth through value chain expansion
- Improved Cost of Funds with better liquidity outlook in 2H25

### **Cost of Credit Drivers:**

- Stable LaR and NPL formation
- Maintain Bank-only NPL coverage at ~230% level
- Normalizing level of provisioning releases



## Optimized balance sheet

### Consolidated

					Consondated
Balance Sheet (Rp Bn)	Jun-24	Mar-25	Jun-25	QoQ	YoY
Cash and Placement with BI & Other Banks	208,814	255,192	276,276	8.26%	32.3%
Receivables (Acceptances & Others)	41,799	38,962	36,324	-6.77%	-13.1%
Gov't Bonds & Marketable Securities	399,511	403,673	413,389	2.41%	3.47%
Loans	1,532,354	1,672,429	1,701,214	1.72%	11.0%
Loan Provisions	(51,755)	(51,439)	(51,296)	-0.28%	-0.89%
Other Provisions	(3,324)	(3,303)	(3,950)	19.6%	18.8%
Fixed & Other Assets	130,402	148,144	142,728	-3.66%	9.45%
Total Assets	2,257,801	2,463,659	2,514,684	2.07%	11.4%
CASA:	1,238,450	1,269,712	1,353,650	6.61%	9.30%
Current Account	612,071	590,295	672,166	13.9%	9.82%
Savings Account	626,379	679,417	681,484	0.30%	8.80%
Time Deposits	412,575	479,007	474,831	-0.87%	15.1%
Third Party Funds	1,651,025	1,748,719	1,828,481	4.56%	10.7%
Wholesale Funding	230,997	282,375	289,757	2.61%	25.4%
Other Liabilities	93,447	147,387	98,529	-33.1%	5.44%
Total Liabilities	1,975,469	2,178,481	2,216,767	1.76%	12.2%
Equity excl. Minority Interest	254,353	254,164	266,829	4.98%	4.90%
Minority Interest	27,979	31,014	31,088	0.24%	11.1%
Total Liabilities & Equity	2,257,801	2,463,659	2,514,684	2.07%	11.4%



## Strong revenue and net interest income growth despite rising costs

Consolidated

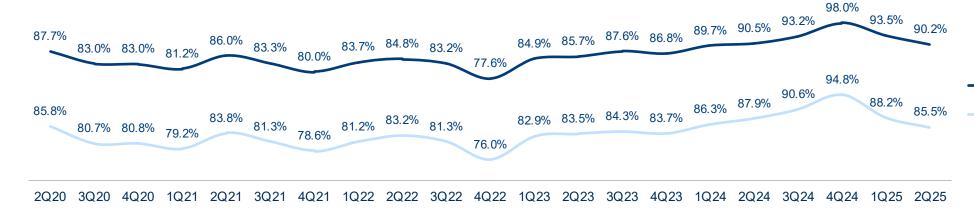
P&L Summary (Rp Bn)	2Q24	1Q25	2Q25	QoQ	YoY	1H24	1H25	YoY
Interest Income	36,689	39,626	41,951	5.87%	14.3%	72,224	81,577	12.9%
Interest Expense	(11,794)	(14,121)	(15,072)	6.73%	27.8%	(23,143)	(29,193)	26.1%
Net Interest Income	24,895	25,505	26,879	5.39%	7.97%	49,081	52,384	6.73%
Net Premium Income	559	428	(367)	-186%	-166%	1,102	61	-94.5%
Total NII & Premium Income	25,454	25,933	26,512	2.23%	4.16%	50,183	52,445	4.51%
Non-Interest Income	9,829	11,245	9,687	-13.9%	-1.44%	19,413	20,932	7.82%
Total Operating Income	35,283	37,178	36,199	-2.63%	2.60%	69,596	73,377	5.43%
Total Operating Expenses:	(12,965)	(15,169)	(17,486)	15.3%	34.9%	(26,077)	(32,655)	25.2%
Personnel Expenses	(6,187)	(7,178)	(5,785)	-19.4%	-6.50%	(12,233)	(12,963)	5.97%
G&A Expenses	(5,300)	(6,064)	(8,216)	35.5%	55.0%	(10,635)	(14,280)	34.3%
Other Expenses	(1,478)	(1,927)	(3,485)	80.9%	136%	(3,209)	(5,412)	68.7%
Pre-Provision Operating Profit (PPOP)	22,318	22,009	18,713	-15.0%	-16.2%	43,519	40,722	-6.43%
Provision Expenses	(3,317)	(3,895)	(3,384)	-13.1%	2.02%	(6,913)	(7,279)	5.29%
Profit from Operations	19,001	18,114	15,329	-15.4%	-19.3%	36,606	33,443	-8.64%
Non-Operating Income	2	65	15	-76.9%	650%	(1)	80	-8100%
Net Income Before Tax	19,003	18,179	15,344	-15.6%	-19.3%	36,605	33,523	-8.42%
Profit After Tax & Minority Interest (PATMI)	13,849	13,197	11,258	-14.7%	-18.7%	26,551	24,455	-7.89%



## Key liquidity highlight in 2Q25

### Loan-Deposit Ratio (LDR) & Macroprudential Intermediation Ratio (MIR)





### Liquidity Coverage Ratio (LCR) & Net Stable Funding Ratio (NSFR)







MIR : Macroprudential Intermediation Ratio, defined as Total Financing (Loan & Bonds) divided by Total Funding (3rd partyfunds & qualified wholesale funding)

LCR : Liquidity Coverage Ratio, defined as High Quality Liquid Asset divided by Net Cash Outflow

NSFR: Net Stable Funding Ratio, defined as Bank's available stable funding ("ASF") divided by its required stable funding (RSF")



LDR

MIR

## Key profitability ratios

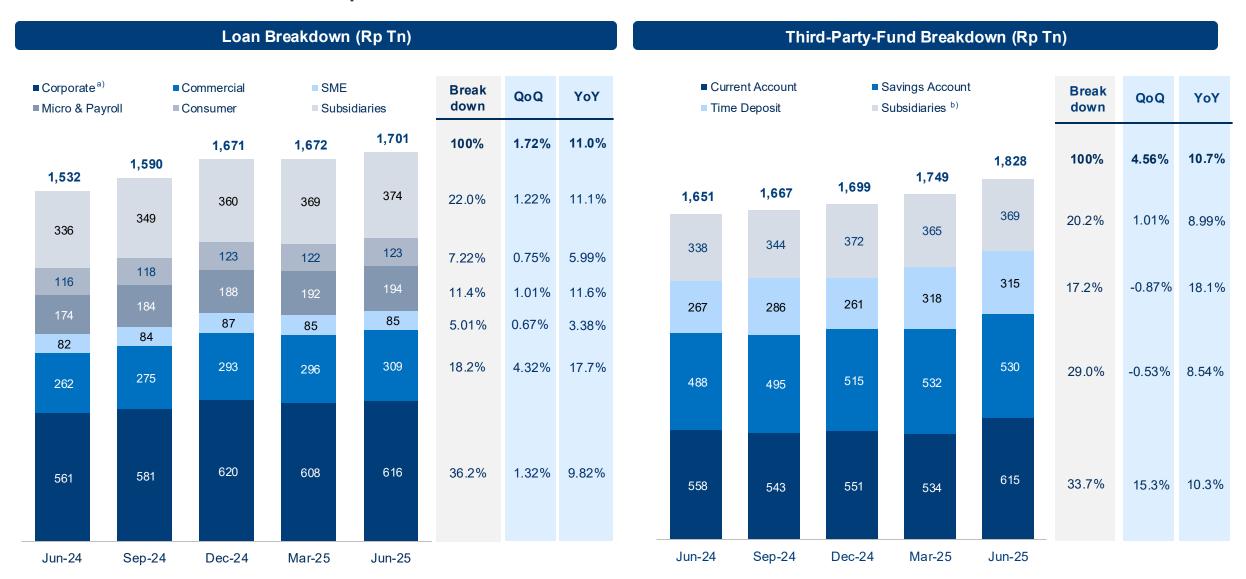
Consolidated

		<b></b>		4110.4	4110-	V V
Ratios in %	FY22	FY23	FY24	1H24	1H25	YoY
PROFITABILITY						
NIM	5.47	5.48	5.15	5.09	4.92	-17bps
Cost to Income Ratio	42.4	38.8	40.0	37.5	44.5	7.03pts
Cost to Asset Ratio (annualized)	2.67	2.48	2.41	2.31	2.60	29bps
Non-Interest Income to Asset Ratio	1.89	1.95	1.84	1.75	1.69	-6bps
Cost of Credit	1.44	0.85	0.79	0.98	0.77	-21bps
Provision to Asset Ratio	0.81	0.47	0.49	0.61	0.58	-3bps
RoA – after tax	2.21	2.64	2.42	2.40	1.98	-42bps
RoRWA – after tax	3.63	4.50	4.12	4.09	3.31	-78bps
RoE – after tax <sup>a)</sup>	19.7	23.2	21.2	20.9	18.1	-2.88pts
FUNDING, LIQUIDITY & CAPITAL						
CASA Ratio	73.4	74.3	74.8	75.0	74.0	-98bps
Loan to Deposit Ratio (LDR) – Bank Entity <sup>b)</sup>	78.3	85.8	95.1	89.7	90.1	37bps
Loan to Funding Ratio (LFR)	72.8	78.0	82.9	81.4	80.3	-1.11pts
Deposit to Interest Bearing Liabilities Ratio	90.2	88.0	84.3	87.7	86.3	-1.41pts
Tier-1 Capital	18.6	20.8	19.6	19.0	18.3	-67bps
CAR	19.7	22.0	20.8	20.1	19.5	-69bps
ASSET QUALITY						
NPL Ratio	1.92	1.19	1.12	1.16	1.24	8bps
Special Mention Loan Ratio	3.76	3.89	3.17	3.63	3.20	-43bps
Coll. 1 Restructured Loan Ratio – incl. Covid Restructured	6.19	3.54	2.47	2.97	2.48	-49bps
Loan at Risk Ratio	11.9	8.62	6.76	7.76	6.92	-84bps
NPL Coverage	285	326	271	293	246	-46.6pts
Loan at Risk Coverage	46.4	45.3	45.0	44.2	44.5	33bps



a) ROE = PATMI / YTD average monthly equity excluding minority interest b) Exclude Loan from Multi-finance Subsidiaries and Loan to Bank

## Consolidated loan & deposit breakdown



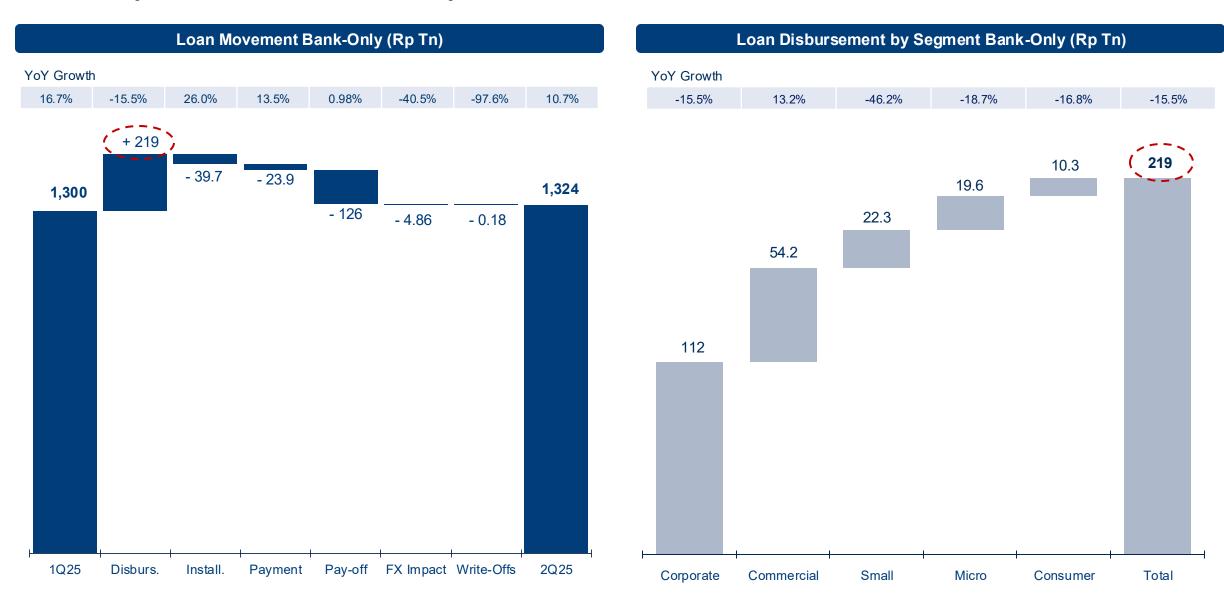




a) includes Institutional Banking and International Banking

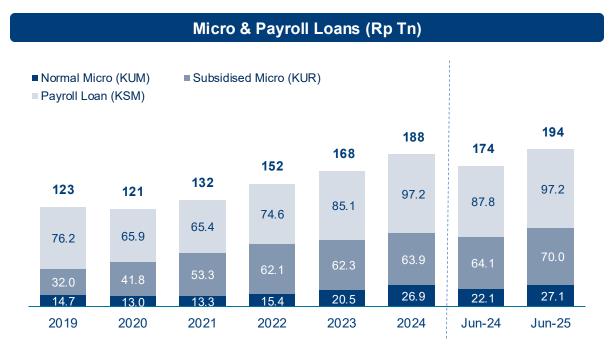
b) As of Jun-25, CASA Ratio for BSI is 61.8% & Mantap is 21.9% vs. Mandiri Bank-Only 78.5%. Bringing Consolidated CASA Ratio to 74.0%.

## Bank-only loan movement analysis

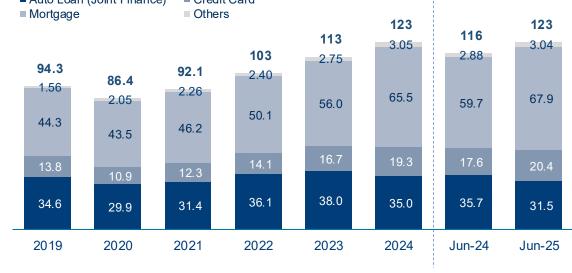




## Micro, payroll & consumer loans



#### ■ Auto Loan (Joint Finance) ■ Credit Card Others 123 116 113 3.05 103 2.88 2.75 94.3 92.1 2.40



Consumer Loan Breakdown (Rp Tn)

### Micro & Payroll Loan Growth as of Jun-25

Loan Type	% to Consolidated Loan	% to Bank-Only Loan	% to Micro & Payroll	YoY (%)
Normal Micro (KUM)	1.59	2.04	13.9	22.5
Subsidised Micro (KUR)	4.11	5.27	36.0	9.13
Payroll Loan (KSM)	5.71	7.32	50.0	10.7
Total Micro + Payroll	11.4	14.6	100	11.6

### Consumer Loan Growth Breakdown as of Jun-25

Loan Type	% to Consolidated Loan	% to Bank- Only Loan	% to Total Consumer Loan	YoY (%)
Mortgage	3.99	5.12	55.3	13.8
Credit Card	1.20	1.54	16.6	16.0
Auto Loan (JF)	1.85	2.37	25.6	-11.9
Others	0.18	0.23	2.47	5.49
Total Consumer	7.22	9.25	100	5.99



## Wholesale segment (Corporate & Commercial) analysis by industries

Top 10 Industries Contributing to Wholesale (Corporate + Commercial) Loan Growth in Jun-25





### Quarter-on-Quarter



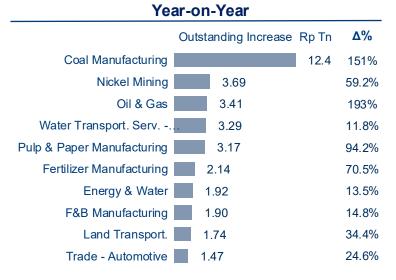
## Top 10 Industries Contributing to Corporate Loan Growth in Jun-25



### Quarter-on-Quarter



## Top 10 Industries Contributing to Commercial Loan Growth in Jun-25



### **Quarter-on-Quarter**





#### Notes:

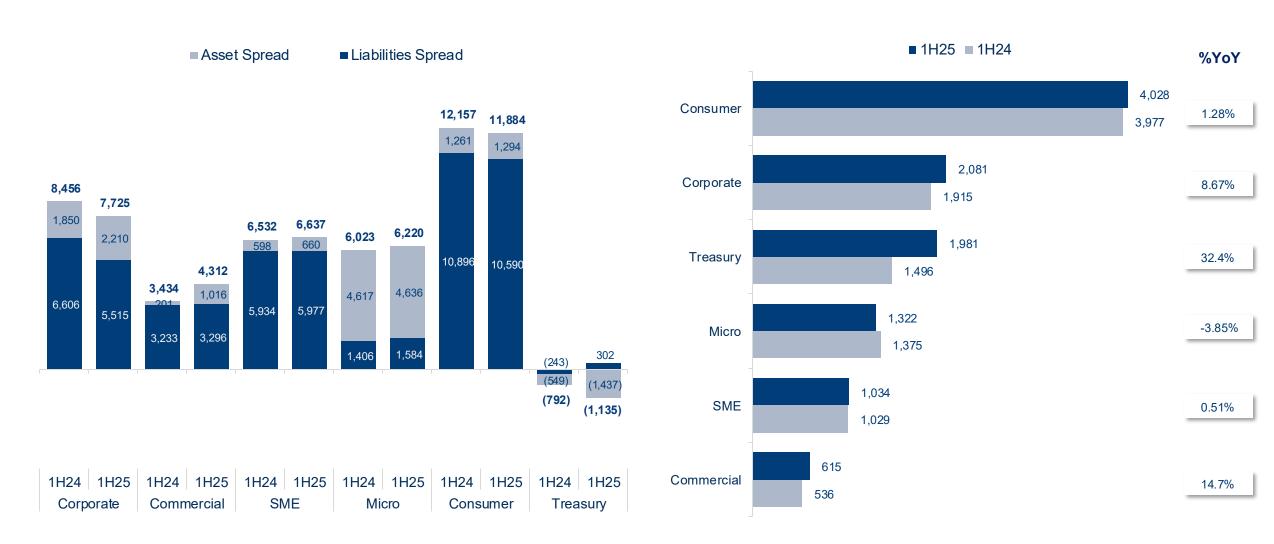
- All figures are using Bank-Only loan
- Exclude loan to Gov. of Indonesia



## Balanced earnings contribution by business units



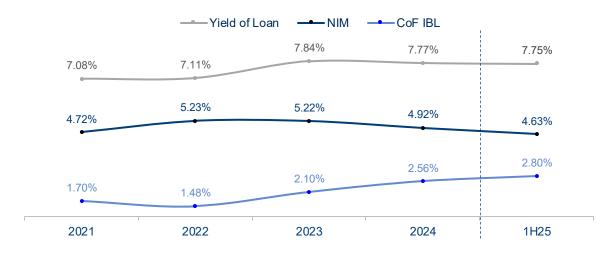
### Non-Interest Income per Segment 1H25 in Rp Bn (Bank-Only)



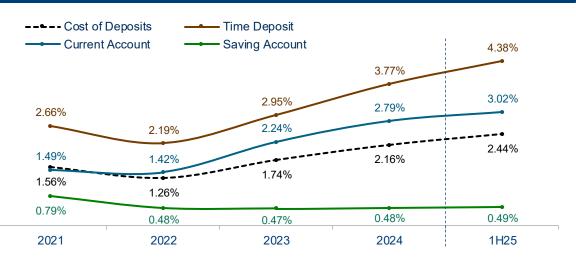


## Net interest margin trend analysis

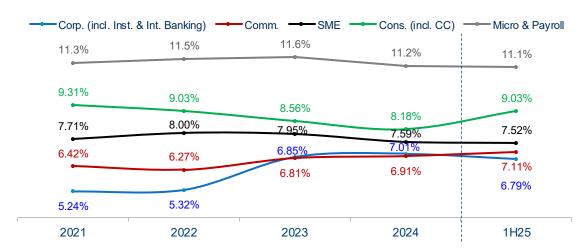
### YTD NIM, Loan Yield and Cost of Interest-Bearing Liabilities (Bank-Only)



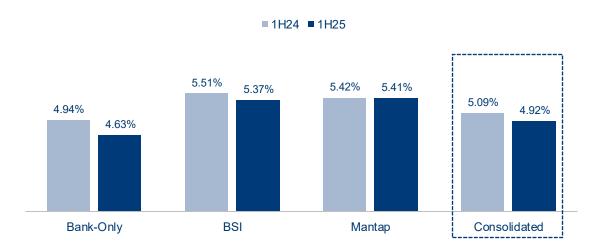
### YTD Cost of Fund by Type of Deposit (Bank-Only)



### YTD Loan Yield per Segment (Bank-Only)



### YTD NIM Analysis - Bank-Only, Banks Subsidiaries and Consolidated







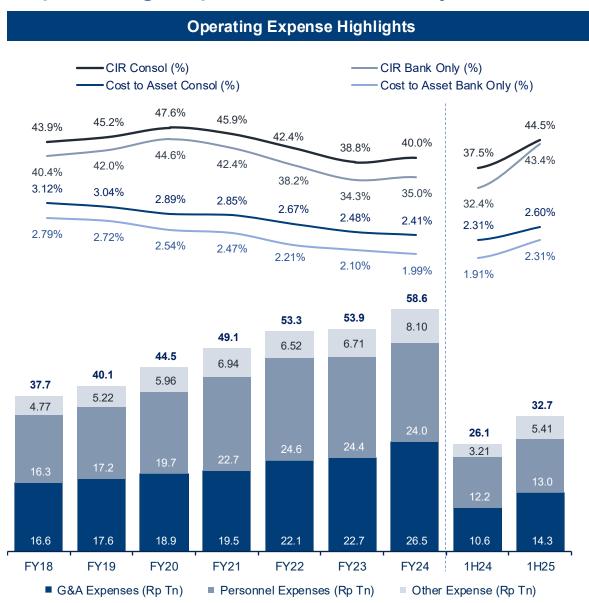
<sup>•</sup> The consolidated NIM is calculated using the average monthly balance approach, whereas the bank-only NIM, loan yield, and cost of funds are calculated using the average daily balance approach

## Non-interest income analysis

Non-II Breakdown (Rp Bn)	2Q24	1Q25	2Q25	% to Total	QoQ	YoY	1H24	1H25	YoY
Loan Related Fee	966	970	825	8.52%	-14.9%	-14.6%	1,794	1,795	0.06%
Deposit Related and Remittance Fee	1,080	1,123	1,086	11.2%	-3.27%	0.61%	2,128	2,209	3.82%
Credit Card	478	492	467	4.82%	-5.14%	-2.41%	845	959	13.5%
Mutual Fund & Bancassurance	159	156	153	1.58%	-1.70%	-3.84%	307	309	0.57%
KOPRA Fee	593	575	574	5.93%	-0.17%	-3.16%	1,151	1,150	-0.15%
E-Channel	1,077	1,200	1,325	13.7%	10.4%	23.0%	2,132	2,525	18.4%
ATM	134	126	124	1.28%	-2.06%	-7.49%	244	250	2.29%
Livin' App <sup>a)</sup>	626	667	718	7.41%	7.71%	14.8%	1,182	1,385	17.1%
Other E-Channel	318	407	483	4.99%	18.6%	52.0%	705	890	26.2%
Recurring Non-Interest Income	4,354	4,516	4,430	45.7%	-1.90%	1.76%	8,357	8,947	7.06%
Fixed Income, FX & Derivatives	1,194	1,606	1,539	15.9%	-4.19%	28.9%	2,312	3,145	36.0%
FX & Derivatives	553	797	417	4.31%	-47.6%	-24.5%	1,120	1,214	8.35%
Fixed Income	641	810	1,122	11.6%	38.5%	74.9%	1,191	1,931	62.1%
Cash Recoveries	1,536	1,686	1,402	14.5%	-16.8%	-8.68%	3,030	3,088	1.91%
Other Income	1,250	89	1,277	13.2%	1,342%	2.14%	1,530	1,366	-10.7%
Non-Recurring Non-Interest Income	3,980	3,380	4,218	43.5%	24.8%	5.99%	6,871	7,599	10.6%
Total Non-Interest Income (Bank-Only)	8,334	7,897	8,649	89.3%	9.52%	3.78%	15,228	16,545	8.65%
Subsidiaries <sup>a)</sup>	1,495	3,348	1,039	10.7%	-69.0%	-30.5%	4,185	4,387	4.83%
Total Non-Interest Income (Consolidated)	9,829	11,244	9,688	100%	-13.8%	-1.43%	19,413	20,933	7.83%
Non-Interest Income to Revenue Ratio	27.9%	30.2%	26.8%		-3.48pts	-1.09pts	27.9%	28.5%	63bps



## Operating expense trend analysis



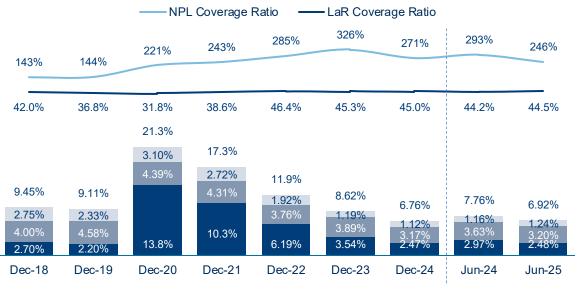
Rp Bn	1H24	1H25	YoY	%
Base Salary	2,801	2,897	3.44%	8.87%
Other Allowances	5,073	5,783	14.0%	17.7%
Training	144	132	-8.34%	0.40%
Bank-Only Personnel Expenses	8,018	8,812	9.90%	27.0%
IT & telecoms	1,148	1,426	24.2%	4.37%
Occupancy Related	1,398	1,609	15.1%	4.93%
Promo & Sponsor	604	2,620	333%	8.02%
Transport & Travel	272	300	10.2%	0.92%
Goods, Prof. Svc. & Other	1,605	1,735	8.08%	5.31%
Employee Related	1,372	1,745	27.2%	5.34%
Bank-Only G&A Expenses	6,399	9,434	47.4%	28.9%
Bank-Only Other Expenses	2,386	4,512	89.1%	13.8%
Bank-Only OPEX (a)	16,803	22,759	35.4%	69.7%
Subsidiaries - Personnel Expense	4,215	4,151	-1.52%	12.7%
Subsidiaries - G&A Expense	4,236	4,846	14.4%	14.8%
Subsidiaries - Others Expense	823	900	9.36%	2.76%
Subsidiaries OPEX (b)	9,274	9,897	6.71%	30.3%
Consolidated - Personnel Expense	12,233	12,963	5.97%	39.7%
Consolidated - G&A Expense	10,635	14,280	34.3%	43.7%
Consolidated - Other Expense	3,209	5,412	68.7%	16.6%
Consolidated OPEX (a+b)	26,077	32,655	25.2%	100%





## Asset quality key highlight

### Loan at Risk Ratio Breakdown & Coverage (Consolidated)



■Cat. 1 Restru ■Cat 2 ■ NPL

### 2Q 2025 Loan Loss Reserve (Bank-Only, Rp Tn)

Stage	Loan Loss Reserve (LLR)	Total Loan	LLR/Loan
1	8.83	1,221	0.72%
2	16.5	84.0	19.6%
3	13.5	22.3	60.5%
Total	38.8	1,328	2.92%

### **Gross CoC (Consolidated, YTD annualized)**



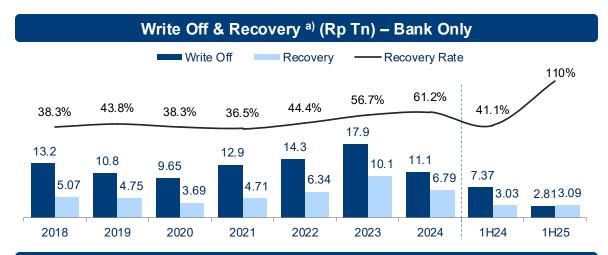


### 2Q 2025 Loan Stage Profile by Segment (Bank-Only)

Stage	Corporate	Commercial	SME	Micro & Payroll	Consumer
1	90.4%	91.8%	95.6%	94.7%	93.6%
2	7.96%	7.20%	3.40%	2.64%	3.78%
3	1.61%	1.02%	0.96%	2.67%	2.64%
Total	100%	100%	100%	100%	100%



## Write-offs, recoveries and NPL trend



Net NPL Formation <sup>b)</sup> (%) – Bank Only									
	Corp	Comm	SME	Micro & Payroll	Cons	Total Bank Only			
2019	0.07	4.22	3.41	2.18	2.88	1.80			
2020	1.20	4.67	1.80	2.27	3.52	2.37			
2021	0.16	3.27	2.27	2.79	3.07	1.69			
2022	0.07	1.69	2.79	2.75	2.64	1.32			
2023	0.22	0.67	2.55	3.53	4.10	1.45			
2024	0.27	0.37	1.52	4.01	3.64	1.27			
1H24	0.59	0.58	2.41	4.52	4.17	1.67			
1H25	0.00	0.16	0.46	3.04	3.42	0.84			

### NPL by Segment - Bank Only & Subsidiaries

Comment	NPL Amount (Rp Tn)			NPL Ratio (%)			QoQ	YoY
Segment	2Q24	1Q25	2Q25	2Q24	1Q25	2Q25	(bps)	(bps)
Corp.	2.27	2.26	2.12	0.40	0.37	0.34	-2	-6
Comm.	3.26	3.21	3.14	1.24	1.08	1.02	-7	-23
New	0.03	0.05	0.00	0.02	0.02	0.00	-2	-2
Legacy	3.24	3.16	3.14	4.25	4.08	4.02	-6	-23
SME	0.83	0.80	0.81	1.01	0.95	0.95	-	-6
Micro & Payroll	3.01	4.17	5.06	1.73	2.17	2.60	43	87
Consumer	2.66	2.61	3.06	2.30	2.14	2.51	35	21
Bank Only c)	12.0	13.1	14.2	1.01	1.01	1.08	7	7
Subsidiaries	5.67	6.31	6.68	1.65	1.68	1.74	6	9
Consolidated c)	17.7	19.4	20.8	1.16	1.17	1.24	7	8

### NPL Movement (Rp Tn) - Bank Only

NPL Movement	2Q24	3Q24	4Q24	1Q25	2Q25
Wholesale Banking					
Beginning Balance	5.1	5.5	5.4	5.5	5.5
(+) Downgrade	1.7	0.1	0.2	0.1	0.1
(-) Upgrade	0.1	0.0	0.0	0.0	0.0
(-) Collection	0.0	0.0	0.1	0.0	0.0
(-) Write-Offs	1.2	0.0	0.1	0.0	0.3
(+) Others	0.0	-0.1	0.0	0.0	-0.0
Ending Balance	5.5	5.4	5.5	5.5	5.2
Retail Banking					
Beginning Balance	6.2	6.5	6.6	7.1	7.6
(+) Downgrade	4.2	3.4	3.3	3.1	3.3
(-) Upgrade	0.8	0.6	0.7	0.7	0.6
(-) Collection	0.4	0.6	0.6	0.5	0.6
(-) Write-Offs	2.6	2.1	1.5	1.5	0.9
(+) Others	0.0	0.0	0.0	0.0	0.0
Ending Balance	6.5	6.6	7.1	7.6	8.9

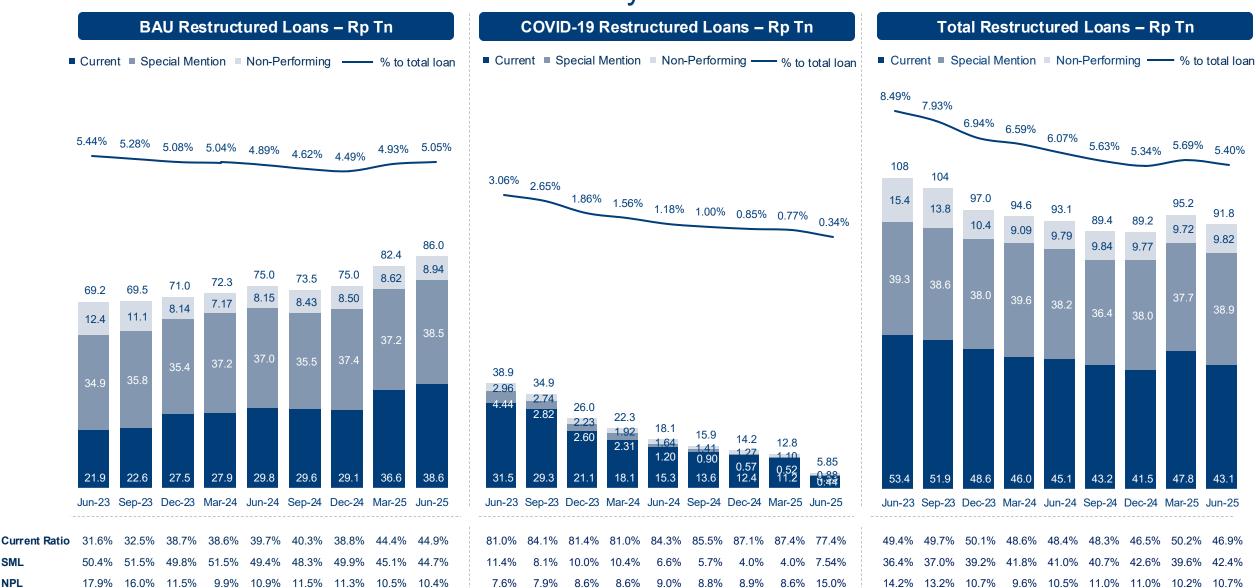


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- Recovery exclude penalty
- Net NPL Formation = (Downgrade Upgrade) / Average Balance Bank Only Loan
- Exclude Loan to Bank

## Consolidated restructured loan trend analysis





NPL

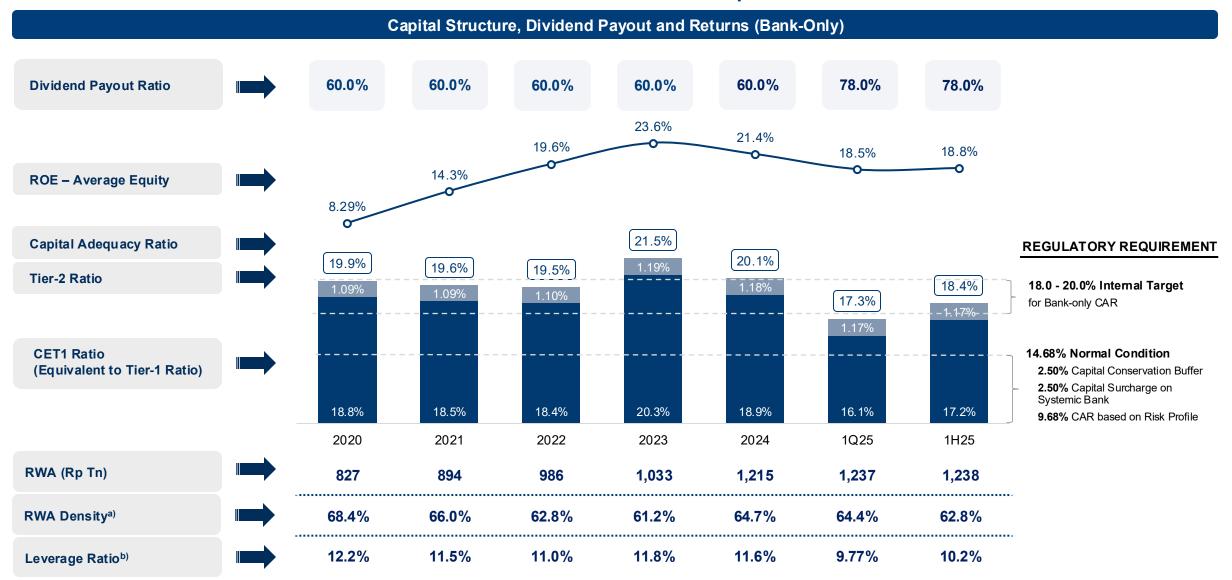
## Provisioning by segments

Business Segments	Loan Mix (% of Consolidated Loan)							
	2019	2020	2021	2022	2023	2024	1H25	
Corporate	40.07	35.54	35.25	34.44	35.03	37.14	36.23	
Commercial	16.74	16.41	16.55	16.33	17.02	17.53	18.16	
SME	6.51	5.74	5.73	5.61	5.49	5.18	5.01	
Micro & Payroll	13.55	12.51	12.56	12.65	12.01	11.26	11.42	
Consumer	10.22	9.31	8.03	8.35	8.11	7.35	7.22	
Total Bank-Only	87.32	79.15	78.86	77.58	77.66	78.46	78.03	
Bank Syariah Indonesia a)	8.28	16.08	16.22	17.28	17.19	16.67	17.16	
Mandiri Taspen	2.24	2.66	2.99	3.07	2.96	2.77	2.82	
Mandiri Tunas Finance b)	1.88	1.85	1.73	1.87	2.01	1.96	1.77	
Mandiri Utama Finance b)	0.51	0.50	0.55	0.55	0.69	0.83	0.85	
Total Subsidiaries	12.91	21.09	21.48	22.76	22.85	22.23	22.58	
Elimination	(0.22)	(0.24)	(0.34)	(0.34)	(0.51)	(0.69)	(0.62)	
Total Consolidated	100.00	100.00	100.00	100.00	100.00	100.00	100.00	

Cost of Credit (%)										
2019	2020	2021	2022	2023	2024	1H25				
0.35	1.08	1.26	0.28	(0.23)	(0.05)	0.05				
2.54	3.35	2.73	1.14	(0.76)	(0.21)	(0.10)				
3.16	2.15	1.55	1.84	1.16	0.20	0.24				
1.69	3.05	2.58	2.78	2.69	2.36	1.70				
2.09	4.38	2.29	2.37	3.58	2.95	3.31				
1.31	2.31	1.91	1.21	0.63	0.62	0.53				
2.10	2.30	2.35	1.96	1.13	0.81	0.94				
0.50	1.60	2.61	1.80	0.75	0.11	0.34				
2.60	4.30	3.68	1.94	2.04	2.72	5.07				
3.40	3.80	4.19	4.68	6.42	4.48	5.81				
1.90	2.50	2.54	2.00	1.30	1.02	1.39				
1.40	2.47	2.05	1.44	0.85	0.79	0.77				



# CAR and CET1 ratios are well above minimum requirement





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a) RWA Density = Total RWA divided by Total Asset

<sup>)</sup> Based on OJK Regulation No. 31/POJK.03/2019, Leverage Ratio = Tier 1 Capital divided by Total Exposure (On Balance Sheet Exposure + Derivatives Exposure + Securities Financing Transaction Exposure + Other Off-Balance Sheet Exposures)





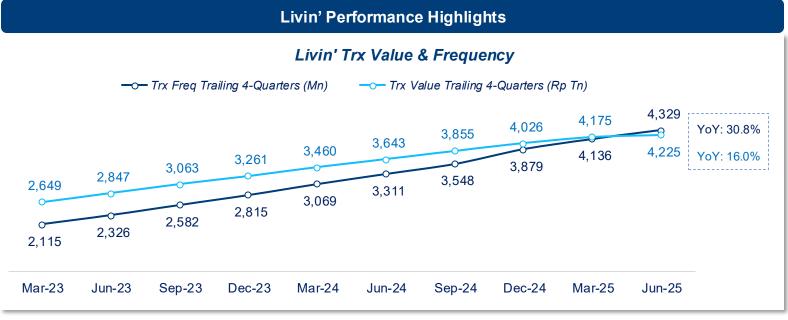
# General performance highlights

# Livin' Registered Users **Financial**

Launched in Oct-21

Registered
Users
As of Jun-25

33Mn

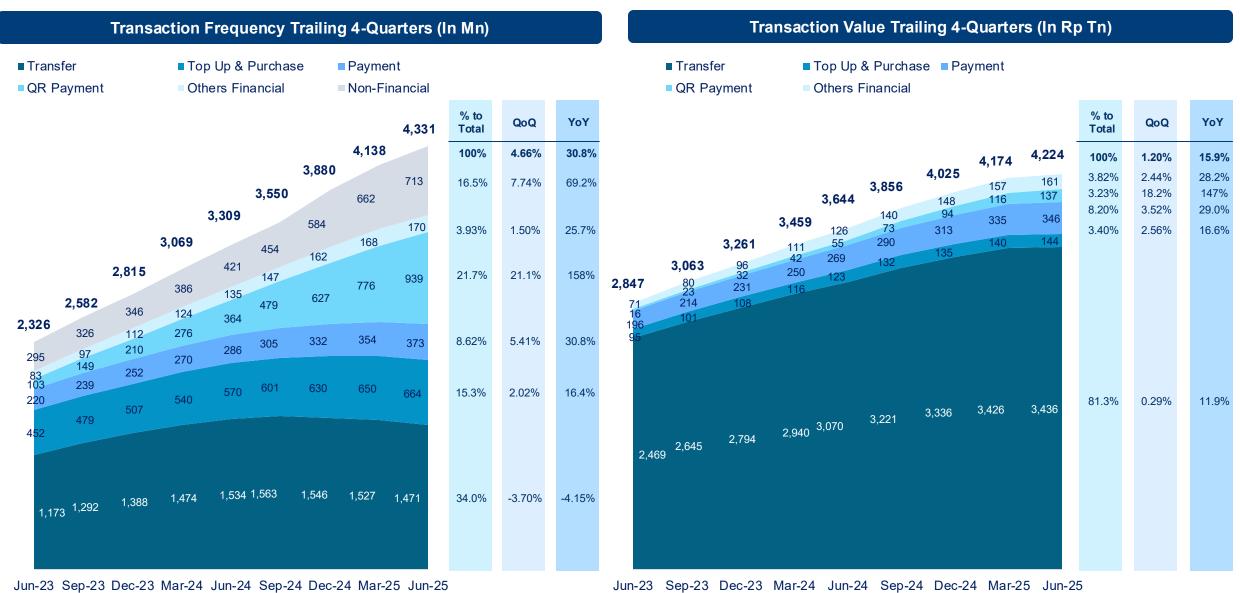








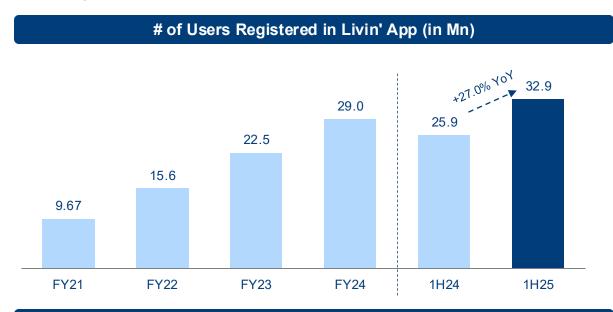
# Strong transactional growth generating solid transactional value growth

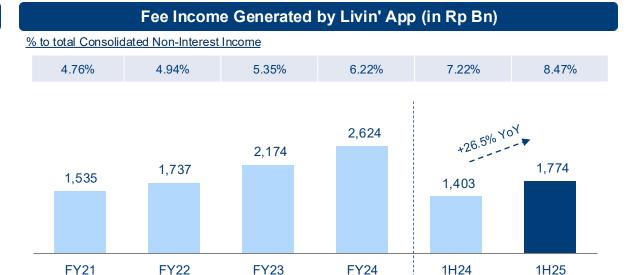






# Quality Livin' users driving strong growth of fee generating transactions





## **Growth of Transaction Value in 1H25 (% YoY)**

**Growth in # of Transaction Volume in 1H25 (% YoY)** 





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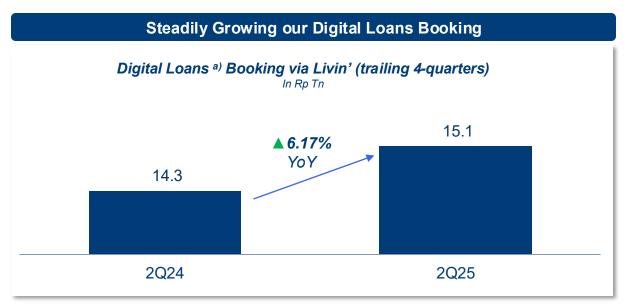
Indonesia Sovereigr

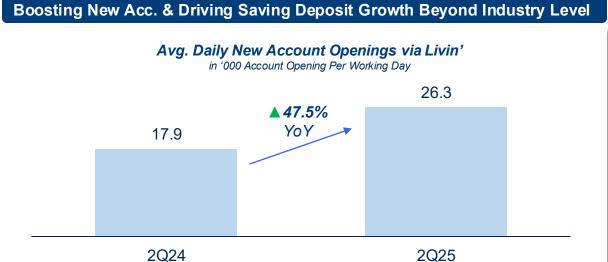
- Example of fee generating transactions: Payment (including QRIS), Powercash, e-Wallet Top-up, Interbank Transfers, Bond investment, etc.
  - Example of non-fee generating transactions: Cardless withdrawal at ATM, E-money, Opening Accounts, Transfer Inhouse, etc.

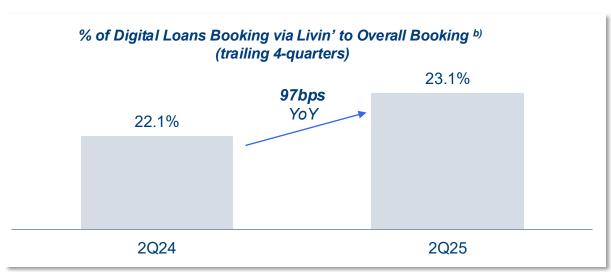


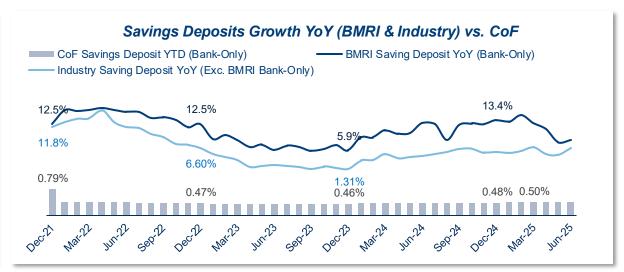


# Consistently supporting balance sheet growth through loans and deposits









Source: Indonesian Banking Statistics





a) Digital Loans include multipurpose Loan (Digital Payroll Loan and Paylater) and CC Power Cash disbursed via Livin'.







# Offering extensive range of retail lending products

**Shop Now, Pay Later** 

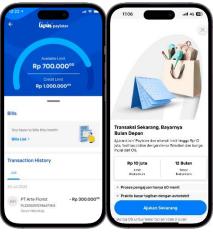
**Instant and Manageable Solution** 

**Quick and Flexible Solutions** 

**Vehicle Financing** 

**B E** 

## **Mortgage Offerings**



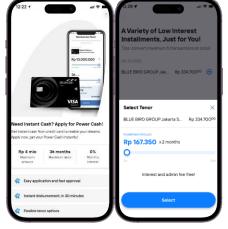
**Paylater** Launched in Dec-23

Buy today and spread the payments over time

Up To Indicative **Rp20** Mn Personalized

> Quick Loan Solution for Shortterm Needs

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Cash Advance Launched in Dec-22

CC Installment Launched in Oct-21

Easy and Efficient loan through

both Credit Cards Loan Solutions

Of Credit Card

Limit Starting from

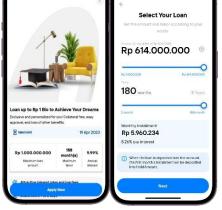
Rp1 Mn

Up To

*50%* 

Up To

Easy Conversion of Transactions into **Installments** 



Personal Loan Launched in Oct-21

Leveraging Payroll Ecosystem by offering loans to eligible customers

Up To

Rp1 Bn

Indicative **Personalized** I imit



Flexible Term of Tenure



**Partnering** with Top Dealers in Livin' Auto

Livin' Auto

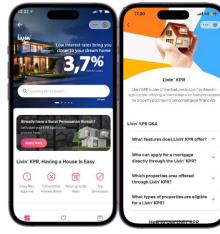
Launched in Oct-24

Quick Financing for Vehicle

Purchase with Flexible Loan Term



Personalized **Offerings** of Auto Solutions



Livin' Mortgage Launched in Jun-24

Competitive Mortgage Solutions for easy Home Ownership

Team up with

Leading Housing **Developers** in Indonesia

30 minutes Rapid Approval of Loans for Mortgage Solution





From essential daily purchases to significant lifestyle investments









# Some of our leading features (1/2)

**Smart Top-ups & Pre-Login** 

**Smart Investment** 

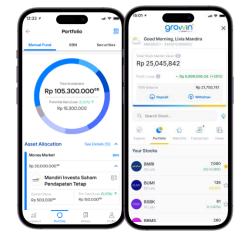
**Multicurrency Solutions & Seamless Cross-Border Transfer** 

Tap to Pay



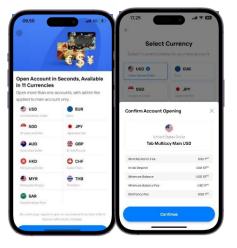


Quick Financial Transaction with **Pre-Login Features** and **Link** e-wallets to set up auto top-ups



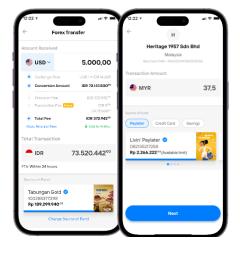
**Mutual Funds** Stock Investment Launched in May-22 Launched in Oct-24

Invest mutual funds and bonds and Bring Investment Stocks to Livin'



Multicurrency account Launched in Aug-23

Seamlessly Open Accounts with various foreign currency options



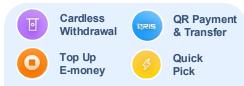
Cross-border Transfer QR Payment Cross Border Launched in Jan-24 Launched in Feb-23

Transfer real-time to 18 countries with competitive rates and easily use QR payments abroad



Launched in Dec-23

Transact faster with no fuss by simply tapping smartphone to make contactless payment













**Retail Investor Account** 



Invest in Mutual Funds & **Primary Bonds** 



Integrated Portfolio with Mandiri Sekuritas (Growin)



**Automatic Monthly Investment Option** 







Thailand



Malaysia



Singapore









# Some of our leading features (2/2)

Sukha

**Branch Reservation** 

## Livin' Loyalty

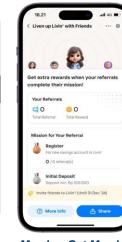
#### **Retail Lending**













Launched in Jun-22

**Utilizing Livin' Points** Launched in Oct-24

Member-Get-Member

Livin' Mortgage Digital Loan Livin' Auto Offerings Launched in Jun-24 Launched in Oct-24

Beyond Banking lifestyle feature with engaging contents to drive purchase

Launched in Oct-23

Skip the Queueing at Bank Mandiri branches a) using Branch Reservation

**Personalized** and **Engaging** Experience

Monetizing **Transactions** 

A New Way of **User Acquisition** 

Offering Complete Retail Solution through Digital Super App



Healthcare





Course









Conventional **Branches** 



Loyalty Level on Member Personalized profile display on Higher Tiering Member



**Monetizing Challenges** For Transaction and Funding Growth



Complete Financial Solutions



Easy Approval via Digital Lending



**Indicative** Personal Limit



Flexible Tenors and Schemes



Voucher













Rewarding Transactions More Transactions in Gaining Livin' Points



Livin' Points Redemption Points can be exchanged for Offered Items at Livin'



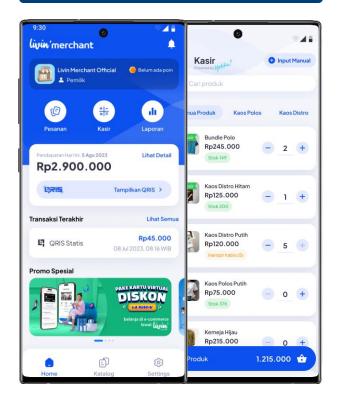






# Empowering merchants: your mobile pos powerhouse at your fingertips

## **Livin' Merchant App**

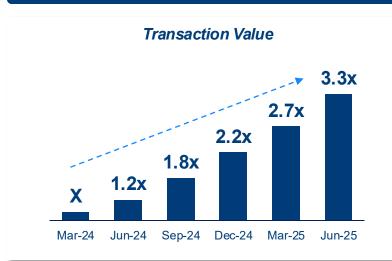


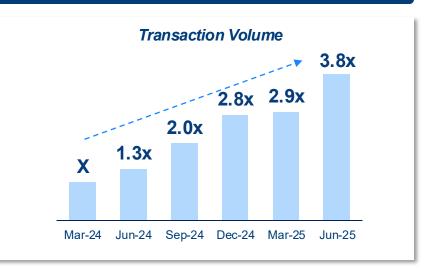
Launched in Jun-23

Merchants

Registered ~2.8Mn As of Jun-25

## **Livin' Merchant General Performance**





## Value Propositions for MSME Merchants



15 minutes onboarding



3x Settlement Per Day



0% MDR for Merchants



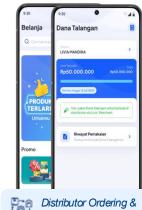
Modern & Complete Point-of-Sales

## **Enriched Value Proposition**





Acceptance









Hi, Lidwina Maha Ran

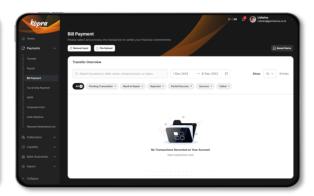
or 859,420,577

# Upgraded to provide an enhanced customer experience

#### **Personalised Dashboard and Experience**

## Customized Dashboard

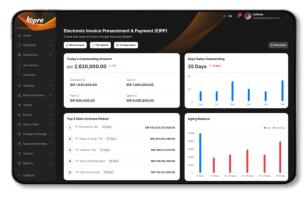
Personalized Payment
Experience



**Optimized Collection & Liquidity Capabilities** 

Closed-Loop
Collection Ecosystem

Seamless Liquidity
Setup





Personalized Offerings Customizable To Client's Needs with Comprehensive Dashboard & Payment



**Quick Access** to Cross-Border & Bank Report



Insight with Cashflow Forecasting



**Various Transaction**Options



Personalized Biller
Tailored to Industry

**Optimized** Fund Management Solution, Creating A Closed Loop Ecosystem with **Collection & Liquidity** 



**Direct Virtual Account** (VA) through KOPRA



Simplified VA Collection Reconciliation Process



**Self-Setup** Directly through KOPRA



Flexible Execution Time
Up to 7 times a Day





# General performance highlights

## Providing Comprehensive Wholesale Solutions, Covering Wide-range of Clients' Needs



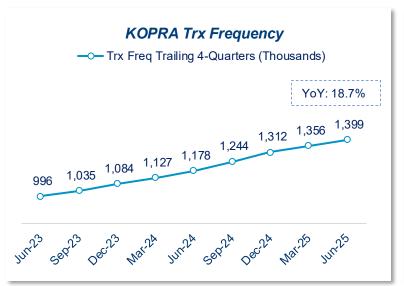
Offering corporate treasurers cashflow & liquidity management with Cash & Treasury Solutions

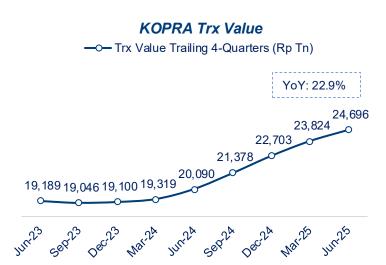
Enabling clients with working capital solutions through **Trade Services** & **Supply Chain Financing** 

Generate valuable **insights** and better **risk management** for corporate clients

**Bespoke Solutions** catered to **Industry-Specific** demands across key sectors

## Kopra Performance Highlights











# Subsidiaries performance summary

0.1.15		Total	Assets (in Rp	Bn)	Grow	/th	as %
Subsidiaries	Ownership	2Q24	1Q25	2Q25	QoQ	YoY	to Total
Banking							
Bank Syariah Indonesia	51.47%	360,851	400,883	400,026	-0.21%	10.9%	69.8%
Mandiri Taspen	51.10%	62,248	67,192	66,420	-1.15%	6.70%	11.6%
Bank Mandiri Europe Limited	100.00%	3,705	3,963	4,378	10.5%	18.2%	0.76%
Multi-Finance							
Mandiri Tunas Finance (MTF)	51.0%	34,045	33,621	30,915	-8.05%	-9.19%	5.40%
Mandiri Utama Finance (MUF)	99.99% <sup>c)</sup>	13,335	15,568	16,005	2.81%	20.0%	2.79%
Insurance							
AXA Mandiri Financial Services	51.00%	41,605	41,616	43,782	5.21%	5.23%	7.64%
Mandiri Inhealth	20.00% <sup>d)</sup>	3,993	-	-	-	-	-
Securities, Venture Capi	tal & Others						
Mandiri Sekuritas	99.99%	5,169	5,510	5,080	-7.82%	-1.73%	0.89%
Mandiri Capital	99.99%	5,760	6,037	6,151	1.89%	6.78%	1.07%
Mandiri Remittance	100.00%	34	34	37	8.42%	9.83%	0.01%
Total		530,744	574,425	572,793	-0.28%	7.92%	100%

# Subsidiaries Net Profit Contribution to Mandiri Group (in Rp Bn)

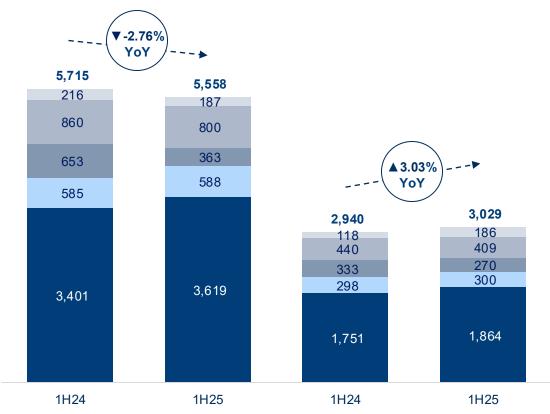
■ Bank Syariah Indonesia

- AXA Mandiri Financial Services <sup>a)</sup>
- Multi-Finance (MTF+MUF)
- Mandiri Taspen

Others

## **Net Profit After Tax**

# NPAT by Ownership b)





- a) Restatement on AMFS financial statement due to the implementation of PSAK 74/IFRS 17
- b) Net Profit After Tax and Non-Controlling Interest
- c) As of 4Q24, Bank Mandiri's ownership in Mandiri Utama Finance is increased from 51.00% to 99.99%
- d) As of 2Q24, Bank Mandiri's ownership in Mandiri InHealth is reduced to 20% thus it is excluded in the Total Assets calculation

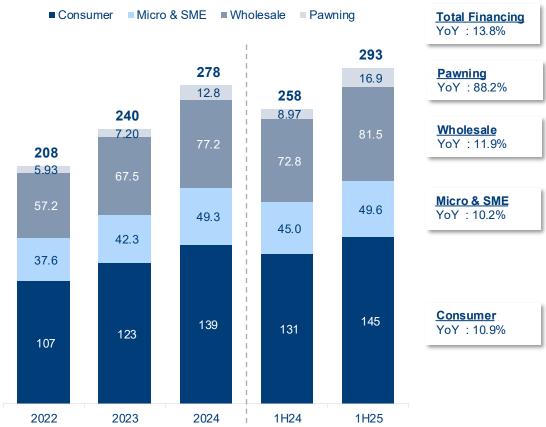




# Bank Syariah Indonesia

		Key	Financia	al Metric	S			
	FY23	FY24	YoY Growth	2Q24	1Q25	2Q25	QoQ Growth	YoY Growth
BALANCE SHEET (Rp Bn)								
Total Asset	353,624	408,613	15.6%	360,851	400,883	400,026	-0.21%	10.9%
Financing	240,316	278,481	15.9%	257,388	287,218	293,237	2.10%	13.9%
Total Deposit	293,776	327,454	11.5%	296,698	319,344	322,905	1.12%	8.83%
Total Equity	38,739	45,236	16.8%	41,562	46,917	47,701	1.67%	14.8%
INCOME STATEMENT (Rp Bn)								
Net Sharia Income	16,175	17,321	7.08%	4,115	4,380	4,457	1.76%	8.31%
Fee Based Income	4,160	5,515	32.6%	1,223	1,711	1,621	-5.25%	32.5%
Revenue	20,335	22,835	12.3%	5,338	6,090	6,078	-0.21%	13.9%
Operating Expense	10,121	11,663	15.2%	2,555	2,960	3,067	3.61%	20.0%
PPOP	10,214	11,172	9.38%	2,783	3,130	3,011	-3.82%	8.17%
Net Profit	5,704	7,006	22.8%	1,694	1,879	1,740	-7.37%	2.73%
PROFITABILITY								
Net Margin	5.82%	5.63%	-0.19pts	5.51%	5.31%	5.37%	0.06pts	-0.14pts
CoC	1.14%	0.83%	-0.31pts	1.00%	0.93%	0.95%	0.02pts	-0.05pts
CIR	49.9%	50.9%	1.05pts	47.8%	48.6%	49.7%	1.11pts	1.88pts
ROA	2.34%	2.49%	0.15pts	2.50%	2.43%	2.35%	-0.08pts	-0.15pts
ROE	16.9%	17.8%	0.87pts	17.9%	17.6%	16.7%	-0.89pts	-1.20pts
FUNDING, LIQUIDITY & CAPITA	۱L							
CASA Ratio	60.6%	60.1%	-0.44pts	62.1%	61.0%	61.8%	0.82pts	-0.28pts
FDR	81.7%	85.0%	3.24pts	86.7%	89.9%	90.7%	0.88pts	4.05pts
CAR	21.0%	21.5%	0.47pts	21.3%	21.4%	21.5%	0.07pts	0.16pts
ASSET QUALITY								
NPF ratio	2.08%	1.90%	-0.18pts	2.00%	1.88%	1.87%	0.00pts	-0.13pts
NPF Coverage	194%	195%	0.66pts	195%	195%	191%	-3.19pts	-3.40pts

# Strong Sharia Consumer Franchise, Financing Mix (Rp Tn)







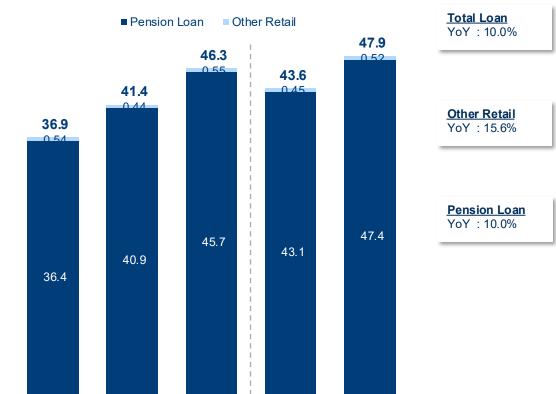




# Bank Mandiri Taspen

		Key Fin	ancial l	Metrics				
	FY23	FY24	YoY Growth	2Q24	1Q25	2Q25	QoQ Growth	YoY Growth
BALANCE SHEET (Rp Bn)								
Total Asset	60,542	66,232	9.40%	62,248	67,192	66,420	-1.15%	6.70%
Loan	41,351	46,261	11.9%	43,596	47,188	47,911	1.53%	9.90%
Total Deposit	44,977	48,825	8.56%	45,383	49,595	49,886	0.59%	9.92%
Total Equity	6,416	7,788	21.3%	7,193	8,224	8,667	5.38%	20.5%
INCOME STATEMENT (Rp Bn)								
Net Interest Income	3,387	3,442	1.60%	825	885	892	0.69%	8.06%
Non-Interest Income	385	421	9.44%	74	130	69	-47.3%	-7.42%
Revenue	3,772	3,863	2.40%	899	1,015	960	-5.45%	6.79%
Operating Expense	1,648	1,764	7.01%	402	432	431	-0.33%	7.21%
PPOP	2,124	2,099	-1.18%	497	583	529	-9.24%	6.45%
Net Profit	1,409	1,578	11.9%	375	436	365	-16.2%	-2.62%
PROFITABILITY								
NIM	6.10%	5.56%	-0.54pts	5.42%	5.44%	5.41%	-0.03pts	-0.01pts
CoC	0.75%	0.11%	-0.64pts	0.20%	0.19%	0.35%	0.16pts	0.15pts
CIR	43.7%	45.7%	1.97pts	40.0%	42.6%	43.7%	1.12pts	3.71pts
ROA	3.27%	3.26%	0.01pts	3.41%	3.37%	3.08%	-0.29pts	-0.33pts
ROE	25.2%	22.9%	-2.31pts	24.9%	22.3%	20.0%	-2.34pts	-4.90pts
FUNDING, LIQUIDITY & CAPITAL								
CASA Ratio	21.1%	23.3%	2.21pts	21.9%	21.1%	21.9%	0.83pts	-0.04pts
LFR	89.1%	93.1%	3.99pts	93.8%	93.5%	94.4%	0.92pts	0.60pts
CAR	24.9%	27.4%	2.52pts	26.3%	27.9%	29.3%	1.39pts	2.93pts
ASSET QUALITY								
NPL Ratio	0.44%	0.38%	-0.06pts	0.36%	0.47%	0.52%	0.05pts	0.15pts
NPL Coverage	225%	175%	-49.2pts	26 7%	151%	140%	-11.7pts	-128pts

## Focusing on Growth of Retiree Segment Solutions, Loan Mix (Rp Tn)



2022 2023 2024 1H24 1H25





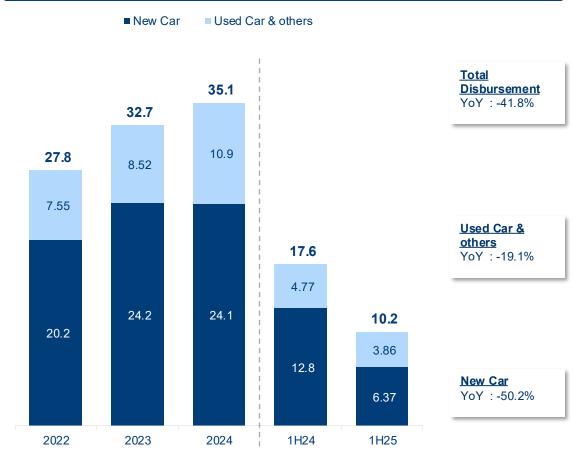
~1.28 Mn **Customer Based**  ~570,000 "Payroll Based" Retiree



# Mandiri Tunas Finance

		Key Fi	nancial I	Metrics				
	FY23	FY24	YoY Growth	2Q24	1Q25	2Q25	QoQ Growth	YoY Growth
BALANCE SHEET (Rp Bn)								
Total Asset	29,727	34,425	15.9%	34,045	33,621	30,915	-8.05%	-9.19%
Loan	53,061	60,643	14.3%	57,365	59,376	56,303	-5.18%	-1.85%
% to Mandiri Loans (%)	3.80%	3.63%	-0.17pts	3.74%	3.55%	3.31%	-0.24pts	-0.43pts
Total Equity	4,029	4,864	20.7%	4,526	5,016	5,060	0.89%	11.8%
INCOME STATEMENT (Rp Bn)								
Net Interest Income	2,144	2,219	3.49%	500	480	454	-5.45%	-9.17%
Non-Interest Income	1,007	1,452	44.2%	273	356	272	-23.7%	-0.43%
Revenue	3,151	3,671	16.5%	773	837	726	-13.2%	-6.08%
Operating Expense	1,143	1,183	3.51%	310	283	238	-16.0%	-23.3%
PPOP	2,008	2,488	23.9%	463	553	488	-11.8%	5.45%
Net Profit	1,161	1,172	0.92%	229	145	45	-68.9%	-80.2%
% to Mandiri NPAT (%)	2.11%	2.10%	-0.01pts	1.65%	1.10%	0.40%	-0.70pts	-1.25pts
PROFITABILITY								
AR Loss Ratio	2.71%	3.32%	0.61pts	2.97%	3.70%	3.07%	-0.63pts	0.10pts
NIM	4.41%	3.87%	-0.54pts	3.71%	3.26%	3.20%	-0.06pts	-0.51pts
CoC	2.04%	3.09%	1.05pts	2.07%	4.52%	5.05%	0.53pts	2.98pts
CIR	36.3%	32.2%	-4.07pts	39.0%	33.9%	33.4%	-0.51pts	-5.60pts
ROA	5.66%	4.55%	-1.11pts	4.13%	2.20%	1.48%	-0.72pts	-2.65pts
ROE	33.1%	26.6%	-6.49pts	23.6%	11.7%	7.65%	-4.10pts	-15.9pts
CAPITAL & ASSET QUALITY								
DER a)	5.90x	5.79x	-0.11x	6.07x	5.48x	4.92x	-10.3x	-19.0x
NPL ratio	0.81%	1.13%	0.32pts	0.95%	1.31%	1.80%	0.49pts	0.85pts
NPL Coverage	213%	172%	-40.3pts	209%	117%	110%	-7.23pts	-99.2pts

## Strong New Car Financing Franchise, Disbursement Mix (Rp Tn)







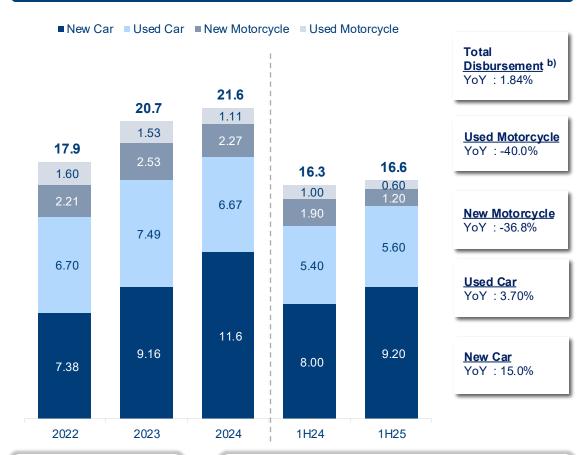




# Mandiri Utama Finance

		Key Fi	nancial I	Metrics				
	FY23	FY24	YoY Growth	2Q24	1Q25	2Q25	QoQ Growth	YoY Growth
BALANCE SHEET (Rp Bn)								
Total Asset	10,629	15,050	41.6%	13,335	15,568	16,005	2.81%	20.0%
Loan	30,822	35,111	13.9%	33,355	36,217	37,017	2.21%	11.0%
% to Mandiri Loans (%)	2.20%	2.10%	-0.10pts	2.18%	2.17%	2.18%	0.01pts	0.00pts
Total Equity	1,387	1,481	6.78%	1,535	1,563	1,653	5.82%	7.72%
INCOME STATEMENT (Rp Bn)								
Net Interest Income	2,460	2,161	-12.2%	551	532	526	-1.03%	-4.49%
Non-Interest Income	283	930	228%	193	227	235	3.18%	21.5%
Revenue	2,744	3,091	12.7%	744	759	761	0.23%	2.27%
Operating Expense	1,549	1,774	14.5%	447	457	403	-11.8%	-9.67%
PPOP	1,195	1,317	10.3%	297	302	357	18.4%	20.2%
Net Profit	527	300	-43.0%	73	82	91	11.5%	24.0%
% to Mandiri NPAT (%)	0.96%	0.54%	-0.42pts	0.53%	0.62%	0.81%	0.19pts	0.28pts
PROFITABILITY								
AR Loss Ratio	5.28%	6.38%	1.10pts	5.49%	5.78%	6.14%	0.36pts	0.65pts
NIM	7.55%	6.59%	-0.96pts	6.87%	6.02%	5.91%	-0.11pts	-0.96pts
CoC	6.63%	7.81%	1.18pts	6.87%	5.69%	6.25%	0.56pts	-0.62pts
CIR	56.4%	57.4%	0.98pts	61.4%	60.2%	56.6%	-3.61pts	-4.74pts
ROA	7.33%	3.01%	-4.32pts	3.20%	2.82%	2.90%	0.08pts	-0.30pts
ROE	45.0%	20.3%	-24.7pts	20.1%	21.3%	21.9%	0.59pts	1.75pts
CAPITAL & ASSET QUALITY								
DER a)	5.96x	8.56x	2.48x	7.21x	8.46x	8.22x	-2.78x	14.0>
NPL ratio	1.48%	1.33%	-0.15pts	1.59%	1.41%	1.39%	-0.02pts	-0.20pts
NPL Coverage	218%	228%	9.96pts	202%	217%	190%	-26.7pts	-11.6pts

## Strong Auto Financing Franchise, Disbursement Mix (Rp Tn)







246.462 Unit of Car Financed



**293,411**Unit of Motorcycle Financed



Notes ·



# Mandiri Sekuritas

		Key F	inanci	al Metri	cs			
	FY23	FY24	YoY Growth	2Q24	1Q25	2Q25	QoQ Growth	YoY Growth
BALANCE SHEET (Rp Bn)								
Total Asset	4,434	3,733	-15.8%	5,169	5,510	5,080	-7.82%	-1.73%
Total Equity	1,999	1,661	-16.9%	1,852	1,719	1,798	4.59%	-2.90%
Adj. Net Working Capital (ANWC)	716	785	9.73%	626	821	813	-0.93%	29.9%
Minimum ANWC a)	250	250	0.00%	250	250	250	0.00%	0.0%
INCOME STATEMENT (Rp Bn)								
Revenue	985	988	4.97%	216	189	213	12.7%	-1.13%
Operating Expense	667	690	3.63%	149	168	161	-4.61%	7.52%
Net Profit	288	278	-3.31%	43	37	93	152%	114%
PROFITABILITY								
CIR	67.2%	70.1%	2.94pts	76.7%	79.6%	70.0%	-9.62pts	-6.78pts
ROA	5.83%	4.94%	-1.18pts	2.18%	2.15%	4.07%	1.93pts	1.89pts
ROE	17.3%	14.7%	-2.73pts	7.01%	6.61%	12.3%	5.68pts	5.28pts
CAPITAL & ASSET QUALITY								
ANWC to Minimum ANWC	2.86x	3.14x	0.28x	2.50x	3.28x	3.25x	-0.93x	29.9x

#### Leading Brokerage & Advisory Services, Revenue Mix (Rp Tn) ■ Capital Market ■ Investment Banking 1.29 0.99 0.98 0.56 **Total Revenue** YoY: 5.05% 0.28 0.34 <u>Investment</u> Banking b) YoY: -9.93% 0.40 0.38 0.73 0.08 0.70 0.09 0.65 Capital Market c) 0.32 0.30 YoY: 9.51% 1H24 1H25 2022 2023 2024









**Danantara** 

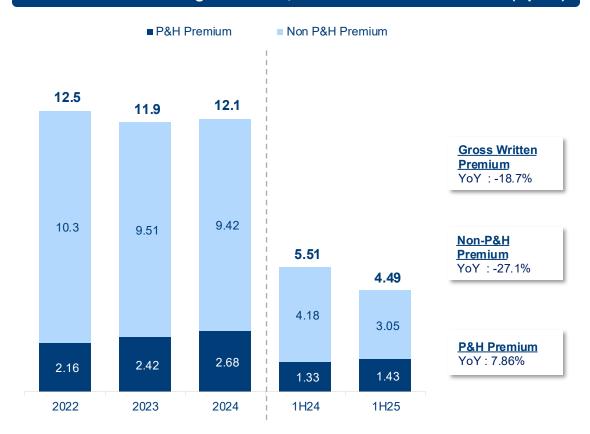
Indonesia Sovereign

- a) Regulatory ANWC is minimum at Rp 25 billion or 6.25% of total liability
- b) Investment Banking includes Equity, Fixed Income & Global Bond Underwirtting, Advisory, and MTN Arrangement
- c) Capital Market includes Brokerage on Equity Capital Market and Debt Capital Market

# **AXA Mandiri Financial Services**

Key	Financial I	Metrics			
	1H24	FY24	1Q25	1H25	YoY Growth
BALANCE SHEET (Rp Bn)					
Total Asset	40,985	41,244	41,074	42,770	4.36%
Total Equity	3,082	3,388	3,780	2,945	-4.45%
INCOME STATEMENT (PSAK 117 Unaudited Rp E	3n)				
Insurance Revenue	2,024	3,996	943	1,960	-3.16%
Investment Income	278	592	168	350	25.9%
Other Operating Income & Reinsurance	79	92	54	100	26.6%
Total Income	2,382	4,680	1,165	2,410	1.18%
Insurance Expense	1,427	2,931	664	1,461	2.38%
Investment Expense (Unwinding of Discount Rate on Reserve)	214	434	164	306	42.9%
Total Expense	1,641	3,364	828	1,767	7.68%
Net Profit After Tax	585	1,035	279	588	0.51%
PROFITABILITY					
Claim Ratio (Excluding No Claim Bonus)	9.5%	10.3%	10.6%	11.2%	1.70pts
MER a)	14.4%	15.0%	12.7%	14.7%	0.30pts
ROA	2.9%	2.5%	2.7%	2.8%	-0.10pts
ROE	37.9%	30.5%	29.6%	40.0%	2.10pts
CAPITAL & QUALITY					
RBC °)	402.2%	553.6%	610.7%	438.2%	36.0pts

## Persistant in Delivering Protection, Gross Written Premium Mix (Rp Tn)





~3.8 Mn
Number of Policies



~1.9 K
Financial Advisors







b) RBC (Risk Based Capital) requirement by regulator is minimum at 120%



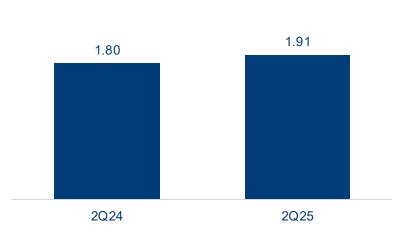
# Other subsidiaries











\*include Convertible Bonds Investment

MCI facilitates startups through XYZ program, fostering impactful businesses for society:

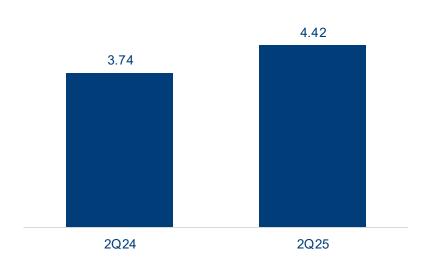




- Startups work with Bank Mandiri's business unit
- **Business Units work** with startup

## ... & Strategic Gateaway

Offshore Subsidiaries Total Assets (Rp Tn) (+18.0% YoY)





For Indonesian Related Business in UK

> Rp 4.38 Tn **Total Asset**

#### MIR:

For Indonesian Diaspora Transaction in MY

> Rp **37.0** Bn **Total Asset**





"Becoming Indonesia's Sustainability Champion for a Better Future"

## **SUSTAINABLE BANKING**

Leading Indonesia's Transition to **Low Carbon Economy** 



Sustainable Products and Services



**ESG** Integration in Business **Process** 

## **SUSTAINABLE OPERATION**

**Net Zero Emissions** Operation by 2030



Carbon Neutral Initiatives



Security & Data Protection



**Gender Equity** 

## SUSTAINABILITY **BEYOND BANKING**

Catalyzing Multiple Growth for Social Impact to **Achieve SDGs** 



**Financial** Inclusion



Corporate Social Responsibility

#### 2025

- MSCI Rating improved to AA
- Increased Finance Emission covering 56% of total loan portfolio

**Our Sustainability Journey** 

- Launched Green Bond Phase II Rp5 Tn
- Climate risk target to cover 100% of Bank-only loan portfolio

#### 2024

- · MSCI ESG Rating improved to BBB
- Started testing climate risk for 50% of the portfolio
- Taxonomy reporting for sustainable finance in the energy sector
- Launched Green Mortgage and Livin' Planet products
- Issued Sustainable Finance and Transition Finance frameworks

#### 2023

- First national bank to issue eco-friendly bank cards
- Pioneer in implementing digital carbon tracking
- Issued Phase 1 Green Bonds (Rp5 trillion)
- Member of the Partnership for Carbon Accounting Financials

#### 2022

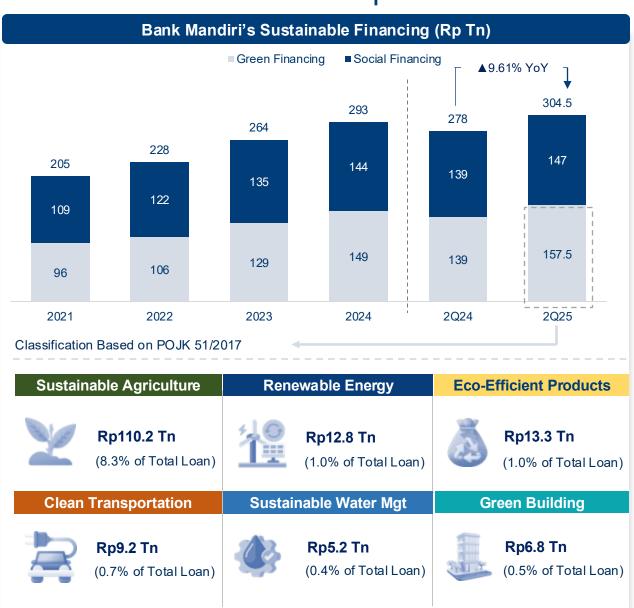
- Establishment of Sustainability Vision and Commitment & ESG Group
- Mitigation Action Project through land conservation and restoration
- · Credit policies for the palm oil and CPO, energy, coal, mining, and **FMCG** sectors
- Indonesia's first ESG Repo transaction valued at USD500 Mn

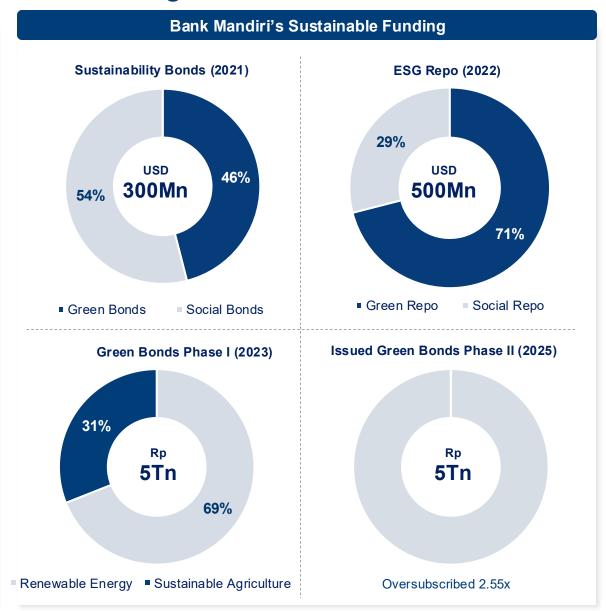






# Bank Mandiri sustainable portfolio and innovative funding solutions

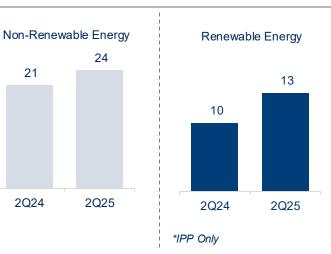






## **Green Financing**

#### \*Energy Sector Portfolio (Rp Tn)



#### **Energy Sector Policy**

Fulfil the Environmental Impact Analysis (AMDAL) or engage in Environmental Management and Monitoring Efforts (UKL-UPL) in accordance with applicable laws and regulations.



Have Environmental Management Certification and Occupational Health and Safety (OHS) Management Certification or other similar documents.



For the construction of a new coal-fired power plant, consideration has been given to the appropriateness of the financing period in alignment with the government's energy transition timeline.



Have clear code of conduct environmental (carbon emission, coal ash, waste and water treatment management) and employment policies.



#### Total Palm Sector Portfolio (Rp Tn)



**87%** of the corporate palm oil portfolio is Sustainable Palm Oil (ISPO and/or RSPO certified).

#### Palm Sector Policy

PROPER Assessment Results (ie. Company Performance Rating Assessment Program in Environmental Management) minimum blue.



Have ISPO (Indonesia Sustainable Palm Oil) Certification or at least proof that ISPO certification is in progress.



Have internal policies related to Zero-Deforestation and No Exploitation (NDPE), which include land clearing, preservation of High Conservation Value (HCV) areas.



Have clear code of conduct environmental (carbon emission, coal ash, waste and water treatment management) and employment policies.



## **Social Financing**

#### Performance KUR & KUM

66% of our social portfolio is disbursed for Micro segments (KUM & KUR)



**101,496** Mandiri Agents extends our distribution network throughout Indonesia



KUR Disbursement for Farmers & Fishermen



Rp7.37Tr Agriculture



Rp317 Bn Fishery

47%

Rp43.3 Tn 577 K Debtors



Debtors



**53%** *Rp53.7 Tn 654 K Debtors* 

#### Financing for Women through MSME Credit





# Accelerating our efforts to a low carbon economy in operational and business

## **Promoting Green Operational Business Practices**



First Bank in Indonesia to Implement Digital Carbon Tracking https://esq.bankmandiri.co.id/



EV & Hybrid (**A** 250% YoY)



31 Charging St. (**A** 82% YoY)



870 Solar Panel (**A** 20% YoY)



10.1 TonCO<sub>2</sub>eq carbon footprints reduced through Reverse Vending Machine



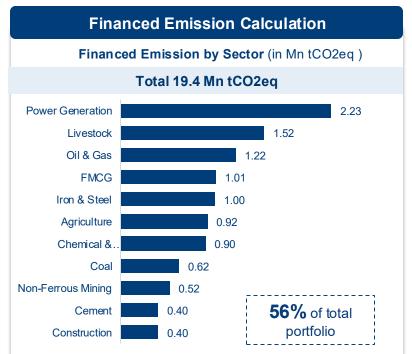
**3** Green Buildings **GBCI** certified ▲ 200% YoY)

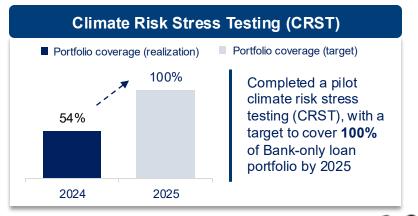
Wisma Danantara Mandiri Digital Tower\*



10 Green Offices (**A** 11% YoY)









Social performance highlights - empowering communities through financial inclusion

## **Promoting Inclusive Access to Finance for MSMEs in Non-Urban Areas**

Distribution of merchant User Registered in non-urban Area



## **Empowering Digipreneurship in Society**



**Mandiri Sahabat Difabel** is our initiative to empower persons with disabilities through financial literacy, training, and inclusive support.

100

Individual with disabilities



**Rumah BUMN** empower and upscale MSMEs through training, co-working spaces, and disaster response units,

15,549

MSMEs



**Rice Milling Unit** boost inclusivity and local farmer welfare by building integrated rice processing centers to improve farmer livelihoods and reduce poverty.

12,922

farmers



Mandiri Sahabatku is an entrepreneurship training for Indonesian Migrant Workers (PMI) and their families, empowering them to become independent entrepreneurs upon returning home.

**21,074** PMIs

## **Boosting Equality Work Environment**

#### **Bank Mandiri's Gender Diversity**

> Manager Level

**46%** employees at the manager level and above are woman





52% female out of total employee







#### Our Facilities

**Counseling Session** is a program that collaborates with professional psychologists to assist female employees in addressing issues related to their emotional, mental, and physical well-being



圆圆

Respectful Workplace Policy (RWP) ensures a safe and respectful work environment for all employees, monitored by Mandiri Bank's Board and reported biannually to the BUMN Minister, with no incidents of discrimination.





# Strengthening corporate governance, capacity development & disclosure

## **Strengthening Governance**

#### **CGPI Assessment**



#### **Governance Score**

One of the top performers in corporate governance perception index (CGPI)

\*) From previous rating of 95.22

#### GCG Award 2023



Achieved the "**Best Overall**" category from the Indonesian Institute for Corporate Directorship (IICD)

#### **ESG Governance**



Establishment of the ESG Group as the 'control tower' for the implementation of ESG at Bank Mandiri



ESG Governance Oversight by the Board of Commissioners and Directors, directly supervised by the Vice President Director



Privacy Policy for Bank Mandiri products and all Subsidiaries.



Whistleblowing System - Letter to CEO (WBS-LTC) managed by an independent external party.

## **Bank Mandiri Cyber Resilience Framework**

## **Operation**



Performing Security
Operation Center (SOC)
24x7 detection and
monitoring of IT and cyber
security systems.



The application of **Cyber Threat Intelligence** with the latest cyber security attack tactics.



Implementation of Vendor Security Assessment for third parties collaborating with the Bank

#### **Protection**



Implementing a multilayer **Defense Mechanism** supported by the latest security technology



Penetration test through regular hacking simulations are conducted to ensure optimal security measures



Managing User Access
Management that are
integrated with the Bank's
network

#### **Governance & Awareness**



Increasing Security
awareness among all
stakeholders about the
importance of IT and cyber
security



Ensuring alignment and compliance with **Security Policy** 



Ensuring the adequacy and capability of Organization Structure & Personnel related to IT and cyber security

## **Cyber Resilience Enabler**



- ISO 9001:2015 Certified for quality management systems (Mandiri Contact Center Department)
- ISO 27001 Certified for Provision of Infrastructure and Operational Data Center and Disaster Recovery Center
- ISO 27001 Certified for Provision of application development and IT operation related to Livin' by Mandiri



- **ISO 27001 Certified** for Security operation center to manage cybersecurity threats in banking system & cyber operations
- ISO/IEC 17025 Accreditation for Digital Forensic Laboratory





# Bank Mandiri raised exceptional ESG rating improvements through extensive efforts

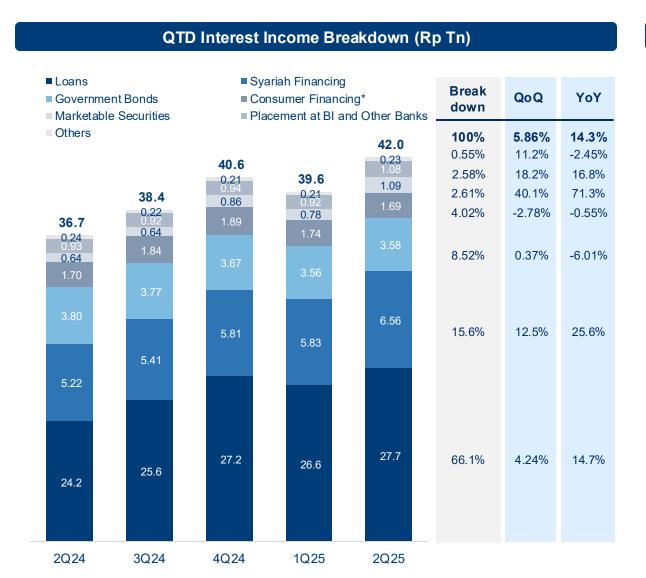




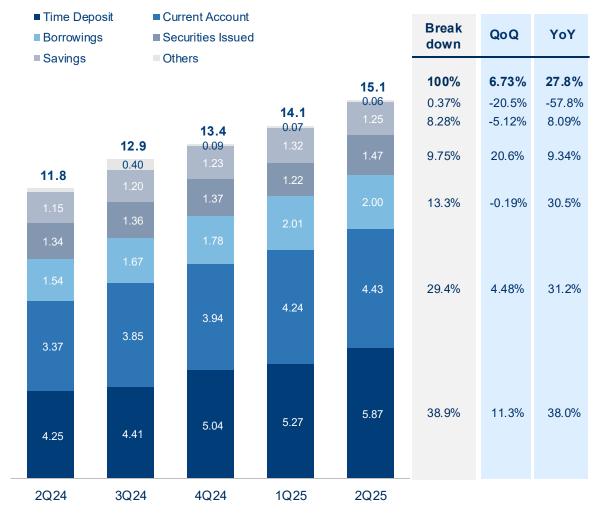




# Interest income & interest expense breakdown



# QTD Interest Expense Breakdown (Rp Tn)







# Recoveries and written-off loan – historical data

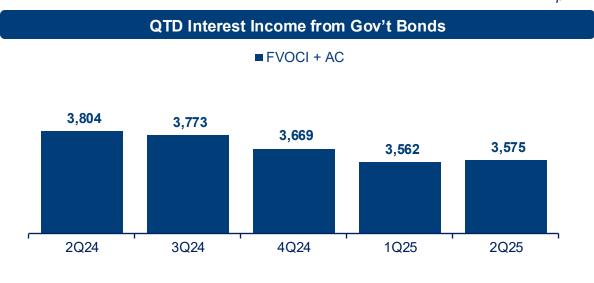
#### Recoveries and Written-Off Loans - Bank-Only Recovery 50.7% 32.3% 38.3% 43.8% 38.3% 36.5% 56.7% 61.2% 110% 28.0% 44.4% Rate ■ 3Q = 4Q ■ 2Q Recoveries 10.1 of Written-Off Loans 6.79 4.46 6.34 5.07 4.75 4.70 1.80 1.68 3.74 3.69 1.55 3.19 3.04 3.09 2.08 1.59 1.62 1.96 1.99 1.20 1.21 1.14 1.09 1.24 1.03 1.40 1.02 0.97 0.89 0.69 0.95 0.83 0.65 0.75 0.65 1.21 0.84 0.85 2.67 1.64 1.49 1.69 0.97 1.07 0.95 1.61 2.23 2.49 2.81 3.22 3.22 3.24 3.40 3.59 1.20 5.40 1.72 2.81 3.34 1.57 1.83 3.78 2.16 2.14 2.76 1.74 5.99 3.52 2.12 5.36 2.65 1.76 3.44 3.67 2.72 Written-Off 5.38 1.60 9.65 2.98 Loans 2.34 10.8 4.21 11.1 11.4 11.6 12.9 13.2 5.26 14.3 17.9 2015 2016 2017 2018 2020 2021 2022 2023 2024 2025 2019



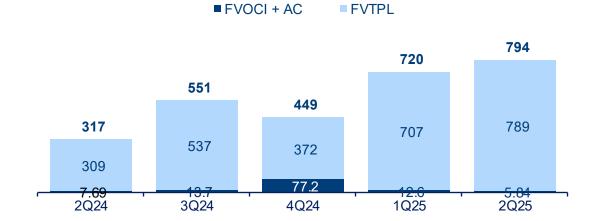
# Government bond portfolio (Rp 284 Tn as of June 2025)

Rp Bn

	Governn	nent Bond	Portfolio by	Type and I	Maturity	
	FVTPL P	ortfolio	FVC	CI	AC	TOTAL
(Rp Bn)	Nominal	MTM	Nominal	MTM	AC	(MTM + AC)
		Fix	ed Rate Bon	ds		
< 1 year	1,645	1,660	7,797	7,700	35,373	44,733
1 - 5 year	13,128	13,362	27,555	28,259	51,552	93,173
5 - 10 year	5,214	5,260	39,123	39,255	50,681	95,196
> 10 year	6,989	6,999	11,815	11,703	31,788	50,490
Total	26,976	27,281	86,290	86,918	169,394	283,593
		Varia	ble Rate Bor	nds		
< 1 year	-	-	-	-	-	-
1 - 5 year	-	-	-	-	-	
5 - 10 year	-	-	-	-	-	
> 10 year	-	-	-	-	-	-
Sub Total	-	-	-	-	•	-
Total	26,976	27,281	86,290	86,918	169,394	283,593



## QTD Non-Interest Income (Realized Gains/Losses) from Gov't Bonds





Notes:

FVTPL : Fair Value to Profit & Loss

FVOCI: Fair Value to Other Comprehensive Income

AC : Amortized Cost



# Bank Mandiri historical credit ratings

STANDARD & POOR'S	2020	2021	2022	2023	2024	1H25
Outlook	BBB-/Neg-/A-3	BBB-/Neg-/A-3	BBB-/Neg-/A-3	BBB/Stable/A-3	BBB/Stable/A-2	BBB/Stable/A-2

MOODY'S	2020	2021	2022	2023	2024	1H25
Outlook	STABLE	STABLE	STABLE	STABLE	STABLE	STABLE
LT Counterparty Risk Rating	Baa2	Baa2	Baa2	Baa2	Baa1	Baa1
LT Debt	Baa2	Baa2	Baa2	Baa2	Baa2	Baa2
LT Deposit	Baa2	Baa2	Baa2	Baa2	Baa2	Baa2

PEFINDO	2020	2021	2022	2023	2024	1H25
Corporate Rating	STABLE	STABLE	STABLE	STABLE	STABLE	STABLE
LT General Obligation	<sub>id</sub> AAA	<sub>id</sub> AAA	<sub>id</sub> AAA	<sub>id</sub> <b>AAA</b>	<sub>id</sub> <b>AAA</b>	id <b>AAA</b>

FITCH RATING	2020	2021	2022	2023	2024	1H25
Outlook	STABLE	STABLE	STABLE	STABLE	STABLE	STABLE
International LT Rating	BBB-	BBB-	BBB-	BBB-	BBB	BBB
International ST Rating	F3	F3	F3	F3	F2	F2
National LT Rating	AA+(idn)	AA+(idn)	AA+(idn)	AA+(idn)	AAA(idn)	AAA(idn)
National ST Rating	F1+(idn)	F1+(idn)	F1+(idn)	F1+(idn)	F1+(idn)	F1+(idn)
Viability Rating	bb+	bb+	bb+	bbb-	bbb-	bbb-
Government Support			bbb-	bbb-	bbb	bbb



# Bank Mandiri historical corporate actions

2022

2021

#### **Bank Mandiri Key Corporate Actions Subsidiaries** Mandiri Tunas Finance & **Subsidiaries** Mandiri Remittance Mandiri AXA General establishment. **Bank Mandiri IPO** Insurance acquisition **Subsidiaries Subsidiaries Subsidiaries Subsidiaries** Rights Issue **Subsidiaries Bonds Issuance** # of Shares: 2.34 Bn **Bank Mandiri AXA Mandiri Financial** Mandiri Manajemen Mandiri Taspen Bank Mandiri Europe Mandiri Sekuritas Rupiah Subordinated acquisition Services establishment Investasi establishment acquisition Bonds I: Rp 3.5 Tn Amount: Rp 11.7 Tn **Establishment** Ltd. acquisition 1998 1999 2003 2000 2004 2008 2009 2011 **Bonds Issuance Bonds Issuance Negotiable Certificates** Negotiable Certificates of **Bonds Issuance** Deposit (NCD) II: Rp 2.7 Tn of Deposit (NCD) I: Rp **MTN** Issuance **Bonds Issuance** Sustainable Bonds I · Sustainable Bonds I Phase 2.6 Tn Sustainable Bonds I **Euro Medium Term Notes** Phase III: Rp 3 Tn Phase II: Rp 6 Tn I: Rp 5 Tn 2019: USD 750 Mn **Subsidiaries MTN** Issuance Stock Split Mandiri Utama Finance **MTN** Issuance **Subsidiaries Bonds Issuance** Medium Term Notes Securities Issuance Mandiri InHealth & Mandiri Capital Subordinated I 2018: Ratio: 1:2 Asset-Backed Securities (EBA Sustainable Bonds II Euro Medium Term Notes Result: 46 Bn shares Indonesia establishment acquisition Phase I: Rp 5 Tn 2020: USD 500 Mn Rp 500 Bn - SP) Class A: Rp 457 Bn 2019 2018 2020 2017 2014 2016 2015 **Subsidiaries Transfer of Ownership** Stock Split **Subsidiaries Bonds Issuance Subsidiaries** Mandiri AXA General Mandiri InHealth From Government of RI to • Ratio: 1:2 Green Bond 2025: Bank Syariah Indonesia merger Result: 93Bn shares Insurance divestment partial divestment USD800 Mn PT Biro Klasifikasi Indonesia **Bonds Issuance** Issuance Repo Mandiri Utama **Shares Buyback** Euro Medium Term Notes / ESG Repurchase **Bonds Issuance** MTN Issuance Finance incremental Green Bond 2023: Estimated Cost: Rp 1.17 Tn Sustainability Bond 2021: USD **Euro Medium Term Notes** Agreement (Repo) ownership 300 Mn Period: 26 Mar'25 - 25 Mar'26 : USD500Mn Rp 5 Tn IV 2023: USD300 Mn



# Network coverage of Bank Mandiri's group

As of Jun-25



## No. of Customers & Accounts

36.9<sub>mn</sub> # of Customers 43.9mn

# of Deposit Accounts

5.15mn

# of Loan Accounts

5.34mn

# of Payroll Accounts

## Cards

**Debit Cards Credit Cards** 

**31.8**mn Cards

2.25mn Cards

**69.3**mn YTD Trx

**47.2**mn YTD Trx

Rp34.3Tn YTD Trx Value Rp35.0Tn YTD Trx Value

#### **Prepaid Cards**

**8.69**mn Active Cards

5.06mn Active e-Money

## **Subsidiaries Coverage**

Bank Syariah Indonesia

1,039 branches

5.499 **ATMs** 

16.048 **Active EDCs**  Bank Mandiri Taspen

291 branches

## **E-Channel & Digital Coverage**

Livin'

**12,971** ATMs

**307,332** EDCs

32.5<sub>mn</sub>

User Registered

Livin' Merchant

2.76<sub>mn</sub>

User Registered

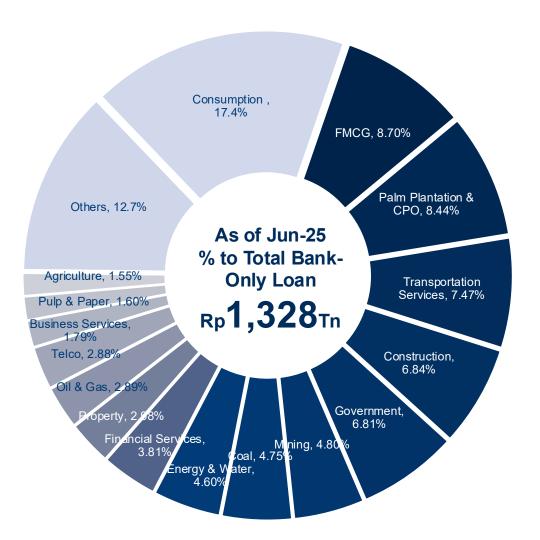


## Loan portfolio by industry sectors, June 2025

Top 15 sectors consist of prospective and neutral sectors with low NPL ratios

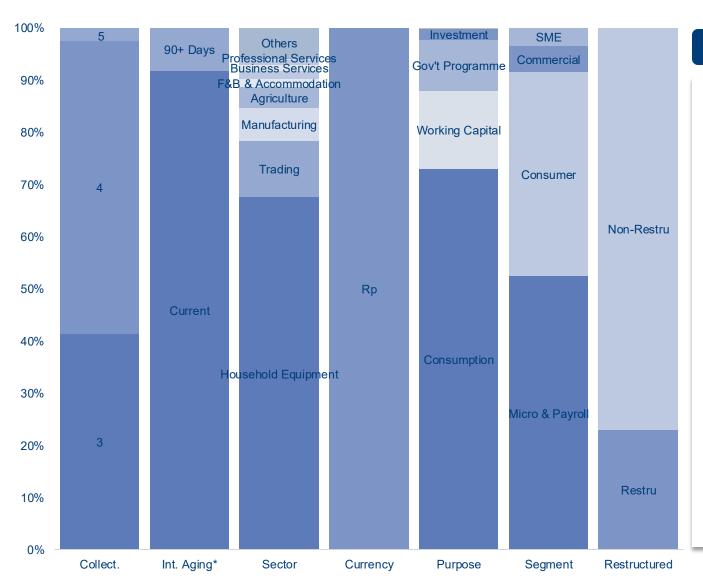
No	Top 15 Sectors	O/S (Rp Tn)	% to Total Loan (%)	NPL Ratio (%)
1	FMCG	115.5	8.70%	0.35%
2	Palm Plantation & CPO	112.1	8.44%	0.12%
3	Transportation Services	99.2	7.47%	0.13%
4	Construction	90.8	6.84%	0.19%
5	Government	90.4	6.81%	0.00%
6	Mining	63.7	4.80%	2.39%
7	Coal	63.0	4.75%	0.00%
8	Energy & Water	61.1	4.60%	0.00%
9	Financial Services	50.5	3.81%	0.04%
10	Property	39.6	2.98%	0.02%
11	Oil & Gas	38.4	2.89%	0.27%
12	Telco	38.2	2.88%	0.06%
13	Business Services	23.8	1.79%	0.77%
14	Pulp & Paper	21.2	1.60%	0.00%
15	Agriculture	20.5	1.55%	1.13%
	Total of Top 15 Sectors	928	69.9%	0.32%
	Total Loans (Bank-Only)	1,328	100%	1.08%

Bank-Only, As of Jun-25





## 2Q25 Loan detail: downgrades to NPL



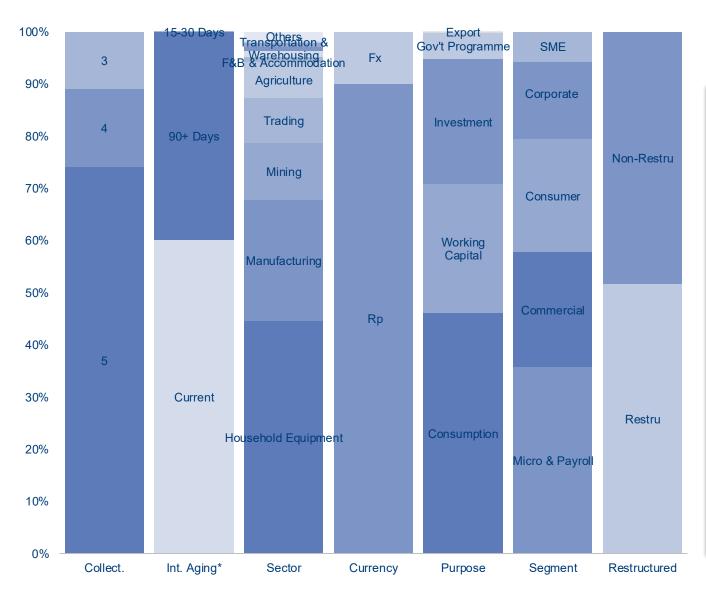
### Loan Profile: Downgrade to NPL (Rp3,496Bn) Bank Only

The downgrade to Non-Performing Loan in 2Q 2025 totaled Rp3,496Bn. Of these loans:

- 56.1% were in Collectability 4 (Doubtful)
- 91.7% were Current on interest payment
- Top 3 downgraded sectors:
  - · Household Equipment,
  - Trading,
  - Manufacturing.
- 100% were Rupiah Ioan
- 73.0% were loan for Consumption
- 52.4% came from Micro & Payroll segment
- 23.0% had been restructured.



## 2Q25 Loan detail: non-performing loans



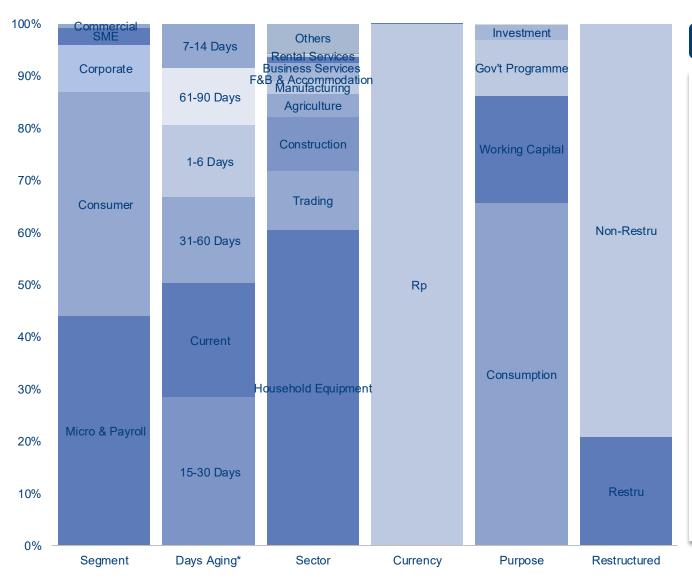
### Loan Profile: Non-Performing Loan (Rp14,202Bn) Bank Only

NPLs totaled Rp14,202Bn. Of these NPLs in 2Q 2025:

- 74.1% were in Collectability 5 (Loss)
- 60.1% were Current on interest payments.
- The top 3 sectors were:
  - · Household Equipment,
  - Manufacturing,
  - Mining.
- 90.1% were Rupiah loan
- 46.1% were loan for Consumption, 24.7% were
   Working Capital loan, and 24.0% were Investment
   loan.
- 35.7% were from Micro & Payroll segment
- 51.6% had been restructured



## 2Q25 Loan detail: downgrades to category 2

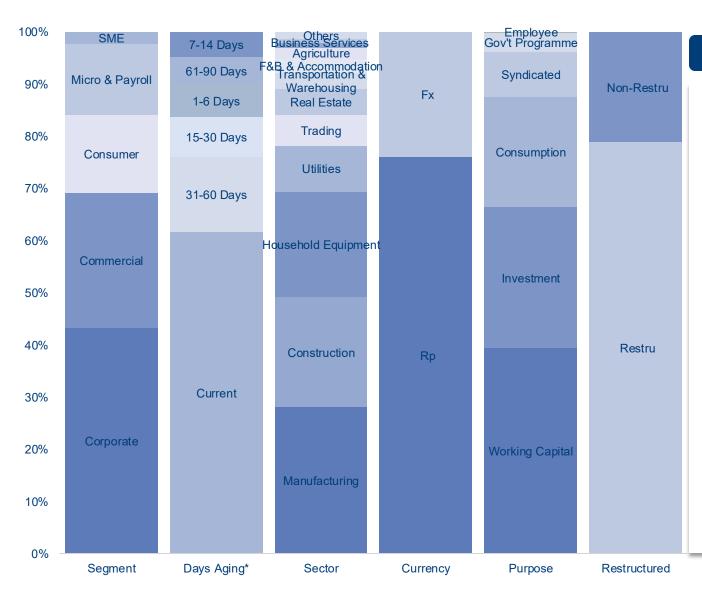


### Loan Profile: Downgrade to Cat. 2 (Rp7,493Bn) Bank Only

The downgrade loan to Category 2 in 2Q 2025 totaled Rp7,493Bn. Of this loan:

- 43.9% were from Micro & Payroll segment
- 28.4% were 15-30 days delayed on interest payment
- Primary sectors downgraded were:
  - · Household Equipment,
  - Trading,
  - Construction.
- 100% were Rupiah Ioan
- 65.7% were loan for Consumption purpose
- Only 20.8% were restructured

## 2Q25 Loan detail: category 2 loan



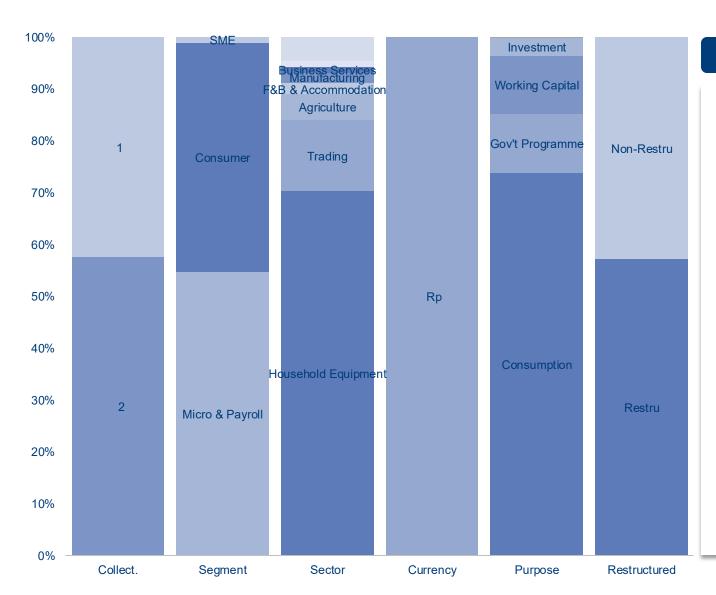
### Loan Profile: Category 2 Loan (Rp45,467Bn) Bank Only

Rp45,467Bn loan were in Special Mention Loan in 2Q 2025. Of these Special Mention Loan:

- 43.3% were to Corporate Segment, 25.8% were to Commercial Segment
- 61.7% of the Special Mention Loan (Category 2) were still Current on payment
- Top 3 sectors in Category 2 were:
  - Manufacturing,
  - Construction, and
  - Household Equipment.
- 76.0% were Rupiah loan
- 39.3% were Working Capital loan and 27.0% were
   Investment loan
- 78.8% were restructured



## 2Q25 Loan detail: upgrade to PL



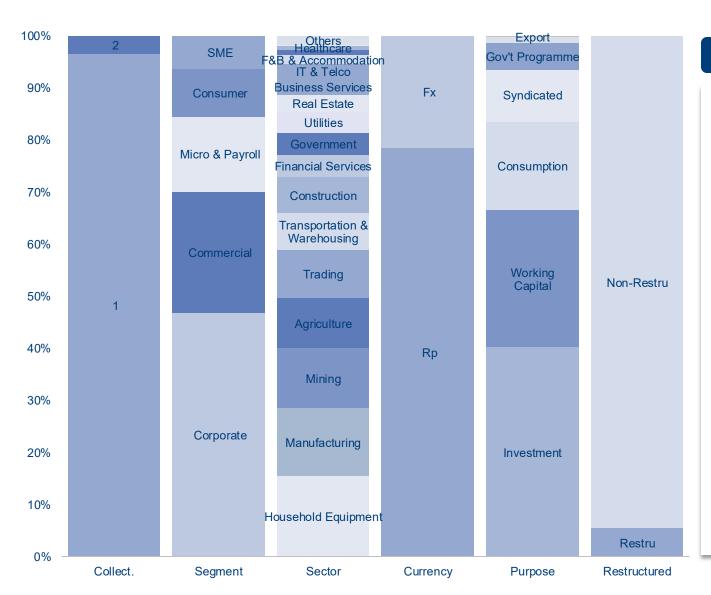
### Loan Profile: Upgrade to PL (Rp588Bn) Bank Only

Rp588Bn of loan were upgraded to PL in 2Q 2025. Of this loan:

- 54.6% were coming from Micro & Payroll segment
- Largest upgrades by sector:
  - · Household Equipment,
  - Trading,
  - Agriculture.
- 100% were Rupiah Ioan
- 73.8% were loans for Consumption purpose; 11.2% were for Working Capital.
- 57.1% were restructured loan



## 2Q25 Loan detail: performing loan



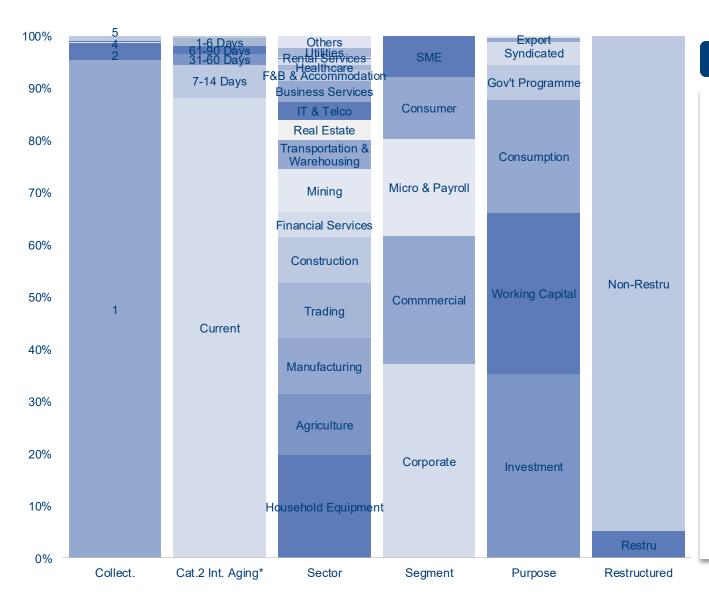
### Loan Profile: Performing Loan (Rp1,312,743Bn) Bank Only

Rp1,312,743Bn in bank-only loan were performing in 2Q 2025. Of this performing loan:

- 96.5% were in Collectability 1 (Current)
- 46.8% were from Corporate segment, 23.3% were from Commercial segment
- Primary sectors are:
  - · Household Equipment,
  - Manufacturing,
  - · Mining.
- 78.4% were Rupiah loan
- 40.1% were Investment loan; 26.5% were Working
   Capital loan
- Only 5.32% were restructured



## 2Q25 Loan detail: Rupiah loan



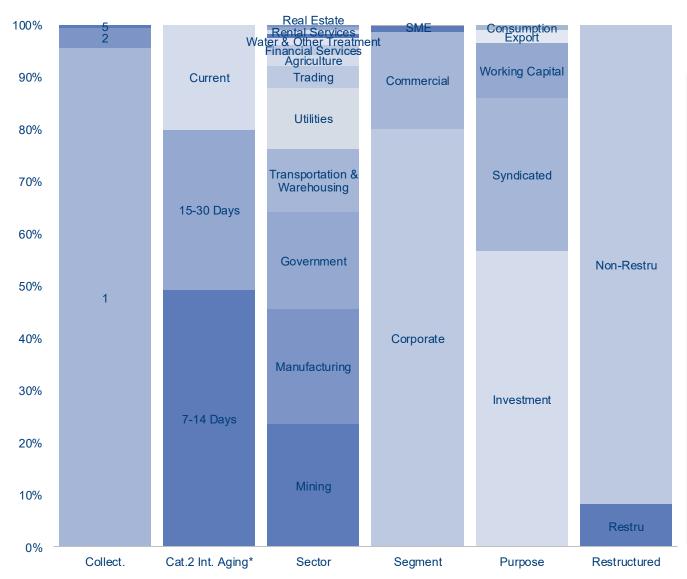
### Loan Profile: Rupiah Loan (Rp1,042,089Bn) Bank Only

Rp1,042,089Bn in loan were Rupiah denominated in 2Q 2025. Of this Rupiah Loan:

- 98.8% were Performing Loan (Category 1 & 2)
- 88.2% of the Special Mention Loan were still Current on Interest Payment
- Primary sectors in Rupiah Ioan were:
  - · Household Equipment,
  - Agriculture,
  - Manufacturing.
- 37.3% were Corporate Ioan; 24.5% were Commercial Ioan; and 18.6% were Micro & Payroll Ioan
- 30.8% were Working Capital loan; 35.3% were
   Investment loan
- Only 5.18% were restructured



### 2Q25 Loan detail: FX loan

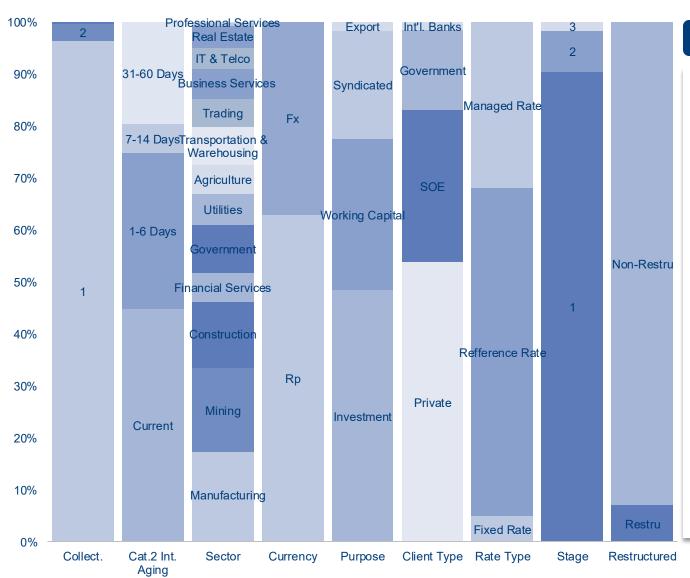


### Loan Profile: FX Loan (Rp284,836Bn) Bank Only

Rp284,836Bn in loan were FX denominated in 2Q 2025. Of the FX Loan:

- 99.5% were Performing Loan (Category 1 & 2)
- 49.2% of the Special Mention Loan were 7-14 Days due on interest payments
- Primary sectors in FX loan are:
  - Mining,
  - · Manufacturing,
  - Government.
- 80.1% were Corporate loan; and 18.7% were
   Commercial loan
- 56.7% were Investment loan; 29.3% were Syndication;
   10.5% were Working Capital Loan
- Only 8.17% were restructured

## 2Q25 Loan detail: corporate loan



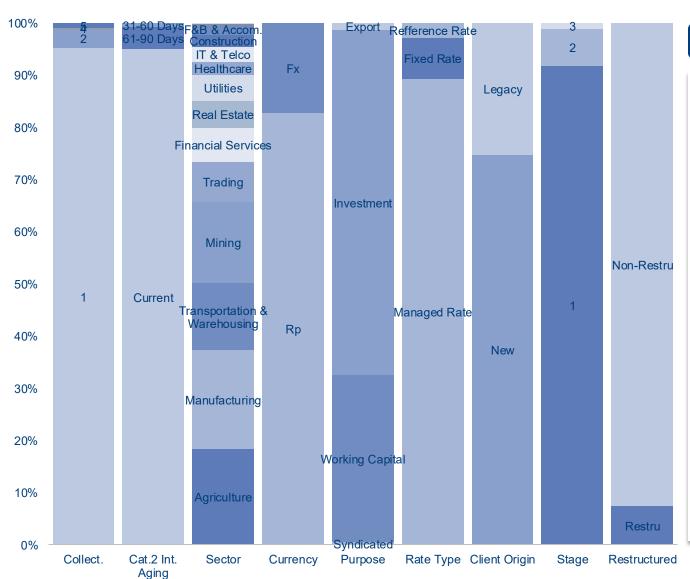
### Loan Profile: Corporate Loan (Rp616,412Bn) Bank Only

Rp616,412Bn in loan were in the Corporate portfolio in 2Q 2025. Of the Corporate Loan:

- 99.7% were performing loan
- 44.9% of the Special Mention Loan were Current on interest payments
- Primary sectors in Corporate were:
  - Manufacturing,
  - Mining,
  - Construction
- 63.0% were Rupiah loan
- 48.4% were Investment Loan; 29.1% were Working Capital Loan; 20.8% were Syndication
- 53.8% were into Private clients; 29.3% were into SOEs
- 63.1% were tight to Referenced Rate; 32.0% were Managed Rate
- 90.4% were in Stage 1
- Only 7.05% were restructured



### 2Q25 Loan detail: commercial loan



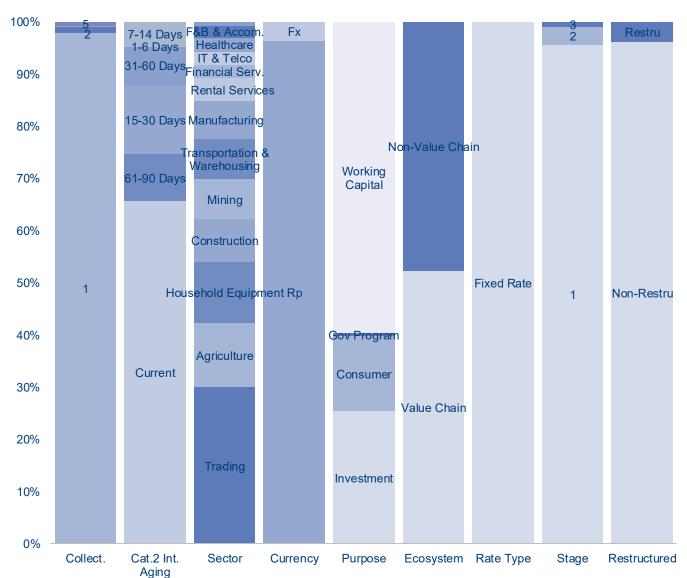
### Loan Profile: Commercial Loan (Rp308,896Bn) Bank Only

Rp308,896Bn in loan were in the Commercial portfolio in 2Q 2025. Of the Commercial Loan:

- 99.0% were Performing Loan, with 3.8% in Special Mention Loan
- 86.4% of the Special Mention Loan were Current in interest payments
- Primary sectors in Commercial were:
  - Manufacturing,
  - Agriculture, and
  - Mining.
- 82.8% were Rupiah loan
- 66.2% were Investment loan; 32.0% were Working Capital loan
- 89.3% were Managed Rate; 7.93% were Fixed Rate
- Only 25.3% were Legacy loan (disbursed prior to 2017)
- 91.8% were in Stage 1
- Only 7.43% were restructured



### 2Q25 Loan detail: SME loan



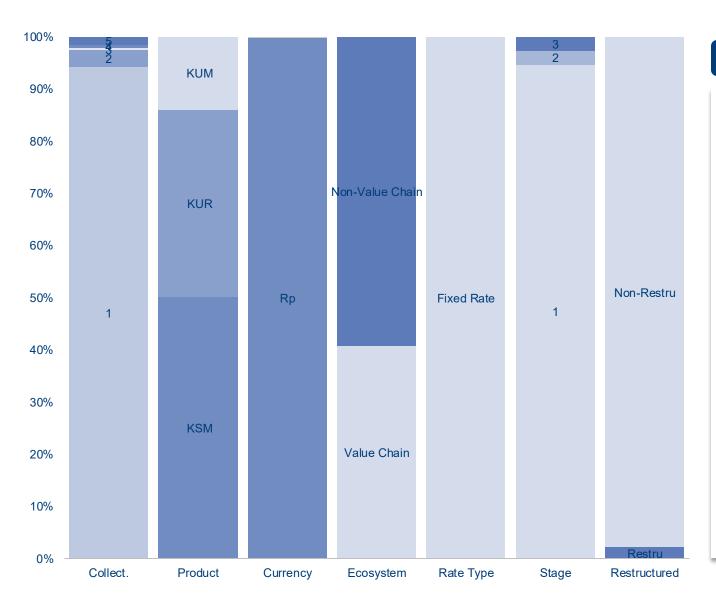
### Loan Profile: Small Business Loan (Rp85,157Bn) Bank Only

Rp85,157Bn in loan were in the SME portfolio in 2Q 2025:

- 99.1% were Performing Loan, with 1.20% in Category 2
- 65.6% of Special Mention Loan were still Current in Interest Payment
- Primary sectors in SME were:
  - Trading,
  - Agriculture,
  - Household Equipment.
- 96.4% were Rupiah loan
- 59.7% were Working Capital loan and 25.3% were
   Investment loan
- 52.3% were from value chain ecosystem
- 100% were Fixed Rate
- 95.6% were in Stage 1
- Only 3.92% were restructured



## 2Q25 Loan detail: micro & payroll loan



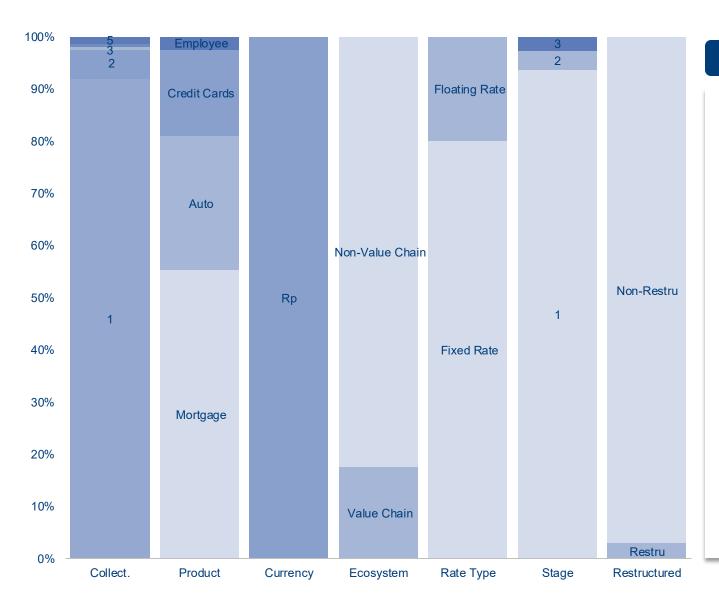
### Loan Profile: Micro & Payroll Loan (Rp194,234Bn) Bank Only

Rp194,234Bn in loan were in the Micro & Payroll portfolio in 2Q 2025. Of this Micro & Payroll Loan:

- 97.4% were Performing Loan, with 3.19% in Category 2
- 50.0% were Payroll Loan; 36.0% were Subsidized Micro Loan (KUR)
- 99.8% were Rupiah Loan
- 40.7% were from value chain ecosystem
- 100% were Fixed Rate
- 94.7% were in Stage 1
- Only 2.07% were restructured



### 2Q25 Loan detail: consumer loan



### Loan Profile: Consumer Loan (Rp122,838Bn) Bank Only

Rp122,838Bn in loan were in the Consumer portfolio in 2Q 2025. Of this Consumer Loan:

- 97.5% were Performing Loan, with 5.60% in Category 2
- 55.3% were Mortgage; 25.6% were Auto Loan
- 100% were Rupiah Ioan
- 17.5% were from value chain ecosystem
- 80.0% were Fixed Rate
- 93.6% were in Stage 1
- Only 2.83% were restructured



## **Notes**






# **Equity Research Contact Details**

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